

A NATION-WIDE INSTITUTION A NATION-WIDE INSTITUTION A NATION-WIDE INSTITUTION A NATION-WIDE INSTITUTION



Wash Materials!

A Dress of Summery Materials IS ALWAYS CHARMING

At our low prices, one may not be limited to a single dress but add a number to a wardrobe of pretty wearables.

Organdies, Voiles and Gingham are here in variety.

FINE DRESS VOILES

Priced at a yard.....29c to 98c

Organdies in finest quality, plain colors.— See them.

MUSLINS, Bleached
10c, 12c, 15c

J.C. Penney Co.

312 DEPARTMENT STORES

Crystal White Soap, 5c
J. C. Penney Soap
6 for 25c

DRESS GINGHAMS

27 inch, per yard.....19c
32 inch Zephyr, per yard.....25c

PERCALES

36 inch Light Colors, per yard.....17 1/2c
36 inch Dark Colors, per yard.....19c

CITY HALL BECOMES A BUSINESS OFFICE UNDER MANAGERIAL PLAN

By H. S. Gilbertson.

(This is the eighth of 14 articles on the city manager plan, by H. S. Gilbertson of the National Municipal league.)

In the city hall of an old-style government you will find a certain atmosphere which any business man will at once describe as political—silk hats, seedy frock coats and big cigars, ornamental tobacco chewing attendants whose prime function seems to be to open a door for some city official who is usually out—full-grown men doing office boy work; party organization men laboring over clerical or stenographic work that nimble-fingered girls do everywhere else; passionate oratory in the council meeting; legal red tape; references to the corporation counsel; "influence" supreme over simple rights; officials who politely pass the buck.

The place simply does not "feel" like any business office that you ever got into.

When city manager government comes in, it inherits the cumbersome architecture and soiled corridors of that same city hall, to be sure, but the spirit of the place alters. Office hours are longer and the city manager frequently works nights.

The council is no longer a debating society. Typewriters and com-

puters are at full speed.

Fact tabulations and daily reports on the manager's desk replace thunderous accusations and counter-accusations. Your complaint is attended to by phone before you leave.

The difference issues from one fact. In the old government the chief administrator was a political mayor, who only gave the city part of his time, kept no office hours, never tried to learn the technical problems of a modern municipal government.

In the new government the chief administrator either is an expert, or is learning to be one as fast as he can.

He is on the job full time; he is ambitious to show economies, for he is under a council (or commission) of important local people, who come down to the city hall every week to hear his reports and explanations, with power to fire him if he is not making good.

Such an atmosphere may not develop efficiency, but it is apt to do so—in most cases it has—and it is the only one that will.

For instance, last year, when Wattertown, N. Y., sent for C. A. Bingham, who had made a record as city manager of Waltham and Norwood, Mass., he found this state of things when he began to gather up the loose ends at the Wattertown city hall: Seventy-five thousand dollars of unpaid accounts, some of them five years old; 3,000,000 gallons of water being wasted daily, enough to supply the city; decentralized and questionable purchasing and bookkeeping; police department 50 per cent undermanned; fire department costly.

Now, that is getting down to brass tacks as only an experienced city manager can.

Norfolk, Va. (population 116,000), hired as city manager C. E. Ashburner, who had previously been manager at Springfield, Ohio, and Staunton, Va., and, with him in charge, reduced the inherited deficit by \$2,000,000, added \$1,500,000 of public improvements, established the first city hospital, opened 14 new play grounds, established free clinics and visiting nursing, and reduced radically the infant death rate.

Dubuque, Iowa (population 4000), elected its first council under the manager charter in 1920, and the council hired O. E. Carr as manager. Mr. Carr began his career in this field as manager of the little town of Cadillac, Mich.

From there he was called to the manership of Niagara Falls until Springfield, Ohio, lost Manager Ashburner to Norfolk and called Carr there, where he stayed until he won promotion to Dubuque, his fourth town and his sixth increase in salary. Within 10 days he eliminated enough needless positions at Dubuque to permit raising the pay of the police and save \$20,000 a year net besides.

