



SENATORIAL DUCK HUNT — Sen. and Mrs. Millard Tydings (center) and guests, Mr. and Mrs. Ralph Hines discuss their bag after a duck hunt on Tydings Chesapeake Bay, Md., estate.

dry goods store is far ahead of the city girl in the qualities that make a good saleswoman.

Aspinwall listed the desirable characteristics as self-confidence, knowledge of customer psychology, and knowledge of goods and on the functioning of a store.

This comes from knowing her customers, he said, and being known by them.

### Japan Hopes New Metal Will Balance Trade

TOKYO —(INS)— Japanese hope that titanium, a relatively new but highly promising metal, will help the country in the drive to balance trade.

Titanium dioxide from which titanium is reduced is found in Japan's abundant iron sand deposits. Joseph E. Hersch of SCAP's Mining and Geology Division, stated that through new electrical furnace smelting methods Japanese are now obtaining the titanium that previously was lost in the slag.

Hersch said titanium is a silver-white metal half the weight of aluminum but several times as strong.

Its resistance to corrosion and heat resistance are equivalent to that of stainless steel.

It is used in light bulbs, radio tubes and electrical appliances. It could supplement shortages in structural metals.

Hersch anticipates that Japanese production of titanium and titanium dioxide will not only eliminate the necessity of Japan importing 2,000 tons of titanium bearing iron limestones ore per year but will provide a surplus to bring in sorely needed foreign exchange.

American taxpayers now making up the deficit in Japan's foreign trade hope so, too.

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### Low-Priced Stocks Jump On Saturday

NEW YORK, Jan. 7.—(AP)—Low-priced stocks kicked up their heels in the stock market today and once again the price level curved upward.

Saturdays are frequently dull days in Wall Street. Today sales zoomed past the 1,000,000-share mark to 1,330,000 shares, largest for any short session since May 1949.

In the last hour alone 900,000 shares changed hands. Six months ago that would have been considered good business for a full five-hour day.

At the final bell the general price level had climbed to a new peak since August 1946. Individual gains ranged from fractions to a point or so.

Cheaper stocks were odds-on favorites, a characteristic of recent markets. Many of the higher priced shares and many of the so-called pivotal stocks traded rapidly without moving far on the price scale.

On the fifteen most active stocks, only three cost more than \$15 a share.

The Associated Press average of 60 stocks advanced 4 of one point to 73, tops since 74.7 was scored on Aug. 27, 1946.

part of professional traders was the news that Germany and Japan, which have been getting their wheat from this country, would be admitted to the international wheat agreement next week.

As a result, Canada was said to have claimed the right to export to these nations.

### Salem Market Quotations

Table with columns for Butterfat, Eggs, Poultry, and Livestock. Includes prices for various grades of butter, eggs, chickens, and cattle.

### Portland Produce

Table listing prices for various produce items in Portland, including potatoes, onions, and other vegetables.

### Grain Prices Dip Slightly on Board of Trade

CHICAGO, Jan. 7.—(AP)—Grains dipped on the board of trade today, ending the first week of the year not greatly changed from their final 1949 prices.

Trading proceeded at a slow pace all day with a marked absence of aggressive demand.

Everything ended lower, although for a good part of the day wheat gave a better account of itself than anything else.

This was particularly true of the March contract, which was bought on expectations of increased export business next week.

Wheat ended 1/4 cent lower, corn was 1/4 cent lower, oats were 1/4 cent lower, rye was 1/4 cent lower, soybeans were unchanged to 1/4 cent lower and lard was 2 to 10 cents a hundred pounds lower.

With the exception of corn, which was mixed, grains ended the first 1950 week a little higher than they closed out 1949.

A little mill buying entered wheat at the start today, presumably reflecting sales of flour to domestic chain buyers. No export business was reported.

Causing some hesitancy on the

### 300 Personal

STANLEY Home Products, Pa. & Ma. PERKINS 232 N. Winter, Ph. 33377. ALCOHOLICS ANONYMOUS P. O. 724, 25234.

### 400 Agriculture

402 Livestock BAY Riding mare, 4 yrs. 15-1, green broke, \$20. See at Silverton Rd., Rt. 2, Box 491, 1/2 mi. past Lancaster. Ph. 25153.

404 Poultry and Rabbits WANTED: All types livestock Ph. 4-2917. WANTED: Fresh or Springer cows, cows giving 3 gal or more, all types best cattle. Buy entire herd Tom Webb Rt. 1, Tucuman, Ph. 3114.

405 Merchandise 470 For Sale, Miscellaneous A SILVER Trumpet & music rack, both in good cond. \$48. Articles table with 2 bins, 2 drawers, ph. 2-6776 or call at 106 N. 24th.

