## FOLLOW THE CROWD <br>  <br> THE CURE THAT'S SURE <br> COUGHS,COLDS, WHOOPING COUGH THROAT, CHEST AND LUNGS

Famous for Forty Years of Cures.
OLD AND GUARANTEED BY
GORPPEN'S DREG STORE

SCALP SUFFERERSANO MEH
WHO'S HAIR IS TAINHIMG

Parties Visiting this Store
Saturday Seemed Highly
Pleased With Their Purchases

THE HUB

## for Brganins

## To the Women of Pendleton

Owing to the fact that Pendleton is not protected from peddlers and that I feel unsafe to bring the stock here that I usually handle, I will close out my entire stock of Millinery at cost $\$ 12$ Hats at \$9 All Patterns at . . 1-3 Off Hair Goods 1-3 Off
Willow Plumes 1-3 Ofi

Rose Camphell,




## Advertising as Dividend Producer


per cent.
Sar-Robuck \& Co. has increased
The big concerns that are doing
no advertising or little of it, don'
show such splendid dividend records
or anything near it.
"There are only three things neces. advertising, which is the highest sales manship. First, honesty; second, to
be sensible; third, persistency. That medium is, of course the The bes if you want to reach the consumer The newspaper is bought for the news
that is in it, and the news of the manfacturer and producer should bo of Chalmers Motor Co., Detroit.
The annual reports issued atout The annual reports issucd about hat the industrial and commercial est advertising, are the best dividend distributors.
The Quaker Oats company is now paying its common stockholders divi
dends at the rate of 10 per cent

The same dividend is paid by the Royal Baking Powder Co. on its common stock.
ot long ago paid Radiator Co. which its common stock, has, since it start dits extensive advertising camprign been able to increase its dividend to 10 per cent.
The Eastman Kodak Co, another
big advertiser, constantly incrense its common stock dividend, which
Best by Test, is Newspaper Advertising

