

Salesmen's Club Organization Is Formally Made

With a score of the liveliest salesmen in the city putting it across, the Salesmen's club, joint body to the Salem Commercial club, was formed at a meeting in the auditorium of the club Monday night of the associate members. The organization of the Salesmen's club is the outcome of several months' discussion and planning, and the organization has the endorsement of the Commercial club board of directors.

The club voted as its president John P. Hutchason, representative here of the Mutual Life Insurance company. F. W. Jobleman, night clerk at the Hotel Bligh, is vice-president, and J. W. Chambers Jr., young furniture dealer, is secretary-treasurer. A board of directors, consisting of five members, was named as follows: Harry D. Watson, of the Associated Oil company; E. E. McDonough, salesman at the Price Shoe store; O. D. Olson, salesman at the C. B. Clancy floral shop; F. W. Johnson, and J. W. Chambers Jr.

Life Programs Promised.
The club will meet the second Monday in each month. The next meeting of the Salesmen will be April 12.

A permanent program committee, whose duties shall be to provide "live" and suitable entertainment at the meetings, follows: T. E. McCroskey, James Elvin and J. P. Hutchason. Two other members are to be named by the president.

Although an organization committee of ten members was named, each member of the club was instructed to try to induce one more than to join the organization. The membership committee as chosen is: E. E. McDonough, O. D. Olson, H. D. Watson, P. A. Germs, G. W. Stoner, D. J. Gilliam, F. C. Butler, A. B. Myers, Prof. F. G. Franklin and James R Wood.

A committee on revision of the constitution and bylaws was named as follows: C. M. Chappell, F. C. Butler and R. S. Seley.

Constitution Adopted.
The constitution and bylaws, as passed by the board of directors of the Commercial club, was adopted tentatively by the Salesmen's club.

A brief talk on the aims of the organization and its value to salesmen in any line was made by James Elvin, secretary of the Y. M. C. A. and an ardent booster of salesmanship.

According to tentative plans the Salesmen's club will be addressed by competent speakers on salesmanship, and kindred subjects. Pleasure will be combined with business, as expressed by Mr. Hutchason, and the members will form in a general movement for the betterment of themselves as salesmen and in the promotion of the welfare of the city.

Public Forum

Editor Journal—It is not popular to resist the salary expansion movement but a few principles must be observed by all citizens who are engaged in the campaign to preserve our American ideals. The world war has destroyed the old balance of values and relations between the citizen and government on two lines. 1st, there has been an enormous resort to socialism—that is, the functions of government have been multiplied, by creating commissions, departments, state and federal taxes and licenses to do business, until the average family is said to pay two dollars per month on taxes of various kinds, and business men and private corporations a great deal more. Second, the number of office holders has been multiplied and the wages paid has been advanced from fifty to one hundred percent.

The old American maxim that the people who are governed least are governed best has been entirely swept away. With the cry for higher salaries the burdens of government have been doubled and are to be tripled and quadrupled if it is permitted.

Long since the citizen ceased to be the governing influence. That power in the selection of candidates and carrying the elections, in framing legislation and creating offices and raising salaries has long since been taken out of the hands of the more private citizen, the taxpayer and self-sustaining business man and has been monopolized by those who are theoretically supposed to be public servants but have become the controlling power in public affairs. It is hardly respectable to be a mere tax paying contributor to the support of the various political machines. They pre-

pare the bills that go before the legislature. They derive the demands for new millage taxes. They have printing offices, they have time and money and trained workers to carry on the campaigns to defoul the voters into accepting greater and greater burdens of taxation. So we have a complete inversion of the doctrine that the people rule. We have entered the stage where the people are ruled by the official classes as completely as the monarchists and aristocracy of Russia ever ruled the peasant masses.

