

# This Week's Slogan:

## Wood Working Plants Provide Large and Increasing Payroll Industries Here

### LUMBER FIRM HAS FINE YEAR

#### Policy of Expansion Takes Cobbs and Mitchell to Larger Fields

Nineteen hundred and twenty-nine has been one of the most prosperous years in the history of the Cobbs & Mitchell company which five years ago took over the Falls City-Salem Lumber company property here and began operations in Salem. Continuing a policy of expansion, the company has aggressively sought and secured important building jobs in the Salem field.

Included in the construction for which the firm furnished lumber this year is the new Salem airport, the Salem Heights school and similar operations of importance.

Eight people make up the local personnel of the firm, headed by A. B. Kelsay, manager. Howard Perry is the city salesman; Joe Giesler and D. Margall, truckmen. In charge of the yard is Ben Glor and his assistant is George Maynard. Fred Smith is the bookkeeper and his wife acts as his assistant.

The headquarters here of the company are on 12th and Trade streets. The sawmill of the company is located at Valsetz. It is one of the largest in western Oregon. Adequate educational and recreational facilities are provided for all employees.

Everything needed in building materials is carried at the Cobbs & Mitchell yard in Salem. Lumber, shingles, lime, cement, plaster, brick, drain tile, sewer pipe, lead, oil and varnish as well as builders' hardware, builders' papers, glass, doors, and similar supplies are carried.

Building problems are pleasure to the company and anyone in the city who desires information and help can have it without cost. The motto of the firm here, according to Manager Kelsay is: "Good lumber at low prices; lower grades at lower prices."

### HARDWOOD PLANT IN SALEM COMER

There is a newly built and equipped hardwood lumber plant in Salem that is a comer, predicts the Slogan reporter. It is at the corner of River and Front streets, the official name being the J. W. Knapp Manufacturing company. Mr. Knapp came to Salem 21 years ago as the foreman in the construction of Eaton hall of Willamette university. He liked the town and proceeded to grow up with it. He built houses; designed and built Knight Memorial church, bought, opened and built up the Knight addition, on the land between North Church and North High streets, and generally helped in Salem's growth.

There was a hardwood operation where the Knapp plant is now; but it burned. Mr. Knight has finished a new building of concrete for the first floor and frame for the second floor, 35 by 70 feet, with some additions, and has equipped it with machinery capacity for sawing 2000 feet of hard wood lumber a day, for making 18,000 plugs a day for paper rolls, and for doing some hardwood furniture and other specialty work on the second floor of the new main building.

Getting Good Start More than this, a new equipment is being installed that will make \$2 paper plugs a minute, and thus very greatly increase the capacity of that part of the plant. Mr. Knapp has a standing order from one firm for five to six millions of paper plugs a year. He has just closed contracts under which the plant will have an ample supply of alder, soft maple and oak logs; all it can use. The paper plugs are made from alder and maple wood.

This plant for the present is much of a family affair, but is employing a few outside men—and it is working towards a business that will eventually need a large force. It uses electric power. While the premises are not yet "pretty for looks," they are handsome for good, everything being substantial and up-to-date, and all the rest of the requirements of a profitable and expanding manufacturing industry can, and the reporter predicts will naturally follow, with the industry, intelligence and ambition that are behind it.

#### CONVENTION AT SILVERTON

SILVERTON, Sept. 14.—A Sunday school convention will be held at the Congregational church at Silverton on September 22. All Sunday schools in the Silverton district of Marion county will attend this meeting. Events will open at 2 o'clock with the Rev. C. W. Ward, pastor of the First Congregational church at Salem, as principal speaker of the day.

Read the Classified Ads.

