

# Composite Products adds Saudi Arabia firm to International market, first three shipments sent

The people of Saudi Arabia this year may be slamming doors made, in part, in Warm Springs. The DE Plant, on April 3, sent a shipment to a door company in Saudi Arabia. Five container loads of door cores are being shipped for use headquarter facility, office building and apartment building. The first two container loads contained 468 door cores, the third contained more than 600. The fourth and fifth loads will be shipped by mid-May.

The products sold for \$280,000, which enabled the plant to add a swing shift the first part of March and hire seven additional employees. There are now 29 employees at DE.

The plant produces 50-70 cores per day depending on the sizes they are making. Each core sells for \$104.10 to \$116.68 depending on the size.

Saudi Arabia is a newcomer to DE's international market. The plant sells their product to two customers in the United Kingdom, as well.

Domestic sales to customers in the United States are mostly in the mid-west but distribution has gradually spread throughout the east and west. Their largest competitor is Weyerhaeuser, who is also one of their largest customers. Georgia Pacific is another competitor, whom they take a large market share from.

The DE Plant has been making a profit since 1997, that was \$100,000. Profit turn around has been due to increase in sales and reducing waste, salvaging trimmed portions for use by other customers desiring products of a smaller size. The reuse of dust into mixture for filler in refractory block kits has produced more product for selling.

Many of these ideas for salvaging and innovations of

finished product has come from employees working on the production lines. The success of the DE has been team effort by everyone employed at DE. "Everyone has input," says Steve Brown, Sales Manager.

The Warm Springs based plant got its beginning when a Joint Venture was signed by the Confederated Tribes of Warm Springs and Structural Technology, Inc. (STI) February 2, 1992. The DE Plant began its operation February 10, 1992 producing environmentally friendly, fire resistant refractory and door materials. The Economic Development Initiative Fund allocated \$250,000 to start up operations. The Tribal Council advanced \$1.3 million to the pilot project.

A May 1994 referendum established Composite Products as a tribal enterprise. Once the

referendum passed, DE purchased automated assembly equipment and other materials. The DE Plant received \$2.4 million-\$1.0 million from Economic Development Grant and \$1.4 million from the Tribes.

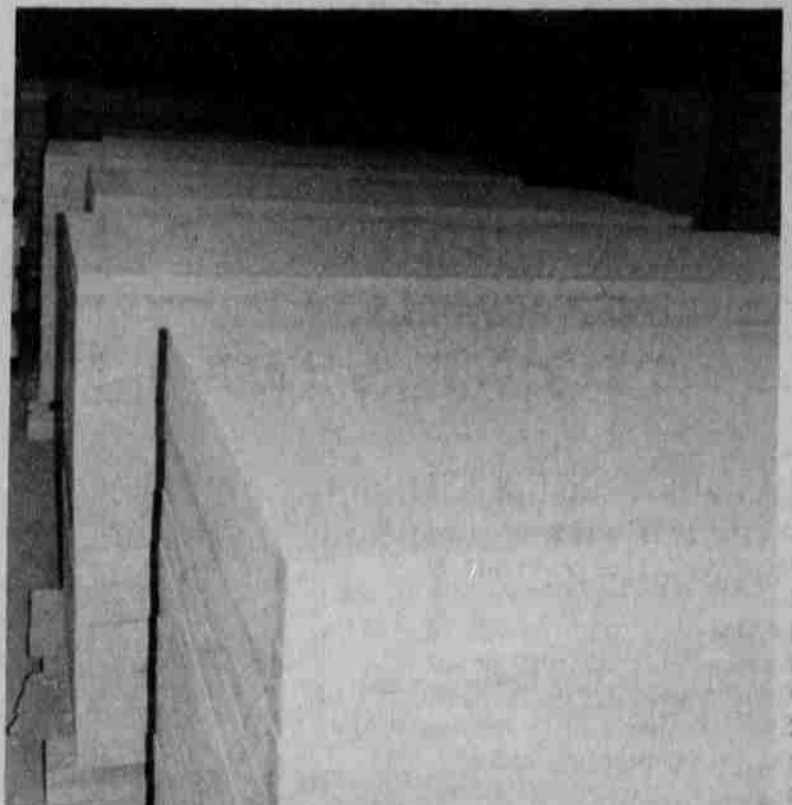
There have been changes in the plant as far as machinery. The raw materials were being mixed manually by employees pouring the mixture into the mixers. Now it is done by machine. The mixers were also moved to the back of the building. They operated with only one dryer but another dryer was brought online to speed up the processing. The dryer they have been using has been refurbished.

