

HERMISTON MAKES PLAN
FOR BIG FIELD MEET

(East Oregonian Special.)
HERMISTON, Or., Aug. 27.—Plans for the big field day at the experiment station September 14 are making good progress. A program that will offer both amusement and instruction is to be offered. Outside speakers will be Walter Pierce of La Grande, C. J. Hawley, dairy and food commissioner, and T. M. Henshaw, chief in dairy husbandry at the Oregon Experiment Station. Seventy-five boys who belong to the boys' clubs will compete for the county team to go to the state fair. There will be games and races, and in which the older people as well as the young folks will be expected to take part in. A thousand people are expected to attend the field day and a bigger crowd is expected this time.

Prospects for better alfalfa prices are seen by the hay association in the offer of \$14 to \$12 for hay on the Astoria seaboard. The freight from here, via the canal is about \$17, so a price of from \$12 to \$15 here seems probable.

Realizing the need of more dairymen around Hermiston, the commercial club will make this subject a special order of business at its weekly meeting next Tuesday. The club meets every Tuesday noon at one of the hotels, has dinner and discusses local problems. Next Tuesday it will be dairy and a good many farmers are expected to attend. There is a general feeling here that the alfalfa section must get back to dairymen. Means of financing the buying of cows and means of establishing a cheese factory and creamery will be discussed.

One of the most delightful entertainments of the summer was enjoyed by the members of the Baptist ladies aid and their husbands at the home of Mr. and Mrs. F. D. Callahan Wednesday evening. Thirty-six were present. All met at the home of Dr. and Mrs. W. W. Hiley and dinner was served. The home was beautifully decorated. After dinner games and singing contests were enjoyed by the guests.

Miss Lois Adleman had the misfortune to fall from a horse Sunday, breaking her shoulder blade. She is reported getting along fine now.

E. P. Dodd and J. P. McCaskey were Pendleton visitors Thursday.

The local I. O. O. F. has bought a new piano for the lodge room.

C. M. Henderson, who recently bought the interest of Pat Mooney in the city meat market has just bought the George Mahay residence property here.

Gordon Shot well of the Shovel Construction Co., left Wednesday on a trip to Ontario and Vale where he will estimate on some work.

Mrs. R. V. Ashman has been called to Shoupsville, Wash., on account of the serious illness of her mother there.

Rev. F. R. Jackson, Methodist pastor here, expects to leave for Spokane for annual conference Tuesday.

J. A. Hunt of the Oregon Hay Growers made a trip to Pendleton Monday and to Heppner Tuesday.

An important real estate deal was put through this week when Earl Nations of Butler Creek and Harvey Paine who lives near town traded farms. The consideration was not given out.

New side walk and curbing is being put in on both the street sides of the project office here.

No word has arrived here from Secretary Phillips as to his visiting the Umatilla project and indications are that he will not come.

Prohibition fails to improve domesticity.

CHICAGO, Aug. 27.—(I. N. S.)—Prohibition may have kept father away from the mahogany bar, the brass rail and the sidewalk slot, but it has not resulted in any appreciable improvement in his domestic relations.

Mr. Volstead, with his pet legislation, has not had the effect of decreasing the number of divorce cases in Chicago, according to Judge Joseph Sabath, of the Cook County Superior Court.

Judge Sabath reported disposing of 2,600 cases in the last ten months. He then laid down a series of admonitions to wives, husbands and sweethearts.

His "ways-to-happy-marriage" suggestions follow:

Every man should see that his wife has plenty of entertainment. Take her to the movies, on auto rides and to the theatres as often as you can afford. Go swimming with her if she likes it.

A husband should confide his business affairs to his wife and she should take an interest in them.

Know each other well before marriage.

Realize the responsibility of the marriage relation, bear and forbear. Move away from each other's families; don't live with them.

Judge Sabath advised the publisher, thirty days before a license is issued, of the names of those desiring to marry.

In the cases disposed of before Judge Sabath, 2,458 were filed by women and 144 by men.

Let 'er Buck

THE OWNERS

SAY "GO TO IT!"

We have the biggest stock we have ever carried at one time; the store is loaded from back to front. We must turn all of these goods into cash. It is up to you, Callahan; make prices, do as you like; go through every department and cut the price as you want to cut them, and with the above statement in view let me tell you, we are going to have a big sale.

DO NOT SPEND

ANOTHER CENT

Don't spend another cent anywhere for anything until we open! Wait for it! Now is the time for you to buy just what you want and buy it cheaper than you may be able to buy it for a long time. All goods marked in plain figures and we only quote you a few prices to show what a wonderful sale this really is. This is positively a bargain battle without counterpart or parallel; a whirlwind selling sensation; a gigantic unloading of merchandise; a positive money saving opportunity.

YOU NEVER HAVE

SEEN SUCH A SALE

You have read of sales, you have seen them, you have heard of sales, but never since the day you were born have you seen such a stupendous and mighty, matchless merchandising movement. Think of it, a big stock of good, clean merchandise offered on sale at a big reduction, right in the heart of the season when other merchants are making profits on everything. Are you coming? Yes, indeed you are! Everybody will come.