LOCAL OPTION PLAN PROPOSED FOR SWISS

Prohibition Societies Start Movement To Amend Constitution—Would Include Even Cider.

(By United Press to The Bend Bulletin.)
GENEVA, June 24.—Various Swiss societies connected with the campaign against alcohol have started a movement throughout the country for amending the federal constitution with a view to authorizing cantons and communes to prohibit the manufacture and the sale of distilled drinks. Up to the present, various localities, where the majority was in favor of stopping the liquor trade, have been prevented by the constitution from carrying out their desire. Popular referenda in about 80 different localities have shown that the proposed measure, which is known as

"local option," meets with general favor.

"The supporters of local option" announce that the restrictions in view only concern strong liquors and not fermented drinks, such as wine, beer or cider.

SNOW STILL DEEP ON SUMMIT OF CASCADES

Trapper Who Completes Hike From Headquarters of McKenzie, Says Pass Will Be Closed Some Time.

Snow is still from 10 to 12 feet deep on the summit of the Cascades, according to R. A. Lewellen, veteran guide and trapper, who returned on foot yesterday from the headwaters of the McKenzie river. Lewellen did not follow the McKenzie pass, but was close to it when he crossed the mountains, and, as a result of his trip, he believes that it will be some time before travel across the mountains can be started this year.

Not only is the snow deep, but it is hard packed, almost ice, in fact, Lewellen says.



FOR SALE

FOR SALE—Adjustable dress form; also fruit cans, quarts and half gallons. Inquire 354 East Greepwood. 21-16-20p

FOR SALE OR TRADE—Four-room plastered house and lot in Astoria; will consider a late model car. Inquire Bulletin office. 22-16-21p

FOR SALE OR TRADE—My equity in residence property, also some furniture; will take car in trade. 295 Jefferson place or phone 52-W. 16-15-18p

FOR SALE—Fresh cut flowers and potted plants; funeral designs our specialty. The only greenhouse at The Dalles, Oregon. Jewell Greenhouses, 500 Clay street. Phone Black 2721, The Dalles. 35p

FOR RENT

FOR RENT—Two-room house, \$10 month; small house, \$6.50; each partly furnished. Hogin Land Company, 34 Lafayette. 27-17p

FOR RENT—Three-room furnished house; strictly modern. Inquire 128 Greenwood. Phone 71-W. 25-16-22c

FOR RENT—Three-room plastered house and garage, cheap. Phone 248-W. 19-16-17p

FOR RENT—Two furnished house-keeping rooms; \$15 per month. 128 Greenwood. Phone 71-W. 96-1321fe

USED CARS

CAR FOR SALE—Chevrolet roadster, delivery body; will sell cheap for cash. Bend Furniture Company. 7-121fe

WANTED

WANTED—A small tent, in good condition; must be bargain. Phone 238-W. 24-16-17c

WANTED—Automobile repair work, will go to your house or take work to own garage; 75c an hour. George Franklin, 25 Irving avenue. 23-16-18p

TO TRADE

TO TRADE—First-class household furniture for car. Inquire 933 Bond street. 26-17-22p

Put it in The Bulletin.

All Radiators Repaired, Rebuilt, Recored



New Ford Guaranteed Radiators; you can freeze them up but you can't burst them. Stop those leaky rear wheels with C. & M. Oil Retainer for Ford cars and trucks. Langbein Auxiliary Transmission for Ford cars and trucks.

Auto & Radiator Shop

118 IRVING AVE. Phone Black 2881; Res. Black 1721

BEND At The Old Stand BEND
1910 11 YEARS of Successful 1921
535 Population 6000 Population

Insurance, Real Estate and Loan Business

Call on me when you want to sell or buy Real Estate or have your property insured. Agent for Home Insurance Co.; Aetna; St. Paul; Phoenix of London; Insurance Co. of North America; and twenty-five other big old line Companies.