The General Managers have changed through the years as well. DE has been advertising for a General Manager since January. Stuart Hess will become the General Manager around the first of May.

The April 3 shipment will arrive in Saudi Arabia thirty days from the shipment date.



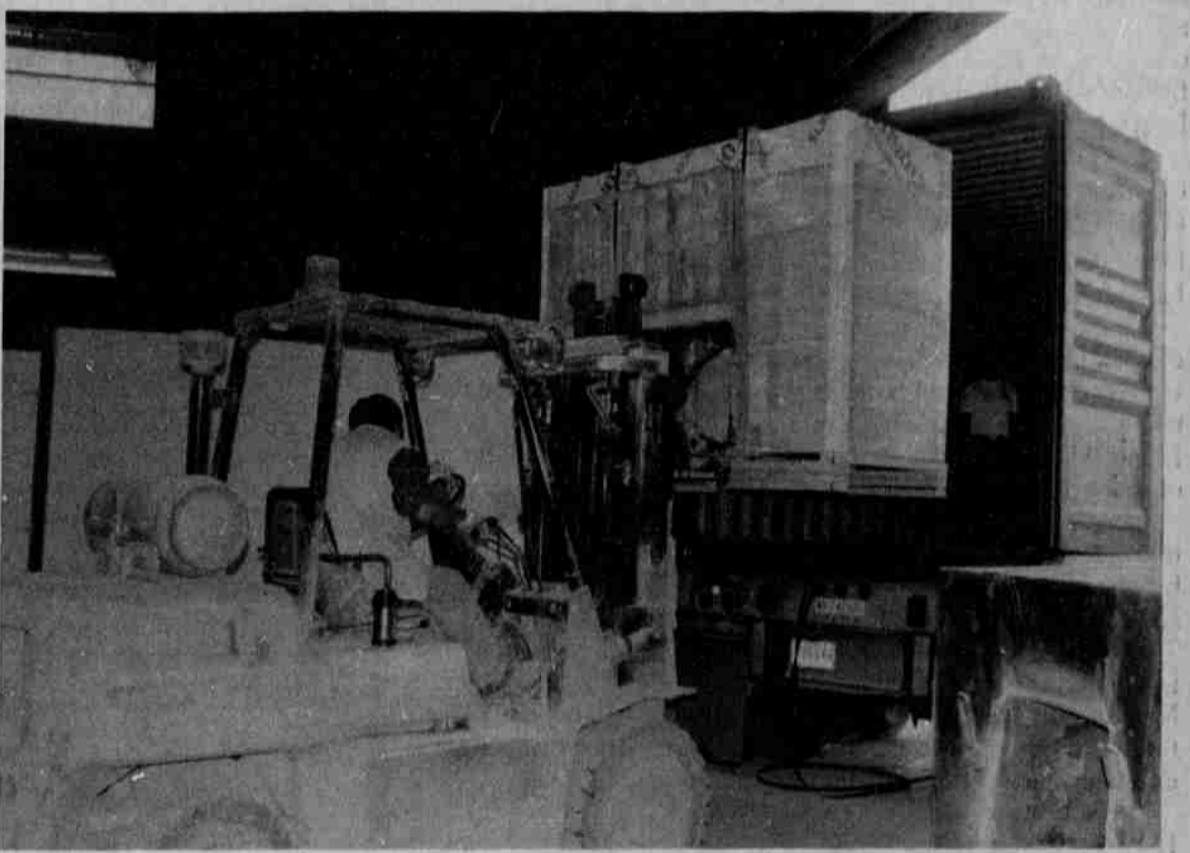
Dried door cores are sanded by machine.



Finished cores await shipping.



Dust is being poured into bags for refractory block kits.



April 3, 1998 DE Plant loaded two shipments for Saudi Arabia market.

