

VALE, HARVARD ELEVENS READY FOR GRID CLASH

New York, Nov. 20.—(A. P.)—Harvard and Yale football elevens, both beaten by Princeton, are prepared for a final battle in Harvard stadium tomorrow before a capacity throng which will include their Tiger conquerors.

Injuries after the old rivalry about equally in their annual struggle, which features the eastern games of the day despite the fact that Harvard has fallen before Holy Cross, Dartmouth and Princeton, and Yale before Pennsylvania and Princeton.

Jake Stafford, the quarterback who piloted Harvard to a 3 to 0 victory over Brown a week ago, ending a string of defeats, is expected to remain on the side lines throughout the contest, having reported this week on crutches. Jack Haber of the backfield and George Hoague, guard, are in poor condition.

Bunnell, Yale quarterback, an exceptionally good receiver of punts, may have to give way to the speedy Fishwick, while Cottle and Allen of the backfield are still suffering from injuries. Yale hopes are bolstered, however, by the return to the right side of the line of Ben Butterworth.

Two other clashes stand out in the waning season, that of Fordham and Georgetown at New York for the Catholic college championship and that of Lafayette and Lehigh at Easton, Pa. No titles will be at stake in the latter test, but it is expected to be one of the bitterest engagements of the year.

GERMAN CABINET TO BE REVAMPED

Berlin, Nov. 20.—(A. P.)—Chancellor Luther told the party leaders today that the government will resign after the Locarno pact signing ceremony in London on December 1, and that a new cabinet will be formed in sympathy with the Locarno policies and obligations.

In consequence of the chancellor's conference with the party leaders the government is assured a big majority in the reichstag for acceptance of the Locarno treaties.

Society

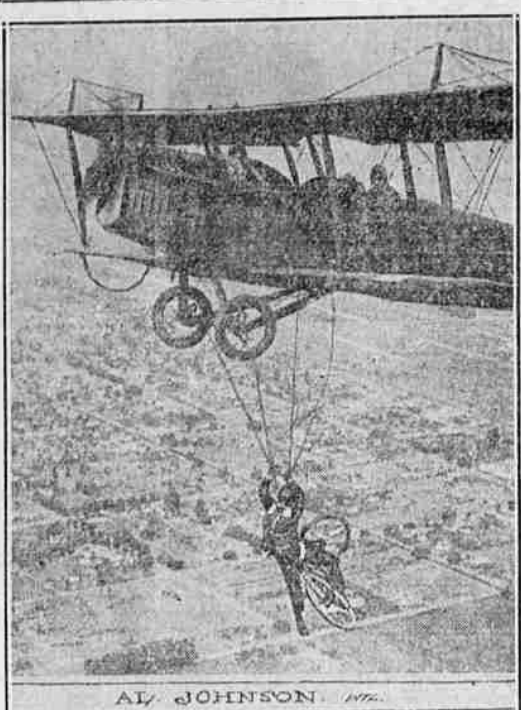
Mr. and Mrs. C. P. Bishop will have as their house guests over the week end Mr. and Mrs. Goodwin of Albany.

Mrs. J. Drew who was the house guest for the past week of Mrs. Henry Hartman returned yesterday to her home in Portland. Mrs. Hartman motored down with her and will return tonight.

Mr. and Mrs. J. M. Clifford spent Wednesday and Thursday in Portland. On Wednesday Mr. Clifford addressed the Coterie club of Portland on the subject of "Helen." The meeting was held at the home of Mrs. G. O. Miller in Laurelhurst. Last year Mr. Clifford addressed this club on the subject of calendar simplification.

The fastest train in the world is the Bristol-London express in England. An average speed of 61 miles an hour is made for 107 miles.

Stunt Man Thrills Throng



Even if Al Johnson did ride this bike 3,000 feet in the air, "safety first" was his motto. For he wore a parachute as a precaution in the event of separating himself from the speeding plane.

WEST SALEM

West Salem, Or., Nov. 20.—The young folks of the Epworth league gave a welcome party on Friday evening at the home of Mr. and Mrs. Ralph Sebern of Kingswood avenue in honor of Marie, Janette and Wendell Sebern, who recently came from Marion, Iowa. A very jolly time was enjoyed playing games, after which refreshments were served. Those present were: Elsie Petraso, Alice Creasy, Mabel Thomas, Adah Clark, Grace Tilson, Andrew Tilson, Charles Fredrickson, Francis Robertson, Lloyd Richardson, Mr. and Mrs. Gosser and Rev. and Mrs. Cannell.

