SALEM PRUNES ARE BEST IN NORTHWEST SAYS BUYER

PROPAGANDA AGAINST LOCAL FRUIT UNJUSTIFIED

"There has been a lot of adverse propaganda put out by other fruit districts against the Salem district that is unjustified," declared John Young, green prune buyer of Spokane, who shipped 26 cars of black cherries out of here this year, and is here to buy green prunes. His green prune operations promise to be extensive, with virtually 500 tons already under contract, with one plant getting ready for operation by Friday and every indication of the firm opening another prune packing plant here in another week.

"When I came here last spring to ship cherries I was warned against it," continued Young. "I was told that the Salem cherries would not hold up, that they were no good for shipping and I would get a hornet handed to me. I found the Salem cherries fine and they went through in fine shape.

Warned Against Prune

"I also was told the same thing about prunes that I was told about the cherries. But I find the prunes we are running into here not only have every look of a high-class carrying quality, but they are better quality prunes than any I have seen this season in our shipping radius around Spokane and northern Idaho. My experience is that this is a fine fruit district here and if growers properly take care of their orchards the fruit looks good to me."

Young stated that his partner, L. W. Wells, will be here early next week and it is more than likely if conditions hold up a second plant will be opened here under his direction.

The firm is now getting ready to pack at the Drager Fruit company plant from which place they expect to have four or five cars a day rolling out after Friday, when their season will definitely open up. Wells is now in Colorado.

Bullish In Prunes

"I cannot conceive of anything happening to the prune market that should give it a black eye," was further comment of Mr. Young. "The prune is about the cheapest and best fruit that can be bought and there should be a heavy consumption. Right now everything looks rosy and I have no hesitation in saying so. Of course it can change for the worse.

"There is a big difference in wheat prices between now and last year and that no doubt will mean a much heavier buying power. Pears and peaches have been going at high prices and there is every outlook for a good market."

A farmer in here from the Yamhill district yesterday reported that Denney & company were paying $20 a ton for prunes in that district, but this was denied by representatives of the company here who stated that the prevailing price is still $25 a ton. There is a feeling, however that the price might go up in the near future.

Young is figuring on marketing quite a few prunes in Canada, which is a heavy prune buying state.

To Ship To London

Denney & company, it is reported, are figuring on sending out about 50 cars of green prunes from here to London. They shipped green prunes to London last year from other districts with success, and this attempt from here this year will indicate the carrying power of the prune.

Growers in the prune exchange are figuring on handling green prunes to a certain extent. They can do this under their contracts with the locals, some of the contracts permitting sales without any exchange charges, and others calling of a payment of 1-15 of a cent a pound, to apply on the capital investment.

The exchange directors passed a resolution to the effect that the prunes so far picked for green shipment have been picked far too green and that care should be exercised or the northwest will receive a black eye from this procedure.

LIBBY OFFICIAL INSPECTS SALEM

Still another of the mysterious trips to this district of high officials of the Libby, McNeil & Libby company was made yesterday when C. R. Norton, master mechanic for the concern, blew in here, spent the day, and blew out again. Off and on during the past summer, virtually all of the northwest officials of the company have been in Salem. They have made no comments as to the business that called them here, and was reticent generally.

Each visit, however, revives the talk that the Libby people still have their eye on the Kings plant here and are seriously considering buying it. In fact it is common report that the Libby people may take hold of both the plants here and at The Dalles, it being known that they wish to extend the operations at The Dalles, it being further known that The Dalles does not provide the necessary requirements of the company.

What's New on the Market

BY FORREST GINN

Pears are making their first appearance in quantity on the market tables this week and for the housewife who wishes to can them the best obtainable will be available within the next few days. By Friday and Saturday of this week they are expected to be on the market both in quantity and quality. This morning a local grower announced the almost sensational opening retail price of $1.50 a box for the finest variety. This is a better price than that of the canneries and if the whole market comes down to that price, pears are not going to last long.

Home grown green peppers of fine quality appeared today at the price of 20 cents a pound, replacing the imported variety which have been selling anywhere from 35 to 50 cents a pound.

