

Business Won't Come Back---You'll Have To Go After It

Capital Journal
 SUBSCRIPTION RATES
 By carrier 50 cents a month, \$6 a year.
 By mail, in Marion and Polk counties, one month 50 cents, 3 months \$1.25, 6 months \$2.25, 1 year \$4.00. Elsewhere 50 cents a month, \$5 a year.
 Entered as second class mail matter at Salem, Oregon.

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CLASSIFIED RATES
 Rate per word—each insertion 1 cent, three insertions, 5 cents, one week, 3 cents; one month, 20 cents; one year, per month 12 cents, minimum per ad, 25 cents.
 First insertion only in New Today. City ads cash in advance, and not taken over phone, unless advertiser has monthly account. No allowance for phone errors.

NEW TODAY
 Nicely furnished sleeping room, also garage. Phone 837. 366
 FOR SALE—11 White Leghorn hens 454 Hood street. 61
 ROOM modern furnished apt. 1440 Leslie. 366
 FOR RENT—2 unfurnished house keeping rooms, 365 N. High. 37
 FOR RENT—One 3-room apartment, furnished. Phone 630. 64
 SEE Western Loan & Bldg. Co. for loan, Standley & Foley, Agts. 84
 WANTED—Sewing, \$2.50 per day. Mrs. Kenton, 1955 S. Cottage. 454

NEW TODAY
 1 FOOT and 16 inch old fir and second growth. Phone 981M. e89
 FOR RENT—1 and 2 room house-keeping apt., very reasonable. 245 N. Front St. 106
 WANTED—Guinea pigs, Oregon 1430, Lee Lane, phone 941. 162
 FOR SALE—Large Durham cow, 2 gallons, \$45. Ralph DuRette, Gervais, Or. e66
 FOR RENT—Very nicely furnished modern rooms, furnace heat, garage. 434 N. High street. 366

NEW TODAY
 TRADE WORK team and harness modern house, Box B9 Capital Journal. 64
 PHONOGRAPH for sale, fitted oak case, electric motor, practically new. 1253J. c68
 TWO thoroughbred Ancona cockerels and one S. C. Red cockerel for sale, cheap. Call 1409W. 766
 WANTED—To rent unfurnished modern house by April 1st. References. Phone 941. 64
 WANTED—Competent lady cook, one who can do short orders. Box W 1 Journal. e66
 FOR SALE—A few choice registered Berkshire service boars. Geo. Ramsden, Macleay, Or. e66
 LOST—Hickory cane with crook, between Spaulding mill and A. E. Steiner's, Rt. 1. Leave at Journal. 64

NEW TODAY
 WANTED—To rent small furnished house or apartment near Garfield school. Post office box 626. 166
 WANTED—Man with family and team to work in hop yards for 1 1/2 months. See Durbin and Corcoran. 64
 WANTED—To rent, furnished apartment or small house, east Salem preferred. Phone 1748W. 166
 WANTED—By experienced woman dishwashing in restaurant or work by the hour of any kind. Phone 1295J. e66
 LOST—Sterling silver bar pin between Masonic bldg. and supreme court building Wednesday. Reward if left at Capital Journal. 64

NEW TODAY
 WANTED to rent by reliable young couple, no children, 4 or 5 room house and bath, with a garden patch. Reasonable. Write box 33, give price, location and description, furnished or unfurnished. 64
 MR. BOOKKEEPER. Work for yourself. Start your own business by keeping the accounts of merchants, garages, professional men by means of our Bookkeeping Service System. Whole or part time. A money maker. Write for particulars. Spokane Bookkeeping Service, 735 Peyton bldg., Spokane, Wash. 64
 1000 HOME FOR \$350 CASH—Want good auto or unimproved land as part payment on strictly modern home in Salem, or strictly modern 5 room flats in Portland. 64
 45 acres with splendid improvements on dandy road, Polk county, priced right. Will accept small home in Salem on this. ROBINSON. 221 Oregon bldg. 64