### Everything In BUILDING MATERIALS

Cobbs & Mitchell  
A. B. Kelsay, Manager  
349 S. 12th St. Phone 813

### The Spaulding Operations In Wood Working Are Wide Varied and Growing Fast

#### The Salem Mills Are Now Partially and Soon Will Be Completely Electrified; This Equipment in Saw Mill Includes Fifty-Two Separate Units

The wood working plants of the Chas. K. Spaulding Logging company are the most extensive operations in this line in Salem, excepting those of the paper mill, which will be described in the Slogan pages two weeks from today. Improvement and expansion are the rule with the properties under the direction of Chas. K. Spaulding, president of this company, H. C. Spaulding vice president, R. H. Mills treasurer, Walter L. Spaulding, secretary, L. D. Griffith, assistant secretary, O. J. Myers, manager, N. W. Hillburn, sales manager and Ted Borkman assistant, and U. G. Holt logging superintendent.

Just now, the most important forward step being made in the local plant is the complete electrification of the saw mill proper, which is already partially completed, and will be finished upon the arrival of the head saw motor with 400 horse power capacity. This will give the saw mill a complement of 62 motors, 44 of them being new—there were already eight.

Everything needed in building materials is carried at the Cobbs & Mitchell yard in Salem. Lumber, shingles, lime, cement, plaster, brick, drain tile, sewer pipe, lead, oil and varnish as well as builders' hardware, builders' papers, glass, doors, and similar supplies are carried.

Building problems are pleasure to the company and anyone in the city who desires information and help can have it without cost. The motto of the firm here, according to Manager Kelsay is: "Good lumber at low prices; lower grades at lower prices."

The Spaulding concern besides sashes and doors makes built in things, and boxes and stands and chests, and anything that can be made with wood. There is a display room and retail store for things in Salem. Also similar stores in Portland, McMinnville, Newberg and Independence.

The Spaulding company has a large saw mill and window frame factory at Newberg, and lumber yards at Woodburn and Independence, and a sash and door factory at McMinnville.

Far Flung Operations In the logging camp No. 5 on the Luckiamute, the Spaulding concern employs about 65 men. But a large part of the logs needed is bought from contractors and in the open market. Thus the operations of this concern spread over all the valley counties. On the Salem payrolls of the concern there are over 300 people; at Newberg about 200; at McMinnville about 55; about 20 in their Portland offices. They also maintain a sales office in San Francisco.

The properties of the Spaulding concern cover eight and two-tenths acres in Salem, from Ferry to Court street and west of Front to the river, besides the shingle mill. Every foot of the space is used.

Still Another One Chas. K. Spaulding is the head



### Warm, Cozy Rooms from Waste Space

Once upon a time the attic was looked upon as just so much waste space and a storeroom for discarded possessions that you did not want to throw away. But not any more; for now, with plaster-board and a little lumber, attics can be made into cozy rooms quickly and inexpensively.

For an extra room this winter for the kiddies to play in...

SEE US FOR ESTIMATES ON MATERIALS

### GABRIEL Powder & Supply Co.

Union & Capitol Tel. 728 - 2248

### COPELANDYARDS SATISFIED HERE

#### Salem Branch is One of Original Concerns of Chain Group

Ranking among the industries of Salem are the J. W. Copeland yards, located across the tracks just north of the Polk county end of the bridge. The Salem yard is one of the five parent yards, which have now grown into 21, extending from Olympia, Wash., to Klamath Falls, Oregon. Further, the yard here is one of the largest of the concern, which established its first plant six years ago. The Salem yard will be six years old in less than a month.

A strictly retail business is handled by the company, for which R. A. Meyer is local manager. Everything in a general building line is carried, from lumber and mill work to brick and paint. Different stocks to make a more complete presentation are being steadily added by the local office.

Service is the big watchword at the yard here, with the concern laying claim to offering the best service in its line of business of any company in the field here. "We try always to give the best service and to furnish the highest quality of building material," Meyer said. To bring service to the highest point, every man in the yard, from the truckmen up, is trained by the organization in the policies of the concern. Within the last 18 months, five men from the Salem yard have been promoted to other points.