A pound party was given on Monday evening at the home of Mr. and Mrs. Beason. Quite a few folks turned out and a pleasant evening was enjoyed with music and conversation. Mr. Beason, who has been quite ill, is convalescing nicely.

The Ladies Aid met at the home of Mrs. J. A. Gosser on Wednesday afternoon. Quite a few ladies turned out and as the new president, Mrs. William Phillips, was absent, Mrs. Cannell conducted the meeting. A short business session was held during the afternoon, and the rest of the time was devoted to conversation. The next meeting will be held in a week at the home of Mrs. Edward Brock.

The friends and neighbors of West Salem and Kingswood extend heartfelt sympathy to Mrs. Laura Brown and her children upon the death of Grant Brown. The funeral was held Thursday afternoon and quite a number of folks attended and sent floral offerings.

West Salem Sunday school is growing both in numbers and enthusiasm. The attendance has reached one hundred. Those donating work on the auditorium of the building hope to be able to have it ready for the Thanksgiving service.

Mrs. Cassie Shields, who has been confined to her bed with a broken hip, is not gaining in strength and health very fast. She has a nurse still attending her.

Mr. Sherman, who has been working at Longview, Wash., is spending a few days at his home in Kingswood.

Henry Buhite was a recent visitor at the home of his aunt, Mrs. E. Best.

Lillian Boatright of Salem was the guest of her father, M. H. Boatright, Sunday.

Rev. Mr. Hickman and wife and Rev. Burchell and wife were dinner guests at the parsonage Tuesday evening.

Mrs. Clark and little son who have been sojourning at the home of her parents, Mr. and Mrs. Miller, have returned to their home near Silverton.

Mrs. Clark and children were callers at Dundee, Sunday, to see Mrs. Clark's daughter, Gladys. D. Hunt of Dayton, Wash., was

a visitor at the home of his brother, J. T. Hunt, last week. The brothers had been separated for many years.

Mr. and Mrs. Wallace of Lebanon have moved to the George Davis property on Sixth street.

Dorothy Hathaway, who has been quite ill, is a little better at this time. Others ailing are Robert Dunn and Mrs. Bright.

The modern residence being built on Front street by Charles Robertson is ready for occupancy. T. B. Harris was the guest of his granddaughter, Mrs. G. E. Tandy during the week.

Mr. and Mrs. Edwards and children of Lincoln were Sunday dinner guests at the home of the latter's mother, Mrs. George Davis.

Mrs. Clara Smith and Mrs. Fannie Finley were visitors at the home of Mrs. Louella Boatright of Franklin street, Wednesday.

The Ladies Aid of the West Salem church will hold a bazaar and

French PPlan

Paris, Nov. 20.—(A. P.)—French navy department plans an expedition to the north pole next spring and a subsequent airplane flight from the pole to New York City, it was announced here.

Supplied and manned by the navy department and equipped with scientific apparatus, the expedition will be known as the "French air mission to the north pole."

Cooley & Pearson

Guaranteed Quality Foodstuffs
ORDERING BY PHONE

As winter and bad weather returns, stormy days that put a stop to personal shopping, it is this time of the year that a prompt delivery service secured by telephone is appreciated. Each and every order is filled with guaranteed quality foodstuffs such as you choose when in our store. Our delivery schedule is printed below for your convenience.

9 A. M.—Delivery covers all territory south to Court, east to 21st, north to city limits.
10 A. M.—North to Court, east to city limits, south to city limits.
11 A. M.—North to D, east to 12th, south to Mission.

2 P. M.—All west of river, north to city limits, east to 21st, south to Court.
3:30 P. M.—North to Court, east to city limits, south to city limits.
5 P. M.—North to D, east to 12th, south to Mission.

