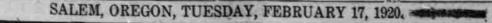
Automobile Section

FORTY-THIRD YEAR .--- NO. 41.



SECOND ANNUAL AUTO SHOW OPENS

EIGHT PAGES.

W.E. and Dan

One and Same;

Handling G.M.C.

A new sign has appeared in auto



C. G. Quackenbush, known through out the Willamette Valley as "Quack"

economical manner."

ROUMANIA FARMERS

GET FIRST POST-WAR

FORDSON SHIPMENTS

Capital

A gruelling, long-distance road run siam roads and sunny skies of Southaim roads and such is road run, uni-en California—but this road run, uni-en California—but this road run, uni-ges in motoring annals, was made un-most complete stock of tires in Salem from the standpoint

and B located using actic. Some of Mains, almost at the border line. The date-Dec. 26-30, 1919. Participants-P. E. Frost, Portland. Participants-P. E. Frost, Portland. Malme W. M. C. Sawyer and Haven iness proposition, and we are here to Sawyer, of Bangor, Maine. Car-Stock Franklin Touring.

Weather conditions-Typical New England weather. Read Conditoins-Abominable.

Let it be noted at the outset that exen in the summer months the orads from Portland through to Fort Kent are by no means the acme of perfection, and that by September 15 all general tourist travel is by common consent abandoned. And Maine roads in December-there's a real test for both

ar and driver. At three minutes past nine on the ening of Friday, December 26, P. E. Frost seated himself in his Frankun tsuring car in the city of Boston and the American Trade Agent at Bucharmpanied by the Sawyer brothers, est, Roumania, received by the Ford

a 11:45; Augusta, at 1:15; Bangor at play in the reconstruction of battle-1:11; Houlton, at 6:23; Presque Isle scarred, hungry Roumania.

at 7:44; and when Fort Kent hove Speaking of the arrival of the trac-in sight at 3:40 a. m. the car and dri-tors, the report said: "The Forson Auverswere still going strong. 486 miles totractor, though completely unknown af isr and snow covered roads, includ- in Roumania, obtained a very large ing very known variety of road and success at its first demonstration which marroad (several times it was neces-mary to cut across fields where the est by a large number of farmers, on roads were impassible) covered in 12 account of its remarkable qualities and ars and 37 minutes clapsed time-of the services it can do in this country average of 35.52 miles an hour. where the work-animals have been des is average of 38.52 miles an hour. such a trip made without mishap or troyed by the enemy invasion during so adjustment of any kind would, the war.

similarly, have satisfied the ambitton stock arrived has already been sein of most motorists, however, enthusias-But not so Frost and his com- and is employed all over the country on the south side of the establish-Only five minutes for a rest to the delight of the Roumanian farmand the faithful oid Franklin had her ers who are seeing here a great future ment, the re-papering ond re-painting of walls and floors, and the renopointed for Boston for the autotractor

The return journey was not destined Reporting on the sale of the motor vation of the offices make headquar-be as happy as the first leg of the cars, the trade agent says: "The Ford ters at 156 South Commercial street, trip for just outside of Bangor a team automobiles were sold immediately on horses swang across the road in their arrival and the Noel company is of the Elgin Six auto one of the most front of the car, which was travelling waiting very anxiously a second con- attractive in the city. While the ar at high speed. The driver, to avoid a signment of 120 machines which have rival of cars from the factory was collision, took the ditch and hit a been ordered at the Ford manufactory delayed during January. Lee L Gil-gradie culvert. None of the occupants and which, for the greatest part, are bert, distributor, directed his atten-

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WEDNESDAY WITH BIG VARIETY OF Has Some Shop MAKES AND MODELS TO BE DISPLAYED All is in readiness for the second lin, Studebaker and Oldsmobile; Salen was loath to talk about himself when

annual auto show of the Marion Velie company, Velie, Dort and Cole; the Capital Journal man proposed this County Automobile Dealers associa- American Automobile company, Oak-A gruelling, long-distance try where shall it is the dead of winter! Where shall it is the dead of winter! Where shall it is the dead of winter! Where shall it is the stare naturally pic-be staged? The reader naturally pic-be stage be stared? The reader maturally and be story, which is: more in his mind's eye the fine mac-more in his mind's eye the fine mac-more in his mind's eye the fine mac-the story, which is: Quack's is Salem's only tire and ac-clation, in the armory at 2 o'clock Paige and Dodge; Lee L Gilbert, Eigin Clation, in the armory at 2 o'clock Paige and Dodge; Lee L Gilbert, Eigin Clation, in the armory at 2 o'clock Paige and Dodge; Lee L Gilbert, Eigin Wednesday afternoon. From the standpoint of artistic dis-Buick; Salem Auto Exchange, Monitor ge is motoring annual average of climatic condi-ter the most adverse of climatic cond

der the most ims The \$12 miles of rocky, rutty, ims The supply the auticat with all of ims the varies supply the auticat with all of ims the varies supply the auticat with all of ims the varies supply the auticat with all of ims the varies supply the auticat with all of ims the varies supply the auticat with all of ims the varies supply the auticat with all of ims the varies supply the auticat with all of ims the varies supply the auticat with all of ims the varies supply the auticat with all of ims the varies supply the auticat with all of ims the immediate the im

demand for passenger car space on the floor, will be exhibited along Lib-erty street, near the armory weather permitting. The trucks to be displayed are: Marion Automobile company, Mas-ter, White and Oldsmobile: B. & C. Motor company, Sandow: Salem Auto in Chicago, which is 300x120 feet in size. furnish it in the most satisfactory and

