

# Rail Car Supply Well Below Need

Impact of a freight car shortage continued to be felt by lumber shippers here the past week. The lack of cars has failed to stimulate prices as it has in previous years. The market was termed generally "flat" by local buyers with some prices declining over the past few days.

## What's Doing? BUSINESS—FARM

**M. STEWART** and Dale Stewart, Eugene representatives of the Beneficial Life Insurance Co. of Salt Lake City, held a company convention at the Washington Hotel in Pasco, Wash. The two men qualified for writing a substantial volume of business during the past five months.

**STEVEN HERD** owned by Benter, Creswell, recently completed a year of production in the official herd improvement registry program of the Oregon-Friesian Assn. of Benter's 27 cows averaged 27 pounds of butterfat and 29 pounds of milk in 296 days of lactation.

**W. MILLER** of Alpine recently purchased the filling station formerly owned by Darwin. The station had been in operation for 10 months.

**AMERICAN** Guernsey Club this week announced the election of Foster G. Harrold, of Maples Guernsey Farm, as its membership. The national organization has more than 50,000 breeders of Guernseys and superintends production and marketing of Golden Guernsey Milk.

**LUXURY VACATION** at the Valley was enjoyed last week by Mr. and Mrs. Warren with all expenses paid by the Appliance Co. The Appliance Co., 21 W. 10th Ave., owned one of three Pacific coast stores to win the free vacation based on volume of sales in relation to the Friars flew to Yosemite United Airlines.

**W. P. HUBBARD**, Junction, received high price of about a pen of five rams with annual Salt Lake City, Utah sale. Purchaser was F. Jacobs of Montrose.

## Franchise Held for Fisk Tires

**Bob Kanne** and Frank Kanne, 1235 W. 6th Ave., this week announced they have received the Lane County distributorship for Fisk tires. They plan to specialize in Fisk tires for trucks, the franchise also includes tires for farm implements, earth movers, and garage autos. Kanne formerly operated a Sign-A-Rama station at the corner of 10th and Oak Sts. for 3 years. He has been distributor for Fisk tires in Eugene for the past 10 years. Fisk line is distinguished as the oldest trade-mark in the United States; a small boy with a candle. Kanne and Jones will retail Fisk tires as well as supplying Lane County dealers.

## Walnut Board Meeting

Walnut Control Board has met at San Francisco, Calif., for Aug. 26, primarily to discuss surplus and surplus percentages for this year's in-shell sales. Release from the control board reports that deliberations in the surplus will be especially significant since forecasts for the Coast's second walnut harvest in history are good. Last season saw record sales of in-shell walnuts. Prospects seem good for this market this season, according to reports.

**Beauty Shop Opens**—Helene (Mrs. Larson) opened a beauty shop at 10th and Oak Sts. She will operate from 9 a.m. until 5 p.m.

**W. & MARSHALL** 10th and Oak Sts. Phone 5-3336

# LANE BUSINESS ACTIVITIES

By DAN WYANT

## Buick Unveils New Sports Car

The "Skylark," a new sports convertible produced by Buick, is now available on a limited basis according to Lane County Buick dealers.

The sleek convertible—unveiled last month—is built on a 1952 Roadmaster chassis with many innovations in styling including chrome plated wire racing wheels, down-swept doors, and raper-style sweepers moldings.

The auto is powered by Buick's 170 horsepower Fireball eight overhead valve engine.

The interior, with lowered seats, is finished in brilliant Helsing red leather in striking contrast to the Olympic white exterior.

The new model was "designed and made to pre-test the public acceptance of an American-built ultra modern sports car," according to Ivan L. Wiles, general manager of Buick.

## Mrs. E. Heidel At Bonnet Nook

Mrs. E. Heidel, Eugene milliner, this week announced that she has taken over the management and operation of the Bonnet Nook, 921 Willamette St.

She formerly had a millinery department in the balcony of the Westgate Shoppe, off the University of Oregon campus. Mrs. Heidel boasts 25 years' experience in millinery operations—12 of them in Eugene.

Widely acquainted in the millinery market of America, Mrs. Heidel plans to offer complete selections of hats for every season.

## Oakland Cafe Sold

OAKLAND—Carl Christiansen and Carl Carlson have purchased the Best Cafe from Sid Wagner. Christiansen is owner of Carl's Fine Foods of Roseburg. The Greyhound bus depot is being moved from Fred Hewitt's Drug Store to the Best Cafe.

## President of Railway System Interested in Local Economy

If R. L. Williams' interest in the Eugene area is representative of that of other national financiers, the area has an enviable economic status.

Williams, president of the Chicago and North Western Railway System, was not content to be interviewed in his private car Wednesday. Gracious and cooperative though he was to questions, for every query directed to him, he had half a dozen about Eugene.

Explaining that his visit to Eugene was due to the value accorded the area by his company, Williams wanted to know everything possible about population, market trends, retail and bank figures, newspapering, plant expansion, the lumber industry and many other things.

The president, with F. G. Fitzpatrick, vice president in charge of traffic; Thomas L. Norton, assistant general traffic manager; and Frank T. Lewis, western traffic manager, is currently on a swing through the Northwest and California contacting their agencies and talking to their customers.

"We have a lot of friends in these areas," Williams explains. "If the community is important enough to have an office, then I think it important enough for the president to visit."

Williams reported that the lines' business has been good, reflecting a healthy report from the Midwest territory it serves. The steel strike meant a loss of 45,000 cars of ore freight to the C and NW during June and July but the tonnage is picking up now.

He admitted knowing little about Oregon's current freight car shortage, but expressed confidence all rail lines were pitching in to help out.

Williams and his officials travel in a beautifully appointed rail car, eating, sleeping and working right on the rails.

At Eugene the traveling officials had lunch with the Eugene office, headed by Howard W. Johns, district traffic representative.

**MORE CARS DUE**  
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## Sawmill Men Slate Meeting

Sawmill operators of the western states and British Columbia will gather at the Multnomah Hotel in Portland, Sept. 29-30, for the 1952 Sawmill Operating Conference, the third session to be conducted by the industry under the sponsorship of The Timberman, international lumber journal of Portland.

The three main regions of the western lumber industry, pine, redwood and Douglas fir areas, will be represented.

Following the format of two previous sessions, the conference will have as its objective to improve lumber quality through exchange of useful information.

Participants will seek answers to such problems as uniformity of product within species, lower costs, further improvements in machine design and performance, and higher economical use of raw material supply.

The conference will be an informal, working session, minus formal dinners, luncheons, or other special events.

## Exchange Lists Building Plans

Plans for the following construction projects were on file Thursday at the Eugene Builders Exchange, 260 E. 11th Ave. (with dates bids close):

Four school projects, Ashland, Aug. 22; J. L. Luvaas residence, Eugene, Aug. 28; Salem general hospital, Aug. 27; Waterloo grade school, Sweet Home, Aug. 28; Lane County courthouse annex, Sept. 2; Elkton gym, Sept. 4; Ione High school, Morrow County, Sept. 11; Lookout Point Reservoir powerhouse, Oct. 1.

Plans are also expected for the Mule Mountain lookout house and tower, and the Central Lincoln PUD warehouse in Florence.

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