GREAT CROWDS

ARE COMING

5,000 circulars are being scattered broadcast into the homes of the people for many miles around. Posters and signs are being tacked up all over the country. Several telephone girls are busy giving out the news over the wire, house to house canvass is being made, several automobiles are touring the country, and the greatest effort ever put forth by this store to make this the greatest selling sensation of the season—a real, wonderful bargain sale.



W. C. CRAWFORD, President

Crawford Furniture Co.

103 EAST COURT STREET

PENDLETON, OREGON

ASSISTED BY THE

Callahan Sales System



E. COX, Secretary-Treasurer

Opens Monday, August 29th, 9:30 a.m. Rain or Shine

A Statement of Facts

AFTER SPENDING SIX MONTHS IN THE CITIES UP AND DOWN THE COAST, WHERE I HAVE HELD OVER (WITH MY ASSISTANTS) ONE HUNDRED SALES, I WHILE ENROUTE HOME STOP OVER IN THIS MOST WONDERFUL LITTLE CITY TO SEE MY GOOD FRIENDS MR. CRAWFORD AND COX. AFTER LOOKING OVER THEIR HIGH GRADE STOCK OF FURNITURE, RUGS, DRAPERIES, STOVES, RANGES, TALKING MACHINES, DINING ROOM SUITES, BED ROOM SUITES, KITCHEN CABINETS, FLOOR LAMPS, IN FACT, EVERYTHING TO BE FOUND IN A HIGH GRADE FURNITURE STORE, I ENTERED INTO CONTRACT TO SELL FOR THEM FOR CASH NO LESS THAN \$20,000 WORTH OF THEIR STOCK. A SELL IT I WILL AT A PRICE THAT WILL KILL, YES, COMPLETELY ANNIHILATE COMPETITION NEXT MONDAY MORNING AT 9:30 I WANT TO SEE EVERY MAN, WOMAN AND CHILD IN THIS COUNTY COME TO OUR OPENING. I PROMISE YOU SEVERAL SURPRISES AND I NEVER BREAK A PROMISE. AND IF YOU ARE NOT ON HAND TO SEE THE FUN AND GET YOUR SHARE OF THE UNHEARD OF BARGAINS YOU WILL REGRET IT FOR 20 YEARS. NOW LISTEN! DID YOU EVER SEE A MAN THROW AWAY MONEY? IN ORDER TO GET YOU TO COME TO OUR STORE AND MEET OUR NEW PARTNERS, AND SEE FOR YOURSELF THE BIG BARGAINS WE HAVE TO OFFER YOU, I WILL PROMPTLY AT 9:30 THROW AWAY ABSOLUTELY FREE WITHOUT ANY STRINGS TIED TO IT

\$500 In Cash and Merchandise

NOW COME EARLY. GET A GOOD PLACE IN FRONT OF THE STORE AND GET YOUR SHARE. YOUR FRIEND CALLAHAN.

J. T. CALLAHAN, of New York
America's Greatest Sales and Publicity Expert Here in Person. Meet Him.

10,000 People Coming

REMEMBER, THIS ENTIRE STOCK OF HIGH CLASS GOODS GOES ON SALE WITHOUT RESTRICTION; NOT A SINGLE ARTICLE WILL BE HELD BACK. THIS IS NOT AN ORDINARY OUT OF SEASON SALE OR SOMETHING JUST TO OFFER EXCITEMENT.

The Purpose and Reason Is Genuine

HAVING JUST INCORPORATED, WE HAVE MORE CAPITAL. WE EXPECT TO ADD TO OUR STOCK FROM DAY TO DAY UNTIL WE HAVE A STOCK OF HIGH GRADE FURNITURE RIGHT HERE IN PENDLETON THAT WOULD BE A CREDIT TO ANY CITY ON THE PACIFIC COAST. WE HAVE RIGHT NOW ONE OF THE MOST COMPLETE STOCKS OF HIGH GRADE NEW AND MODERN FURNITURE TO BE FOUND ANYWHERE IN OREGON, AND IF WE SELL ANY STYLE OUT ENTIRELY, A NEW ONE WILL BE IN STOCK IN A VERY FEW HOURS.

Everybody Welcome
COME IN LOOK US OVER

This Will Be The Biggest Sale Ever Held Here
CRAWFORD Furniture Co. "ROUND-UP SALE"

Let 'er Buck

THIS FIRM WILL

ADHERE TO FACTS!

For many years they have dealt with the buying public of this country in a straight-forward, business-like manner, and not now, or at any other time, do they expect to make any effort to mislead. This sale is with a reason and purpose, backed up with the best merchandise that money will buy, and the firm is determined to make this the biggest sale ever held in this city.

One big crowd of people in adjoining counties are thinking of chartering a car to town opening day.

Over 20 automobiles loaded with women and children are coming from one district.

