"No Favor Sway Us; No Fear Shall Awe" From First Statesman, March 28, 1851 THE STATESMAN PUBLISHING CO. CHARLES A. SPRAGUE Editor-Manager SHELDON F. SACKETT - - - - Managing-Editor

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Sales Promotion on Liquors

DEPEAL seems to have completely flabbergasted the I WCTU, church groups and other foes of the evils of alcoholism. The persistent educational program which preceded prohibition ended with the adoption of the 18th amendment, and reliance was placed on the legal arm of enforce- culous thing, and an increasing ment. Following repeal the temperance forces are doing number of people are beginning nothing but sigh over their defeat or anticipating some revolt in the direction of return to legalized prohibition. Meantime the commercial agencies which profit by liquor consumption are working diligently to increase consumption and build up profits. It is being done with some discretion so as not to arouse public resentment; but the promotion is ling. The true New Dealer ignores going forward on a scale not dreamed of in the old saloon these realities and brightly smiles days. The American Business Men's Research foundation (whatever that is) says in a publicity release: "American non-drinkers-of either sex-may soon become

extinct, if the latest plans of aggressive liquor distributors

achieve 100% success".

The familiar machinery of trade promotion and supersalesmanship is being set up to propagandize, attract cus- to take the ground that everytomers, break down "sales resistance". Promotion material thing is lovely and only "destrucgoing to the private liquor dealer or restaurant deals with tive critics," full of bile and bitsubjects like this: "New customers for bars"; "Pulling in wicked men destitute of honor Non-Drinkers"; "An Effective assault on the Great Market and devoid of shame-think difof Non-Drinkers or Very Infrequent Drinkers"; "How Can ferently. You Make People Drink at Noon?". The stimulus to extra effort for building up sales is the heavy profit: "on each 2-ounce drink a gross return of 232% of cost"; and a 297% gross profit on the 11/2 ounce cocktail.

A sample of one of the sales tips for increasing consumption is the following, which is headed "Success of

Plan Depends Upon High Pressure":

"The restaurants which have adopted all or any part of the . . plan make it a hard and fast rule that every waiter and bartender must suggest . . . , and show the bottle whenever DRINKS ARE REFUSED. And they enforce it. There is a checkup every day, beginning with the manager right down the line through the maitre d'hotel (or the head bartender) to the

"Sell more drinks at lunch! With noontime bar receipts only 10 per cent of the total restaurant liquor business there's plenty room for improvement. Every restaurant man knows this . . . , but how can you make the people drink at noon?

'Right now the Imprt company is answering this question-showing New York restaurants that it takes a different kind of drink to interest the luncher.

"Almost every place has reported an increase in bar receipts-selling to a large percentage of the people who

never touched a drink at noon before.

"Supporting the plan in bars and restaurants, an advertising plan of 12 months' duration will hammer home the virtues of in newspapers and national magazines."

This is merely the application of modern sales promotion methods to stimulate sales, and increase profits, of hard liquors. What efforts are temperance groups making to combat such active promotion? Unless there is intelligent and continuous educational effort to acquaint people with the with a Supreme Court decision virtues of abstinence the people will soon be converted into pending that may easily end its a nation of drinkers of hard liquors.

Rural Electrification

THERE may be parts of the country where rural electri-I fication may be boomed, but Oregon is not one of them. fuddled that it is difficult for the Fifty-one per cent of all farms in the state are already public to know what to believe. served. Of the remainder most of them are in isolated re- People generally know, of course, that sort of success that is gions or areas of spare population where the capital invest- NRA, but they do not know how ment required makes the extensions almost prohibitive. To badly bogged it really is - and which Alexander broke the bring power lines to many of these it is estimated an ave- they won't from the Administra- strength, spent itself in channels rage investment of \$8000 would be required. The farmer tion. could afford on such places only a few dollars a month. How IT isn't easy to be frank about could such income justify the investment even at prevailing failures. But it was one of Mr. low interest rates? It would be cheaper to buy a diesel plant Roosevelt's earliest and most popfor each isolated farmhouse than to string transmission lines

In Oregon, particularly in the Willamette valley, the us. He hasn't done that, but it private companies have been very aggressive in extending would still be an immensely poptheir lines. Employes are working constantly in the rural field seeking new customers and planning line extension. Careful accounting is kept so that each extension is liquidated as fast as possible out of receipts, and then the rate holding on to the notion that it goes to that of the remainder of the area.

