

The Valley Agriculturist and His Work

Markets -- Crops -- Farm Home -- Livestock

The Diversified Interests of
Willamette Valley Farmers

Editor's Note

Mrs. Madeline Callin, Valley News editor of The Oregon Statesman, is also in charge of the market news of this paper. Each Sunday she writes concerning the agricultural news of interest to valley farmers. Contributions of merit are invited.

MARKETS QUIET DURING WEEK

Narrow Price Range and Few Changes Mark Week's Activities

PORTLAND, Ore., March 8.—(AP)—General markets moved in an exceedingly narrow price range this week and closed practically unchanged from last week's quotations. A slight raise in hog prices was just about offset by a fractional weakening in cattle quotations.

Heavyweight hogs went at 10.25@11.50 compared to last week's close of 10.00@11.50. Lightweights were 11.85@12.00, up 15 cents; feeder and stockers went for 11.50@12.50, up from 10c to 75c.

Good steers, 1100-1300 lbs., went for 11.50@12.00, unchanged. Mediums were quoted around 10.00@11.50, up 25-50 cents; vealers went at 11.00@13.50, unchanged.

There was no change in the sheep market, the price for lambs 34 lbs. down, good to choice, continuing at 9.75@10.50.

Wheat prices went down 27¢, standard 26¢, prime firsts 35¢. Butterfat buying prices ranged from 36¢ delivered in Portland to 34c on track, and 32c at station. Whole milk was \$2.30 per hundred delivered and \$2.65 for grade B.

Hay prices were mixed. Alfalfa went at 21.50@22, down \$1.50; valley timothy was 20.50@21, unchanged; eastern Oregon timothy was 23.50@24, up 50¢; clover was 18, down 2¢; oat hay was 17, down 2¢; oats and vetch, 18.50@19, down \$1. Straw was quoted at \$7.50 a ton.

Wool was unchanged, at 18@25c for eastern Oregon, and 30@33c for valley grade.

Hops continued at 8@10 cents for 1929 Oregon crop, and Italian prunes were going for 9@10 cents, unchanged.

TURKEY MARKETING PLAN TO BE GIVEN

OREGON STATE COLLEGE, Corvallis, March 8.—Turkey raisers of Oregon will soon have presented for consideration a regional cooperative marketing plan as worked out by representatives of northwestern and intermountain states at Salt Lake City, reports F. L. Ballard, state county agent leader, who represented Oregon at the meeting.

The plan adopted by the conference provides for marketing an annual production of some 500 carloads of birds under a unified sales plan approved by the federal farm board. A representative of the board was present at the conference, Ballard said.

Official delegates were present from Montana, Wyoming, Utah, Nevada and Oregon, while unofficial representatives from Idaho and Colorado sat in on the discussions.

SALEM LOCATED IN INDUSTRIAL AREA

(Continued from page 5)
The lines of manufacturing or processing which are here becoming major industries include fruit packing, packing and preserving, with eight big plants engaged in this business. The paper mills and the paper converting plant ship their products into all markets. Flax and linen industries have developed markets not only on the coast but in the east as well.

Salem's industrial future lies in the expansion of these industries. The quality of local products is becoming well established. The address "Salem, Oregon" on a can of fruit, a package of linen twine or a roll of paper has a meaning. Growing demand will force plant expansion. In addition new industries will spring up here for the fabrication of others of our products, for the same advantages of easy transportation are available to those as well.

One gets great inspiration in looking back on the growth of Salem in the last decade, especially along lines of manufacturing, which is the greatest of any city in the northwest in proportion. But when one studies the map and sees how Salem is located, one sees how this development is possible. That it has come about is not simply a result of location, but because of the determination and confidence of its citizens who have invested heavily in these local enterprises. It will take the same kind of faith to continue the growth of Salem in the future; a faith which must be backed up by a policy of "investment at home" in enterprises which are substantial as well as promising.

TO BUILD STORAGE PLANT.
YAKIMA, March 8.—Cold storage plants to cost about \$155,000 will be built during the coming season by Yakima County Horticultural Union. The structures will be erected in time to house next season's crop and will increase the union's storage capacity by 350 cars.