The company makes a specialty of catering to farmer's needs, and has furnished material for many homes in this section. In the last five years, business has increased 75 per cent, 200 additional feet of lumber sheds have been added, and considerable more ground has

During the past year, the office of the concern has been rebuilt and made convenient, and bright with paint. Also a new boiler has been put in and a new boiler house constructed, with constant minor improvements.

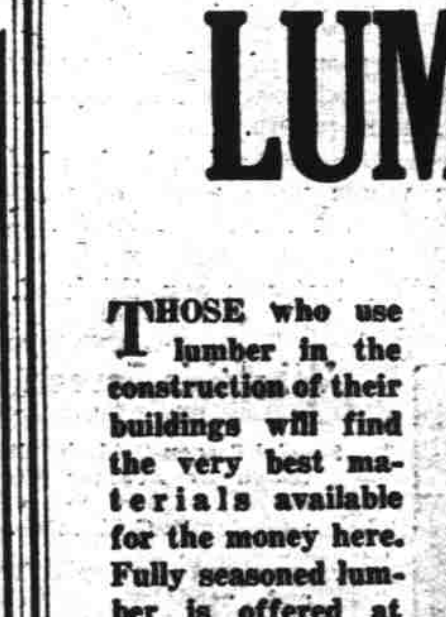
The business has a wide range, recent orders having been filled from Burns and Klamath Falls, and all up and down the state on both sides of the valley.

### GABRIELS EXPAND THEIR BUSINESS

The business of the Gabriel Powder Supply company, Salem, dates back in its beginnings to 1908, when Watt Ship was in the powder business here. The Gabriels C. C. and E. B., came in 1922 and 1925. Their building supply offices and extensive yards are on their own property at 410 North Capitol street, where they keep every item going into the construction of homes and houses of all kinds. Their business in these lines has been expanding in a satisfying manner for some time, and especially during the present year.

Lately, the territory they serve as agents for the Dupont powder supplies has been expanded from the seven valley counties to include all of Oregon west of the Cascades and north of Multnomah county; that is from seven to 14 counties. The headquarters office of their powder business is at Salem, but supply depots are maintained at various points in their territory.

Read the Classified Ads.



### LUMBER

THOSE who use lumber in the construction of their buildings will find the very best materials available for the money here. Fully seasoned lumber is offered at prices that will keep your building costs at a minimum. We can also furnish you with Built-in Fixtures planned to fit your room at less than ready made goods. Don't fail to call on us when remodeling or for new work.

Everything in Building Material

### Hansen & Liljequist

582 Mill St. Telephone 344

### Permanent Wood Working Industries

Salem and the Salem district have many wood working plants; paper mills, saw mills, sash and door factories, box factories, etc., and specialty plants.

And there is a certainty that these industries here will be enduring; permanent. This is guaranteed by the fact that Salem is backed by the forest reserves, with a down-hill haul, and that in these reserves timber can only be "harvested." It will be the same thousands of years hence. There will always have to be lumber. Even concrete construction must have forms and supplemental wood work needs; and a steel mill must have crates and boxes of timber for shipping; 25 per cent of the raw materials of manufacturing plants, on the average, is of wood.

One-fifth of the standing timber of the United States is in Oregon, and a third of the water power of the country in the Columbia basin.

Manufacturing plants will come where the raw materials and the cheap power are to be had.

Salem will have more paper mills. Furniture factories will be located here. There is an ample available supply of ash, alder, balm, maple, oak and other furniture woods. We need only vision, energy and enterprise hitched to the resources nature has provided and will conserve for permanent use under the rules that now prevail.

We have good sized payrolls, and many of them, based on the operations of our wood working plants; but only a fair start has so far been made here in this field.

### 4 Workmen Killed During Past Week

According to reports filed with the state industrial accident commission here four workmen lost their lives as a result of accidents in Oregon industries during the week ending September 12. They were Earl Elliott, brakeman, Newport; C. Travis, laborer, Eugene; Arthur Bostic, logger, Coquille; and Peter Meers, bargeman, Portland. A total of 938 accidents were reported to the commission during the week.