NEW TODAY
 USED Ford wanted for cash. 219 State street. 969
 DETROIT Fire and Marine. Robinson, 227 Oregon bldg. 64
 FOR SALE—Garland gas stove, 5 burner, oven, \$12. 1359 N. 14th street. e56
 WANTED—To keep house for widower with children, Catholic. Box M Journal. 166
 WANTED—The best 5 room bungalow in Salem that can be bought for \$2750, that can be paid for by \$500, balance monthly. P. O. box 414, Salem, Or. 165
 FARMERS ATTENTION—Save by buying direct from manufacturer. Write or phone your orders for oak and maple double trees, eveners or wagon reachers. F. Lynch, phone 58721. m60

NEW TODAY
 \$700 BUYS 4 room house. Inquire 1096 Chemeketa St. a54
 FOR SALE—By owner, 7 room bungalow, with basement, Phone 896W. a78
 FOR SALE—5 room house, modern with basement, N. Commercial street. Call 2947R. a54
 NICE room cottage, close in, mostly modern; fruit, place for quick sale \$1600, terms as. R. Pearson, 210-211 U. S. bank bldg. a
 \$200 DOWN will buy 4 acres, joining city limits, 6 room house, good, with full basement, barn, extra lot, 15 or 16 in. front. Will handle. S. R. Pearson, 210-211 U. S. bank bldg. a
 6 ROOM plastered house, lights, bath, etc., basement, good lot, fruit, close to Grant school. Extra lot \$600 down. Brown, over Husick's, State and Commercial. a
 SACRIFICE if sold by April 1st, strictly modern 6 room house, good condition, sewing room, sleeping porch, built in features. Extra lot \$600 down. Brown, over Husick's, State and Commercial. a
 WORTH WHILE—6 room house on paved street, lot 50x150, lots of fruit, in excellent order, both inside and out, 2 blocks to car. 1 block to school. Price \$2300. \$500 down balance 24 months. Miles & Copley. a
 FOR SALE—At Monmouth, Or., 6 room house, near the bank, three closets and bath, modern except basement, new range, other household goods, large wood lot. Extra lot \$600 down. Brown, over Husick's, State and Commercial. a
 IF YOU are looking for a good home, this may suit you, it is 5 rooms and a basement, electric lights, bath, and toilet; fruit, berries, shrubbery, etc., well located on N. Cottage street. Price \$2500. See L. A. Hayford, 305 State street. a

NEW TODAY
 FOR SALE—6 acres full bearing cherries, prunes, loganberries, 4 miles south near highway. \$2400. J. E. Crothers, Tel. 974. b64
 FOR SALE—By owner; fine farm. In crop; accept residence or improved tract as first payment. Box A 10 Capital Journal. a7
 FOR SALE—9 acres fine soil, all cultivated, 5 miles out on Oregon Electric, station on place, ideal location for merchandise business. Phone 1162J. b65
 FOR SALE—95 acres, 40 in 8-year old prunes, fair buildings, on paved highway. Price \$15,000. Terms, D. E. Hart, 371 State St. b
 SPECIAL—10 acres well improved close in on paved road. Price \$6000, to trade for larger farm. Will pay some cash difference. Thomson, 331 1/2 State St. b
 FOR SALE—5 acres near Jefferson road, 1/2 mile from street car line, by owner, Mrs. J. R. Pennington, Rt. 4, Salem, Or. b72
 A BARGAIN for quick sale 5 acres, 6 room house, and other out buildings, make a splendid poultry ranch. Only \$2000, good terms. Joseph Barber & Son, 200 Gray bldg. b
 FERTILIZER, green and well rotted, phone 1961. e69
 TOLOUSE geese eggs 25c each. Phone 50724, G. C. Millett. 167
 SWEET cider, Com'l Cider Works, 30c per gal. phone 394. e5
 FOR SALE—Black Minorena eggs for setting. Phone 1343R. 765
 RHODE Island Red setting eggs, \$1 per setting. Phone 111F14. e64
 BOSTON bull pit, male, 3 months old. Phone 1648R after 5 p. m. e64
 FOR SALE—Potatoes at \$1.50 per sack delivered. Phone 573 even. nings after 5. e22
 EGGS—Rose Comb Reds, extra layers, 75c setting, \$4 hundred. Phone 53F2. e64
 SCHWEIZER imported robes and dress goods for sale at 372 Court street. Mrs. Fishers' room 2, Mrs. Woodworth, rep. e67
 KATZMA imported brass furniture suitable for sleeping rooms, dining rooms, etc. \$210 size, special \$184. Max O. Buren, 179 North Commercial. m6