THIS WAYSIDE MARKET SAYS "STOP, LOOK AND BUY"



Model wayside stand designed by Mrs. Henry Ford and displayed at the North American Flower show in Detroit. It was made of old lumber, the walls whitewashed and the roof painted green. Cost of such a stand is nominal but its attractiveness would help to sell any kind of fresh farm produce.

Possibilities of Roadside Market Stands Observed On Jaunts About Valley

By MADALENE L. CALLIN
As one travels about on our country roads during the summer one is impressed by the ever increasing number of roadside market stands. Undoubtedly much of the waste of small farm produce has been eliminated by this means and no doubt the summer of 1930 will see even more of these roadside stands than did the summer of 1929.

But what of the stands? What marks the difference between success and failure in such a venture? A study of those that have been successful reveals certain outstanding characteristics, without which any such enterprise would be doomed to failure.

First of all absolute immaculate cleanliness is a necessity. Not only must the products offered for sale be clean but the stand itself and those who sell the products must appear spotless. The sort of stand that fairly gleams is the one that attracts the passer-by. That shining cleanliness that seems to assure the immaculacy of the products for sale is one of the most important features of any stand. I recall now one which I frequently visited last summer. I never passed without stopping for a glass of butter-milk. That stand was clean, the food was kept under glass, the woodwork

TURNER CONCERT IS FAIR DRAWING CARD

TURNER, March 8.—A fair-sized audience was present at the Christian church Thursday evening for the concert put on by the chorus led by Dr. H. C. Epley and assisted by Mrs. Hallie Parsh Hines, Victor Wolfe, Mr. and Mrs. Bower, S. E. Wolfe and O. J. Hull of Salem.

The program opened with a selection by the church orchestra. Invocation was given by the pastor Rev. E. J. Gilstrap. Anthem, "Sunset" by the chorus; reading, "The Man With the Hoe" by Willlet Tress; piano solo, selected, by Mrs. Earl Cook; vocal solo, "The Swallows" by Mrs. Hallie Parsh Hines; music by the orchestra; anthem, "I Will Feed My Flock," by chorus; quartette, selected, by Misses Lois and Hene Robertson, Ina Barber, Thelma Emley, boys chorus "Merrily Goes Our Bark"; solo, "Shipmates, Victor Wolfe"; reading, "Since I Got Married," Rev. E. J. Gilstrap; men's chorus, "Speed Away," reading by Dr. Epley; anthem, "Onward Christian Soldiers," by chorus; benediction by Rev. W. S. Burkyne. Mrs. Earl Cook and Miss Josephine Gilstrap were at the piano during the evening. Those sponsoring the entertainment wish to thank all friends who made the program possible. The receipts of the evening will be applied on a fund for new church song books.

Pruning Going On in District

ZENA, March 6.—E. E. Faulkner, nurseryman of Corvallis, and two helpers were here this week and pruned the E. C. Higgins walnut orchard. Young Faulkner is senior in the firm of Faulkner and Sons.

Everything In BUILDING MATERIALS

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WASHINGTON APPLE SHIPMENTS LESS

WENATCHEE.—There were 16,260 cars of apples shipped from the Wenatchee-Okanogan district for the season ending February 28, according to Ben L. Baker, secretary of the Wenatchee Valley Traffic association, compared with 19,452 cars last year, 13,587 two years ago, and 15,871 cars three years ago.

From the Wenatchee-Okanogan district for the season ending February 28, there were 855 cars of pears shipped compared with 1,244 cars last year, 706 cars two years ago, and 844 cars three years ago.

There were 9,266 cars of apples shipped from the Yakima district for the season ending February 24, compared with 13,274 last year, 8,679 cars two years ago and 11,170 cars three years ago.

From the Yakima district for the season ending February 23, there were 2,791 cars of pears shipped compared with 4,178 cars last year, 1,685 cars two years ago, and 4,015 cars three years ago.

Oregon Poultry Firm Organized

PORTLAND, March 8.—Organization of Oregon Poultry Farms Inc., to operate a mass-production egg plant, was announced yesterday by W. G. Hocks, president of the corporation.

