

**TORTURING
DISFIGURING**
**Skin, Scalp and Blood
Humours**
From Pimples to Scrofula
From Infancy to Age
Speedily Cured by Cuticura
When All Else Fails.

The agonizing itching and burning of the skin, as in Eczema; the frightful scaling, as in psoriasis; the loss of hair and crusting of the scalp, as in scalled head; the facial disfigurements, as in acne and ringworm; the awful suffering of infants, and anxiety of worn-out parents, as in milk crust, tetter and salt rheum,—all demand a remedy of almost superhuman virtues to successfully cope with them. That Cuticura Soap, Ointment and Resolvent are such stands proven beyond all doubt. No statement is made regarding them that is not justified by the strongest evidence. The purity and sweetness, the power to afford immediate relief, the certainty of speedy and permanent cure, the absolute safety and great economy, have made them the standard skin cures, blood purifiers and humour remedies of the civilized world.

Bathe the affected parts with hot water and Cuticura Soap, to cleanse the surface of crusts and scales and soften the thickened cuticle. Dry, without rubbing, and apply Cuticura Ointment freely, to allay itching, irritation and inflammation, and soothe and heal, and, lastly, take Cuticura Resolvent, to cool and cleanse the blood. This complete local and constitutional treatment affords instant relief, permits rest and sleep in the severest forms of eczema and other itching, burning and scaly humours of the skin, scalp and blood, and points to a speedy, permanent and economical cure when all else fails.

Sold throughout the world. Cuticura Resolvent, 50c. (10c. per oz.) in boxes of 50c. Cuticura Soap, 50c. (10c. per oz.) in boxes of 50c. Cuticura Ointment, 50c. (10c. per oz.) in boxes of 50c. Prepared by J. C. Ayer & Co., Lowell, Mass., U.S.A. Sole Proprietors, Portland, Ore., J. C. Ayer & Co., 117 Columbia Ave. Cuticura Resolvent, 50c. (10c. per oz.) in boxes of 50c. Cuticura Soap, 50c. (10c. per oz.) in boxes of 50c. Cuticura Ointment, 50c. (10c. per oz.) in boxes of 50c.

TRADE WITH MEXICO

AMERICAN GOODS IN THE
LEAD IN DURANGO

Trade Opportunities Are Not Taken Advantage of—Germans Handle a Large Amount of Goods in That Country—Nearly All the Imported Furniture in Mexico Is American.

James A. LeRoy, American consul at Durango, Mexico, writes of the introduction of American goods into that portion of Mexico, as follows:

Trade opportunities not availed of are not worth dwelling on, which is another way of admitting the failure of our exporters at home to cultivate this field as they should have done. The Germans in business here and the Mexicans import largely from the United States, but it is because of their proximity to the United States and the convenience or relative cheapness of transportation, rather than of any intelligent effort being made on our part to cultivate their trade.

Many inquiries come to this consulate for the addresses of business houses here to which catalogues may be sent, and often these catalogues are in English. It does not matter very much, however, as "cataloguing" is a very poor way of extending trade at best. Commercial travelers from the United States, except for electric supplies, machinery and similar lines, are comparatively few, and not many speak Spanish.

That so large a proportion of the goods sold here are of American origin is due to force of circumstances mainly. The German merchants naturally favor their own country and buy there, except when competition and proximity compel them to purchase in the United States.

American Goods in Durango.

Perhaps 75 per cent of the imported furniture sold here is from the United States, but the percentage should naturally be greater.

Machinery, vehicles, etc., form a line of imports constantly growing in value as the district develops, and it is a line which is practically monopolized by the manufacturers of the United States. It is, however, not intelligently cultivated, and there seems to be no effort to consult the special needs of the market and manufacture products to meet them, while sales in the hands of unsympathetic German dealers are not cultivated as they might be.

A heavy trucking wagon suitable for bad roads—also good, heavy two-wheeled carts—might be sold here. One still sees in the city of Durango itself the ponderous old carretons, with their hubs, spokes and uneven felloes hewn from solid logs.

Fifty per cent or more of the crockery, glassware, etc., sold here is imported from Europe; it is sold at high prices, and it would seem as if our manufacturers, with a little effort, could secure the trade.