SEVERAL DAYS

OF THIS SALE

We can't expect to handle the crowds in one or two days. We can't sell all the goods we want to in one or two days, so we have decided to continue this sale several days. We are marking all goods in plain figures; everything will be tagged, and every nook and corner of this building will carry a big display and we have spent this entire week and even closed up two days so as to get the stock in perfect shape from a display standpoint, so we can make your shopping quick and pleasant. Please bear in mind the sale is for several days. If you don't find what you want one day come right back the next day; something new will happen every day.

Some one stopped at the store yesterday and wanted to trade his Ford for some of the articles he read about.

BIG CROWDS

ARE COMING

There has never been such keen interest manifested in a sale. This firm has held many sales in the past years, always living up to the advertising, but in preparation of this sale people seem to realize that it's going to be bigger than any sale they have ever seen in this city and these same people will not be disappointed when they come, for it will be a great sale, a real sale that will dazzle, dazzle and delight you. A pleasant, sweet surprise, a magnificent arrangement, a genuine, unwinding, marvelous money saving opportunity, matchless in words, and unequalled in real value giving.

A lady called up this minute and said: "Please save me the three rugs and that set of dining room chairs I was looking at last week."

BERLIN MARKET IS HIT
BY WAVE OF GAMBLING

BERLIN, Aug. 27.—(I. N. S.)—The orgy of speculation representing Germany's ever-increasing prosperity has caused the Berlin Stock Exchange to be closed for two days in every week. Banks, brokers and jobbers are swarmed with thousands of orders, and clients are stampeding to participate in the great boom in industrial shares. Hundreds of extra clerks are being engaged, working far into the night to cope with the overwhelming rush of buying and selling orders.

Although entry into the stock exchange costs several hundred pounds, membership has increased since the armistice by over 1,500, more than 50 per cent of the pre-war total. Most of these new members are like the millionaires of the Chicago wheat pit when "bulls" and "bears" are engaged in a civil financial battle. The Berlin stock market has recently been closed for fear of the effect which the scenes will have on the public mind.

Speculation increased. Speculation in Germany has increased to a dangerous pitch, partly because of more paper currency and partly because the big industrial companies are enormously increasing their capital in order to extend operations. Millions of millions of marks worth of new ordinary and debenture shares are issued every day, and industries which issue them represent certain "gold" value independent of the paper mark. Any change in the value of the paper mark influences the value of the shares. The recent depreciation of the mark is therefore responsible to some extent for the widespread gambling on exchange.

Formerly the market for German shares was chiefly confined to German speculators, but foreign capital is now attempting to gain control of several important enterprises. This has led to fantastic movements in industrial shares. The reconstruction of Northern France which the German Government is forced to carry out is responsible for extraordinary activity in iron and steel machinery and building shares.

Bloom Is Foreseen. Apart from that, Germany is about to enter a period of great industrial "boom." Leading brokers report increases in dealings from 3 to 1,000 per cent. Fresh evidence of the activity of the German shipping industry is accumulating. The Hamburg-American Line is making a great bid for American traffic and is shortly putting in commission the 12,000-ton Bayern, built at Bremen in the Kaiser yards, and in the early autumn a third ship, the Warnemunde, 12,000 tons. All three will be used on the Hamburg-New York service. For the first time since the war the Hamburg-American Line is issuing a bulge time-table containing the sailings of its own and subsidiary lines.

The German potash industry reports unprecedented activity, though the price has recently increased. The Kahl Syndicate orders in one day were over 50,000 pounds.

By CLYDE A. BEALS
(United Press Staff Correspondent.)
LONDON, Aug. 27.—The most liberal publicity, but not full of verbatim reports, is the recommendation made for the forthcoming Washington conference by Lord Riddell, vice president of the Newspaper Proprietors' Association of Great Britain and one of the best known English journalists, in an interview with the United Press.

Lord Riddell was the British official press agent at the Paris Peace conference and since then he has given out to both British and American correspondents whose confidence he enjoys, the news of virtually every international conference in which England has been engaged.

The most beneficial way in which the news of the disarmament conference could be made public, Lord Riddell believes, is through three channels.

First, there should be an official communiqué covering the bare details of each sitting.

Second, the delegates of each nation at the conference should communicate a verbal summary of the proceedings to an accredited representative of the press of that country, who, in his turn, would communicate such information to the correspondent.

Third, when circumstances permit, there should be either a verbatim report of the proceedings or a full official resume.

"I am strongly in favor of publicity," Lord Riddell told the United Press. "But I haven't been a business man and know how business agreements are arrived at. I know that they are not arrived at by long speeches, but by brief questions and answers made in a free and friendly atmosphere."

"The negotiations may find they do not agree, and perhaps one will say, 'My people are anxious to get this thing settled.' And the other will say, 'So are mine. I wonder if we can't do something we can all agree on.' The first will say, 'suppose we try this way.' The other may suggest something else. That is the method of finding a common ground."

"If each one knows, on the other hand, that every move and every chance word is being reported, he will be shackled and prevented from doing his best. It is by informal talks that you arrive at agreement."

"One must guard against these meetings developing into debating societies. It must be remembered that after all the delegates are human and that international questions are settled very much like business questions. They will go out for historical spell-binders. You don't settle difficult questions by spell-binding speeches."

Publicity is favored for disarmament meet.