

# Guide for Farmers Provided in Reports at Conference Here

## Classifying of Lands Advised

### Unproductive, Too Small Farms Warned Against Game Raising Urged

(Editor's Note—The agricultural economics committee at the recent Marion county outlook conference made recommendations upon the topics of land utilization, farm credit and general marketing problems. A digest of this report follows.)

The committee recommends that lands of the county be classified to segregate agricultural from non-agricultural lands, and urges that those which will produce forest crops should be so managed that reforestation will follow logging promptly.

The present average of farms in the county is 74 acres, with 44 acres improved. Under present types of farming, minimum acreage in an economic unit for the major soil series and types are suggested: Peat, three acres; Dayton and other poorly drained soils, 25 to 30 acres; Willamette, Chehalis or Newburg soil series, 40 acres; Amity, 125 acres.

Additional settlers may be accommodated by clearing or irrigating river bottom lands and draining wet lands. Some of the smaller submarginal farms in the eastern part of the county might be combined into stock ranches.

Some Too Small About half the Marion county farms in the 1935 census are less than 50 acres, of which about half is improved. Many of these will not provide a living unless the farmer and his family have some work off the farm, though where farmers are forced to work off the farm, there is possible tendency to weaken not only farm markets but lower wages paid for labor. For this reason, it is recommended that workers who wish to live in the country establish rural residence or subsistence type homesteads.

Game birds are a legitimate farm crop, the committee believes, and holds that farmers are entitled to a fair return for privilege of hunting on their farms. The present game code presumably allows the farmer to sell hunting privileges by use of scrip payment, scrip being bought from the game commission, which recommends it.

Urging farmers of the county to make contracts with the game commission for setting aside their lands for hunting scrip purchases, the committee holds this would control trespassing and undesirable hunting, increase game bird population and permit increase of scarcer kinds of game.

Farm Credit With rising prices enabling farmers generally to begin liquidation of debts, the committee recommends that farmers should: 1. Liquidate all short term production debts as rapidly as possible; 2. Liquidate as much of the long term debt as feasible; and 3. Develop a plan to apply future farm income to further reduction of long term debt. All mortgage debt could be placed on a long-time, amortizing basis, based on productive capacity of the farm to pay. Farmers and lending agencies should carefully consider debt paying ability of the farm enterprise before arranging a loan.

Recognizing that many newcomers are coming to the county to buy farms, the committee believes there should be a down payment in cash of 25 to 50 per cent of the purchase price, in addition to the new purchaser having stock, equipment and at least a year's operating expense. The committee sees a credit outlook for the next few years of ample supplies of long and short term credit.

General Marketing Problems Two rather serious marketing problems affecting Marion county farmers need attention: 1. Program for better prices for cattle sold to California; arrangements with railroads for dried product shipments in mixed carlots at car lot rate.

On these two subjects the committee recommends: Cattle Marketing—A committee be set up to study cooperative marketing of surplus dairy stock, with possible cooperation with similar groups in valley counties.

Fruit Shipping—Growers, packers and canners take concerted action to obtain a revision of railroad tariff to permit shipment of mixed cars of dried, canned, frozen and barreled fruits and vegetables at their respective car lot rates. This step would open important mid-west and southern markets.

Vernon Ogle III AUMSVILLE, Jan. 25. — Vernon Ogle, who is attending Oregon state college, was stricken with appendicitis and taken to the general hospital at Corvallis Monday and operation was performed that night. He is reported to be progressing favorably.

## Salem Markets

Grade B raw 4 per cent milk, Salem basic pool price \$1.91 per hundred.  
Co-op butterfat price, F. O. B. Salem, 37c.  
(Milk based on semi monthly butterfat average.)  
Distributor price \$2.10.  
A grade butterfat—Delivered, 37c; B grade delivered, 35 3/4c.  
A grade prints, 36 1/2c; B grade, 35c.

Prices paid to growers by Salem buyers (The prices below, supplied by a local grower, are indicative of the daily market but are not guaranteed by The Statesman.)  
(Buying Price)  
Calif. fresh dates, lb. 1.18  
Empire grapes, lg 1.65  
Winter pears, local, bu. .42  
Pineapple, Hawaiian, 42  
Oranges, fancy 3.35 to 4.00  
Choice 2.75 to 3.35  
Sawtooth 4.00 to 5.00  
Navel, choice 2.75 to 3.50  
Navel orange, bundle 1.35 to 1.50  
Bananas, lb. on stalk .09  
Hands .07  
Lemons, fancy 7.00 to 7.75  
Oranges 6.00 to 7.00  
Limes, fresh, doz. 1.00  
Grapefruit, Florida 3.50 to 4.25  
Arisees 2.00 to 2.50  
Texas 2.75 to 3.25  
Apples—  
Delicious, bu. 40 to 75  
Spitz, bushel 30 to .65