FRUIT AND VEGETABLES		MISCELLANEOUS	
Bananas, 3 lbs.	25c	No. 10 Eng Cream Oats	49c
Baldwin Apples, per box	\$1.39	No. 10 Bag Corn Meal	39c
Northern Spy Apples, per box	\$1.79	Nucos, per pound	27c
Willow Twig Apples	per box	No. 5 box Crackers	49c
A fancy large eating apple	\$1.59	Bulk Tapioca, 3 pounds	25c
TOMATOES		CANNED GOODS	
Best grade solid pack		Our regular quality value of canned goods is one can given with each dozen purchase.	
No. 2 1/2 Grand Island brand, 2 for	35c	No. 10 bag Fisher's Pan Cake Flour	69c
No. 2 1/2 Grand Island brand, 6 for	\$1.00		
No. 2 1/2 Grand Island brand, case	\$3.75		
No. 10 can	50c		
No. 10 can, per case	\$2.85		
No. 10 can, per doz.	\$5.50		

Keep this schedule for your convenience

Phone C. O. D. Orders 1371-1372 211 N. Commercial
No Extra Charge for Delivery

Salem Public Market

State and Commercial Phone 205

REAL SPECIALS

THESE PRICES GOOD ALL NEXT WEEK

Log Cabin Syrup, large size	98c	Crown Flour, 49 lb. bag	\$2.23
Libby's Pineapple, 3 large cans	78c	Flour has gone up, buy now at the old price.	
Crisco, 6 lb. can	\$1.37	ROAST BEEF, LB.	12c
White Flyer Laundry Soap, 6 large bars, 1 can cleaner	25c	ROUND STEAK, LB.	15c
California Small White Beans, 3 lbs.	25c	T-BONE STEAK, LB.	12 1/2c
Walnuts, 3 lbs.	\$1.00	LOIN STEAK, LB.	12 1/2c
		PORK ROAST, LB.	21c
		PORK STEAK, LB.	23c

Good Fresh Meats at Low Prices Phone In Your Orders

\$5.00 Order Delivered Free

SKAGGS

Distribution Without Waste

Money saving UNITED STORES Cash stores

The Origin and Operation of Skaggs Stores

From the beginning of this explanation of the essentially co-operative plan of operation that has made the phenomenal growth of Skaggs Stores possible it must be clearly understood that this concern does not and never has posed as a philanthropic institution, perhaps, because of early influences, the executive heads have been possessed of a more than ordinary deep sense of justice and fair play toward their associates and the public, and these, in turn, may have inspired many of the seemingly revolutionary policies that have been put into practice. But these policies have only been made operative after it had been determined that they would prove sound.

It may seem a significant thing to say, but it is a scientific fact that practically everything anyone does is based on his conception of self-interest or self-gratification. And this applies to our noblest as well as to our meanest actions. We do the things which we consciously or subconsciously believe will satisfy our spiritual or material desires. This is as it should be and—upon a little thought—will be seen to harmonize perfectly with the loftiest teachings of the most idealistic religions. Even unselfishness is selfish.

Therefore, when our men work overtime they do because it is distinctly to their own personal advantage as well as from a sense of loyalty to the organization and the enjoyment they get out of their work. And the organization, in turn, has made it possible for the individual to profit from extra effort, not only from a sense of justice and fairness, but also as a means of insuring its own successful operation.

Oftentimes the things which we do as a means of satisfying our own sense of fairness will react, unexpectedly, to our own material advantage and it will be found that we have accidentally uncovered a principle which, if intelligently applied, will solve many of our most serious problems. Such a thing happened with the opening of the second Skaggs store.

When the second store was opened it became necessary to employ someone to operate it and the owner of both stores—believing earnestly in the principle that every man is entitled to share in the profits he helps to create and desiring, sincerely, to provide the new man with every opportunity and incentive—hit upon the plan of paying the manager of the new store a nominal salary plus 30 percent of the net profits of his store, such share of the net profits to be paid every three months.

It should be made clear that the plan of compensation decided upon for the first Skaggs manager resulted, primarily, from the owner's desire to be absolutely fair with his associate. However, it was also obvious that such an arrangement would make the manager's personal earnings dependent to a large extent upon his own effort, intelligence and efficiency and tend to insure his enthusiastic co-operation in the methods which the success of the first Skaggs store had demonstrated to be fundamentally correct.

That this plan of sharing the profits with the men who helped to earn them was the result of a more or less instinctive impulse did not, in the least, detract from its practical value, both to employer and employee, and its continuation and elaboration to the present time constitutes one of the most important but for whose loyalty, interest and intelligence it would be impossible for us to successfully operate our more than 200 widely scattered stores.

