

Youngdeer transferring to Aberdeen



Spilyay Tymoo photo by Behrend

by Donna Behrend

Moving from state to state has been a part of BIA superintendent Merritt

Youngdeer's life since he was a child. His father was in the military and his family moved regularly. Such is life with Youngdeer and his family.

Youngdeer, who has been superintendent in Warm Springs for about two years, is transferring to Aberdeen, South Dakota to serve as the area's assistant director for administration.

This new position is not unfamiliar to Youngdeer. Before coming to Warm Springs in 1981, Youngdeer worked in the Albuquerque area office performing similar duties. However, the Aberdeen area, which covers Nebraska and North and South Dakota, is larger. He explained that North and South Dakota have the second largest Indian population in the United States.

"This move is not one I volunteered for," said Youngdeer. In addition to working with the contracting, financing, personnel and facilities operations branches, Youngdeer will be working on "special projects. . . the BIA has been going through a lot of audits of contracting," he said. "This is more specialized, as most of my experience has been in administration.

"I guess that's why they singled me out and asked me to accept this assignment.

Evidently, they have a need in that particular area and they felt I could help them out."

Being part of the bureau team takes dedication and initiative. "The BIA appeals to your commitment and they ask you to do your part. It's an honor" to be asked to transfer, said Youngdeer.

Youngdeer said that "it won't be any different in Aberdeen than in Warm Springs." It's the staff, he said, that gets things done. "I hope to instill in them pride and motivation, set an example and provide leadership and direction" for the staff.

"I looked at coming to Warm Springs as an honor because Warm Springs has a good reputation in the bureau in working together with the bureau," said Youngdeer. "That relationship is sometimes hard to find. . . and knowing the Tribe expects high quality, it was an honor to be recommended for the position.

"What I set out to do when I came to Warm Springs was to try to gain the staff's respect and introduce my philosophy and authority," said Youngdeer. "The two are the same

and that made my job very easy. We all (Tribal Council, management and the bureau) worked together in solving problems."

A few of the projects that Youngdeer and the bureau staff have been involved with during the past two years include getting the IMPL funds allocation straightened out, justification for the Warm Springs jail renovation, evaluation of the fair market price of timber, completion of the 10-year forest management plan, clearing up the IIM backlog of work and clarification and improvement of the Burns relationship with Warm Springs. "These accomplishments were not done by myself alone," said Youngdeer. "The entire staff was involved."

Youngdeer said his orders will be effective October 2. Tribal Council chairman Zane Jackson, Larry Calica and a representative from Burns will meet with Area Director Stanley Speaks to select a new Warm Springs superintendent as soon as possible.

Youngdeer will assume his new responsibilities in Aberdeen on October 11.

Indian businesses in focus at conference

Los Angeles, California August 30, 1983—Indian enterprises chart new markets for their products and services with the United Indian Development Association (UIDA) at its eighth annual "Indian Progress in Business" or INPRO conference to be held on Wednesday and Thursday, October 19-20, at the new Sheraton Grande Hotel in downtown Los Angeles, California.

INPRO honors annually the achievements of Indian businesses from "Mom and Pop" shops to multi-million dollar operations. The 1983 program features four current workshops on:

Creating Import/Export Opportunities, coordinated by Dr. S. Snoddy who has more than 25 years' international trade experience, covers (1) identifying foreign markets, (2) financing and securing payment for exported goods, and (3) licensing and transporting goods in the world market place.

U.S. Department of Commerce Department Daniel J. Young, who heads the Los Angeles commercial services office, leads the team of experts including: Transportation Training Manager Anthony Dolz; Carolyn Scanlon, founder of C. Scanlon and Company; Anglo American Aviation Company President Stanley W. Epstein; and Jarad Rassouli, a consultant with Cardinal Management Company's Import/Export Project.

Promoting Yourself to the Olympic Market, kicked off by Los Angeles Olympic Organizing Committee Vice President Dan Greenwood, seeks to answer: Who are your customers/competitors? What products will customers buy? When do customers need your product? Where do customers

buy your product? Why do your customers buy your product? And how do customers buy your products? These questions go back to the basics of merchandizing, i.e., Market the right product for the right price in the right place at the right time in the right quantities. All retail and service-oriented business managers will find these merchandising techniques useful, as well as those managers seeking Olympic business and sales promotion strategies.

Tribal Enterprises Entering the World Marketplace recognizes the need for careful consideration of market opportunities in arts and crafts, goods export, natural resource development, retailing, and tourism in broader, even global, terms. Among those confirmed to speak are: Ruben Norris from the Reno-Sparks Shopping Mall, Nevada; Ferrel Secakuku of the Hopi Cultural Center, Arizona; Michael Clements with the Inter-tribal Timber Council, Oregon; Michael Allison in charge of the Navajo Wool Export Project, Arizona; and Willard Ahenekew of Saskatchewan Indian Arts and Crafts, Canada.