VEGETABLES (Buying Price)  
Calif. cauliflower, crate 1.25  
Lettuce, Calif., crate 1.75 to 4.00  
Cabbage, local, 1.00 to 1.50  
Paranips, lg 75  
Cranberries, 1/2 bu. 4.00  
Sweet potatoes, crate 1.75  
Danish squash, doz 2.00  
Onions, Labish, cwt. 1.25  
Yakima, cwt. 1.25  
Yakima marbledhead squash, lb. .02  
Oshagne, Oregon, cwt. 1.75 to 2.50  
California, cwt. 2.50  
Carrots, local, doz. 35  
Calif. celery 3.50  
Celery hearts, doz. 1.50  
Green peppers, Calif., lb. .17  
Potatoes, No. 1, local 1.80  
Potatoes, No. 2, local .18  
Spinach, local, orange crate 1.00  
Texas spinach, hamper 1.85  
Chicory cabbage, crate 1.40  
Hothouse tomatoes 2.50 to 3.00  
Turnips, dozen, local .40  
Celery, Utah variety 2.00 to 2.50

NUTS (Buying Price)  
Walnuts, lb. 10 to .14  
Filberts, lb. 14 to .18

HOPS (Buying Price)  
Clusters, 1935, lb. top .10  
Fuggles, 1935, top, lb. .18 1/2

WOOL AND MOHAIR (Buying Price)  
Mohair 27  
Medium wool 25  
Coarse and fine wool 23

EGGS AND POULTRY (Buying Price of Addressers)  
Extras 15  
Medium extras 13  
Standards 14  
Medium standard 12  
Pullets 10  
(Andersen & Son Buying Price)  
Heavy hens, 4 1/2 or over 16  
Heavy hens, over 6 lbs. 18  
Colored mediums, lb. 13  
Medium Leghorns, lb. 11  
Light, lb. 11  
Stags, lb. .06  
Old roosters, lb. .06  
White Leghorns, fry, lb. .14  
MASON CREAMERY buying prices—  
Live poultry, No. 1 stock .16  
Heavy hens, under 6 lbs. 16  
Heavy hens, over 6 lbs. 16  
Medium colored hens, lb. 14  
Leghorn hens, over 3 1/2 lbs. 13  
Leghorn hens, light 10  
Colored springs 15  
Leghorn springs 14  
Old roosters, lb. .06  
Stags .08  
Rejects .05  
Capons, lb. .20  
Eggs—Dressed and graded—  
Large extras 15  
Large standards 13  
Medium extras 13  
Medium standards 13  
Pullets 10  
Undergrades 13

TURKEY MARKET (Buying Price)  
Fancy young hens, lb. 21  
Fancy young toms, lb. 21

LIVESTOCK (Buying Price)  
Lamb 9.00 to 9.25  
Ewes, lb. .03 to .04  
Yearling lambs .05 to .06 1/2  
Hogs, 120-160 lbs. 9.50 to 9.75  
160-210 lbs., top 10.00 to 10.25  
210-250 lbs., top 9.75 to 10.00  
Sows 7.00 to 7.50  
Steers 5.00 to 6.00  
Dairy type cows 1.50 to 4.00  
Beef cows 4.00 to 5.00  
Bulls 4.50 to 5.00  
Heifers 3.00 to 5.50  
Feed, ton 22.00  
Dressed veal, lb. 12  
Dressed hogs 14

GRAIN AND HAY (Buying Price)  
Wheat, western red .80  
White, No. 1 .81  
Barley, heading, ton 22.00  
Feed barley, ton 21.00  
Oats, milling, ton 22.00  
Feed, ton 20.00  
Hay buying prices—  
Alfalfa, valley 18.00  
Clover hay 11.00  
Oats and vetch, ton 11.00

## Gardeners' and Ranchers' Mart

PORTLAND, Ore., Jan. 25.—(AP)—Fair trading on Saturday morning's gardeners' and ranchers' market held prices steady at normal level. No changes were noted. Supply of produce was rather light.