Within a short time, the local sheds are to be painted yellow, a color which is being used throughout the entire system. Other yards in Oregon are found at: Eugene, Klamath Falls, Lentz station near Portland, Multnomah, Hillsboro, Park Rose, Kenton, Albany, St. Helens, Corvallis, Hood River and Grants Pass. Headquarters are in Portland.

The company makes a specialty of catering to farmer's needs, and has furnished material for many homes in this section. In the last five years, business has increased 75 per cent, 200 additional feet of lumber sheds have been added, and considerable more ground has

During the past year, the office of the concern has been rebuilt and made convenient, and bright with paint. Also a new boiler has been put in and a new boiler house constructed, with constant minor improvements.

The business has a wide range, recent orders having been filled from Burns and Klamath Falls, and all up and down the state on both sides of the valley.

can be selected from our stock of unfinished Novety Furniture at very reasonable prices.

It takes but little work to transform an unpainted magazine rack, desk, or breakfast set into a truly beautiful addition to your home.

### Building Supply Co.

170 N. Front Phone 487  
Dealer's in All Kinds of Unfinished Furniture

### LUMBER

THOSE who use lumber in the construction of their buildings will find the very best materials available for the money here. Fully seasoned lumber is offered at prices that will keep your building costs at a minimum. We can also furnish you with Built-in Fixtures planned to fit your room at less than ready made goods. Don't fail to call on us when remodeling or for new work.

Everything in Building Material

### Hansen & Liljequist

582 Mill St. Telephone 344

### HOLLYWOOD HAS A LUMBER COMPANY

The Hollywood district has a new lumber and fuel supply concern, the Hollywood Lumber company, at 2206 Fairgrounds road. The owner and manager is Mr. J. Foley, who served before starting his own business with Cobbs & Mitchell and the Silver Falls company. A full line of building materials is handled.

Keep Your Money in Oregon —Buy Monuments Made at Salem, Oregon  
Capital Monumental Works J. C. Jones & Co., Proprietors All Kinds of Monumental Work  
Factory and Office: 2210 S. Commercial St. Opposite I. O. F. Cemetery, Box 21 Phone 689 Salem, Oregon

### Oregon Pulp and Paper Company

—Manufacturers of—  
BOND — LEDGER — GLASSINE  
GREASEPROOF — TISSUE  
Support Oregon Products  
Specify "Salem Made" Paper for Your Office Stationery

### Gideon Stolz Company

Manufacturers of  
Vinegar, Soda Water, Fountain Supplies  
Salem Phone 26 Ore.

### RE-ROOF NOW - PAY LATER



Pioneer  
Yosemite Rock Surfaced SHINGLES

In re-roofing your home deal with a specialist. Re-roofing is our business six days of the week.

We apply Pioneer Yosemite Rock Surfaced, Non-Fading, fire retarding, weather resisting composition shingles over old wood shingles.

"There is no substitute for Quality"

### Carlton Pioneer Roofing Co.

A. B. CHRISTENSON, Manager Telephone 487 170 N. Front St. Authorized Application Agents

### BUY WOOD NOW

We are still receiving wood in car load lots from our mill. Now is the time to buy it and have it put away for winter use.

### Extra Dry Slab, \$6 Cord

We have some very nice dry slab wood on hand which we are selling at only \$6 per cord.

See Us Before You Buy  
**Cobbs & Mitchell Co.**  
349 S. 12th A. B. Kelsay, Mgr. Tel. 813

### Re-Roof Now!

Bring Charm to Your Home With **Beaver Vulcanite ROOFING** at a Moderate Price

[These Charming Colorful Shingles can be laid over your old roof. Gives years of protection against weather and fire.

Let Us Give You an Estimate  
**J. W. COPELAND Lumber Yard**  
West Salem Telephone 576  
"Dependably Serving the Lumber Consumer"