Ready made clothing has made very little headway here, yet the work of the local tailors is very crude, though fairly cheap.

Our woolen and cotton manufacturers get a fair proportion of the trade, but not so much as they would did they consider the customs and tastes of the people.

American made hats are, as a rule, worn by the younger generation, as the "sombbrero" is going out of use; but this market might be much more intelligently cultivated than it is. The hatters are Germans, Belgians, Frenchmen and Mexicans.

The trade in American shoes is steadily increasing. Even the poorer classes aspire to have shoes from the United States, as they are far superior to the ordinary product of the Mexican shoemaker, which does not keep its shape, and being crudely sewed to the sole, with no protecting last, wears out in a month or so of heavy use. American shoes sell here at exorbitant prices, considering the moderate tariff and comparatively low cost of transportation. A pair of men's shoes costing \$3.50 to \$4 in the United States retails in Durango at the equivalent of \$6 to \$6.50. A well conducted branch of one of our firms should do well.

In the line of groceries, etc., American canned goods hold the field, so far as regards fruits and meats, but the trade conditions are not so favorable in biscuits, crackers, etc.

MARCUS DALY'S ESTATE.

Noted Montana Miner and Turfman Left Immense Fortune.

New York, Dec. 18.—William C. Wilson, state transfer tax appraiser, today filed a supplemental report as to the value of the estate left by Marcus Daly, who died in this city on November 11, 1900. The appraiser's original estimate with gross personal estate, wherever situated, was \$9,630,939. It is unchanged in the report filed today.

Mr. Daly's personal property in New York state at the time of his death was worth, according to the original estimate of the appraiser, \$1,585,451, and the deductions in this state, \$127,014, leaving a net personal estate of \$1,458,437.

In the supplemental report the estimate of the gross personal estate in New York is \$1,848,545, leaving the net personal estate \$1,696,640. Of this the widow will receive \$565,546, and each of the four children one-half of that amount. The appraiser says there are claims pending against the estate amounting to \$1,624,500. When Mr. Daly died he was a resident of Anaconda, Mont. The will was probated in that city.

Helize, the Montana copper king, is accused of clandestinely taking rich ore from the workings of the Minnie Healey mine at Butte, and it is claimed will exhaust the ore bodies of the mine while the suit over the ownership is pending in the supreme court.

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The Alger books, the Henty books, Ernest Thompson Seton's books, including his latest and best, Two Little Savages and other popular books too numerous to mention.
- Picture Books for Children**
Books of all descriptions—Linen books for A. B. C's, Happy Hooligan, Alphonse and Gaston, The Tigers, The Katzenjammers, Foxy Grandpa, Buster Brown and the Minstrels.
- Novelties**
In this line we have a collection of inexpensive but attractive and useful articles, including shell ornaments of many beautiful and pleasing designs.
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A very pretty line of pictures, framed and unframed. Also some new things in small frames in gold and ebony. Ask to see our beautiful hand-painted Water Colors.

- The Latest Popular Fiction**
The leading books of the day are—"Mettle of Pasture" by James Lane Allen; "The Little Shepherd of Kingdom" by Jno. Fox; "Gordon Keith," by Thomas Nelson Page; "Grey Cloak," by Harold McGrath; "The Filligree Ball," Katherine Greene; "The Call of the Wild," by Jack London; "Lady Rose's Daughter," by Mrs. Humphrey Ward; "The Rose," by Frederick J. Isham; "Letters of a Self-Merchant to His Son," "The One Woman," by Thomas D. Jr.; "The Sherrods," by Geo. Barr McCutcheon; and others of great interest.
- Dolls, Dollies and Dollets**
Of all kinds, from 1 cent to \$5.00. Unbreakable doll also Bisque and china heads.
- Doll Buggies and Go-Carts**
The newest thing out. All wire and indestructible. make your little one happy.
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We think we have the latest and best line shown in city in wrist bags, purses, bill books, card cases, music diaries for 1904.
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Christmas tree decorations, some new things never before. X'mas candles and holders, wax candles and candles, albums, calendars, fancy stationery, footballs, ping pong bags, boxing gloves, game boards from 75c to \$5.00, pit and many other games.

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