

Don't "Follow the Leader"

The "leader" is an ancient artifice employed by the so-called "economy stores" to create the impression that their prices are low.

They sell an article of standard brand several cents cheaper than it can be bought elsewhere—oftentimes cheaper than the dealer himself can buy it.

Now, if these stores carried out this policy on all their goods they would be doing business at an actual loss. Why then, do they make this sacrifice on some standard article? Because they expect to get it back with good interest on other and unidentified goods which the uninitiated think they are getting cheap because the "leader" was cheap!

Real economy is in dealing where you have absolute confidence in the grocer.

We are in a position to serve you intelligently. We make it our business to test everything we recommend.

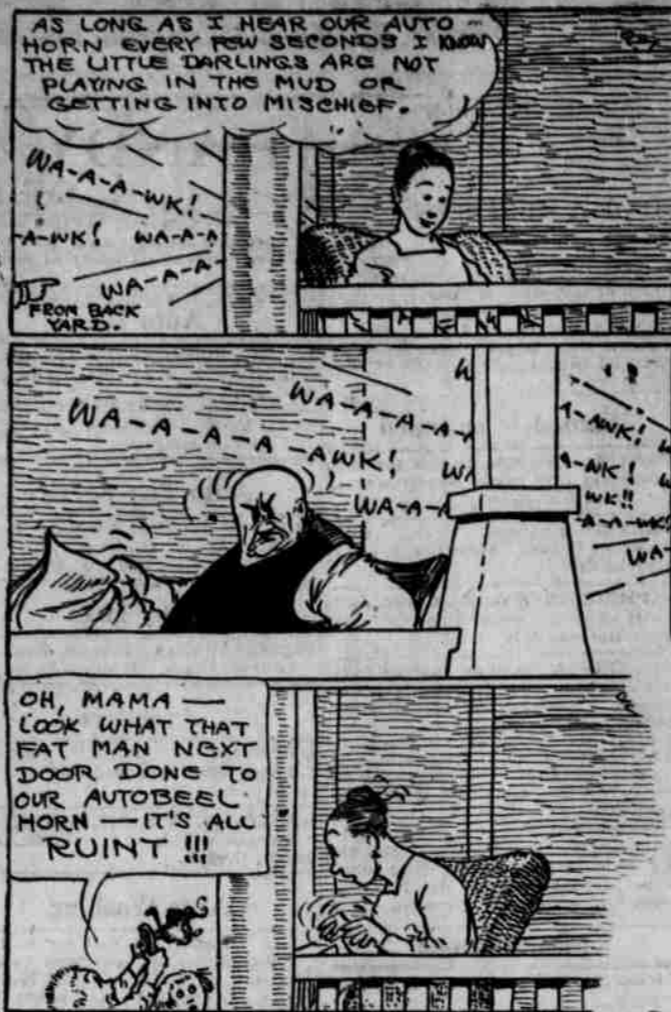
When RYZON was introduced we know that it was the product of the General Chemical Company, a great Chemical Organization, and must be worth trying. We did, and now we know why they call it "The Perfect Baking Powder."

We consider the RYZON Baking Book of untold value. It was the first baking powder manual to introduce level measurements. That's one reason why we never have any complaints from RYZON—women can't help but use it accurately and they have uniformly better baking. Ask about these 200 recipes when you come in the store—you can get them for 20c.

GRAY BROS. GROCERY CO.

"QUALITY" Two Phones 28 823 Main St.

OUTBURSTS OF EVERETT TRUE



Pendleton Market News

The following prices are the prices being paid by producers by Pendleton business houses. Wherever retail prices are given the fact will be specifically mentioned.

Eggs and Poultry
Eggs, 45c.
Hens, 20c.
Spring chickens, 25c a pound.
Country Ham, Etc.
Ham, best quality, 50c.
Bacon, best quality, 40c.
Butter Fat and Butter.
Butter fat, 59c f. o. b. Pendleton.
Butter, \$1.00 a roll.
Potatoes.
New potatoes, 5c a pound.
Old potatoes, \$2.25 to \$2.50 for 100 pounds.
Apples Are Arriving in Local Markets.
Crab apples are arriving from Umatilla. They retail at 10c a pound, or \$2 a box. Red Astrachan apples, considered the best apple for jelly, are in season: They retail at \$2.25 a box and are shipped from Milton.