The decorative features, which are to be one of the chief features of the show and will provide a wonderful setting for the cars. The floor proper will be free of all decorations, with the exception of short posts here and there with vases of cut flowers and potted plants. because of the limits on floor space. company, Chevrolet; Valley Motor, because of the limits on floor space. The room only allows of 46 display spaces, each 8x16 feet, and these have ing.

all been taken and more could be used. Beneath the balcony, on three sides with painted scenery depicting views day, along the Columbia Highway, at Crater

According to a recent report from Lake, Mt. Hood and other scenic points in Oregon which are being made more

which is 12,182 yards.

plete the decorative scheme. The passenger cars, showing roadlarger mileage.

ster, and touring models in both oper and inclosed styles, and the dealers who will exhibit them at the show are: Marion Automobile company, Frank

Window Draws

Completion of the new show window

Big Attention

Elgin Display

TO BE A BIG EVEN Portland, Or., Feb. 17 .--- Some idea

Journa

Paige; Gingrich Motor clusively to passenger cars, while the company, Maxwell; L. L. Pierce, Sterl- truck will be exhibited in a separate

The show will be open every after-toon and evening during the three The passenger car show in the Ice

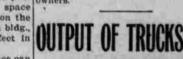
UNSATISFACTORY TIRE COVER. first exclusively truck event on the Pacific coast. Both will be under man-

in motordom.

idea that it was a means of obtaining shown. The Portland show will contain

mobile row. It reads "W. E. Burns-Dan Burns, Not brothers, the same PORTLAND AUTO SHOW This unusual sign is due to the fac hat Mr, W. E. Burns has been known ince college days as Dan Burns. Besides his theoretical training, Mr. Burns has had several years of prac-

tical experience in mechanics and transportation problems so that he is well equipped to understand and solve haulage problems. He has gone into

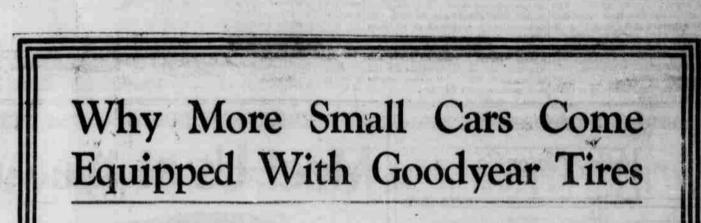


The enormous output of trucks fur-

shes the best possible proof that the automobile industry is once more on a satisfactory basis following the war. There were 37,373 trucks manufac

truck show in the Portland Armory, a tured in the United States during the ready placed several trucks in Marall been taken and more could us and Beneath the balcony, on three sides of the room, the walls will be covered with painted scenery depicting views and evening during the three days, Wednesday, Thursday and Fri-day. complete ever held in Pacific North-west, and the truck show will be the first exclusively truck event on the Pacific coast. Both will be under man-capacity 1.699: three and a half ton accompanied by the Sawyer brothers, stated out with the grim determina-tion to get that car through to Fort Kent in record time. And he did! Each man agreed to take his turn the welf or a third of the distance, atd the process of clipping off the mate half to end of the war, and may be com-side red as one of the most impor-side red as one of the part they will be taked becun. Fortiand was reached and more accessible by the auto Fes-to the end of the war, and may be com-side red as one of the part they will be taxed to from as of the part they will be taxed to from an of the general show commit-tice, and one ticket will admit visitors the end of the war, and may be com-side red as one of the part they will be taxed to from and from as of the first since the end of the war, and may be com-side red as one of the part they will be taxed to from and from as of the first since the colored light effect. Hanging baskets of ferns and flowers will com-plete the decorative scheme.

Loos chainse on solid tirse have ing unless those in the market for The longest mile is the Norwegian, York Show, the big event of the year themselves around the wheel and pro-early they may find themselves on vide an equal distribution of the wear the waiting list. and strains.