Farms need electricity, and the power will be useful in lightening the load of many farm operations,—churning, than bored with the Blue Eagle. washing, cream separating, feed chopping. And it is reas- It would be the best sort of polionable to make diligent effort to carry cheap power to the tics for him to say frankly that farms. But it is the part of wisdom to recognize real limitations. You can't annihilate distance and you can't string and industry were strong for it, miles of power lines without expense. "Free power fer noth- but that it just has not worked ing" served as a political slogan in one election; but nobody out, and the time has come to has gotten any free power yet. Somebody has to pay, either in power bills or in taxes.

Grist for Demagogues

BARBARA HUTTON, ex Princess Mdivani, now Countess Haugwitz-Reventlow, does as much to encourage drastic legislation to confiscate large inherited fortunes as any soap-box agitator. The Medford Mail-Tribune comments thus on the extremely bad taste which she has displayed in her marital fickleness, and it should be remembered that

people take as much offense at bad taste as at abuse: For while a private citizen and entitled to the rights and privileges of a private citizen, the richest woman in the world can't escape a certain public and social responsibility, and can't be-or should not be-indifferent to the fact that what she does or does not do with her money, is bound to be taken as

typical and representative of her class. This mad rush along the primrose path, with chartered trains, high-powered cars and bodyguards, changing husbands at the cross-roads, whoopee banquets at sea and royal suites on the land, a family jester to prevent boredom, and all the furbelows and trappings of an American Mahareena, would be in questionable taste at any time; but today, with most of the world in acute distress, with millions in want and more millions idle; it ceases to be solely a matter of private manners, and unmistakably invades the realm of public MORALS.

It is our considered judgment that the publicity given the Princess-Countess Hutton,-and this publicity CAN'T ed,-will do as much to arouse class hatred, increase social discontent and unrest, in this country, as all the table thumpings and demagogic bleatings, that even our own Huey the Kingfish can muster. Moreover such examples will certainly be used, directly or indirectly, by Huey and his ilk, in pressing down on their vote catching slogans, and vitalizing their doctrine of division of wealth, and increasing income and inheritance taxes to the point of confiscation. Such examples of the waste and misuse of inherited riches, are all grist for the demagogue's mill.

The Great Game of **Politics**

By FRANK R. KENT Copyright 1935, by The Baltimore Sur

The New Deal Spirit Washington, May 16 ONE of the things about which a great deal has been said since the beginning of this Administration is the "spirit" of the New Deal. In the press, on the air, at many banquet tables and in many erudite articles, the pay-roll spokesmen have dwelt heavily upon it.

IT has been the favorite theme of the oratorical and literary officeholders. They love to play on that key. Up to a few months ago the stuff was sure fire with the really mushy audiences. It does not go so well now. For one thing, there has been rather an overdose of it; for another, the material aspect of things is such as to render somewhat incongruous the unctuous spirituality of the New Dealers. The fact is that, after two years, there is a conviction among close observers that the so-called New Deal spirit is a more or less ridito realize it.

ACTUALLY the spirit these days seems to consist in preserving an air of gay confidence that all is well, while the experiments upon which it rests are clearly crumbhis way through-or tries to. Confusion and failure may stare them in the face; waste, extravagance and futility surround them. The New Deal Spirit is not to see any of these things. The New Deal way is to pretend they do not exist, terness, oppressors of the poor,

TWO things aid the Administration in this pretense. One is the age never failed in the hour of fact that, despite retarding poli- trial or even danger, in her incies and dangerous experiments, tercourse with others was kind the forces of economic recovery and unselfish in the highest demake some headway; the other is gree, being the gentlest of moththe extraordinary extent to which ers, the most patient of wives, and the publicity and propaganda machines deluge the country with est of neighbors. the favorable side, disregarding her influence was largely felt in the facts when one of the schemes everybody knows it.

