

## CAR OUTLOOK LOOKS BETTER

LARGER PRODUCTION  
IS FORECAST.

Labor Difficulties Are Being Adjusted—1920 Expected to Be Biggest Auto Year—Allotments Larger to Dealers.

While the motor car shortage, which has existed for months past still prevails and the Pacific Coast dealers and distributors continue to spend a good part of their income on trips to the manufacturing centers and the telegraph tolls, urging the factory chiefs to forward more motor vehicles to the West, the situation is not as bad as it was. Cars appear to be coming through in greater numbers, and conditions in the East seem to point to a not far distant time when the motorless part of the public and the dealers will find relief from the present "famine" of cars.

It appears that the factories are planning production on such large schedules that they feel it will soon be necessary again to use the full of their dealer organizations in the moving of their product.

### Plenty of Steel Available.

The steel strike and the labor situation, which to us on the coast has seemed the most gloomy aspect of the present situation, is not so seriously regarded by these Eastern men who are in touch with actual conditions.

These visitors think that all labor conditions will soon be so suitably adjusted that production can continue on a large scale. Their optimistic view of the situation is surely a ray of sunshine to the men who have been under the clouds of worry that have beset the Pacific Coast automobile distributors for the past few months.

Larger advertising appropriations are also urged by the Eastern visitors, bigger copy in the papers to be devoted to the telling of the public the story of the cars that are finding favor throughout the country. Another sure indication of the fact that the factories believe that the time is not far distant when production of motor cars will have reached the point where the supply catches up with the demand.

### Big Year Ahead Here.

That local distributors believe also that a big year awaits the automobile industry here is clearly proven by the fact that the row is the scene of great activity.

This is the local viewpoint and it is a most encouraging one. And for once it seems as if East and West had met—at least in the views of the business men—for every happening in local automobile circles during the last few weeks points to the fact that both the Eastern manufacturers and the Western dealers representatives are looking forward to the greatest year in the history of the automobile business.

Every cloud has a silver lining and the dealers who today bemoan their lack of cars are consoling themselves with the sound reflection that the next two years will carry with them larger allotments from the factories than ever before to meet the greatest public demand ever felt, with the result that the next two years may easily be worth any five years that have gone before in net profits.

To an interested observer it seems as if the distributor was sitting in the driver's seat.

## NASH SHOWS RARE ABILITY

TRANSCONTINENTAL TRIP MADE  
OVER ALL KINDS OF ROADS  
AND IN ALL KINDS OF  
WEATHER.

Enlightening figures as to the economy of operation of the Nash Six are furnished by F. H. Kueck, who just completed a transcontinental drive from New York to Los Angeles, according to word received by the local distributors, Deschutes Garage company.

"I realize," said Mr. Kueck, "that crossing the continent in an automobile is an every day occurrence, but when you consider the almost impassable roads I encountered, the trip stands as a wonderful tribute to the Nash product. I did not have one cent of expense of repair on the car."

### Progressiveness and Growth

in this community, means dollars and cents  
in your pocket.

### Build Now with Deschutes (White) Pine.

Build of home products and patronize home industry. The cheapest and best building material is Deschutes (White) Pine and is manufactured right here into all sizes and grades of lumber. Acquire a home of your own instead of a bunch of rent receipts.

PUT YOUR MONEY TO WORK, BUILD NOW

The Brooks-Scanlon Lumber Co.

LOCAL SALES AGENTS,  
MILLER LUMBER COMPANY

The following figures cited by Mr. Kueck give a graphic idea of the economy of operation of the Nash Six on the cross-continent drive.

From New York to Denver—2437 miles on 156 gallons of gasoline, or an average of 15.62 miles per gallon. Average for the entire trip from New York to Los Angeles, 4154 miles—14.4 miles per gallon.

"These figures are correct," says Kueck, "and at no time was an attempt made to save gas. Three times I crossed the Continent Divide, once at Raton pass—8600 feet; once at Glorietta pass, 9760 feet, and once at 10,400 feet; each time in high gear all the way.

"On my last day but one I finally found a place that the car wouldn't run—that was in three feet of water, and even that isn't the truth, as I did come through after a few moment's hesitation.