J. A. EASTES

CENTRAL OREGON'S LEADING INSURANCE AGENCY
ELEVEN YEARS AT 124 OREGON AVENUE, BEND, OREGON

OUR LATEST BIG OFFER!

Two pair of Trousers with every Suit ordered from our selected list of Pure Wool Fabrics, for \$25.00 and Upwards

Hundreds of patterns to select from. EXPERT CLEANING, PRESSING and DYING We also make Ladies' Suits to order.

DICK--The Tailor

1018 WALL STREET

The Shevlin-Hixon Company

Banks Optimistic

"The bankers of the important financial centers, who have been steadily and actively participating in handling the financial problems which have characterized the period of readjustment from war conditions, are uniformly optimistic on the present financial and business situation," says Edward Cookingham, president of the Ladd & Tilton Bank, Portland, Oregon. "It is important that all of us—bankers, manufacturers, wholesalers, farmers and wage earners—recognize the fact that the economic adjustment now going on is inevitable and must run its course. However, there are so many favorable features to the present situation, and so much of encouragement in the future outlook, that it is difficult for me to be otherwise than optimistic."

THE FIRST NATIONAL BANK is always striving to meet its customers with good business service.

The First National Bank

This Bank is a Member of the Federal Reserve System

FEDERAL TIRES

These men are discriminate buyers and when they spend their money, it is with the assurance that they are getting 100% value; experience has taught them that the cheaper article is just what its price implies "Cheap."

They figure out per mile in buying tires just the same as you figure out per pound when you buy sugar at your grocery, and they would not buy "Federal" if they were not getting more miles per dollar, because if there was any tire built that would give more miles per dollar investment that is what they would buy. The "Federal" will give you more miles, more life and more comfort than any other tire in the world, therefore it is economy to equip your car with "Federal." Ask any of the following, why they prefer "Federal"—they use them and they know.

- A. M. Pringle
- C. P. Newberger
- Jas. Ketchum
- T. O. Grinstead
- J. R. Miner
- L. M. King
- R. S. Linton
- Behl Hauling Co.
- Wm. F. Baker
- Chas. Grewelber
- J. A. Botz
- G. L. Conklin
- E. J. Abrahamson
- Henry Whitsett
- J. F. Denton
- Harvey Martin
- R. H. Loop
- Geo. A. Parkins
- Mike Angland
- Rollin C. Miller
- Samuel W. Moore
- T. A. McCann
- W. P. Myers
- Bert Hensley
- T. W. Ripley
- Mike Angland
- H. Barnes
- Andrew Jacquot
- Deschutes County
- Dr. E. Ros Norris
- Thos. Hutchingson
- B. F. Grinstead
- Jas. O'Conroy
- John A. Eastes
- John M. Payne
- Jon. Taggart
- Theo. Bucholtz
- Rollin C. Miller
- D. G. McPherson
- Loyal Brown
- Chas. Boyd
- Horace Richbark
- E. C. Landingham
- J. H. Meister
- V. R. Manny
- A. J. Scott
- C. H. Durham
- Wm. Pattison
- Roy Wilson
- Wm. McCormack
- Tumalo School District
- T. W. Hudson
- D. E. Vorzes
- Bend Furniture Co.
- W. M. Grinstead
- Ralph Lucas
- Roscoe Saunders
- H. S. Forest Service
- F. M. Van Matre
- D. W. Van Matre
- Don H. Peoples
- H. K. Brooks
- W. D. Kirby
- W. H. Hudson

Deschutes Garage

Nash Cars Watch This List Increase Federal Tires

CREDIT IS OUR GREATEST ASSET

The commercial world is standing on the foundation of credit. Every individual is a cog in the great wheel. When one neglects his credit and fails to pay his honest obligations, he makes it impossible for some one else to meet theirs, therefore it is extremely vital that each and every one see to it that we

KEEP OUR CREDIT GOOD

The Brooks-Scanlon Lumber Co.