The mass meeting of taxpayers held at Salem Saturday was composed of substantial and fair minded persons who own property and do not get back all they pay to support government from five to twenty times over out of their fellow taxpayers. Can they have any influence on the situation? Mr. Greenbaum and the few officials of the Taxpayers league cannot begin to put up the campaign that the organized officialism of the state can carry on, in fact have already organized and are carrying on. What private citizen not in the pay of the state has the time or the money to spare to travel about over the state and appeal to this or that group selfishly interested in promoting the millage taxes? Not one. Mr. Greenbaum and the rest of the men named with him to look after the interests of the taxpayers have little time to give from saving their own business from running away with them. The office holders have the double drop always on the private business man or woman. They are free to take up any private business or occupation that offers them better employment. Private citizens or business persons have only the chance of success in their own business. They can jump into public employment only by the political game. Those in political jobs have the time, the acquaintance, the money of the taxpayer and his time to carry on their advancement and promotion of their own financial interests, whereas the citizen must use his or her own means. The fight of the taxpayers to have off the constantly encroaching wave of taxation and confiscation is a losing one. It is a two to one bet that all the various millage taxes will be carried by default of the citizenry to turn out in their own interest, when every group of the selfishly interested voters will be at the polls, May 21st. We are too far gone in the establishment of the ruling oligarchy to hold our own. The proposed millage taxes and the regular state, county and local taxes this year, on the valuation of 1919, if all the demands carry, will transfer at least thirty million dollars from the pockets of the taxpayers to the pockets of the beneficiaries. The legislature of Oklahoma at the last session appropriated eleven million as against the Oregon legislature fourteen millions, according to the figures printed and we have about one third the wealth and population of that state. Our next contribution to organized officialism will be about forty dollars per capita, man, woman, children and dogs. Yet, we say the people rule. I know that a story rebuke is awaiting the activities of the Marion county taxpayers league, as the rating class has always captured our state taxpayers league. We will do well if we escape indictment as had and undesirable citizens if we keep up our fight against jumping the state levy from 3.23 to eight mills.

—E. HOFER.

COCONUT OIL MAKES A SPLENDID SHAMPOO

If you want to keep your hair in good condition, be careful what you wash it with.

Most soaps and prepared shampoos contain too much alkali. This dries the scalp, makes the hair brittle, and is very harmful. Multifid coconut oil shampoo (which is pure and entirely free of chemicals), is much better than anything else you can use for shampooing, as this can't possibly injure the hair.

Simply moisten your hair with water and rub it in. One or two teaspoonfuls will make an abundance of rich, creamy lather, and cleanses the hair and scalp thoroughly. The lather rinses out easily and removes every particle of dust, dirt, dandruff and excessive oil. The hair dries quickly and evenly, and it leaves it fine and silky, bright, fluffy and easy to manage.

You can get Multifid coconut oil shampoo at most any drug store. It is very cheap, and a few ounces is enough to last everyone in the family for months.

(Adv)

Improvements In Mexican Market News Announced

San Francisco, Mar. 23.—By furnishing reliable and up-to-date trade information direct from Mexican cities, such as Guadalajara, Monterey, San Luis Potosi and Pecos, so that business men of California will not have to make all their inquiries through Mexico City, Nicoforo Zambrano, the new Mexican consul general at San Francisco, is seeking to build up friendly trade relations between the two countries.

Senior Zambrano proposes to have monthly trade bulletins sent from all the large Mexican cities, enumerating the products for export, with their prices as far as possible and other desirable information. In addition the bulletins will state what goods the Mexican merchants are in need of and the desired methods of shipment.

Supplementing this will be the exhibition of Mexican agricultural and manufactured products maintained here by Lazaro Basch, commercial agent of the Mexican government. The consul general expects to carry on his work in co-operation with the San Francisco chamber of commerce.

Although he has spent years in public life, having served as governor of the state of Nuevo Leon and later as treasurer of the republic, Consul General Zambrano, who, incidentally, bears a striking resemblance to President Carranza, says he is primarily a business man, and realizes the quickest way to inspire mutual confidence and good will between the business men of the two countries is to get them started doing business together. Mexican business men have no hostility toward Americans and would rather buy in this country than from European firms, he said, but American firms must be alive to the fact that the Europeans are bending every effort to capture Mexican orders.

"40" Has Conquered Blood Troubles

Scrofulous eruptions, pimples on the face are both annoying and disfiguring. Sores, ulcers, roof patches, glandular swellings, inflamed eyelids, wasting of the muscles, constipation, a form of dyspepsia and stomach trouble, can all be the result of blood troubles. "Number 40 for the Blood" an old doctor's prescription, is the best treatment for all forms of blood troubles known to medical science.

Made by J. C. Mendenhall, 40 years a druggist, Evansville, Ind. Sold by Schaefer's drug store. (Adv)

Handbags in brocades, in beaded nets and in combinations of silk and crocheted and beads are featured in the new lines now shown.