IT is without real defenders in Congress and without real public support. The whole organization, dismayed and confused, has been marking time for months. It is a hollow mockery of the great thing it was supposed to be. It has completely missed its objective, and the idea that it can be reinvigorated is not seriously entertained by any thoughtful man. If ever there was a "busted balloon," this is it. Yet the pretense is maintained that it is a successful experiment, still in robust health, instead of a poor, bedraggled thing, sicker than the well-known pup, life regardless of what Congress. driven by the President, may do. But from no New Deal spokesman will the public get an inkling that that things are not well with the summed up by George Eliot: 'Her

ular 1933 promises that if these experiment did not turn out well he would be the first to inform ular thing if he did. Complete candor about the NRA, for example, would redound infinitely more to his credit than continued can yet be made to work - not recognizing that the people generally are beginning to be worse this looked like a fine scheme when it started, that both labor quit. To say that before either the Supreme Court kills it or Congress emasculates it would seem to be the smart thing as well as the right thing. But it is not in the New Deal Spirit.

Zena School Boys and Girls Picnic at Champoeg Park

CHAMPOEG. May 16. - The Zena school, in Polk county, gathered at Champoeg Thursday, May 16, for the annual outing and picnic. The day was pleasantly spent in viewing the monument and building, interspersed with var-

ious games of outdoor sport. Gladys Gilbert, the teacher, had in the past given the children course in early Oregon history and the pupils were able to visualize the stirring scenes that were enacted on this spot in May Friends week in Oregon by a procand July of 1843, 92 years ago. lamation issued by Governor Wal-The school was accompanied by ter M. Pierce. the parents of the scholars.

Thomas Pomeroy, who has been business with a 10 cents per mile iel, "The kingdom and dominion visiting relatives in Long Beach allowance. and San Francisco for the past month, returned to his home for and Astoria.

Bits for Breakfast

Who knows this girl's sister or father? First white woman to have her home on French prairie: 5 5 5

Case. It read:

"Mrs. Sarah A. Case, wife of to her life's close in perfect peace.
William M. Case of Marion coun"Her life was an integral part ty, was born near Mt. Holly, New Jersey, on the 17th of January, 1822, but was reared to woman-

there until 1844, when they a true friend, started across the plains, for the "Thus one far off land of Oregon, reaching the settlements in the Willamette

"In the spring of 1845, Mr. and Mrs. Case settled on their homestead (donation land claim) near Butteville, where she resided until her summons to pass through the portals of the silent city-on the 30th of March, 1877. 5 5 5

"Mrs. Sarah A. Case was the FIRST WHITE WOMAN-except Mrs. Dr. Bailey, who came to the a home on the beautiful plain of French prairie.

"There she lived in peace, surmuch beloved by all who knew her, and saw the country develop and wife "who made a home on from a habitation of savage Indians and wild animals to one of churches and schools, and fertile farms and prosperous villages, and northwest end of Marion county. witnessed many changes in county, state and nation. * * *

"She was in many respects an extraordinary and superior woman, and while her womanly courthe affectionate friend and kind-

buckles up. The best illustration | moulding the society in which she of this, of course, is the NRA. Its moved, and in turning the course failure is practically complete and of events in favor of civilization, education and morality. "She was wonderfully sensitive

> to the beautiful in both inward and outward effects, and was easily moved to smiles and tears: a nature capable of the keenest enjoyment, and keenest suffering. "She was a great reader; and a good scholar, considering that in her time it was not deemed essential that women should be educated, and the doors of educational institutions were shut in

"Although for many years a members of the church, to her, creed was nothing; religion, as exemplified in a daily life of good deeds, was everything, being always merciful and sympathetic in her treatment of human weakness, and possessing for sin and school have been re-elected for folly that charity lit up by the next term. They are: Prof. C. C. love that sees in all forms of hu- Gillam, Miss Mildrd Baker and man thought and work the life Miss Edith Hazeltine. This will and death struggles of separate make the fourth year for Gillam human beings,

There are many kinds of sucfor, and not the least of them is grade school. full nature, like that river of which had no great name on earth. But the effect of her being in those about her was incalculatively diffusive: for the growing good of the world is partly dependent upon unhistoric acts; and that things are not so ill with you and me as they might have been is half owing to the number who lived faithfully in a hidden life, and rest in unvisited tombs'

8 8 8 'Thirteen children were born to living children are Mrs. S.

