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THE BIG \\ \\  \\ \\  Opening Saturday, Aug. 13 Opening Saturday, Aug. 13 Offering the Clean-Up of a $\$ 500,000$ Stock Offering the Clean-Up of a $\$ 500,000$ Stock \\ \\ ThePeoples Warehouse} \\ \\ ThePeoples Warehouse}
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## Mr. MOMFPSYMAT <br> PMIEPDTATOSED <br> Your Best Salesman

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MREP PRPROOFFFR
WILL RESUME MPNOAY

The test of salesmanship comes when orders is the time to look to your best salesman to kee ui your volume of trade. Then is the time you are glad when your telephone rings.

It means business coming to you, when the operator says "Long Distance is calling you."
Meet your customers over long distance, en courage them to call you when occasion require it. Long Distance is your best salesman and re-
sults obtained from its use will be gratifying.
Aask for Paificic long Distance
The Pagifice Ieleflome \& Teterapaph Co.
'MAKING AMERICANS'
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