White Salmon Growers Holding on to Apples.
While many tempting offers are being made by apple buyers at White Salmon, very few growers are disposing of their crops. A few orchardists have sold at prices ranging from \$1.75 to \$2.25 per box for their entire yield, but as a rule the growers are not selling their apples. The yield at White Salmon valley will be greater than ever before, the apples being clean and free from worms.

Eggs are 50c a Dozen Now.
Eggs are selling at 50c a dozen, retail price. The price to the producer is now 45c a dozen.

Gold Now Worth Its Weight in Hides.
Another advance of 5c a pound is being offered and paid for No. 1 caifskins in the Portland market making the extreme price 80c a pound or the highest price ever known to the local trade. This means higher shoes and leather goods of all kinds, so the public generally can take immediate warning and do some necessary purchasing. Announcement of the new high record price was made to the public by leaders of the trade during the day and immediate purchases at the record were made. Not only were calf skin prices advanced but there was a sharp advance in the price of all hides, which means that even the cheaper grades of shoes and leather goods will be quickly elevated.

Portland Stock Buyers Criticize Shippers.
The Portland stock yards dislike the practice of Eastern Oregon stockmen sending cattle to middle western markets is set forth in an article in a Portland paper this morning. The stock buyers express themselves in the following manner: "Many cattlemen of the Pacific Northwest have on occasions 'cussed' the local markets because of alleged low prices as compared with what was being obtained in the East and Central West. Part of the matter usually is that net values here are practically as high as obtained east of the Rockies, some instances showing even better values here.

Recently many carloads of Eastern Oregon cattle were shipped to Kansas City and other midwest points. The highest price reported on these from Kansas City was for a lot of 215 steers averaging 1123 pounds, shipped by Henry Lazinka of Pilot Rock. These sold at \$13.55. The last price obtainable on the Portland market was \$12 and it is said that the steers shipped east were better than those. The cost of shipping cattle to Kansas City is approximately 2c a pound, therefore the net returns were not as favorable as could have been secured in our own market."

Market for Stock Shows Nothing New.
There was only a handful of cattle reported in the North Portland alley

for the day. Real tops are commanding extreme prices with a liberal demand, but others are holding merely steady.

General cattle range:
Good to choice steers... \$11.00@12.00
Fair to good steers... 9.00@10.50
Common to fair steers... 7.00@ 7.50
Common steers... 6.00@ 7.00
Good to choice cows and heifers... 8.00@ 9.00
Medium to fair cows and heifers... 5.00@ 6.00
Canners... 3.50@ 5.00
Calves... 9.00@15.50

Contrary to the desires of the big buyers, actual sales of freight free swine were made as high as \$23.25 in the North Portland market late Monday, but this was at least a quarter above the general top, which did not move above \$22 at any time.

Further weakness developed in the eastern trade with additional lowering of values there during the day.

General hog range.
Prime mixed... \$23.50@23.00
Medium mixed... 22.00@22.50
Rough heavies... 22.00@22.75
Pigs... 20.00@20.75
Bulk... 22.50
No arrivals at all were shown in the mutton division of the North

J. C. Penney Co., A Nationwide Institution.

In the Very Near Future

we will have a special message for every woman in Umatilla County that is interested in good clothes, and wants to have a chance at first pick from a big assortment. Watch for the actual reproductions, a picture of every garment with description and prices, in your local paper, soon. The values we are offering at the prices we are asking will astonish you.



Slipon Veils

A combination veil and hair net, so easy to adjust, elastic cord to hold them in place, made of fine strong silk mesh, for that auto trip you can't afford to be without one. Pretty dot and butterfly designs. We are showing the Easy-On at easy-on prices.