Corn has taken another drop and the best of the white variety is now available at 25 cents a dozen ears.

The Salem housewives who canned their season's lot of peaches while the run of California Elbertas was on find themselves fortunate. These peaches sold as low as 98 cents a box. The Yakima Elbertas which are just beginning to dribble into the market are to sell at from $1.25 to $1.35 a box. Crawfords are the best buy in peaches at the present time and are selling at 35 cents a basket. They are not, however, on the market in any quantity.

PONZI, FREED, FACES NEW TRIAL.

Charles Ponzi, of Boston, whose famous "get rich quick" schemes netted him $5,000,000, has been released from the Plymouth County Jail, where he served three years as a Federal prisoner. He was immediately re-arrested on State charges. Broke, he could not raise the $14,000 bail required, but it was furnished by Mrs. Charles Malaguiti, a friend of Mrs. Ponzi. Ponzi will be given a hearing in September.

WASHINGTON GROWERS JUMP PRUNE PRICES

The Washington Growers association has jumped its prices to 10½ for 30s and 8½ for 40s, in line with the opening prices of the Drager Fruit company and with these boosts going on there is every indication the North Pacific Exchange will get into line in the near future.

Word from brokers seems to indicate the fact that there will be no difficulty in selling dried prunes at these prices if the market gets stabilized along the higher tone and price cutting tactics which ruined the market last year are not indulged in again this year. Eastern brokers, in fact, who have had nothing but the higher prices to quote, while writing and writing in that they could not sell at the high opening, never theless put optimistic tones in their letters to the effect that sales could be made at the higher prices without difficulty if the lower prices were discarded.

Expect Others To Follow

The California Packing corporation, which opened way low, immediately jumped its prices to meet the exchange when it announced its openings, and there is a feeling that it would do the same thing the minute the exchange went up with its price to meet the advance of the Washington Growers and the Drager Fruit company. Rosenberg has been a fly in the ointment, but it is considered little likely that Rosenberg can pick up the prunes he wants from the unorganized growers at low prices, with the various independents and co-operatives shooting up to a higher basis.

Drager has resumed buying and Claude McKinney is active in the field for Mason-Ehrman. The fact that Drager is back into the buying game and holding to his opening prices, is indicative that he is confident the opening prices will prevail and he will have no trouble in disposing of what he gets at the advance. In fact the whole tenor of the situation is that many believe there will still be a firmer tone in the market than anything yet enjoyed, and growers are displaying signs of optimism that have not been evident for some time.

Clarke Favors Union

Word from Clarke county, Washington, is to the effect that the organization there will come into the North Pacific Prune Exchange next year unconditionally. Although this will require formal action at the next stockholders meeting, the report is that all growers in the organization but two have written into the association offices favoring the association joining the exchange and based on these letters the entrance of the association is considered a mere formality. Sales have been so extensive on the 1924 crop that the action of entering the exchange is to be postponed until next year.

San Francisco — Pat McGill, Omaha, defeated Francois Lamarque, claimant of the French-Canadian heavyweight wrestling title.

DROUGHT CUTS HARVEST YIELDS ALL OVER STATE

Portland, Aug. 13—Most winter grain has been harvested except in the more elevated districts, says the crop report issued here today by Edward L. Wells, meterologist of the weather bureau. Harvest of spring grain is complete in the milder districts with yields varying considerably but generally unsatisfactory. Corn is doing well where irrigated, but many fields in unirrigated sections are suffering from drought. In the Willamette valley some corn has been cut for ensilage. The soil is too dry to be plowed for winter wheat.

Most berries are gone except blackberries. Shipping of Bartlett pears is well advanced. Some early Crawford peaches are ripe. Unirrigated fruit is mostly undersized, and considerable dropping is occurring. Some prunes have been picked for fresh shipment. Irrigated fruit is doing well.

Unirrigated pastures are poor and in some sections have failed entirely. In most places the feed on the mountain ranges is fair to good though dry, but the prospect for late summer range is not good. Unirrigated meadows are dry. Clover hulling is in progress. Where there is sufficient water for irrigation alfalfa is doing well.

Owing to prospect of shortage of range feed many cattle and sheep will be brought out of the mountains earlier than usual.