Twenty Years Ago

Madrid-Joao Chagas, president of the Portugese cabinet, was assassinated on a train from Oporto and his attacker, Senator Freitas, was killed by gendarmes.

Liverpool - The Cunard line steamship Transylvania arrived safely at Greenock, Scotland, from New York after altering her course to get through the submarine zone.

Congressman W. C. Hawley will deliver the principal address on Memorial day in the armory.

Ten Years Ago

May 17, 1925 Beginning today, the week end ng May 24 is designed as Old

THOMAS POMEROY HOME with wasting public funds using of Peace, Jesus Christ, comes. INDEPENDENCE, May 16. - their own automobiles for state We are told in the book of Dan-

Editorial comment: Every now be given to the people of the Mother's day, Monday he and his and then some misguided indi- Saint of the Most High whose grandmother, Mrs. S. E. Owens, vidual breaks into print with the kingdom is an everlasting kingleft for a week's trip to Portland declaration or suggestion that dom". prohibition is a failure.

ville, eight of whom stood around her death bed, their bitter tears telling all too plainly how well

they loved her. "Whether meeting the trials in-(Continuing from yesterday:) cident to a long, tedious, danger-In connection with the 1886 an- ous journey across the plains, ennual reunion of the Oregon Pio- during the privations of pioneer neer association, when R. P. Ear- life, or surrounded as she was hart, secretary of state, was sec- later with a competence of life's retary of the association, several comforts, the tenor of her life biographical sketches of promin- ran in the same even channel, ent pioneers were inserted in the ever manifesting to all about her published proceedings. Among those qualities which make the these was one of Mrs. Sarah A. good, true weman akin to angels, and, when over a half century passed over her head, she came

"Her life was an integral part of the public welfare and permanent history of Oregon, and when the large concourse of the people hood and married in Wayne coun- of her acquaintance gathered around the broken turf that "After her marriage, in 1841, marked the last resting place of with her husband she moved to all that was mortal of Sarah A. Holt county, Missouri, and lived Case, every one felt the loss of

"Thus one by one the pioneers who shared the founding of this state and builded a monument in valley in December of that year, American liberty are passing after the very long journey of 209 away, until soon they all will have gone, and the work by them so nobly begun will be entirely entrusted to other hands.

"Let not the future prove their tolls vain. 5 5 5

The regular readers of this column know who was "Mrs. Da. Bailey, who came to the coast as a missionary." She came Margaret J. Smith, teacher, arriving Sept. 7, 1837, and was married to Dr. W. J. Bailey, who arrived in coast as a missionary—who made 1835 by way of California—came a deserting English physician from a ship landing at Monterey. Mad been dissipated. Married the rounded by a large family and fine missionary teacher, and they became the first all white man the beautiful "French prairie."

Dr. Bailey was for a generation the most prominent doctor in the Mr. and Mrs. Wm. M. Case were the second all white couple to make a home on French prairie-or at least that part of it.

5 5 5

In the early days, everything was known as French prairie from the mouth of Pudding river or below clear up to what are now the northern suburbs of Salem-"lower French prairie," "upper French prairie," and the eastern and westrn parts of what was known as "Big" prairie, around the present Gervais and Parkers ville and St. Louis and Fairfield. If some of the above information should lead the young lady to reunite with her relatives, the Bits man would be much pleased. and would be glad to announce it in this column. Can any reader

Dakotans Purchase Mrs. Wait's Place: Re-elect Teachers

RICKREALL, May 16. - Mrs. Lizzie Wait has sold her property here which consists of a modern home and five acres of land to a North Dakota man who will take

The present faculty of the high and the third for the women. Contracts were given to Mrs. Marjorie Dew, principal, and Miss ess in this world to be thankful Alice Ayres as critics for the