Increasing Sales for Indian Contractors is a special

presentation of UIDA to discuss increasing Indian contractor sales through joint venture subcontracting. Joint venture opportunities, involvement, procedures, and problems will be covered by: Norm Tippeconni, Bureau of Indian Affairs (BIA) Facilities and Engineering, New Mexico; Luke Johnson, president of Luke Johnson Construction, Arizona; Dave Bradley, owner of Bradley Construction, New Mexico; and Mel Twist, owner of TeePee Engineering Inc., California.

These workshops will be conducted on both Wednesday and Thursday, October 19-20, between 2 p.m. and 4 p.m., so conferees can attend two sessions. The contractors' session will not be repeated on Thursday afternoon, in order to allow the American Indian Contractors Association of California (AICAC) to hold its annual meeting during this period.

UIDA expects some 400 people to attend this year's INPRO conference and banquet. The \$150 fee covers all workshops and materials, business opportunity tours, a luncheon, and the banquet. For more information about INPRO/83, contact Conference Coordinator Suzanne Johnson at (213) 483-1460.

Booklet explains PNB changes

"For Your Information," a fact book explaining the changes in the telecommunications industry as a result of divestiture and changing federal policy, is now available from Pacific Northwest Bell.

"The restructuring of the Bell System is the most sweeping change in the history of American business and will affect virtually every one of us

in some way," said Glenn Kennedy, PNB community affairs manager.

Kennedy said the booklet is intended to be a handy reference source to help customers understand how the telephone industry will change over the next several months.

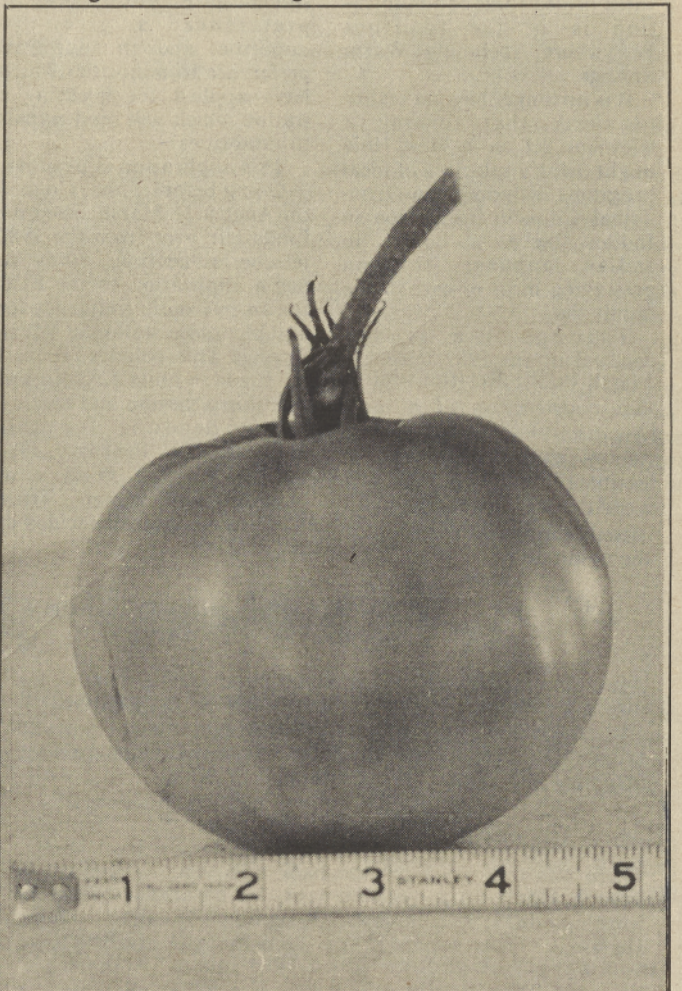
To order the fact book, call PNB's toll-free information number, 1-800-555-5000.

Title IV Part A meeting

A public Title IV Part A, Indian Education meeting will be held at the Warm Springs Community Center in the Adult Learning Center on Tuesday, September 12 at 7:30 p.m.

The agenda for the meeting is

as follows: a report on the summer camp; an election of two high school students as members on the committee and the 1982-83 evaluation report presented by Steve Nelson of Northwest Regional Lab.



Spilyay Tymoo photo by Behrend

BIG RED

Norma Jackson recently discovered this huge tomato on what she thought was a barren plant. Upon digging into the foliage she found this "Big Red" which measured nearly five inches across and weighed in at one pound, 11 ounces. The plant was one of four plants given Jackson by Edie Barton. The secret to the huge tomato? A little commercial chicken manure, lots of water and plenty of sunshine.