Hops are showing the effect of drought. Late potatoes, where not irrigated, are generally poor. Tomatoes are yielding well where irrigated. Melons are fairly plentiful.

KLAN DEFEATED OHIO PRIMARIES

Columbus, Ohio, Aug. 13.—(By Associated Press.)—Harry L. Davis of Cleveland, former governor of Ohio, was nominated for re-election to that office on the republican ticket at yesterday's state-wide primary. A. Victor Donahey, the present governor, was chosen to oppose him on the democratic ticket.

Davis triumphed in a field of eight aspirants for the nomination, leading Joseph B. Sieber, reputed candidate of the Ku Klux Klan, by almost 57,000 votes, with less than one-fifth of the state's 8300 precincts still to be heard from.

Donahey swept aside James C. B. Beattly, his only opponent, who made his stand on an anti-klan platform, with a torrent of ballots which gave him a vote almost five times that of Beatty.

YESTERDAY'S SCORES

At Oakland 5; Portland 11.

At Salt Lake 8; San Francisco 14.

At Sacramento 1; Los Angeles 3.

At Vernon-Seattle, no game; teams traveling.

WHITMAN MASSACRE PARTICIPANT IS DEAD

Pendleton, Or., Aug. 13.—Little Hawk, Cayuse Indian, and aged 95 years, said to have been a participant in the famed Whitman massacre, died Sunday, according to Major Lee Moorhouse, authority on Indian customs who knows all the famous Indians of the Umatilla, Walla Walla and Cayuse tribes. Little Hawk's Indian name was Tom-a-Pie Kouch Kouch.

EGGS STRONG; BUTTER STEADY; PEACHES FIRM

Portland, Aug. 13—Egg quotations are posted at previous levels on the local dairy exchange but the market continues to reflect firm undertone. Buyers are paying 33 cents for white extras, 32 cents for brown extras and 28 cents for pullet extras. Current receipts 30 cents Portland.

Butter is steady and unchanged.

The hay market is maintaining a steady tone with plenty offered and buyers inclined to hang back. Movement continues good, however, at current prices. Buyers offering $15 to $16 for alfalfa at shipping points; eastern Oregon timothy bringing $23@23.50 a ton Portland for the best; valley timothy worth $21; oat and vetch $17; cheat $14.50@15.00; clover $14 to $15; oat hay $16; straw $7.50 delivered Portland.

Cooler Weather

Cooler weather with threatening rain put a damper on the fruit trade in the local market today. Melons especially suffered from the easier demand and prices were promptly lowered.

Best Turlock cantaloupes are now down to $3.25 on standard crates with ponies at $2.50 and flats at $1.25 a crate. Fancy, hard ripe Burrell Gems from The Dalles continue to bring $3.75 and $4 a crate.

Watermelons, casabas and honey dews were also in lighter demand with a wide range of prices being quoted in the wholesale produce markets.

Peach prices continue firm with fancy, large sized Crawfords from The Dalles higher at $1.15 to $1.25 a box. Elbertas range from $1.00 to $1.25 with Lovells at $1.25 to $1.50.

First Muscat Grapes

The first muscat grapes are being offered by Pacific Fruit and Produce company at $1.75 a lug box.

Fancy, jumbo size, huckleberries from the Washington woods, are offered at 25 cents a pound. Other wild huckleberries are selling as low as 18 cents a pound.

Potato market is a trifle weaker with $2.25 the extreme top on fancy new stock.

Hop market is steady. Harvest of the early crop practically over in valley. Little buying at present.

LIVESTOCK

Portland, August 13—Cattle and calves steady; receipts none; steers 1100 pounds down, good blank; medium $6.75@7.75; common $4.00@6.00; heifers, good $50 pounds up blank; common and medium all weights $3.75@5.50; cows, good blank; common and medium $3.00@4.75; canner and cutters $1.50@3.00; bulls, good, beef yearlings excluded $3.75@4.50; common to medium, canner and bologna $2.75@3.75; calves, medium to choice 190 to 260 lbs., $6.50@10; medium to choice 260 pounds up $5.00@6.50; cull and common 130 pounds up $4.00@5.00.