The Safety

Statesman Readers

THE TOWNSEND PLAN IS IT IN BIBLE PROPHECY? The Townsend movement is be coming one of the greatest issues er, four of whom went over of today. If it becomes law it will death's dark river before her. Her no doubt heal this our nation of Moreland and Mrs. A. E. Borth- is sweeping this country like wildwick, Portland; John N. Case, fire; and it is affecting people of Omaha; Mrs. I. W. Felt, San Gab- all professions and ranks. God riel, Cal.; Mrs. Arthur Crogan, bless those who are giving their Victoria, B. C.; Mrs. Anne M. time and means to push this great Hoyt, Miss Ella N. Case, Mrs. cause for humanity and our na-Clifford Gibbons, Los Angeles, tion. A great many good things al., and George M. Case, Butte- could be said for this wonderful movement but space will not permit. Now the question, is this Townsend plan mentioned in the Bible? Does the Bible make special mention of the U.S. of America? I have not been able to find it. Viewing this subject from a Bible standpoint we have no right to say that Dr. Townsend is any more inspired of God than was Columbus, George Washington or Abraham Lincoln. We have no promises in the Bible of any future era of great prosperity; only the coming of Jesus Christ when he comes to set up his great kingdom; foretold by all the prophets of both the old and new testament. I am sure that orthodox ministers are agreed on the above statement. I understand that the Town-

send movement is unsectarian and stands with the constitution of the U. S. A. I do not say that God Almighty will not send us a national deliverance when the people cry to him for help. Something must be done and that very soon. The great millenium age spoken of in the bible will not be brought about by man's efforts such as by ballot and legislation. That eternal rest and State employes are charged peace will not be until the King and the greatness of the kingdom under the whole heavens shall

GEORGE VAN LAANEN.

It's May!



"The Cold Finger Curse" By Edwin Dial Torgerson

CHAPTER XXXVIII

with Montigny.

that this was anybody's murder. Why the dickens didn't we have sense enough to see it was Merriam? Of course he was out to crook this dame—that was his idea as to the identity of the 'inside man' "We from the first day he went to work in the Elderbank case? Did he sus-

"The other men Callen named," said Montigny; "are they known to

up, payroll bandit, pete man-he's mixed up with some of the thieves known, of course, that occ done three stretches up the river and he's a bad hombre. Snowbird -dope fiend. Little guy, but hell-let-loose with a rod-he gets coked up when he goes out on a job. Pale blue eyes, almost no color in 'em, and he has a habit of making faces with one side of his nose, snuffling, you

"And the other man-Gus Heine

"We don't know him, under that But names mean nothing with a thief. We've known 'em with sighty aliases. We'll get both these birds, don't you worry. Callen ought to be able to help us, when he gets in tonight. I guess they couldn't get cause they didn't know what to ask him. Gosh, that was a break, nabbing that bird-with most of the stones on him, too. The Cold Finger Curse must have got him, eh, Montigny?" The Inspector chuckled

"We approach the end of our trail, apparently," said Montigny without enthusiasm. "One after another our excellent suspects topple over-or bob up again.

McEniry grinned. "But that's the way you said scientific detectiving was done, isn't it—elimination? Well, just look who we've eliminated -first the negro maid, then Duane, then Thurber-I've got to get busy and turn that boy loose, by the way
-then Valcour, then Cupples—"
"Cupples?" interrupted Montigny. "Who eliminated him?"

ny. "Who eliminated him?"

McEniry laughed. "I did, Captain. I'll tell you a little secret.

Cupples is my man. He works for "Works for you!"

"I hated to keep it from you, Montigny, but we've got to protect 'em you know. He's one of our stoolpigeons."
"Stool-pigeon!" exclaimed Mon

"Nothing else. We use a lot of them in New York, Captain. I'm not so sure how your system works in Montreal, but we couldn't do business here without 'em. We get some thing on 'em-enough to send 'em up the river for ninety-nine years if we want to. But what's the use of having 'em do time in the Big House at the expense of the state, when they can be of real service to us here? They're in among the thieves, they join 'em in their merry little games—and they keep in solid with us by letting us know how the merry little games are going. The guy who said it takes a thief to catch a thief knew his copy-book, Captain. It's the only way, in a city big as

Montigny seemed politely sur-

prised. "And he was there at Mrs. "Right again," said McEniry good-naturedly. "He was there for bait. Our boys were waiting for some of his former crooked associates to try to ring him in on a robbery. We knew Mrs. Elderbank was a marked woman-we had got wind of nice little plans to crib her jewelry. We knew it not only from what we heard from your Inspector you to-night, Captain."