NEW TODAY
 For Sale—Miscellaneous
 FOR SALE—S. C. Black Minorena eggs for hatching. F. P. Wells, 805 & 21st street. 772
 TONNEAU carpet, rubber matting, running board, linoleum, auto paint and enamel. Max O. Buren, 179 N. Com'l. q
 LOVE BIRDS 12 pair. To advertise new store, cage and supply list free. Imported rollers our specialty. E. B. Flake, birds and flowers, 273 State, Salem. n
 DRY ground sheep manure for lawns and gardens, \$20 per ton or \$1.25 per single sack, delivered in city. Clifford W. Brown, phone 115. e65
 EGGS for hatching from Ancona, Sibley and Shepard strain, \$1.50 per setting. Phone 817, or see Conley's grocery, N. Church street. 772

FOR SALE—Wood
 FOR SALE—A 4 and 16 inch old fir. Phone 817M. e87
 WOOD for sale. Nice four foot 3/4 fir, and four foot, 16 inch second growth, priced right. Phone 254, or after office hours 622. e6
 OUR automated wood saw gives SERVICE
 Phone 1131 e676
 NETTED Gemas at \$1.75 per 100 lbs. delivered. These have been selected for shipping stock and are extra nice Clifford W. Brown, phone 115, 471 N. Front. e68
 FOR SALE—Pifteen horse power, three phase used electric motor, complete, guaranteed same as new, 30 per cent discount. West Side Gravel Co., Salem, Or. e74
 FOR SALE—Best grade mill wood, maple, second growth and old fir, 4 or 16 in. prompt delivery. Phone 1547, Fred E. Wells, 305 S. Church St. e6
 SPECIAL PRICES in car load lots in old fir, also mill wood in 16 inch or 4 ft. lengths or by the cord. Yarn Fuel Yards, 752 Trade St. Office 522. Phone 835. 2953. Theo Ziemann, Gas Socks Propa. e6
 FOR SALE—Guernsey bull, registered. Harry Martin, Rt. 5, Salem. e65
 FOR SALE—O. I. C. male, weight 150 lbs. Call SF2, J. C. Savage, Waconda. e65
 FOR SALE—Good team geldings, wt. 2900 lbs. 8 and 9 years. Phone 631F4, R. C. Shepard. e66
 FOR SALE—Lot of good family cows, all high bred Jerseys and Guernseys, fresh. At 349 South Church street. e65
 MATCHED team of bay geldings, 4 and 7 years old, wt. 2600 lbs., well broke and sound. Phone 1855, 1 block east of 17th street car line on Garden road, Roy Rae. e64

FOR SALE—Automobiles
 FOR SALE—Ford sedan. See owner, 209 Gray bldg, phone 790. q
 BUICK six, 1921 model, if you want a nearly new car at a big saving phone 1089M. e5
 NEW 1922 Ford touring car for sale, close in. McDowell Market, 173 S. Commercial. a56
 FOR SALE—1921 Ford roadster in A-1 shape, run less than 2000 miles. Has large box on back for light delivery. Honesteel Motor Co. e6
 REBUILT Dodge, good rebuilt O. C. truck. e6
 W. E. Burns—Dan Burns (Not Brothers—the Same Man) High street at Ferry. q
 USED CARS
 Overland 2275
 Hoo 1429
 Buick 2275
 Olds coupe 1150
 Chevrolet 1150
 Mitchell 1770
 Maxwell 1150
 Chevrolet 1173
 Oakland 1250
 Buick 4 cord equipped 1350
 Studebaker 1250
 Cadillac 1250
 1921 Studebaker 11175
 Dodge 1450
 Many other bargains.
 Auction sale of used cars every Saturday.
 OLESON-ROOKSTOOL AUTO EXCHANGE
 173 S. Liberty St. phone 660 497