Hogs steady; receipts none; heavy weight (250 to 350 lbs.) medium, good and choice $10.00@10.50; medium weight (200 to 250 lbs.) medium, good and choice $10.25@11.00; light weight (160 to 200 lbs.) common, medium good and choice $10.75@11.50; light lights (130 to 160 pounds) common, medium, good and choice $10@11.00; packing hogs smooth $8.50@9.25; packing hogs, rough $7.50@8.50; slaughter pigs (130 lbs down) medium, good and choice $10.00@10.50; feeder and stocker pigs (70 to 130 pounds) common, medium, good and choice $8.50@9.00. (Soft or oily hogs and roasting pigs excluded in above quotations.)

Sheep and lambs active, receipts 563. Lambs, light and handy weight Mount Adams $10.00 $10.85; medium to good valley $8.50@10.50; heavyweight 92 lbs., up medium to prime $8.00@9.50; all weights cull and common $5.50@8.50; yearling wethers, medium to prime $6.50@8.00; wethers two years old and over medium to prime $4.50@7.50; ewes, common to choice $3.00@5.00; canner and cull $1.00@3.00. (Above quotations except lambs on shorn basis.)

BUTTER AND BUTTERFAT

Portland Aug. 13 Butter steady weak; extra cubes, city 39c; standards 37c; prime firsts 36½c; firsts 34½c; under grade nominal prints 40c; cartons 41c.

Butterfat steady; best churning cream 37@38c net shippers' track in zone 1.

POTATOES

oPrtland, August 13—Potatoes slow $1.50@1.75 for U. S. No. 1.

WHEAT

oPrtland, Aug. 13—Wheat bids: hard white, BS baart $1.50; soft white $1.36½; western white $1.35 hard winter $1.30; northern spring $1.30. Today's car receipts: wheat 34, flour 1, oats 11, hay 4.

POULTRY AND EGGS

Portland, Aug. 13—Eggs steady; pullets 28c; firsts 30c; henneries 32c delivered Portland.

Portland, August 13—Poultry steady; springs 23@25c; stags 13c heavy hens 20@21c; light 12@13c; roosters 19c; ducks, white pekins 20@21c.

HOP MARKET

Portland, Aug. 13—Hops, steady, some contracting new crop at 20@21c with most of growers inclined to hold for higher prices. 1923 crop, 20@22½c.

WHEAT ADVANCES AGAIN

Chicago, Aug. 13—Opening corn quotations, which varied from unchanged figures to ⅞ cent higher, December $1.07¼ to $1.07⅞, were followed by a rise of as much as 2 cents above yesterday's finish.

After opening at ⅝ lower to ⅝ cent advance, September $1.28½ to $1.29 and December $1.32½ to $1.33 wheat sagged a little more and then scored fractional gains.

Starting ¼ to ⅝ cent higher, December 52¼ to 52⅝, oats continued firm.

Provisions were responsive to the bulge in corn.

Capital Journal Want Ads Pay

VALUE OF APPLE CROP OVER 1923

Wenatchee, Wash., Aug. 13—According to estimates made by well-informed authorities, the 1924 apple crop of north central Washington will bring more money to the growers than did that of 1923, although about 30 per cent less in volume. The 1923 apple crop consisted of 18,500 carloads or about 14,000,000 boxes.

Figures compiled by O. B. Sharp for the traffic association show that the average return to the grower for the 1923 crop was 90 cents a box, or a gross return of a little more than $12,500,000 for the entire crop.

The total cost of producing and harvesting the 1923 crop was $1.03 a box, exclusive of interest, which means that the growers sustained a loss of about 13 cents a box, or $1,820,000.

The 1924 apple crop estimated at about 13,300 cars, which is approximately 10,000,000 boxes. If this returns to the grower an average of $1.35 a box or $1000 a car, as many authorities predict, this will mean $13,500,000, or fully $1,000,000 more than the gross return on the record-breaking crop of 1923. By all indications, the total cost of growing and marketing the crop this year will be from 10 to 20 per cent less than last year. Estimating the cost at 13 cents a box less than last year, this will bring it down to 90 cents a box, which would mean a net profit to the grower of 45 cents a box with an average of $1.35.

