

EASTERN OREGON REAL ESTATE & HOMEBUILDERS GUIDE

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ZONE MOUNTAIN

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A message from the Umatilla County Board of REALTORS®

Happy 2016,

Home sales have been brisk during the past couple of years. There is a slight upturn in new home construction in our area and that will be helpful for all of us. We would love to see a larger inventory of homes in our area and we are hopeful for some future development. It may appear that there are a lot of homes on the market, however, when we sit down with a client and really narrow it down based on their needs, logistics, and budget, it doesn't take very long to pare it down to a very few homes.

As we look forward to 2016 there is hopeful anticipation of another banner year. The past few years have provided some of the lowest Mortgage Rates in recorded history. Long gone are the 16% to 18% rates of the early 80's that followed the construction boom of the 70's. Current mortgage rates are running in low to mid 4% range on a 30 year loan with VA loans that are sometimes even lower. Also gone are the 3% rates of 2012 and 2013. The current interest rates have helped the market to rebound from the Real Estate crash of 2008 and many have regained a large percentage of the equity that was lost due to the losses of that period.

2016 has the potential to be another year where home buyers will benefit long term with home investment opportunities that might never happen again in the foreseeable future. Real Estate has always been a hedge against inflation and a path for many to wealth and financial stability.

We appreciate the opportunity to serve your needs.

Umatilla County Board of Realtors
Rocky Mikesell
President