FOR RENT
 FOR RENT—3 furnished rooms and small kitchenette. Corner Chemeketa and Liberty. 165
 FOR RENT—Store room, the rear 100 feet at 173 N. Commercial. Wm. Nelmeyer. q
 Lost and Found
 LOST—Diamond stick pin with safety clasp. Finder leave at Journal for reward. k86
 Wanted—Miscellaneous
 WANTED—Washing and ironing. Phone 1694J. 186
 WOOD sawing. Fisher Bros. Quick service. Phone 2045. e677
 WANTED—Furniture, tools, etc. Phone 511. e
 WANTED—Maternity nursing in private houses. Phone 1694J. e
 GIRL wanted to do house work. Call 495 N. Winter, phone 1133R. g55
 WANTED—To rent unfurnished house. Phone 728 between 8 a. m. and 6 p. m. 165
 WANTED—2 or 3 room unfurnished apt. by March 22. Box 410 Journal. 164
 YOUNG man, bookkeeper and typist wants position, reference. Box E Capital Journal. b64
 AUTOMOBILE mechanic wanted, who has a small amount of cash. Box A Journal. g66
 WANTED—Wood sawing, garden plowing. Wheeler, phone 1904J. e6
 WANTED—Old mattresses to make over. Phone 19, Capital City Bedding Co. m
 WANTED—Two or three unfurnished housekeeping rooms, close in. Phone 1550 during business hours. e
 WANTED—Flat top office desk with disappearing typewriter feature. Address C N H Capital Journal. 11f
 EXCAVATING and general team work, gardens plowed, fertilizer furnished. Prices reasonable. R. C. Gamble, 126W. m76
 ELDERLY woman, alone, wants to rent one or 2 unfurnished house keeping rooms, or small house; no upstairs. Mrs. J. Ginder, 889 Gaines ave. Salem. 164

MISCELLANEOUS
 ENDURANCE pure paint, Vitro-ole white dry distillate paint, 15c pound. Shingle stain 60c gallon. Kalsomine 11c pound. Max O. Buren, 179 N. Com'l. e
 REAL ESTATE
 FOR SALE—Nice lot on N. Liberty. Price \$450. D. E. Hart, 371 State street. a
 \$265 BUYS a good lot 15 blocks north of Bush bank, 2 blocks from N. Commercial, call line. See Krueger, Oregon bldg. e8
 WHO has Salem house to value \$2000, to trade for 12 acres, improved or rent. Phone 1295M, 455 N. 20th. e64
 LOTS for sale on N. 21st street in Burlington addition; small fruit on lots. Call at 1295 N. Commercial. a64
 ALBERTA land, eight quarter sections, prosperous district, will divide and exchange for Salem property. Apply owner, Wm. E. Bradley, phone 22F3. b70
 SPECIAL—50 acres of unimproved land 9 miles south. Price \$4500. Will trade for prune farm not over \$9000. Thomason, 311 1/2 State street. b5
 RANCH FOR SALE—Have left Oregon permanently hence offer my ranch for sale, 83 acres, six miles southwest of Salem, comprising commercial prune orchard, some timber and good bottom land, two story house, barn, silo, etc., perpetual spring. Bargain price \$100 per acre. See my attorney W. H. Trindle, Bank of Commerce building, Salem, Or. b73

BEST BUYS AND EXCHANGES
 75 acres, the best of soil, close in; some timber, running water; \$1000 cash and \$2000 in trade will handle.
 10 acre chicken ranch, modern house, electric lights, 500 laying hens, 500 young chicks, 1000 chicks coming off weekly. \$1500 worth of chicks sold ahead, orders coming in daily; complete equipment. \$1000 and a money maker. Price \$5000.
 2 acre and 20 acre ranch for sale.
 SOCOLOFSKY 341 State street.

REAL VALUES
 35 acres on edge of good town, 10 acres bearing fruit, 8 room house, water piped to house and barn, partly equipped. Price \$6000. Will take soldier's loan and some trade.
 10 acres near Salem, 6 acres bearing fruit, good six room house, good road. A bargain at \$2500.
 7 room house in east Salem, lot 75 by 157, bearing fruit, modern conveniences. \$2300, easy terms.
 WINNIE PETTYJOHN 331 1/2 State St. phone 534.

