

DON'T FAIL
TO ATTEND THE
UNIVERSAL
FACTORY EXHIBIT

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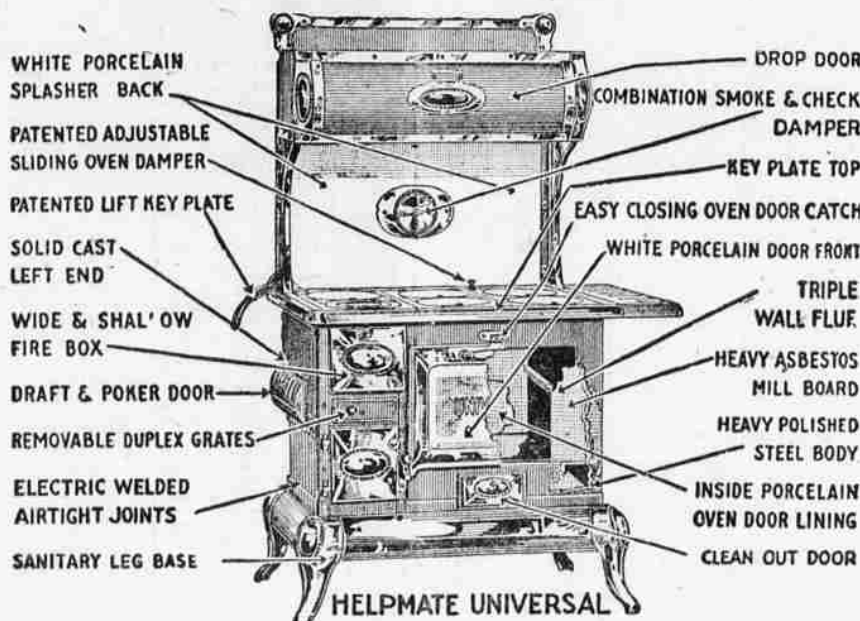
STOVE SHOW

A great opportunity—just what you have
been waiting for

A chance to get first hand information
about these Ranges from the factory expert

Experts From Cribben & Sexton
"Universal" Factory

Will be in the Stove Section every day during the State
Fair to show the advantages of cooking with a Universal
and heating with a Universal.



H. L. Stiff Furniture Co.
COMPLETE HOUSE FURNISHERS

FREE COFFEE

—and cookies to everybody

FREE—13-Pieces genuine Pyrex trans-
parent cooking ware with every
Universal Range sold

PORCELAIN, WOOD and COAL RANGES

You May Pay Only \$10 Down During
This Demonstration

and make your own terms in reason on the purchase of
any Universal combination, fuel or gas range. And, in
addition, receive a complete set of Pyrex ovenware
—FREE!

BEGINNING MONDAY AT THE STATE FAIR, ALSO AT OUR SALEM AND SILVERTON STORES, DEMONSTRATION OF FAMOUS UNIVERSAL RANGES

The Gray Beauty



Never was there a range as
popular as the Grey Beauty.
The Battle Ship Grey color
harmonizes with all other
kitchen equipment and adds
a rich, up-to-date atmo-
sphere to the housewives
busy work-room.

Made of UNIVIT Porcelain,
the Grey Beauty will look
practically the same after
long years of use as on the
day it is put into use, as the
Porcelain can never lose its
beautiful lustre, cannot
wear out, and will not dis-
color, crack, chip, nor peel
from heat. UNIVIT Porce-
lain is the most durable and
most perfect Porcelain
made. It will stand more
hard use than any range is
ordinarily subjected to in a
home.

UNIVIT Porcelain is ideal
for Kitchen Ranges because
it is Washable, Sanitary,
and is practically everlast-
ing.

See it on display at State
Fair and in our store.

In the style above the grey and blue
beauties are without question the
most popular ranges burning coal
and wood which are built for city or
suburban use.

Sanitary, easily kept clean; of cast
iron and UNIVIT Porcelain—will
stand the hardest use.

\$5 DEPOSIT

will hold any Universal Range—

\$10 DOWN

Terms in Reason



NOTE—

Your Old Range Will Be Accepted as Part Payment on the Purchase of a Universal Range—Any Range Will
Be Held For Later Delivery, if Desired. The same offer Holds Good at Our Silvertown Store



FREE

13-Piece Set of the
Famous

**PYREX
OVEN-WARE**

To Purchasers During
Demonstration

During the factory demonstration, we will
give each purchaser of a Universal Combination
Fuel or Gas Range a complete thirteen-
piece set of genuine transparent Pyrex oven-
ware FREE!

YOUR OLD STOVE TAKEN
IN EXCHANGE

Air Blast Heaters

Efficient
Economical
Attractive

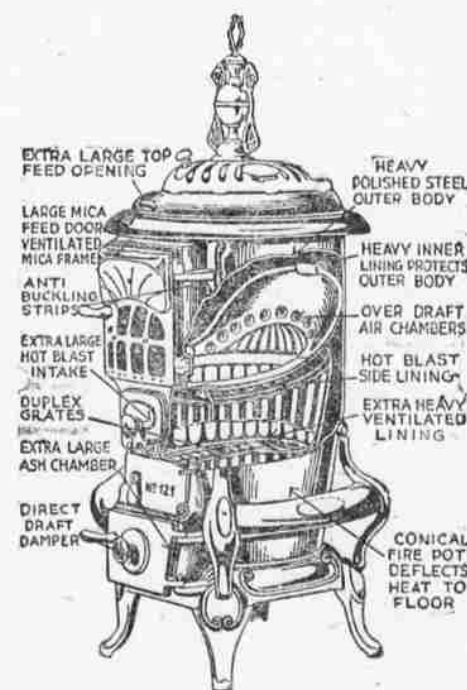
Heats the Floor as
Well as the Ceiling

This is a well-built heating
stove embodying the Uni-
versal "Air Blast" system by
means of which coal gases and
smoke are converted into heat.

It burns Coal, Wood,
Coke and Briquettes

Holds the Fire a Long
Time

\$10 Down
Terms in Reason



UNIVERSAL WOOD HEATERS

needs no introduction in this vicinity. It em-
bodies all the conveniences and qualities of a
good wood heater. Two distinct styles and
several sizes made.

The whole line of Uni-
versals invite your in-
spection. Don't buy
that heater until you
see these stoves—you
will save money.