YEATER Appliance Co. 375 Chemeketa Walling Sand & Gravel Co. Crushed Rock For roads & driveway cement. Ready-mix concrete. Garden Sand. Bulldozing, drainage and ditching, 1/2 yd. shovel & dump in phone 3-2529.

475 Merchandise BRIDE For Sale Phone 3-9798 after HOWER BROS. Your power tool rental headquarters 1410 S. 15th St. Ph. 33646.

476 Merchandise WANTED: 14" butt 22 ft. peeled Fir. P. M. Advice price \$24. Articles table with 2 bins, 2 drawers, ph. 2-6776 or call at 106 N. 24th.

477 Merchandise CHEAP Used Piano, Cash or will trade furniture, ph. Woodry 3-8110.

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SPENCER 'PACKER' MEMBER lem, Ore., was a member of the Hawaiian "Packers" football team which was recently eliminated in the semi-finals for the All-Navy team of 1895 Fairground rd., Sa-

Marines of Oceanside, Calif., in a game played at Long Beach, Calif.

### University Praises Small Town Girls

BOULDER, Colo. —(INS)— The University of Colorado has encouraging words for small town girls.

Leo V. Aspinwall, of the university department of marketing, has this to say:

"Big city retailers have learned that the girl who gets her first sales experience in a small town

### Salem Obituaries

KOHL. Kathryn Elizabeth Kohl, late resident of Gales Creek, in this city, January 8, at the age of 23 years.

COOKE. Mrs. Ellen Cooke, at the residence at route 1, Aumsville, January 8.

Breithaupt. Helen Breithaupt Heath, 447 Court St. Ph. 3-9179.

WANTED WALNUT MEATS WE ARE BUYING ALL GRADES TOP PRICES PAID ON ALL GRADES CASH ON DELIVERY Also Walnuts in the Shell KLOORFEIN PACKING CO. 460 North Front St. Phone 3-7633

FHA State Finance Co. FEA Loans Long-Time Farm Loans License S-216 and M-223 Personal and Auto Loans

Breithaupt Salem's Oldest Name in Flowers Paul Heath Helen Breithaupt Heath 447 Court St. Ph. 3-9179

# Everyone in the Family profits from the Statesman Classified Ads

DAD SAYS: "Sure I read and use classified ads. Bought a car just the other day from one... by golly and I sold the old one in short notice through a low cost classified, too."

BABY SAYS: Baby can't talk, but her sifter can... and that's how her sifter finds spare time work, by advertising in The Oregon Statesman Classified columns, the place where people look to find help.

MOM SAYS: "I've found that I can sell the things we no longer use and realize enough money to buy some of the things we really need. You can quote me... I thoroughly shop the classified ads, too."

GRANDMA SAYS: "Land sakes, I buy a lot of our food through the classified columns. Why, you know that you can buy farm fresh produce at real savings when you shop the classified way."

BUY FOR LESS... SELL FOR CASH With Oregon Statesman Classified Ads Phone 2-3441 "Of Course We'll Charge It"

SIS SAYS: "Golly sakes, I read 'em all the time. Mom and dad bought my bike through one... and I sold my roller skates through one... and well, golly, I think every one should read 'em and..."

HEMORRHOIDS (PILES) Dr. R. Reynolds Clinic Natur-Rectal Specialist 1144 Center St. Ph. 3-9460

Why Suffer Any Longer When others fail, use our Chinese remedies. Amazing success for 6000 years in China. No matter what ailments you are afflicted with, our Chinese remedies cure you.

DR. Y. T. LAM, M.D. Dr. G. CHAN, M.D. CHINESE HERBALISTS 241 North Liberty

300 Personal 310 Meeting Notices Alinworth Lodge No. 201, AF & AM Stated Tues. Jan. 10th, 7:30 P.M.

312 Lost and Found LOST: Brown billfold. Finder keep money and please return billfold and receipt to Oregon Statesman.

314 Transportation LEAVING for San Francisco Jan. 11, room for 3 passengers, 630 Union.

316 Personal LONELY? Write Christian Friendship Society, for FREE photos, descriptions and details. P. O. Box 590-7, North Hollywood, Calif.

Get-Acquainted Club THROUGH SOCIAL correspondence, thousands meet their "idea." Write today for list of eligible bachelors.

MADAM GRAY, Fortune teller Palm and psychic readings Madam solves your problems, advice 12 S. Com. Ph. 3-2025, Hrs. 9 a.m. to 10 p.m.

460 Musical Instruments WANTED to buy dark walnut or mahogany Spinnet piano, ph. 3-2578.

462 Sports Equipment FOR SALE 12 gauge Save Automatic shotgun model 38A, 22 repeating Morlin ph. 3-1529.

470 For Sale, Miscellaneous ALMOST New set of Encyclopedia Britannica, S. G. Shipley, Rt. 1, Box 43.

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