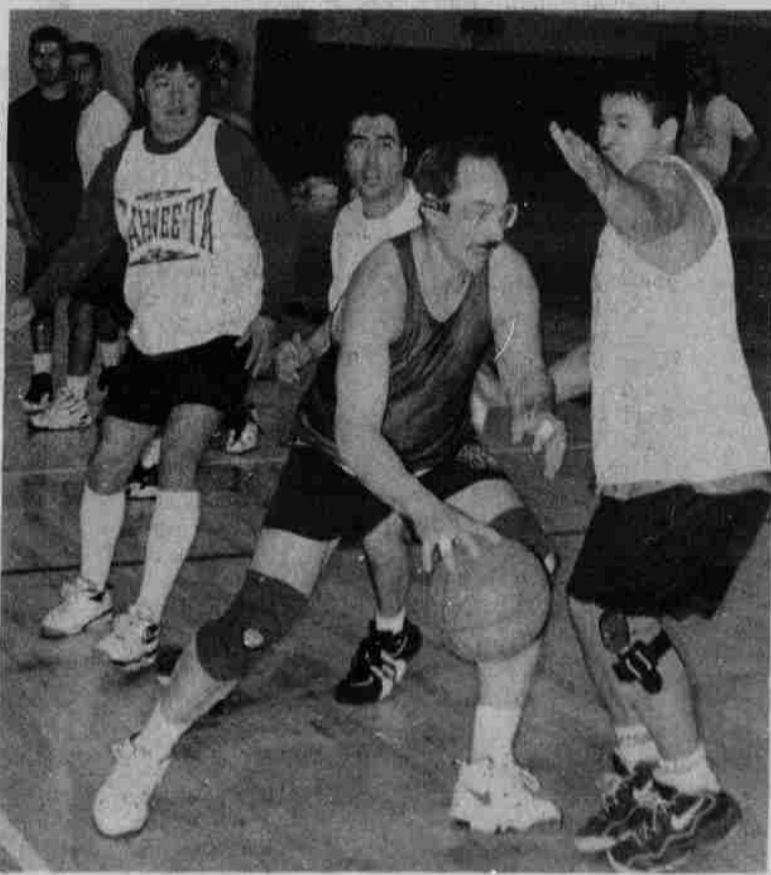
**Spring Cleaning Yardsale**  
10 a.m. to 6 p.m.  
Friday, April 24  
at Elmer Quinn Park  
Lots of baby items, furniture,  
clothes, toys and books.

## Tournament is rescheduled

**To the community:**  
I am letting everyone know that the basketball tournament that was scheduled for May 1-3, 1998 will be postponed until the Fall of 1998.

Moose

## Exercise for life



Terry Luther, (center with basketball)

Congratulations to "Exerciser of the Month" for March and April to Terry Luther, of Fish and Wildlife.

Terry's favorite type of exercise is playing basketball and working out on a stationary bike. He exercises eight to ten hours five to seven times a week. He has been doing it for the past twelve years. "What motivated me to start exercising is a knee injury and I began exercising to rehabilitate it. I have since injured my other knee and have continued to exercise to keep them both strong. Exercise benefits Terry both physically and mentally," he says.

"It keeps me in shape which helps when I participate in my favorite pastime, hunting! Exercise also keeps down stress and I find that my afternoons are much more productive after exercising at the Community Center during lunch hour.

Having the Warm Springs Community Center to work out is one of the biggest fringe benefits I enjoy in my job." Terry's exercise regimen is not goal-driven. "I don't really exercise to reach any type of goal, I just

do it mainly to keep fit. My stumbling blocks when it comes to exercising regularly is when I have noon meetings or have to be out of town on trips. I don't like to exercise by myself because I prefer to compete with others."

Most funny or exciting thing that has ever happened to Terry during exercising, was "I had a shot blocked by Terry Squimphen in a basketball game."

Words of wisdom Terry would like to share with others about exercising: "Start out with a reasonable expectation and don't burn out. In order to keep fit, you must exercise regularly." Exercise fits in well with Terry's hobbies: hunting, fishing and playing basketball. "If I had no limitations on myself whatsoever and could do any activity I really wanted to do, I would go on an extended hunting trip to Alaska."

"You can't believe the many benefits exercise provides to one's mind, body and outlook on life. Try it, stick with it, and you will never regret your decision," Terry advises.

*Mschxichmaq Mishgagilak!*  
**Are you pregnant?**  
Join the upcoming  
**Back To Babyboards**  
*'Mc'ixwati Tanan Ayatma!*  
Thursday, May 7 1 to 4:30 p.m.  
Friday, May 8 8:30 to 4:30 p.m.  
*Na-Ka Penn-Nawe Mo-Mogo-Nii*  
If interest, call Maternal and Child Health at IHS  
553-1657 Barbara or Lolly

## Help needed

Food sale will be every Thursday and Friday from 10 a.m. to 4 p.m. every week at the Full Gospel Church until the church is complete. Come & eat. All sales is for the new building. We need help to complete it.



Happy Birthday  
**Ren Rodriguez**  
April 24, 1998  
"16"  
Love, Mom,  
Dabi & Serg.

## Marcia's Hair Salon on the Rez

is offering all Perms at 15% off until April 30, 1998  
John & Marcia are available  
They will also take appointments for acrylic and silk nails by a part-time worker, call for appointments at 553-2521.