19c to 39c

NEW WHITE WASH SKIRTS

very attractive models, at prices still more attractive. Made of good quality white gabardine and piques in the new wide wale

\$2.98 TO \$5.90

Better values in BUNGALOW APRONS

than we are showing are not to be had. Made of good quality percales and ginghams in plain colors, plaids and stripes. New styles in middy effects and most any other style you desire

79c TO \$1.69

Sheer White Flaxon, the linen finish lawn, per yard 19c to 49c
Fine White Mercerized Poplin and Voiles, per yard 25c to 75c
NEW SHIPMENT SILKS AND SATINS in plain colors just received. In spite of the fact that there has been a big advance on silks just lately, we are able to give you the same qualities and the same prices as we have been giving you. Priced per yard \$1.89 and \$1.98



J. C. Penney Co., A Nationwide Institution.

Dying, He Gives Wealth In Will of Six Words, \$10,000 to Housekeeper

NEW YORK, July 30.—Two minutes before he died Alexander William Waters of No. 223 Lincoln Place, Brooklyn, wrote six words on the margin of a daily stock market report leaving his estate of \$10,000 to Zulma Powell, his housekeeper. The words were: "All I have belongs to Zulma.—A. W. Waters." The "will" was filed for probate yesterday by Edward J. Reilly, attorney for the housekeeper. Waters, a bachelor, had an office at No. 41 Broadway, Manhattan. When he arrived there July 3 he told associates that he was ill and expressed the fear he was about to die. He sat down at his desk, seized the

stock report and in ink scribbled the will. Then he toppled over, dead.

According to those in the neighborhood, the housekeeper began working for Walters' family when she was 19 years old. As years went by the family separated and soon Waters opened a boarding house, which was directed by Miss Powell. She still maintains it.

Not Soured

"So you lost your case in court, Mr. Gloom?" said an acquaintance. "Yes," replied J. Fuller Gloom. "And still I am not soured by it; I do not think all lawyers are dishonest. Lincoln was a lawyer, and he was honest. Rufus Cheate was honest. Probably some of the signers of the Declaration of Independence were lawyers and honest. And I know the names of several other lawyers, also dead, who are honest."

Earn Save Have

Thrift, Success and Happiness go hand in hand. No red flag will ever wave over the door of any man who OWNS his OWN HOME.

Open a savings account at this strong bank, it takes only one dollar or more, and earn four percent computed twice a year.

THE SAVINGS DEPARTMENT

THE AMERICAN NATIONAL BANK

PENDLETON, OREGON

"The Strongest Bank in Eastern Oregon"

Some Features That Are Selling the REPUBLIC Invincible 2-2 1/2-Ton TRUCK

Continental Red Seal Motor of twenty-eight and eighty-eight hundredths horse power at 1,600 R. P. M.
Late Type Float Feed Carburetor, which insures greatest fuel economy.
Constant Speed Oil Governor, which holds the truck to rated speed and delivers full power under all conditions.
Four-speed Transmission, permitting a wider range of intermediate speed and applying a greater amount of power to the wheels when in lower gear.
Rear Spring Suspension, constructed according to Government design, which prevents slipping of springs under any condition of road or load.
Improved Radiator with capacity ample to cool motor properly in any climate.
This truck is furnished with Long Wheel Base—165 inches—without extra charge.

Pendleton Auto Co.

50000 Western Shells

—And a—
COMPLETE STOCK OF GUNS.

See me before you buy.

Order Your
22 AUTOMATIC COLT REVOLVER

Will have my stock in a few days.

SOL BAUM

Sporting Goods Man. Hotel Pendleton Bldg.

Do You Want a Home Phone 1072

You can take possession within ten days.
7 room bungalow, 3 lots, Bush street... \$3500.00
5 room, full basement, strictly modern... 3200.00
4 room modern bungalow, West Alta... 2400.00
5 room cottage, newly papered... 2100.00
5 room modern bungalow, furnace heat, located two blocks from Main Main Street.
Extra nice... 5000.00
We have others.

Snow & Dayton "We Sell Land"

117 East Court Phone 35
REAL ESTATE FARM LOANS INSURANCE

Lexington

MINUTE MAN SIX

The Car for this County. There is a reason.

Price \$1785.00 Factory
Price \$1985.00 Pendleton

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Telephone 46 722 Cottonwood St.



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