Morgenthau May Be Ambassador To Mexico Is Rumor

Washington, Mar. 22.—The selection of Henry Morgenthau former ambassador to Turkey, to be ambassador to Mexico, is expected to be announced soon from the White House. No official announcement was available today but it is known that Mr. Morgenthau's name is foremost among those under consideration.

VETERAN MARRIES BRIDE HE HAS NEVER SEEN

Santa Monica, Cal., Mar. 21.—Captain J. O. D. Cochran-Barnett, English veteran of the great war, and Miss Joan M. Layton, daughter of Major A. N. Layton of Old Park, Chichester, England, were married here recently. Captain Barnett has never seen his bride; he is blind, having given his vision on the western front.

Captain Barnett met Miss Layton at a function in England, after he had been invaded home. After the wedding the bride and groom left by automobile for a leisurely tour to Canada, where the groom, despite his physical handicap, successfully manages his own wheat ranch.

The Egyptian tendency in jewelry is quite marked. Especially attractive are the hand wrought Egyptian plaques to be worn as chains or strings of beads about the neck and the carved heads, used in the frames of handbags.

G.O.P. Liberals May Break and Form New Party

Washington, Mar. 23.—Warning that "republican liberals" might form a new political party to "fight hobson autonomy" in an effort to restore individual liberty was sounded in the senate today by Senator France, republican, Maryland.

With repeal of national prohibition and the espionage act as the chief planks in its tentative platform, Senator France declared that liberals need not hesitate to "raise the battle against the reactionary forces of autocracy and un-American hounborder."

"The democratic party, under autocratic leadership," he said, "ingloriously abandoned the sound doctrine of the sovereignty of the states, voted without scruple huge powers to the executive, who in violation of the constitution and of every cherished principle of liberty created the most powerful despot in the world."

"If the republican party shall not now become the party of liberalism and of liberty," he declared, "then there must be a new liberal party which shall express the aspirations of the millions of Americans who now demand restoration of their liberty and of their liberties."

Along with repeal of the prohibition amendment Senator France urged "reconsideration" of the whole subject, with local option and use of "certain alcoholic beverages."

Some of the planks were:
Operation of railroads by representative of capital, labor and the public, under interstate commerce commission supervision.
Rejection of the "iniquitous" treaty of Versailles and immediate establishment of peace with Germany.
Reduction of the high cost of living, with economy of federal expenditures and reduced taxes.
A navy second to none and a system of military training, but postponement of immediate universal training.

Water Permits

The right to appropriate water from the south branch of Mill creek for the irrigation of 224 acres in Unadilla county is sought by W. C. Weathers, Herman Warham, C. E. Smiler, William Murphy, Phil Murphy, Rex and Roy Records of Freewater, Ore. in an application filed with Percy A. Cupper, state engineer, Monday.

Other applications for water rights were filed Monday as follows:
By Carrie Luce Putnam and Eva Luce of Riverside, covering the construction of the Luce reservoir and the appropriation of stored water for the irrigation of a 40-acre tract in Malheur county.
By Charles L. Winger of Myrtle Creek, covering the appropriation of water from Frosen creek for the irrigation of a small tract in Douglas county.
By William Wiedeman of Rome, covering the appropriation of water from the Owyhee river for the irrigation of 75 acres of land.

SLIDE CLOSSES CANAL

Panama, Mar. 23.—The Panama canal has been closed for two days because of a landslide in the Cucaracha section of the waterway, according to an official announcement. Dredges are expected to clear away the debris and make the canal safe for ships by Thursday.

It is estimated by Corvallis real estate men that over 100 families were forced to leave because they could get no place to live.

For Colds, Grip or Influenza
and as a Preventative, take LAXATIVE-BROMO QUININE Tablets. Look for E. W. GROVE'S signature on the box. 30c. (Adv)

For Dyspepsia, Indigestion
Heartburn, belching, sour acid stomach, gas in stomach, etc., take a teaspoonful of Bisurated Magnesia in a half glass of hot water after eating. Is safe, pleasant and harmless to use and gives almost instant relief. It neutralizes stomach acidity and sweetens the food contents so that digestion is easy and painless. Sold by druggists everywhere. (Adv)