Laval in Montreal, but from other Or one sidewalk in front of Twosources here. The boys picked out the chauffeur, Cliff Spencer, for her, and they saw a chance to put Cup-ples in where he might do the most good. They fixed it with all the employment agencies when Mrs. Elder-bank was ready to hire a butler— ahe couldn't miss getting Cupples."
"As bait," observed Montigny drily, "he was not much protec

drop of a hat you could send me to demoralized our thieves, driven McEniry's brow was furrowed as prison for the rest of my natural their fence to disaster—paralyzed he talked over the new development life? Sure I trust him. We never him—" have any trouble with our stool-"It knocks the props out from pigeons—except when the mobs get under everything," grumbled the linspector. "But I've said all along shooting. We've made it interesting you—the story of another victim. for Cupples-he helps us and we

help him."
The Canadian smiled reservedly. 'And did Cupples have any theory over?" pect Merriam?"

McEniry chewed his eigar thoughtfully. "Duane was his pick.

anything, of course." as high in our esteem as Mr. Merriam," agreed Montigny. "It seems we shall have to be content with

Mr. Merriam. "Yeah. I'm going to have a nice, long, quiet talk with that bird, and see if he remembers anything he fore that fool girl spills anything to he might never recover. If he made the newspapers.'

"I can see now that it would be ties, in view of his critical condimost unsafe for your friend the tion, would be inclined to leniency "Unsafe! I'll say it would.

papers had been on the street an him. Go along if you like, Captain. honesty to himself, no doubt, by con-You can tell him you're wise to his tending that, though his operations

sary."

"No," said Montigny. "I do not ingly a fixed percentage of the appraisal which he himself put upon praisal which he himself put upon stones that were offered to him for den, he paid Cupples a visit at the sale, and his appraisal was that of Elderbank house late that after-noon. They had an extended inter-He was known in the underworld

Callen had been arrested, and that Callen had implicated Price Mer-

"Mr. Merriam! Why, I can hardly believe it!" he exclaimed.
"Have you ever heard the name
of Callen before—or Schurman?" inquired Sergeant Darden. Why, let me see. Not Schurman to me that some one named Callen

had business with Mrs. Elderbank some months ago—quite a time "What kind of business?"

Darden and Montigny parted company at the end of a somewhat

geant with a wry grin. "This bird Cupples has told us all he knows—I'm pretty sure of that. To-night we may have better luck. Jack Callen comes in from Montreal. See he comes in from Montreal. See he comes in Maiden Lane, you know; I have to night Cantain." Sixty-Eight Waverley Place Montigny encountered Marjorie Clarken and a friend of hers—the recently liberated Glenn Thurber.

fruitless hour.

and a friend of hers—the recently liberated Glenn Thurber.

They both hurried to shake his hand warmly.

"Here's the man," the girl told Glenn enthusiastically, "who really made them let you go—you put sense into their heads, didn't you, Captain Montigny?"

Montigny bowed with ceremony.

"Unmerited thanks, Miss Clarken," he remonstrated. "But I am grate.

"The whole thing took him by surprise. He swears he didn't have a line on it, and I believe him. He told us you caught him tap-tapping over the telephone the other night—he was talking to Darden. He remonstrated. "But I am grateful nevertheless. Mr. Thurber himself has done more than any other person, I think, to but sense into

"Paralyzed?" queried Thurber nickly. "Who?" you—the story of another victim. I do not know as yet how much you can print of it. But shall we not go to dinner, we three, and talk it

"We shall!" cried Marjorie

Jack Callen, like many of his confreres whom the police favored with you—police records?"