FOR SALE OR EXCHANGE
 20 acres with 6 acres of fine loganberries, small house, good barn and chicken houses, grain, team and farming tools; this is first class, will sell at a sacrifice. If you want something worth while look this up.
 If you have a general merchandise store for sale, one that is doing three thousand per month and can be made much larger.
 If you want to buy, sell or trade see:
 H. L. MASTERS at 212 Gray bldg, phone 907.

GOOD BUYS
 9 room house located on S. 25th street, bearing fruit. Price \$1800, \$800 down. \$2300, easy terms.
 Good six room house, corner lot, garage, basement, paved streets modern except fireplace and furnace. Price \$1400, \$1500 down. A large lot 75 by 197 feet, on Mill street, paved, old house. Price \$1950 cash.
 Two good lots in West Salem to trade for Ford car.
 A large lot 75 by 197 feet, close to car. Price \$600. Easy terms.
 50 acre tract of fine land to trade for house and lot.
 W. H. GRAEBENHORST & CO. 275 State street.

OPPORTUNITY BUYS
 TRACTS
 5 acres, set to logans, strawberries and prunes, 4 miles from Salem, just off the highway \$3000 with terms.
 1 acre with 4 room house, inside city limits. \$1800, terms
 5 acre chicken ranch, with good equipment and household furniture, \$2500. Some terms.
 HOUSES
 8 room modern house, garage, paved street, close in. \$4800, terms close in. \$2300 with \$500 cash, balance monthly.
 5 room house, corner lot, 1 block from school and car. \$2450, with terms.
 EXCHANGES
 Furniture for 30 room rooming house, to trade for small house in Salem.
 54 acres, good home with modern conveniences for \$3000. Want Salem home, or acreage nearby.
 230 acre, eastern Oregon stock ranch. Will trade for small prune orchard.
 For real values, see LISTON & DARRY Independent Agents 484 Court street. e5

FOR RENT
 FOR RENT—Housekeeping rooms, 159 Court street. 164
 FOR RENT—Nicely furnished apt. 630 Union. 164
 FOR RENT—3 housekeeping rooms, 697 Market. 166
 FOR RENT—Sleeping rooms, comfortably furnished at 555 Ferry street. 166
 FOR RENT—Neatly furnished housekeeping rooms, at reasonable rates. 443 1/2 N. Com'l, Copley Apt. 166
 FOR RENT—Five room house partly furnished on N. 16th, reasonable rates. Call Ranton, phone 813. 164
 FOR RENT—Choice two, three or four room apartments, three blocks from airport. 1010 Oak street, phone 1970W. 167
 FOR RENT—House with garage, family orchard, garden spot and out buildings. Phone 192712. A. A. Nafziger, Rt. 3, Salem. 164

MISCELLANEOUS
 BOARD and room \$5 per week, at 545 Ferry street. 164
 FIREPLACES, flues, tile and brick work, phone 517M, E. Bath. 165
 MONEY to loan on farm land. L. A. Hayford, 205 State St. m
 WINDOW washing, now is the time, prompt service. Phone 1852, windowman. 164
 FOR sawing wood and hauling, plowing, garden and team work done. Phone 1694J. m76
 VETERINARY hospital and boarding stable, 420 S. Commercial St. phone 1961. e66
 IF you want carpenter work or shingling done, phone 1899M. m
 SAFETY razor blades sharpened, Hinkle & Marquis barber shop, 335 State St. m86
 DRESSMAKING—Plain sewing, beading \$2.50 per day. Call Y. W. C. A. 165
 BOARD and room, also meals by week, close in, 435 N. Commercial street. 165
 SEE J. W. Manley, cellar digging, manure, heavy team work. Cherry City barn, phone 192. m65
 PLUMBING, repairing and coil work, reasonable charges. A. J. Godfrey, shop foot of Union St. phone 1937J. 188
 MUST have money, will sell or trade a ten million timber claim, would consider modern house, some cash. Phone 1162J. b65
 SEE LEE (Eyerly) and let him give an estimate on your repair job. R. Hudson & Essex Sales, 246 State St. q65
 ELECTRICIAN—Secure my figures on wiring by contract or by the hour, at pre-war prices. H. W. Hatch, phone 1292J. m
 THE TOGGERY—A complete line made to order clothes, ladies' and gent's cleaning, pressing, repairing and altering. Work called for and delivered. Phone 842, 1875 State. m84
 WANTED—Used household goods, tools, men's suits and shoes, best cash price paid. Liberty Exchange, 241 N. Com. phone 841 e6
 LANGS hot blast fuel saving range, \$45 up. Let us explain why we cut your fuel bill 1/4. Peoples Furniture stores, 271 North Commercial street, phone 724. e
 FURNITURE prices are coming down; Iron beds \$8; Yum Yum springs \$2.75; cotton mattresses \$8, oak dining chairs \$4, all steel army cot \$8.50, oak buffets \$29, hardwood dining tables \$13.70, feather willows \$8c, adult rock wing chairs \$13.75, high chair \$2.95, breakfast tables \$2.75, chairs \$1.98. Max O. Buren, 179 S. Commercial. e6