(Next Week—"Who Owns Skaggs Stores?")

Saturday Produce Features

LARGE FLORIDA GRAPE FRUIT—Heavy with juice	33c
3 for	
BANANAS—Juicy ripe fruit	25c
3 lbs. for	
MARION CHEESE	55c
2 Pounds	
SKAGGS BEST BUTTER	\$1.10
2 Pounds	
CRANBERRIES	33c
Finest Howe Variety, 2 lbs.	
PURE CANE SUGAR	56c
10 lbs.	

All Week Prices

COFFEE—Skaggs White Wrap, guaranteed as fine as the best	
1 lb.	50c
3 lbs.	\$1.45
STANDARD EASTERN CORN	49c
4 cans	
UNGRADED PEAS	49c
4 cans	
BRENTWOOD SMALL PEAS, Very fancy quality, 6 cans	\$1
SKAGGS TEAS—Selected Japan. By our own buyer. Black (Orange Pekoe) or Green Japan	
1/2 lb.	39c
1 lb.	69c
LIONDSAY RIPE OLIVES	29c
2 large cans	
KIPPERED SNACKS (Filet of Kipper Herring), 2 cans	15c
GRAND ISLAND SOLID PACK TOMATOES—3 cans	45c
24 cans	\$3.40

Skaggs Market

It should be impossible for us to successfully operate our more than 200 widely scattered stores.

BACON SQUARES	27c
1 pound	
SUGAR CURED PICNIC	21c
1 Pound	
EASTERN HAMS—Skinned	25c
1 Pound	
GASKILL'S REAL CHICKEN	25c
TAMALES, 2 for	

We Will Have a Full Line of Birds For Thanksgiving

Army and Outing Store

Next Door to Busick's

This is not a sale, mind you, but a big intensive campaign to show how low our regular prices are and the high quality of our merchandise.

BUY FOR CASH AND PAY LESS

Save!	Boys' Caps 85c	Boys' Overalls \$1.19	Save!
Fancy Plaid Flannel Shirts \$1.95	BLANKETS		Men's Chambray Work Shirts 59c
Men's Hose 2 for 25c	U. S. Army Blankets, reclaimed, priced according to their weight and condition. A REAL BLANKET VALUE		SHOES All Leather Shoes—Best Buy in Town \$3.95
Men's Canvas Gloves 10c	ESMOND ROBES		Lunch Kits and Bottle \$1.45
Men's Pants All sizes \$1.95	Make fine Auto Robes or Couch Covers; Special \$4.45		Boys' All Wool Blazers \$3.95
Men's All Wool Blazers \$4.45	SHEET BLANKETS		SHOE GREASE The very best you can buy; Guaranteed 50c
Men's Bib and Bibless \$1.19	Nashua Sheet Blankets Size 72x99 \$1.95		Men's Part Wool Union Suits Very good Weight Special \$1.95
Breeches Genuine Moleskin Lace Bottom Breeches \$3.45	CAMP BLANKETS		
Mens Heavy Wool Sox 3 for \$1	Heavy 3 1/4 lb. Double Gray Blanket for \$2.45		
	Men's Felt Hats \$1.95	Men's Caps \$1.59	

Army and Outing Store Next Door to Busick's

189 N. Commercial Street Salem, Oregon

EVERGREEN FRUIT CO.

Store No. 3 Located at Peoples' Market 155 North Liberty

Many of our patrons who live in the east part of the city have expressed their dissatisfaction of walking down to our Commercial street store. "We sure like to buy our fruits and vegetables from you," said one lady, "but it is quite a walk when you live the other direction." It is for these kind of people that we have opened our second store at the above address.

Special for Saturday and Monday

Fancy Lemons, per dozen	29c
Navel Oranges, per dozen	29c
Arizona Grape Fruit, 2 for	15c
Florida Grape Fruit, 2 for	25c

Also we have to offer Fresh Parsnips, Rutabagas, Green and Red Peppers, Spinach, Chinese Lettuce, Carrots, Beets, Turnips, Sprouts, headquarters for Celery, Celery Hearts, Green Onions, Lettuce, Sweet Potatoes, Bananas.

IN OUR MEAT DEPARTMENT

We have arranged several specials for Saturday selling. When you come in to buy your vegetables step over and see our High Quality Meats.