The plan of the corporation, as revealed by Mr. Hocks, is to sell to investors units of 250 White Leghorn hens and their care for ten years. The hens are to start laying seven months after purchase; thereafter the investor is to get 75 per cent and the company 25 per cent of the profits.

The physical plant, Mr. Hocks said, consists of 70 acres on the highway between Hillsboro and Forest Grove. The flock, he said, consists now of 3,000 chickens and 2500 baby chicks.

Rev. Warner to Lead Services Of Brooks Group

BROOKS, March 8.—Regular church services will be held at the Brooks community Methodist church Sunday morning with the pastor, Rev. W. R. Warner, in charge. Bible school at 10 o'clock and devotional services at 11 o'clock.

Station Agent, Wife On Their Annual Vacation

TURNER, March 8.—Mr. and Mrs. S. H. Bond left the first of the week for their annual vacation, going as far south as San Francisco, Calif. A Stokes of Gervais has charge of the S. P. depot in the absence of Mr. Bond, who plans to be gone about two weeks.

Oregon Pulp and Paper Company

—Manufacturers of—
BOND — LEDGER — GLASSINE
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Support Oregon Products
Specify "Salem Made" Paper for Your Office Stationery.

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Leghorn chicks of the Hollywood strain. He expects to have 10,000 more by April 1.

His plan is to have at least 2,000 laying hens this summer. Mr. Rynhart is a member of the poultry association and believes in cooperative marketing.

10 ACRES WALNUTS SET OUT RECENTLY

ZENA, March 6.—A. M. Patrick of Salem, who has a fruit and berry ranch in the Zena hills recently set out an acre of Marshall strawberries and 10 acres of walnuts. Mr. Patrick is a pioneer in the fruit and berry business here. Mr. and Mrs. C. F. Fredericks and family moved to the Patrick ranch this winter. Mrs. Fredericks states that she intends to raise chickens and turkeys. The Patrick ranch being ideal for this purpose being situated close to the hills where there is plenty of protection from strong winds and also having a fine range and plenty of good spring water.

Orchard Acreage Decrease Advised

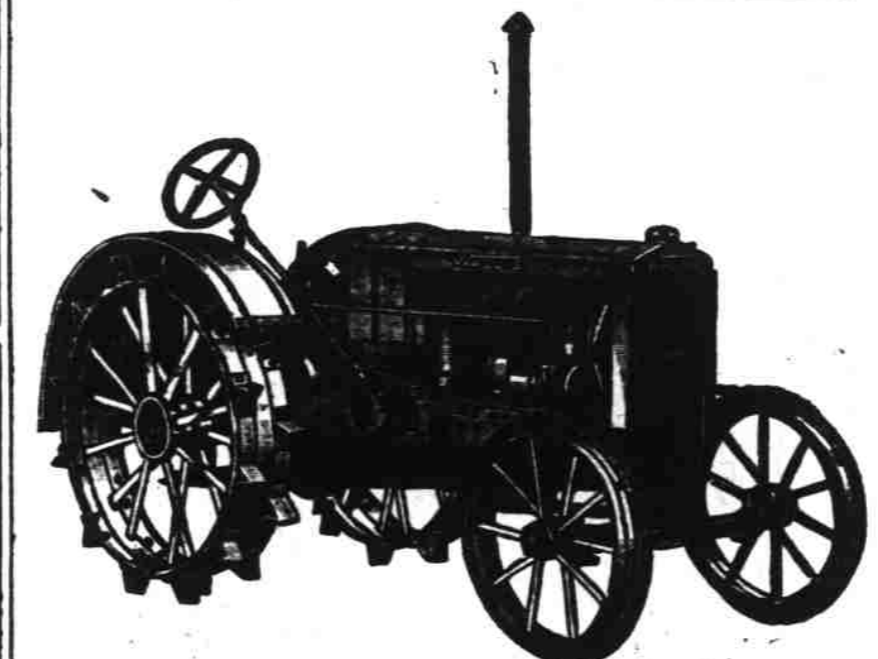
ROSEBURG, March 8.—Umpqua Valley prune growers are advised to plant no more orchards and to eliminate such existing orchards as produce less than one ton of dried fruit per acre in a report adopted by the Douglas County Horticultural Society at the annual outlook conference held at Sutherlin.