He said so from the start, but I'm their interest, had been living the "Yes, we know 'Jerky Joe' Let-like you—I didn't agree with him. refined and opulent life of a wealthy terman is one of his aliases. Stick-lit was his idea that Duane had got retired diamond merchant. It was that hang around Barney O'Brien's he would buy stones—he loved them night club, and—by the way—" The so. Not until recently, however, had Inspector snapped his fingers. he gone in for pilfered ice on so "Jerky Joe Latterman used to hang large a scale. Nor had he conaround O'Brien's—I just happened sciously handled the proceeds of a to think of it. That doesn't prove robbery in which murder had been involved. That, he told the detectives "Not enough to bring Mr. Duane who gathered about him in the bed-high in our esteem as Mr. Mer-room of his Grand Central Hotel

suite, was what had ruined him. Present at his bedside for the full confession he had promised were Inspector McEniry, Detective Ser-geant Darden, Captain Montigny, Detective Mabry, a police surgeon, hasn't told us yet. But we'll wait an assistant district attorney and a and talk to Jack Callen first, to- stenographer who took down every night. Right now I'd better get to word he said. He had been told that work and turn Thurber loose-be- his condition was extremely serious, a clean breast of it all, the authori-

Callen had the thin, austere face Cupples would get his before the of a student—a wary and wily student, to be sure-but not necessarhour. I'll have to send somebody to lily the countenance of a crook. His have a talk with Cupples, by the forehead was high, his hair gray way, about Jerky Joe and Gus and sparse. His was the grave de-Heinemer. Maybe he can give us a meanor of a scientist, or a professor line on them. I'll let Darden talk to of Greek. He had justified his disarrangement with us, if you want to, but I don't think that is necessary."

Were without the pale of the law, yet his dealings within themselves were regular. He paid unquestion-

noon. They had an extended interview with Cupples, but they got little information of value from him. Cupples maintained that he knew Jerky Joe only by reputation, and Heinemer not at all.

He was known in the underworld as a square-shooting fence. He made no inquiries regarding the recent history of the stones brought to him—he knew that he was dealing with rogues but he did not know, directly, how they came by their wares. He preferred not to know. A stolen necklace before being of-fered to him was broken up into its omponent pearls; the stones of stolen rings were taken from their

bezels. It was safer thus for the thieves and safer for him. But in the case of the Elderbank jewels there had been an exception.

The entire lot, with the exception of a diamond and platinum wrist watch, had been turned over to him exactly as they were when stolen. And the thieves had gone berserk ommitted not one murder but two.

"I refused at first to have any-"That I could not say. I only remember, it seems to me, that a man named Callen telephoned one day when Mrs. Elderbank was out, and left his name and telephone number for her to call."

"Did you know he was a fence?"

"Oh no. I had never heard the "We've heard that line before," "We've heard that line before," said Inspector McEniry curtly.
"How long had you known Price

Merriam? "I met him last year, when Mrs. "Looks like we're stuck for the time being, doesn't it?" said the Serto Europe for her. She wanted me

"Did you get the emerald for

"No. It was unsatisfactory. But made other purchases."

"Yeah? Then why did you move to Central Park West under a fake name, and make ready for the big getaway?"

self has done more than any other person, I think, to 'put sense' into our heads, to set the fumbling police upon the right track."

Montigny gestured deferentially. "Where do you get that?" exclaimed Glenn. "Twe been in jail. "What have I done?"

"The Cold Finger Curse," said not take him for a Police Department thief. You trust him implicitly?"

"Mekniry shrugged. "You'd trust may be made it will do more. It has been much, and it will do more. It has been much, and it will do more. It has been much, and it will do more. It has been bisthaid by the resume Stellants. In the resume stellants are resumed to resume stellants. In the resume stellants are resumed to resume stellants. In the resume stellants are resumed to resume stellants. In the resume stellants are resumed to resume stellants. In the resume stellants are resumed to resume stellants. In the resume stellants are resumed to resume stellants. In the resume stellants are resumed to resume stellants. In the resume stellants are resumed to resume stellants. In the resume stellants are resumed to resume stellants. In the resume stellants are resumed to resume stellants. In the resume stellants are resumed to resume stellants are resumed to resume stellants. In the resume stellants are resumed to resume stellants are resumed to resume stellants.

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