

EASTERN OREGON REAL ESTATE & HOMEBUILDERS GUIDE

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A message from the Umatilla County Board of REALTORS®

Are you thinking of selling your home? Here are a few tips that will make a huge difference for you:

- 1/ CLEAN YOUR HOME:** You don't get a second chance to make a first impression. Look at your home with the eyes of someone entering for the first time. Are there soiled spots around door knobs, electrical switches, high use spots like those on your kitchen cabinets, etc.? Does the carpet need to be shampooed? These are sometimes overlooked by home sellers but they definitely make a difference. Do you have pet odors? Someone new to your home will definitely notice. Sink stains, debris on the floors, dirty windows, anything that you can do to make sure that your home is the best it can be will definitely work in your favor.
- 2/ GET RID OF THE CLUTTER:** We all have some kind of hobby, collection, habit, or we just plain live there. I am not saying that you should empty the house but you should definitely consider the fact that potential buyers are coming to your home to see the home, not the clutter. Temporarily storing a few items can be to your advantage. Every home is different but I would encourage you to think about making the home as presentable as possible. Spring cleaning is a good idea any time of year.
- 3/ CLEAN UP THE ENTIRE PERIMETER OF THE HOME:** Those old items laying around the yard, kids toys, items that you just haven't taken the time to get rid of, and other unnecessary items that clutter the yard also take away from any potential charm that your home has. Are there bare areas or holes in the yard? Again, look at your property with the eyes of someone who has never seen it before.
- 4/ THINK ABOUT PAINTING:** If there are places inside or outside of your home that look worn, consider painting, or touch up painting, prior to putting the home up for sale. Stained or peeling paint can be a factor that will hurt the value of your home. Remember, you are offering someone a new home that they are making a serious and lasting commitment to purchase. It needs to be the best it can be.

The Umatilla County Board of Realtors is a group of professional Realtors. We are grateful for the opportunity to serve you.

Umatilla County Board of Realtors
Rocky Mikesell
President.