The society each year appoints committees to investigate general conditions affecting each variety of fruit, taking into consideration the national agricultural outlook report and all available marketing information.

BAMBERG, Germany (AP)—It is easy to estimate the population of this town by looking at the calendar as the population last year increased exactly 365, or one for each day of the year.

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America's Foremost Tractor. Built by experienced engineers. Maximum power, light weight, short turning radius. Simplicity. All steel boiler plate frame. 100% timken bearings, double geared main drive. A certificate with each tractor. Has all the newest features. Write for catalog and when you see it you will want us to demonstrate it to you FREE.

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Butter or Oleo

By The Market Editor
This is the day of these songs but they must be new to be popular. The old days of "And the farmer hauled another load of hay" seem to have passed. That enterprising farmer is no more, and now we suggest "And the farmer bought some more oleo."

Butter prices slide steadily down because of decreased demand but the consumption of oleo continues to gain. Who buys the oleo? According to a recent survey made in Marion and Polk counties 70 per cent of the oleo is bought by farmers. "And the farmer bought some more oleo."

A check was made in 21 retail groceries in Salem recently which showed that these 21 stores sold a total of 8580 pounds of oleo in one week, 14,820 pounds in one month and 171,840 pounds in a year. "And the farmer bought some more oleo."

W. F. Schilling, dairy member of the federal farm board says "Any farmer who would cash a cream check and then buy butter substitutes should be ashamed to look a cow in the face."

Occasionally one still hears the defense that "oleo is cleaner than butter." Maybe, but any one who has ever smelled a boat load of copra would call the odor of a dairy barn the perfume of Arabia. From copra comes coconut oil which is the base of all butter substitutes.

There is just one way to increase the demand for butter and thus bring up the price, that is use more butter. The farmer who sells cream and uses oleo must solve his own problem. As long as "the farmer buys more oleo" the price of butter will stay down.

Apperle Sees His Sick Son

JEFFERSON, March 8.—J. A. Apperle returned from Newport Sunday, where he has been assisting in the care of his son Earl, who is ill. Mr. Apperle reports that his son is somewhat improved, and that he has been moved to the Bridgewater hospital in Albany.

BERLIN (AP)—Among novelties displayed in stores here are an apparatus for receiving photographs by wire and costing only \$12.50 and an alarm clock to attach to the family phonograph, which sets a jazz band loose in the bedroom at 7 a. m. or any other convenient time.

Now is the Time to Plant Shrubbery

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FLOWERS AND SHRUBBERY

Butter Maker Sees Bright Future for Dairy Industry

By C. H. PETERS
Falls City Creamery
It is of record that once upon a time an Irishman stole a watch and a Dutchman stole a cow. Both were caught and lodged in jail in adjoining cells. Time passed slowly and became tiresome under the conditions.

To break the monotony and to twist the Irishman, the Dutchman said: "Pat, vat time it is?" and characteristic of his nationality, Pat replied, "It is toime to milk."

It is a known fact that there came a time in the history of Denmark when, as a nation, poverty and seemingly insurmountable indebtedness stared her in the face—when the one great problem was that of restoring national solvency.

Then it was that Denmark has advanced in prosperity until she ranks among the richest countries per capita and as the most noted producer of dairy products.

Such is the significance of Pat's reply: "It is toime to milk," applied to nations.

It is no secret that in the early days of Wisconsin wheat was grown continuously year after year until wheat would no longer grow profitably, nor would any other farm crop.

The question of what to do arose and the reply was, "It is time to milk."

Recently in an address to bankers, the head of the Federal Reserve Bank of the northwest made the statement that in Wisconsin there was not one of the 990 banks delinquent, and that they had sent more than \$50,000,000 into the Chicago district during the year past; this during a period when states that were practicing other forms of agriculture almost to the exclusion of dairying were clamoring for credit.

Such is the significance of Pat's reply: "It is toime to milk," applied to states.