So that instead of a total net loss of $1,820,000 which was sustained by the growers on the 1923 crop, a net profit of $1,450,000, not counting any interest charge, will be realized. If interest on the investment is included in the cost, the profit would be cut down very materially. Thus a smaller apple crop promises a gain of $3,270,000 over the result of the 1923 season.

In addition to the apple crop, there will be around 700 carloads of summer fruit shipped, which should return the grower not less than $1000 per car or $70,000. The cherry crop averaged nearly $2000 per car and the apricot crop around $1000 a car. Pears will do approximately as well.

CLOVER SEED PRICES LIKELY TO BE HIGH

Cutting and threshing of clover for seed has started and while the season has not yet advanced far enough to tell what the price will be, Charles Archerd, who handles considerable of the seed, states indications are the price will be high.

"We are getting a number of inquiries from the east, which look good, and there is every chance of a high price," he said.

Dry weather has cut down the crop and while the acreage around here is the largest in history, the crop will not be by any means.

Journal Want Ads Pay.

MARKET NEWS SERVICE

Daily Report of Sales by Jobbers to Retailers of Federal Department of Agriculture, Bureau of Agricultural Economics, from Portland Office

Apples—Per box, Cal., Gravensteins $2.75@3.00; Oregon Gravensteins $1.25@1.75.

Bunch vegetables—Per dozen bunches, carrots, beets 40@45c; onions 40c; radishes 35c; carrots, turnips sacked 2½@4c lb.

Cabbage—Local per lb., crated 4@4½c.

Cantaloupes — Calif. standards $3.25@3.50; ponies $2.00@2.50; flats $1.25; Oregon Burrell Gems, standards $3.75@4.00; jumble pack $2.75@3.00; flats $1.25.

Melons—Calif., watermelons per lb., Ice Creams 2@3c; Excells 1½@2c; Casabas 2@3½c lb.; Honey Dews 4c; Wash. ice creams 3c.

Onions—Per cwt., Walla Walla Yellow globes $2.50; unbranded as low as $2.

Peaches—Per box, Calif., Crawfords, Elbertas $1.10@1.25; Oregon Crawfords large $1.10@1.25; small $1.00.

Pears—Bartlette, Oregon fancy $3.50@3.75; bulk 5c.

Potatoes—Per cwt., local $2.00@2.25; Idaho russets $2.25.

Tomatoes—The Dalles, per box $1.10@1.25; Calif. lugs $1 up.

Salem Markets

Compiled from reports of Salem dealers for the guidance of Capital Journal readers. (Revised daily.)

Grain: No. 1 white wheat $1.20 bu.; No. 1 mixed wheat $1.19; No. 1 red wheat $1.15 (sacked).

Wholesale Prices

Meat: Top hogs 10½c; sows 6@8c; dressed hogs 14c; top steers 7c; cows 2@4c; canner cows 1c; bulls 2c; spring lambs up to 84 lbs. 8½c; 84 to 90 lbs. 7c; 90 to 100 lbs., 7c; veal 10c; dressed veal 15c.

Poultry: Springers 14@18c; light hens 11c; heavy hens 16c; old roosters 5c.

Butterfat 38c; creamery butter 41@42c; eggs 22@28c; milk $1.85 per cwt.

Vegetables: Potatoes 2½c; new potatoes 2½c lb.; Oregon cabbage 4c lb.; Portland iced lettuce $3.00 per crate; celery 90c per dozen; celery hearts 80c per dozen; onions $2.75 per crate; sweet corn 25c per dozen; string beans 8c; beets 80c doz. 10c size; sweet potatoes fancy 12½c; tomatoes, generally $1.25 box; peaches, Elbertas, $1.10; Crawfords $1.10; eating variety $1.00; cucumbers 65c; peppers 10c lb.; yellow squash 3c lb.; home grown ice cream melons 2½c lb.; muskmelons, home grown 5c; bunched carrots 80c on 10c size; sacked carrots 3@4c.

JOURNAL WANT ADS PAY

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