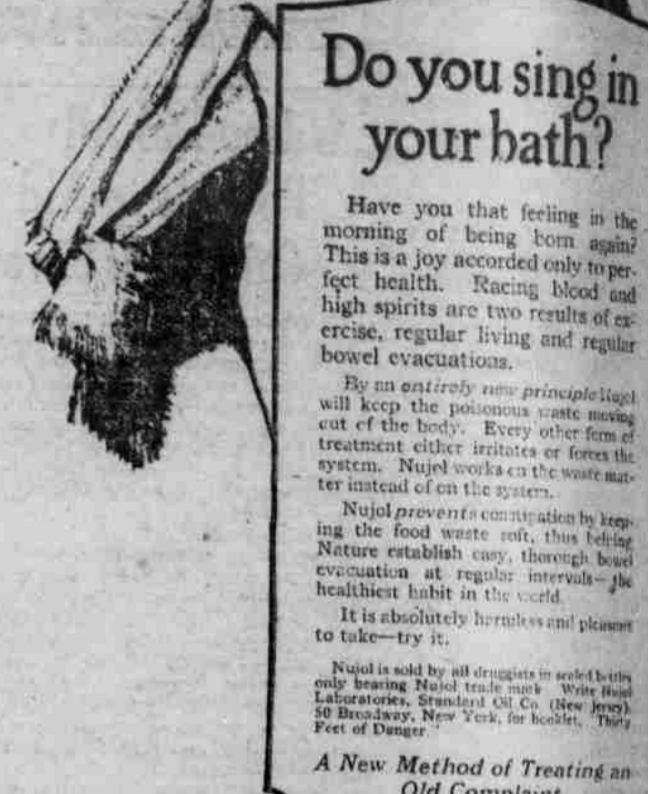
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W. W. MOORE House Furnisher
HOME OF THE VICTROLA
You get more for your Money at Moore's.

Draperies
MADE TO ORDER TO FIT YOUR WINDOWS
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Do you sing in your bath?

Have you that feeling in the morning of being born again? This is a joy accorded only to perfect health. Racing blood and high spirits are two results of exercise, regular living and regular bowel evacuations.

By an entirely new principle Nujol will keep the poisonous waste moving out of the body. Every other form of treatment either irritates or forces the system. Nujol works on the waste matter instead of on the system.

Nujol prevents constipation by keeping the food waste soft, thus helping Nature establish easy, thorough bowel evacuation at regular intervals—the healthiest habit in the world.

It is absolutely harmless and pleasant to take—try it.

Nujol is sold by all druggists in sealed bottles only bearing Nujol trade mark. Write Bristol Laboratories, Standard Oil Co. (New Jersey) 50 Broadway, New York, for booklet, "Thirty Feet of Danger."

A New Method of Treating an Old Complaint

THE NEW DISC BOWL of the UNITED STATES CREAM SEPARATOR

"Best ever seen for skimming clean."

Has been perfected and so simplified in construction that it is the easiest to care for and is unsurpassed in skimming qualities. Bowl spindle is detached. Discs are exactly alike, unnumbered and therefore interchangeable.


A patented transfer device for easy handling and washing of the discs and two simple tools for opening and closing the bowl are labor savers.

The cream regulating device is easily adjusted for any desired density of cream.

You are invited to a free demonstration of the superior points found in the New United States Disc Bowl Separator.

Come and See

MARION CREAMERY & PRODUCE COMPANY, SALEM, OR.



A sectional view of the perfected Disc Bowl.

A Surprising Improvement In Comfort often comes to the coffee drinker, when he changes from coffee to Postum.

That seems to be the sure way to determine whether coffee is harmful.

If any discomfort due to coffee is disturbing you, change to

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The standard of quality is high, there has been no increase in price and the taste is most satisfying to those who enjoy a coffee-like flavor.

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Karo

YOU don't have to pay the present high prices for your jams, jellies and preserves nor the high price for store candy.

Use Karo—the Great American Sweet for every purpose. Karo is another word for economy.

Many women have learned that **Blue Label Karo** is not only a delicious spread for pancakes, but will sweeten their food at much less cost than sugar, and make the most wholesome Home-made Candy.

Stewed fruits, candied sweet potatoes, brown bread, muffins, coffee cake, pudding—hundreds of foods are now prepared by the best cooks with Karo.

NOTE: Your grocer is selling **Blue Label Karo** by the dozen cans—the best and cheapest way to buy it. Ask him the price.

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In the Blue Can