Spinach—Per box, 75c-81c.  
Carrots—Per dozen bunches, 30-40c.  
Beets—Local, new crop, doz. bunches, 30c.  
Dry onions—Yakima, \$1.55; Oregon, No. 2, \$1.75-2.  
Cabbage—Pound, 2 1/2c; red cabbage, 3c.  
Cauliflower—Local, 80-90c.  
Rosebud broccoli, \$1.50.  
Radishes—Per dozen bunches, 30-45c.  
Celery hearts—Per dozen bunches, \$1.75.  
Celery—Field packed, rpa, crate, \$2.25; dozen bunches, \$1.50; California, \$3.25.  
Apples—Jonathan, 50-75c; Hood River Spitz, 50-75c; fancy Spitz, \$1.50; fancy Delicious, \$1.60.  
Potatoes—Local, per 100 pound sack, \$1.40-1.45.  
Paranips—Per dozen bunches, 30-45c.  
Lettuce—5'a, \$2.25; 6's, \$2.25; dry pack, 4 doz., \$2.75.  
Tomatoes—Hothouse, pound, 13-20c; Mexican, 30-lb. bag, \$4.50.  
Turnips—Purple tops, doz. bunches, 65c.  
Squash—Danaish, lb. 2c; Hubbard, 3c; Bohemian, 2c; Marbledhead, 3c.  
Cucumbers—Hothouse, box, \$1.25.  
Pumpkins—1-1 1/2c per pound.  
Peppers—California, lb. 20c.  
Sweet potatoes—No. 1, \$2; unclassified, \$1.75.  
Onions—Arizona seedless 50'a, \$2.25-2.50; 100'a, \$2.25; Florida and Texas, \$4.50.  
Cranberries—Box, \$3.50-4.50.  
Paranips—Per lg. 50c.  
Garlic—Pound, 10c.  
Onions—California Navel, \$2.25-4.25.  
Butterbags—100 lbs., \$1.50.  
Pears—Pound, 15c.  
Rhubarb—Hothouse, extra fancy, \$1.85; 15-lb. box, fancy, \$1.40; choice, \$1.25.

Condition Is Critical SCIO, Jan. 25.—Mike Kelly of the Crabtree community is seriously ill in the Bridgewater hospital at Albany.

## Barrier Fails To Halt Climb

### New Requirements Result In Slowing Down But Recovery Rapid

NEW YORK, Jan. 25.—(AP)—The hurdle of higher market requirements broke the stock market's stride momentarily today, but it quickly recovered to come out ahead in a fast finish.

Prices dipped fractions to as much as 2 points or so shortly after the opening gong, but support was not long in making itself felt.

While the Associated Press average of 60 stocks advanced 12 of a point at 55.2, the 15 utilities in the aggregate made a new 1935-36 high of 47.3, up .3 of a point.

Turnover Is Heavy Turnover in the stock exchange at 1,656,720 shares was the best for a Saturday since November 23.

Prominent issues up fractionally included U. S. Steel at 48 1/2, American Telephone at 160 1/2, Chrysler at 88 1/2, and General Motors at 56 1/2. Losses of fractions to a point were turned in by Union Pacific at 120, Westinghouse at 108 1/2, and Allied Chemical at 165 1/2.

## Value of County Crops Is Million

### 60 Per Cent Represented By Onions and Celery; Beans Major Crop

Marion county's vegetable crops total approximately one million dollars annually in returns to farmers the report of the vegetable crops committee at last week's agricultural economics conference showed. Over \$600,000 of this amount is derived from onions and celery alone.

Several thousand cases of green beans are annually grown and canned in Marion county, the varieties used being Kentucky Wonder and Blue Lake. It is estimated that since 1929 the acreage of beans has been doubled but no material increase in production is anticipated at the present time.

The approximate acreage of tomatoes grown for canning in Marion county in 1935 was 70 acres. Unirrigated tomato fields, particularly in 1935, took heavy losses from dry rot of fruit. Growers using irrigation report uniformly good results, marked benefits being secured with only one watering just prior to ripening period, although most growers used a greater number of applications.

Pumpkin and squash rank third in importance of vegetable crops for canning. These crops are grown on river bottom soil both irrigated and unirrigated. Market prices paid for squash are so low as to make it impossible for growers to spend money for fertilizers other than stable manure produced on the farm.

Squash bugs are increasing in numbers and severity of damage, but at prevailing prices no squash grower can afford to use expensive control measures.

## Prices For Wool Continue Strong

### Record For Onion Production Is Set

BOSTON, Jan. 25.—(AP)—U. S. Dept. Agr.—Strong prices generally prevailed in the moderate trade of the past week on the Boston wool market, and some advances were realized. Prices were 1 to 2 cents in the grease higher on sales of strictly combing 56s, 5 1/2 blood and 58s, 50s 1/2 blood Ohio and similar fleeces at 40-42 cents. Fair weights of fine Ohio Delaine or strictly combing 64s and finer fleeces brought 34-35 cents in the grease.