"This occurred while crossing the great Mojave desert. It seldom rains, but while I was crossing there was a cloudburst and the low lands were flooded. I ran through a lake of water and for three miles had no idea

where the road was. The water was over the hubs and a good deal of the time still higher. Finally the water reached the distributor, but after drying the affected parts, the motor ran as well as ever.

"I consider the performance a most remarkable tribute to the Nash."

### CARLOAD ESSEX AND HUDSONS EN ROUTE

The Pioneer Garage Company is expecting a carload of Essex and Hudson Super Sixs in the city this month, advices having been received that the cars are enroute. According to H. S. Royce orders have been placed for seven Overland Fours, which will soon arrive in the city. Prospective buyers are placing their orders for spring delivery.

### For Sale

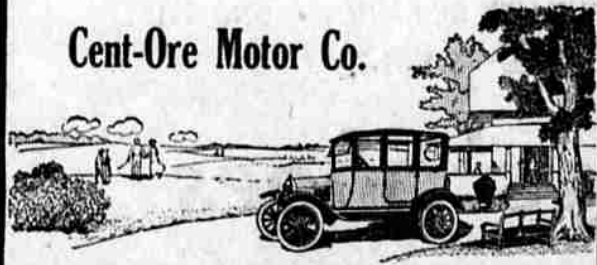
Five room modern brick bungalow. Corner Awbrey Road and West First Street. Price \$3500—Terms. See: F. T. Parker. 78-1271fc.



**Ford**  
THE UNIVERSAL CAR

The Ford Sedan, with electric self-starting and lighting system and demountable rims with 3 1/2-inch tires front and rear, is a family car of class and comfort, both in summer and in winter. For touring it is a most comfortable car. The large plate glass windows make it an open car when desired, while in case of rain and all inclement weather, it can be made a most delightful closed car in a few minutes. Rain-proof, dust-proof, fine upholstery, broad, roomy seats. Simple in operation. Anybody can safely drive it. While it has all the distinctive and economical merits of the Ford car in operation and maintenance. Won't you come in and look it over?

Cent-Ore Motor Co.



### THE UNITED WAREHOUSE COMPANY

WHOLESALE DISTRIBUTORS  
FOR CENTRAL OREGON OF

OIL, GASOLINE, FLOUR, SALT, MEATS  
HAM, BACON, LARD, ETC.

FERTILIZERS FOR LAWNS  
AND FARM LANDS

General Commission Merchants

WE BUY HIDES

THE UNITED WAREHOUSE COMPANY

Phone 241 A. M. PRINGLE, Manager

# A CARLOAD OF THE FAMOUS

# NASH SIXES

Will Arrive This Month

# The CAR

# You have been waiting for

IT COULDN'T BE HAD DURING THE WAR, AS INFERIOR  
WAR-TIME MATERIALS WOULD NOT BE USED  
IN THE NASH CONSTRUCTION.

THE VALVE-IN-HEAD MOTOR IS NOW CONCEDED  
TO BE THE MOST POWERFUL TYPE OF MOTOR KNOWN.  
THE FACT THAT ITS VALVE MECHANISM IS ENCLOSED  
AND AUTOMATICALLY LUBRICATED AND THE FACT  
THAT THE NASH MOTOR IS SIMPLE AND EFFICIENT  
IN DESIGN ARE UNDOUBTEDLY THE REASONS WHY  
IT HAS BECOME KNOWN AS THE PERFECTED VALVE-  
IN-HEAD MOTOR

The Nash Six is, without doubt, the  
fairest priced car on the market today

IF IT'S A REAL CAR YOU WANT, WAIT FOR THE NASH  
SIX BODY STYLES.

Price, Bend, \$1720

# The Nash Trucks

We have en route a One and a Two Ton Nash truck. The Nash Truck is equipped with Electric Lights and Starter, and is a complete truck in every respect.

The One Ton Truck will be equipped with pneumatic cord tires all around and would make an excellent mail and passenger stage truck.

Road Builders and Lumbermen: Don't forget that we are agents for the Famous Nash Quad, which drives, brakes and steers on all four wheels. The Nash Quad is by far the best known single truck in the world. Ask the lads about Nash performance in France.

# Deschutes Garage Co.