

FRUIT MEN OF STATE TO HOLD CONVENTION HERE

HORTICULTURAL SOCIETY NAMES REYNOLDS HEAD

Medford, Ore., Dec. 18.—(A.P.)—At Thursday afternoon's session of the Oregon State Horticultural society annual meeting here, Lloyd T. Reynolds of Salem was elected president; C. A. Reed of Hood River, vice-president, and Clayton L. Long of Corvallis was re-elected secretary-treasurer. Paul Sheer, Bert Anderson and E. M. Tuttle, local orchardists, were recommended to Governor Pierce as three out of which one is to be appointed trustee for the society. Salem was selected for the next meeting of the State Horticultural society.

On the program yesterday afternoon addresses were made by H. S. Hesse of the Oregon Agricultural college on the cost of raising pears. Professor Don C. Mote, also of the Oregon Agricultural college, spoke on "Pear Insects and Their Control"; "The Economic Status of the Pear Industry" was discussed by Professor W. S. Brown, Corvallis; "Spray Equipment and Spray Application for the Orchard," Professor Le Roy Childs, Hood River; "Oil Emulsions," Robert Norris, Talent; "Heating the Pear Orchard," Floyd J. Young, meteorologist, Los Angeles; "Pear Pollination," Professor G. L. Phillips, Davis, Cal.

Professor Mote gave figures of a comprehensive survey of cost of pear production, made by himself in co-operation with other experts and still under way. In summing up he said, in part:

"Of the total cost of production 59 per cent is cash paid from the grower's pocket. Forty-one per cent of the total cost is not cash paid out, represents the operator's own labor, the unpaid labor of his family, house labor, depreciation on his buildings and equipment and 5 per cent interest on his actual investment.

The grower's big interest in the situation is the ability to produce pears at a profit over cost of production. With high selling prices he has a larger margin of safety, but as pear prices go down the grower's margin lessens and his concern about production costs increases."

Professor Mote stated that "Aunting orchards by airplane for pest control is being done commercially with great success in the peach orchards of Georgia and can be done quite successfully and economically where a great number of orchards are located in one section."

"At Oregon Agricultural college an improvement on dust release for airplanes has been developed, producing greater efficiency in tests already made," he said. Professor Mote also emphasized the value of birds as pest destroyers and summed up by declaring the big problem to be attacking the pest at the right time.

The closing session of the convention is expected today to be the most interesting of the meeting, with the following program: "The

Boiler Cleaner



Mrs. George Williams

The sooty job of making a boiler clean is the calling of Mrs. George Williams, of Omaha. She holds a woman is qualified for any line of work.

Marketing, Distribution and Consumption of Fresh Pears," Frank T. Sweet, manager California Pear Growers' association, San Francisco; "Merchandising and Advertising Bartlett Pears in Eastern Markets," S. E. Peacock, of N. Y. Acres & Son, advertising counselors, San Francisco, Cal.; "Growing Comice Pears," B. W. Johnson, Monroe, Oregon; "Precooling, Shipping and Storing Pears," Fred Eberle, general manager Horticultural Union, Yakima, Wash.; "Pear Harvesting and Storage Investigations," Professor Henry Hartman, Corvallis, Ore.; "The Ripening of Pears in Storage in Relation to Temperature and Growing Condition," J. H. Marzette, plant physiologist, U. S. D. A., Washington, D. C.; "The Canned Pear Industry of the Northwest," J. O. Holt, manager of Fruit Growers' association, Eugene.

The people who lend you money and do you favors have the longest memories in the world.

It's an easy conscience and not an easy bed that brings the most restful sleep.

WMAS MARKET BUYING SLOW; EGGS HIGHER

Portland, Ore., Dec. 18.—(A.P.)—Trading continues light in the local commission district with not much sign of Christmas buying, although an increase in activity is expected to effect conditions along produce row during the next few days.

Nothing occurred this morning to change the trend of events. Few of the houses are doing a normal volume of business.

Mild, open weather, with lots of home grown produce on the market, is said to be a big factor in the present stagnant situation.

There is a moderate movement of apples, oranges and nuts for the holiday trade, but buying of fresh vegetables, such as lettuce, celery, cauliflower, is limited.

Potatoes and onions are inactive although dealers look for the market on both commodities to improve after the first of the year.

Very few turkeys are coming in to local commission houses, so far the receipts have been sufficient to fill shipping orders and prices are firm at 43 to 44 cents for No. 1 dressed birds. Heavy receipts are expected from now on.

The egg market has reacted and prices are a cent higher for the entire list with undersized eggs up 2 cents. Fresh standard extras are now posted at 39 cents on the local dairy exchange with firsts and mediums at 36 and 33 cents respectively.

The local butter market continues to show a weak undertone. Standard and prime first cubes are a half cent lower on the exchange at 46 cents. Extras steady at 48 cents. Other lines unchanged.

WHEAT LOWER CORN UNSETTLED

Chicago, Dec. 18.—(A.P.)—Opening wheat prices 1/4 to 3/4 cents lower, new style, December \$1.73 1/2 and May \$1.66 to \$1.67, were followed by a series of irregular changes that in some cases carried values back to above yesterday's finish.

After opening unchanged to 3/8 cent lower, May \$2 3/4 to \$2 3/8, the corn market underwent a general sale, but soon rallied.

Oats started unchanged to 1/4 off, May 44 1/2 to 45. Later some deliveries showed a slight advance.

Wheat closed nervous 1/4 to 3/8 cent lower, new style, December \$1.72 and May \$1.65 7/8 to \$1.66.

Corn closed unsettled 1/4 to 7/8 lower, May \$1 3/4 to \$1 7/8.