## Thanks for all the help

**To the editor,**  
At this time the new Full Gospel church building is busily on its way. Pastor Ernest Hunt, George Aguilar, Sr., Easton Aguilar and the rest of the volunteers would like to thank Ron Hargraves, Ben Anderson, Ricky Smith, John Holliday, Curtis Thompson, Lee Tom, and the rest of the Utility crew for a good turn out. It is very much appreciated and you have a part of doing it for God.  
The labor that is put into the construction of this church is all volunteer work. The church members are donating for the cost of materials by having chili feeds, rummage sales etc. Hopefully, soon the church will be finished and a much bigger place to accommodate the growing congregation will be a reality. Thanks to everyone that helped in any and every way possible. Without it, the church would still be on paper. Right now it's a reality for all to see. Lord bless each and everyone of you.  
**The Full Gospel Church**

## Congratulations given

**To the editor,**  
Congratulations to the new Tribal Council. The next term is now under your jurisdiction. We must be accepting and be able to work with you in a positive way. As for the nominee's, do not be dismayed, you have had a privilege lots of us have never experienced and never will. Many of you are very young and would make good Tribal Council Members. I only pray the good Lord will be there to keep our Council Members and staff good health. May God bless you all council and nominees.

Encouragingly,  
Neda Wesley  
#74

## Raffle tickets on sale

Starr Stick Game Raffle to be held during Pi-Ume-Sha Weekend, June 26, 27, & 28, 1998. \$1 each or 6 for \$5. Need not be present to win. Actual drawing will be June 28, 1998.

Prizes include: \$250 cash; Pendleton blanket; Pendleton Vest; \$50 Wal Mart Gift Certificate; \$50 cash; \$50 cash; Dream Catcher; \$100 cash; Quillow; \$50 cash; \$25 cash; \$50 cash; beaded buckle and other items.

You can purchase your tickets from the following committee members:

Nettie Dickson; Dempsey Polk; Donna & Caroline Torres; Sam, Barbara & Mona Starr; Lenora Starr Doney & Orlando Doney; Romagene Joe; Vanessa Knight; Nicole Clemens; Janice Gunshows; Lizzie Rhoan; Richard Tohet & Paula Halliday.

Thank you for your support.

## Brother is proud of achievements

**To the editor,**  
I read a recent article about the youth's academic achievement awards, presented to elementary and Jr. High School students of Warm Springs. Youth received bronze, silver and gold metals.

I am very proud of these kids. It always makes me happy to read about how the little people are doing, especially when they're happy smiling and doing well.

As the article continued on academic excellence. I was captivated

by a name I know very well. Next to the name it read "Junior High" - tears came to my eyes. I was just so proud! I'm not sure if the Lil' guy knows I exist. I have not seen him since he was about "2" years old. He's about 12 today. But I know he exists. You're in my memories and my heart Lil' Brave....and I'm proud of your achievements "Azeul Charlie".

Love Always  
your brother,  
Jessie A.K.A. no name

## Forgiveness is the beginning

**To the editor,**  
Back in 1994, I experienced a tragic accident with the loss of a child. At that time a member of the Shaker Church had said some hurtful words to me which kept me from going to Shaker meetings anywhere.

Back in 1996, I had an electrical fire in my rental unit which cause us to have to move. Because I had no place to store my personal belongings, I continued to store them in the rental unit. The house was broke into an' set on fire, my belongings were showing up around the community.

In 1997, in another rental unit, the break ins continued and vandalism to my vehicles began. To have anything nice began to be impossible. To trust anyone was impossible. To ask for help meant some kind of payment in return.

It was no longer safe in a home because something would be happening on the outside, it was no longer safe on the outside because something would be happening on the inside.

As I write this I am thinking about what I am learning today in a treatment center. One of my teachings is Forgiveness. It is my time to say I forgive those who did what they did. You will have to live with that, I have finally got strong enough to forgive.

To all my relatives I ask for your forgiveness for the way I carried on the past year. I thank you for your love and your concern. I know I made some very bad choices and decisions.

Today I am making some very good choices an' decisions in my life. Thank you for your support.

Aunties: Mico, Eliza, Melinda, Delia  
Cousins: Lawrence, Chris, Richard  
Uncles: Charley, Lester  
My mother: Evelyn  
My brothers: John, Chris, Willie  
My children: Melinda & Kurtis  
My In-laws: Thelma an' Janice Santanus

My amends to you all.  
Love,  
Jessi Polk