"There are some mighty good trucks that do not bear the Sandow nameplate." says P. H. Buchhols, of The B. & C. Motor company, Oregon distributors for this truck. "There-fore, when we decide to take on a truck in this territory our problem was more difficult to solve. Our idea was to get a truck that was not

only equal in every respect to the recognized leaders, but if possible superior "Investigation of the whole truck field took me to Chicago last Decem-ber. There we found that the San-

Automobile Section

SANDOW SELECTED

BY LOCAL COMPANY

ONLY AFTER STUD

PRICE 2 CENTS.

dow was immensely popular. The greatest industrial firms, such as the Standard Oil company and Arm-our & company, using whole fleets of

Sandows both in the east and west. "We found the Sandow, point for point, the equal of any truck in America, but having in addition five vital, exclusive features that no other truck has, nor can have, a big advantage for the Sandow, we the these features having one definite object — economy of upkeep and maintenance

"That's what we sought. That's why we chose the Sandow-That's why we recommend it. That's why the Sandow is meeting with favor by truckmen."

ion county, besides which a number of county agencies have been established in the Wilalmette Valley. They predict an unprecedented sale of

ed back and the car put out of com-mission This happened about 4:33 on rip to Boston in many places not the easily. alightest sign was to be seen of the

tasks made by the car as it headed othward.



practical automobiles must se sconomical." says F. G. Delano, lotal dealer in Chevrolet passenger and mimercial cars.

"It should cost an owner but very the more to use his car than to use public transportation utilities. superior convenience, comfort,

uid other advantages of an individual wance should all be extra measers in favor of automs

This is proven by the fact that the trut majority of motorists buy inex-191 timve cars that are also inexpensive 191

The demand today is for motor ball to make every bit of. gasoline mant-to cut waste to a minimumully accendiale to save delays and exbuse in adjustments. It calls for conruction that substitutes sturdy flexibut for expensive heavy materia'sren distribution of right weight. And there should be no excess strain to out costly parts.

The majority want cars that render sty miles and more of transportaher for every sailon of gasoline con-

They want mileage to be corres-adingly economical. They want this operating cost to be a factor that in he depended upon.

ver, purchasers are no longe erented in automobiles that must be mped after they are bought. Elstarters for Instance are necthe save time, labor and fuel. They that be included in the purchase as a s part of the car. So ment all other equipment now retrind as essential.

"Can that afford economical transthe for this purpose-are real utiliand are in the greatest demand." I

were injured, but the engine was push- already reserved by their customers." tion to the beautifying of his estab

lishment The stand in the window, where the Many motor car users have experiwday afternoon. December 27th, enced difficulty in getting heavy oil latest model Elgin Six auto is on dis The car was returned to Bangor, re-pared, and started on the last lap of is journey on Tuesday afternoon, Dec. tuber 10, at 1.23 p. m. It reached der what is known as a mollasses fagi- cited much comment among dealers ugesta at 6:19 p. m., Portland at cet on a five galoin can. This faucet and patrons Palms, and a bloom im 14 p. m. and the Hotel Lenox in works on the principle of a gate valve ported from England, are among the Basten at 11:28 p. m. On the return and the heavy oll will be found to flow decoration in the new display wind OW.



Following are some production tigures relative to the growth of the au mobile industry during the last ten years, prepared by the National Auto mobile Chamber of Commerce. The automobile industry today is the third largest in the United States. There is every indication that with the passage of another year it will rank in the second place.

Automobile manufacturers believe that 1919 will bring a production of

			r cars and	at least 4	D TRUCK	PRODUCTI	ION S
ASSEN	GER CAR	7	ODUCTION		R TRUCK	L'ANDORAN DE SEA	Thelen
ir .	Nnmber	Wh	ofesale Valu	e YEAR	Number	Wholesale	and the second second
9	3.700	1	4.759.00			1	46.947
4	21,281		23,634,36		10,655		292,321
9	127,731		159,918,50			10000000	182,668. 168,992
4	543,731		413,859,37	79 1918	227,250		11.585
7	1.740,792		1,053,505,78			400.0	111.000
ð	926,388		801,237,95				. K
9	1,584,787		1,390,282,95	20	mbolamle 1	A 1019	\$1,338.
verage	wholesale	price	1919, \$882	Average	with country of	price 1919,	CONTRACTOR OF



Last year, more small cars, using 30 x 3-, 30 x 31/2-, or 31 x 4-inch tires, were factoryequipped with Goodyear Tires than with any other kind. This is plainly a result of the high relative

value produced in these small-car tires by Goodyear's enormous resources and scrupulous care.

They represent the same intense endeavor to supply utmost satisfaction in tires that has laid the basis for the marked preference which exists everywhere Tires in the larger sizes.

This real Goodyear value in tires is available for your Ford, Chevrolet, Dort, Maxwell, or other small car, at our nearest Service Station. Go there for these tires and Goodyear Heavy Tourist Tubes.

30x 31/2 Goodyear Dot Fabric, All-Weather T e-Cure \$2000 le-Cure S' Goodyear Sin

Goodyear Heavy Tourist Tubes are thick, strong tubes that reinforce casings properly. Why risk a good casing with a cheap tube? Goodyear Heavy Tourist Tubes cost little more than tubes of less merit. $30 \times 3\frac{1}{2}$ size in water- \$390 proof he