10-Capital Journal, Salem, Ore., Tuesday, January 24, 1950



Flood Covers Highway-Floodwaters follow U. S. highway 101 into Orick, Calif., where many families were 'orced to flee to higher ground. Hundreds of north and south bound autos were held up because of the high waters. No casualties were reported as a result of the flood. (AP photos.)

#### Sugar Treatment Said to Keep Some Cancer Victims Alive By HOWARD W. BLAKESLEE

By HOWARD W, BLARESLEE (Auscitted Frees Settines Editor) New York, Jan. 24 (P)—The American Cancer society announced today a drug treatment for cancer which it said has kept a few persons comfortable and productive for four years. All had been given only a few months to live. The treatment is a polysaccharide, a complex form of sugar, apolytained from germs known as

### Woman's Love Wins Freedom

idents,

idents. Tearfully she told the court the money she stole went to Al a little she kept "to buy some poisonous. They require a big clothes and other things we'd dose to kill cancer cells. They need when we were married." Announcing he was placing faster than healthy tissue cells.

her on probation, Judge Freed Examples are mouse cancer, said I'll take the risk involved in which big doses cure 30 to in setting you free—but I don't 40 percent of the animals, help think the risk amounts to much." another third, and kill the rest.

message as one place where the

Tax Message

a complex form of sugar, sobtained from germs known as bacillus prodigiosus. The an-nouncement was credited to Dr. Hugh J. Creech, of the Institute for Cancer Research, Philadel-phia, which has been working for four years on this cancer sugar.
message as one place where the government's revenues could be improved simply by plugging up existing tax loopholes. He suggested also that life in-surance companies and oil and mining interests be made to pay more taxes. Mr. Truman said that motion

<text><text><text><text><text><text><text>

CARBON! SOOT! DIAL

35622 ar 35606 Howard J. Smalley Oil Co. 1405 Broadway





# Cheap Way to Turn Sea Water Acting Too Much Into Fresh Water Long Way off By WILLIAM B. HATCH Washington Jan 24 URI- Engineering and the data in the second second

point in his budget message. And Secretary of Interior Os-such plants, but the fuel costs car L. Chapman wrote recently wuldn't be too high once the that California will have reached

the limits of its normal water supply by 1975. By then, Chap-man said, California will be us-ing more than one trillion gal-

Hits at Movies Washington, Jan. 24 (UP) Some of the top money-makers of Hollywood, Broadway and radio row will have to give the tax collector a bigger share of their earnings if President Turu-man's tax reforms are enacted. man's tax reforms are enacted.

## FORD'S BIG FRIEND-SMALL BUSINESS

Phone 3-5661



BILL OSKO Dist. Mgr.

Teamwork with 7,200 independent businesses makes Ford's business possible - and vice versa

YOUR SECURITY"

HENRY FORD II, President of Ford Motor Company, recently said, "One of our greatest assets can be a large group of supplying organizations that is alert, progressive and money-making."

It's easy to see why. Each year Ford Motor Company buys \$700,000,000 worth of products from 7,200 independent manufacturers and dealers in 43 states. Producing everything from asbestos to carburetors, these suppliers make possible Ford's annual production of over a million Ford, Mercury and Lincoln cars and Ford trucks and tractors. That's why it's a basic Ford policy to help each supplier become a sound, profitable business.

Ford is a big customer, and a good one, too. Certainly Ford is cost conscious. You have to be when a difference of 1¢ on a part makes a difference of \$10,000 a year. However, Ford pays fair prices. Ford wants its suppliers to be profitable businesses and is always ready to help them improve operations. Ford facilities and experience-purchasing, engineering, manufacturing and managementare available to all suppliers to help make their businesses better.

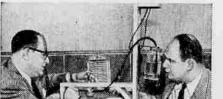
After all, Ford Motor Company is not just a collection of buildings and machines. It is an organization which enables many men to work together to create products they could not create alone. Essentially, Ford itself is organized cooperation. Ford has found it good-good business and good citizenship-to extend that cooperation to the suppliers whose products are so vital to its operation. The prosperity of these suppliers and that of their hundreds of thousands of employees is equally important-to Ford and to the nation.

It's part of the Ford idea of good business ... making the best possible products in the best possible way ... for the benefit of all.



WHAT'S GOING ON AT FORD

Bachrach, of Des Moines, Iowa, when Tyty Lory arrived in America. They met in France during the war, planned to marry. Two days before the wedding, Captain Bachrach was shipped home. Later Tyty



came over as a G.I. bride (to-be), and they were married. So, part of the dream was realized. But, like many other veterans, Chuck also wanted a business of his own. He was lucky-because there was an inventive friend in his past, and Ford in his future.



### ure when it's cold outside

Winter outside ... but summer's in your glass ... all the warm mellowness of a perfect day of June ... in every fragrant sip of 7 Crown ... Seagram's finest American whiskey.

Say Scagram's and be Sure

Seagram's 7 Grown, Blended Whiskey, 86.8 Proof, 65% Grain Neutral Spirits, Seagram-Distillers Corporation, Chrysler Building, New York



2. THE PRODUCT was the suggestion of Chuck's old friend Len Neufeld. He had an idea for a better windshield washer. Chuck was enthusiastic, and so every night after work, they labored to perfect the washer. It took them four months. Then they went to a com-pany known to be friendly to small businesses—Ford.



3. THE CUSTOMER wasn't tough. Like every manufacturer or supplier who calls on Ford, Chuck and Len were seen immediately, listened to attentively. What's more, Harold Kohlmeier and Gil Meyer of the Purchasing Department, liked their device. Ford would be interested in it if it got Engineering O.K.



4. THE TESTS were tough. For months Jack Taylor, Ford Engineer, subjected the new washer to every possible test. Ford engineers suggested a new nozzle and pump. These were designed and installed. In March, 1948, Ford Engineering approved the "See-Clear" Washer. Immediately, Ford Purchasing ordered 10,000.

"HELP WANTED" sign went up fast. "The Delman Corporation" rented factory space, hired 12 employees (mostly ex-G.L's), learned what Ford teamwork means. Engineers helped them plan manufacturing oper-. Ford Purchasing helped get machinery, materi-Ford Engine als. Soon The Delman Corporation was a going concern.



6. MANAGEMENT MEETING today finds the company growing. It has 30 employees, makes 150,000 washers a year for Ford, has other customers, and is developing new products. President Neufeld works on those; Vice President Bachrach works on sales, and Tyty takes care of Chuck's home and baby girl. The Delman Corporation, of Des Moines, Iowa, is doing all right as one of Ford's 7,200 inde-pendent suppliers. It's part of the Ford idea of good business... making the best possible products at the lowest possible cost.