Butter and Eggs

Portland, Dec. 18.—Eggs current 32c; fresh standards firsts 30 3/4c; fresh standard extras 32 3/4c; undersized 26 3/4c.

Portland, Dec. 18.—Butter weak; extra cubes city 48c; standard 45c; prime firsts 46c; firsts 46c; undergrades nominal; prints 49c; cartons 59c.

Milk steady; best churning cream 44c; net shippers' track in zone 1; raw milk (4 per cent) \$2.60 cwt., f. o. b. Portland.

Poultry

Portland, Dec. 18.—Poultry firm; less five per cent commission, heavy hens 45c; light 15c; springers 25c; young white ducks 25c; turkeys dressed 43c; live 30c to 31c.

Onions and Potatoes

Portland, Dec. 18.—Potatoes slow; new 25c to 26c; onions \$1.50 to \$1.75.

Nuts, Hops and Cacao

Portland, Dec. 18.—Nuts steady; walnuts, No. 1, 27c; light 15c; almonds 25c; almonds 27c to 31c. Hops quiet; new crop clusters 22 1/2c, fuggles 25c.

WOOL LOWER MOHAIR FIRM

Boston, Mass., Dec. 18.—(A.P.)—The Commercial Bulletin tomorrow will say:

"Rather more business has been in evidence this week, especially towards the end of the week in fine wools and more especially Australian and domestic territory types, the former at about replacement values. Domestic wools still are relatively dearer than the foreign. Prices generally are lower in sympathy with the foreign market, although it is not easy to quote on all descriptions even yet."

The Commercial Bulletin will publish the following wool quotations:

Scoured bales:

Oregon, eastern No. 1, staple, 1 1/2 to 1 3/4; fine and fine medium combing \$1.20 to \$1.25; eastern clothing \$1.05 to \$1.10; valley No. 1, 1 1/2.

Mohair best combing 75c to 80c; best carding 65c to 70c.

THE GIFT SUPREME FOR CHRISTMAS. A YEARS SUBSCRIPTION TO

Capital Journal

5% FARM LOANS
5-7 OR 10 YEARS
USUAL COMMISSION
REPAYMENT PRIVILEGE
COMMERCIAL MORTGAGE SECURITIES CO.
PORTLAND
Anderson & Rupert
Oregon Bldg.

TODAY—SHOWS AT 7 AND 9

ASSOCIATION VAUDEVILLE
WESTERN VAUDEVILLE MANAGERS ASSOCIATION

Les Klicks
Presents
The Enchanted Forest
Only Act of Its Kind

Musical Shermans
Suitarists
Extraordinary

SUNSET FOUR
Eight Hundred Pounds of Harmony
Colored Quartet Some Real Singers

Taflanoff & Co.
"A Breath of Musical Comedy"

Officer Hyman
"The Real Cop"
Songs and Humorous Stories

Added Attraction
WINDUS
Song A Log
Assisted by R. E. McClellan

HEILIG ORCHESTRA
Mary Talmadge,
Directing

Salem's Greatest Entertainment **HEILIG** Prices Mat. and Eve. 50c

Saturday Only
Bob Custer in
"A Nerve of Man"
Western Picture
Full of Action

Sun., Mon., Tues.
Aileen Pringle and
Conway Tearis in
"The Mystic"

Save with Satisfaction
Unexcelled Quality, Lowest Prices

We Have Another Lot of FANCY MILK FED VEAL

The Best LEGS OF VEAL 20c lb.
Choice VEAL STEAK 20c lb.

We will repeat our Lard offer of last week. Every customer who makes a meat purchase of 50c or more is entitled to a pail of our guaranteed pure lard at 80c the pail.

Prime Rib ROLLED ROASTS Boneless 20c lb.
Tender SWISS CUT STEAKS, Any Size 18c lb.

SUGAR CURED HAMS, Half or Whole 30c lb.

FREE FREE

On Monday we will have on display one of the finest cattle we have seen for a long time. To the five persons guessing nearest the weight we will give a \$1.00 roast each. The guessing is free. It is not necessary to make a purchase in order to register your guess.

midget market
Originators of Low Prices
351 State Street
Not in the Combine

SHOE AND HOSIERY SALE BIG REDUCTION Christmas House Slippers

We are displaying the most attractive line of Slippers and Hosiery that it has ever been our pleasure to offer our customers. Our merchandise is bought for the person that demands superior quality as well as the most attractive appearance. In the face of this we are making the most startling reductions in all gift merchandise.

Hundreds of pairs Ladies' \$2.00 SLIPPERS 95c	McCallum HOSE Every color. The best grade \$2.00 Hose in America 3 pairs for \$5.50	Men's Felt SLIPPERS Best \$3.00 Quality \$1.95
Men's Leather SLIPPERS Regular \$3.00 \$1.95	Pure Silk HOSE Holiday Special go at \$1.00	Children's Felt SLIPPERS All sizes, \$2 grades 95c

DO YOUR FEET HURT?
Corns and calluses removed without pain or soreness. Ingrown nails removed and treated. Pains in feet, weak foot, flat foot, foot strains and fallen arches adjusted. Do not suffer. I will give you the best that science can produce in scientific chiropody. Consult
Dr. Williams
About Your Feet
Hours 9 to 5:30—Phone 616

SALEM'S THE PRICE SHOE CO.
HIGH CLASS SHOE STORE
326 State St. Next to Lane Bank Bldg.

Repair Department
Our shop is equipped with all new machinery. We use nothing but the very best grade of leather that money will buy.
Mr. Jacobson, in charge of this department, is an expert in his line—has spent years in factories and repair shops and will do nothing but high grade work.