A community in North Dakota recently experienced its sixth consecutive crop failure. One crop failure would ordinarily suffice to discourage most sections, but not the stout-hearted men of this community, because:

In the early days of crop failures, when the inevitable question of what to do was propounded someone said, "It is time to milk" and in the year just referred to

the average gross income from 17 farms in the crop failure district was \$2,325.83.

Strange as it may seem, these men, under the worst farming conditions, enjoyed greater prosperity than their fellow farmers in sections of the state that had bumper farm crops.

Such is the significance of Pat's reply: "It is toime to milk," as it applies to communities.

John W. Newman, former commissioner of agriculture of Kentucky has eight farms operated by tenants. During the war the price of tobacco was high and these tenants specialized to the extreme in growing the weed. Mr. Newman says they profited to the extent that each of them became worth from \$4,000 to \$5,000. But a little later, when the price of tobacco dropped, they lost all they had and began borrowing money from him.

After loaning them a total of \$3,000 Mr. Newman called them together and said: "Not another cent will I loan you. I will place on each farm ten cows, eight sows and 100 chickens, and if you can't make money off the farms, you canget."

In other words, he told them, "It is time to milk." Continuing Mr. Newman says, "Since that time these tenants are coming to me with money instead of for money."

Such is the significance of Pat's reply "It is toime to milk," as it applies to individuals.

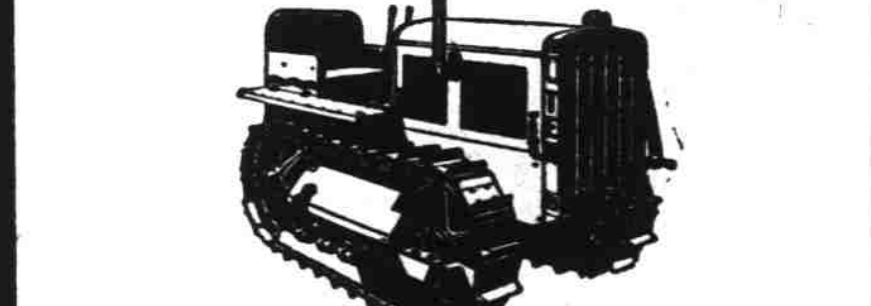
From every section of the United States has been coming the cry that farm crops are selling below cost of production and yet, the individual, the community, the state or the nation that is milking good cows breeding up productive herds and caring for them well is prospering.

Compared with prices of all other farm commodities and on the basis of cost of production, the prices of dairy products have been barely as high since the war as they were at any time during the war.

Further arguments are unnecessary to carry the conviction that of all times within the memory of the present generation the hour has arrived when to every man who farms there is much significance in Pat's reply, "It is toime to milk."

The "Caterpillar" Track Type Tractor

(Not a wheel tractor)



Tracks Which Do Not Pack the Soil

BRIDGES THE SOFT SPOTS
The "CATERPILLAR" tractor with its long endless steel track bridges the soft spots, pulls loads where other tractors mire. Did you ever dig your tractor out endeavoring to get your spring work done early? No delays like this with a "CATERPILLAR."

LESS PRESSURE PER SQUARE INCH
Would you work your team on soil which packs? Do you know that the pressure per square inch of a horse's hoof is 80 pounds; a man 20 to 30 pounds, and a "CATERPILLAR" is 5 to 6 pounds? This is another answer to packing the soil.

PREPARATION OF SEED BED
Earlier seed bed preparation means better root growth to withstand early summer droughts. Soil well mulched prevents loss of moisture.

YEARS OF SERVICE
"CATERPILLAR" tracks give years of service, notwithstanding propaganda that they are short lived and expensive to replace. A model 30 in the Willamette Valley (name of owner on request) in its ten years of service has the original tracks.

TRACK CHAINS FOR THE "CATERPILLAR" WITHOUT SHOES, SELL FOR
MODEL 10 \$121.20 Per pair
MODEL 15 \$149.80 Per pair
MODEL 20 \$193.40 Per pair
MODEL 30 \$205.70 Per pair
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OUR AGRICULTURAL SALES IN THE WILLAMETTE VALLEY DURING 1929 OVER 1928 INCREASED 261 PER CENT.

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