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 W. E. Burns—Dan Burns (Not Brothers—the Same Man) High street at Ferry. q
 USED CARS
 Overland 2275
 Hoo 1429
 Buick 2275
 Olds coupe 1150
 Chevrolet 1150
 Mitchell 1770
 Maxwell 1150
 Chevrolet 1173
 Oakland 1250
 Buick 4 cord equipped 1350
 Studebaker 1250
 Cadillac 1250
 1921 Studebaker 11175
 Dodge 1450
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 TRACTS
 5 acres, set to logans, strawberries and prunes, 4 miles from Salem, just off the highway \$3000 with terms.
 1 acre with 4 room house, inside city limits. \$1800, terms
 5 acre chicken ranch, with good equipment and household furniture, \$2500. Some terms.
 HOUSES
 8 room modern house, garage, paved street, close in. \$4800, terms close in. \$2300 with \$500 cash, balance monthly.
 5 room house, corner lot, 1 block from school and car. \$2450, with terms.
 EXCHANGES
 Furniture for 30 room rooming house, to trade for small house in Salem.
 54 acres, good home with modern conveniences for \$3000. Want Salem home, or acreage nearby.
 230 acre, eastern Oregon stock ranch. Will trade for small prune orchard.
 For real values, see LISTON & DARRY Independent Agents 484 Court street. e5

FOR RENT
 FOR RENT—Housekeeping rooms, 159 Court street. 164
 FOR RENT—Nicely furnished apt. 630 Union. 164
 FOR RENT—3 housekeeping rooms, 697 Market. 166
 FOR RENT—Sleeping rooms, comfortably furnished at 555 Ferry street. 166
 FOR RENT—Neatly furnished housekeeping rooms, at reasonable rates. 443 1/2 N. Com'l, Copley Apt. 166
 FOR RENT—Five room house partly furnished on N. 16th, reasonable rates. Call Ranton, phone 813. 164
 FOR RENT—Choice two, three or four room apartments, three blocks from airport. 1010 Oak street, phone 1970W. 167
 FOR RENT—House with garage, family orchard, garden spot and out buildings. Phone 192712. A. A. Nafziger, Rt. 3, Salem. 164

MISCELLANEOUS
 BOARD and room \$5 per week, at 545 Ferry street. 164
 FIREPLACES, flues, tile and brick work, phone 517M, E. Bath. 165
 MONEY to loan on farm land. L. A. Hayford, 205 State St. m
 WINDOW washing, now is the time, prompt service. Phone 1852, windowman. 164
 FOR sawing wood and hauling, plowing, garden and team work done. Phone 1694J. m76
 VETERINARY hospital and boarding stable, 420 S. Commercial St. phone 1961. e66
 IF you want carpenter work or shingling done, phone 1899M. m
 SAFETY razor blades sharpened, Hinkle & Marquis barber shop, 335 State St. m86
 DRESSMAKING—Plain sewing, beading \$2.50 per day. Call Y. W. C. A. 165
 BOARD and room, also meals by week, close in, 435 N. Commercial street. 165
 SEE J. W. Manley, cellar digging, manure, heavy team work. Cherry City barn, phone 192. m65
 PLUMBING, repairing and coil work, reasonable charges. A.