A number of fairly large lines of bulk average French combing 64s and finer territory wools in original bags sold at 84-86 cents scored basis. The week was marked also by a fairly active trade in spot foreign wools.

The largest production of onions ever recorded was noted in Marion county in 1935, when 1200 carloads from approximately 1500 acres of onions were placed upon the domestic and foreign market, including not only the Pacific coast, middle western and eastern states, but also the Orient and Cuba.

Onions marketed during 1935 were considerably greater in quantity in 1935 than ten years ago when approximately 400 carloads were shipped from the county and five years ago when 800 carloads were placed upon the market. No material increase in the onion acreage is expected in the county during the coming year, growers state.

Shipments of Oregon onions to the Orient have increased somewhat in the past few weeks, with a considerable supply of them going out to markets across the Pacific. The Philippine Islands are still the chief outside market for Oregon onions at the present time, and considerable additional shipments are expected to go from Oregon to Manila.

Recently around 20 to 25 carloads of onions were shipped from Portland to the Orient on one ship sailing across the Pacific, and additional shipments are expected to follow.

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## Inflation Rumors Lift Grain Price

### Best in Two Weeks; \$1.02 Level Hit and Close Continues Firm

CHICAGO, Jan. 25.—(AP)—Largely because of reported chances of inflationary developments before Monday, wheat rose today to the highest prices reached in more than two weeks.

Active eastern buying that accompanied the upturn helped to lift May wheat to \$1.02, an outright gain of 1 1/2 cents a bushel. Improved demand from domestic milling sources also was a stimulus. And so too were forecasts of a severe cold wave in the southwest where wheat is not adequately protected by snow.

Wheat closed firm, 1/4-3/8c above yesterday's finish. May \$1.01 1/2c. Corn 3/4-1/2c up. May \$0 3/4c. Oats 1/4c advanced, and provisions unchanged to 5c higher.

Winnipeg Bearish Influence by fresh upturns of sterling wheat displayed early strength, but temporarily weakened afterward by setbacks of Winnipeg quotations.

Winnipeg messages said just a few scattered loads of Canadian wheat had been sold overnight for export, and that offerings were plentiful.

Corn, oats and rye firm in sympathy with wheat. Corn was bullishly affected also as a result of cold weather predictions. Heavy shipping sales encouraged buying of oats futures.

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# PULLING POWER

## of Statesman Advertising

As Revealed by

### Ralph H. Cooley

Manager of Bishop's

The letter below came to The Statesman unsolicited . . .

R. H. Cooley, Mgr

Established 1890

# Bishop's

CLOTHING—WOOLLEN—MILLS—STORES

Jan. 22, 1936.

The Oregon Statesman,  
Salem, Ore.

Gentlemen:

We wish to take this opportunity of expressing our thanks for your hearty cooperation in contributing to the success of our annual two-for-one sale. We feel that your medium, The Oregon Statesman, was a great factor in making this event one of the most successful we have ever held since its inaugural over ten years ago.

Eager, enthusiastic buying crowds filled this store every day of the sale and the results far exceeded our expectations. In view of the above facts we again express our approval of the splendid job your organization did and it will be a pleasure to continue to work with you in planning our spring style campaign, which we will inaugurate immediately after the close of this sale.

Very truly yours,  
BISHOP'S, INC.,  
R. H. COOLEY, Mgr.

Constructive competition is promoted through the use of good advertising.

The Oregon Statesman

For assistance in your advertising phone 9101 and ask to have a representative call.

## Stocks and Bonds

STOCK AVERAGES			
(Compiled by The Associated Press)			
	Index	1935	1934
Today	75.2	82.0	81.3
Prev. day	75.1	82.0	81.3
Month ago	72.1	82.9	87.0
Year ago	65.5	84.0	81.5
1935-36 high	85.3	93.4	87.3
1935-36 low	49.5	18.5	21.5
1934 high	81.4	85.0	84.5
1934 low	58.4	25.8	24.3
*New 1935-36 high.			

  

BOND AVERAGES			
(Compiled by The Associated Press)			
	Index	1935	1934
Today	91.2	103.4	101.1
Prev. day	91.2	103.5	101.8
Month ago	85.7	101.8	99.4
Year ago	78.3	95.7	88.1
1935-36 high	91.9	108.7	101.9
1935-36 low	78.4	92.3	84.5
1934 high	89.4	92.9	89.0
1934 low	74.5	73.7	68.0