Instead of "running out" our

There is no section anywhere that

The Salem district was the

pany. Don Upicha, and others,

have mailing lists that reach to

Large Business and a Great Future for Seed Industry In Salem Trade Territory

Is Now Running Into Many Hundreds of Thousands of Dollars a Year, and It Is Bound to Grow Steadily to Many Millions

Western Oregon is the only

there is an increased acreage in

In rye grass seed we are doing

big things, with an upward trend;

almost a boom. We have grown

We grow a lot of specialties in

land, White Banner, Swedish Se-

lected, Gray Winter, Clydesdale,

There is a good deal of con-

This is a favorable season for

Street car motorman, drummer,

seed merchant, drug salesman,

banker, candy manufacturer-and

"One thing I have learned."

said Mr. Miller, "from all of the

reorganization and rebuilding of

by the management as full part

dom get into serious trouble."

ners instead of step-children, sel-

This unusual executive who was

he time of the war against Spain.

measure of anyone he comes in

maker, along with raising the

off executive salaries to the total

of \$200.000 yearly. At the same

demonstrating certain specified

Mr. Miller was born 59 years

ago in Kenton county, Kentucky.

His early career centered around

Lexington and Cincinnati. Two

over the financing and manage-

Dodder, considered an extreme-

ly noxious weed, particularly

from the seed standpoint, has

been found in some fields of red

clover in rOegon. To prevent this

pest from spreading, the experi-

ment station advises that clover growers go ever their fields and

cut any patches of dodder found.

It is considered best to burn this

as soon as it is dry on the spot

where it is cut, so as to clean up

any seed that may have shat-

Everything In

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MATERIALS

Cobbs & Mitchell

A. B. Kelsay, Manager

ment of ailing companies.

contact with.

The seed industry of the Sa-Iem district has grown to large this year in Australian peas. proportions-to many hundreds of thousands of dollars annually place in the United States where for the growers and it is stead- it has proven profitable to grow be common white and crimson ily headed towards larger out- vetches for seed. We grow the clover, and perhaps a few others. looks; is certainly growing to- Hungarian vetch extensively, and wards the status of many millions annually. Why? Because hairy and purple vtech-the last the natural conditions are right; two for California and eastern the soil, sunshine and showers trade. We will get perhaps \$150, especially the sunshine, at matur. this year for our vetch seed. ing and harvest times. Our seasons are seed growing ones par

Red clover has been a big seed some for 16 years or so, but this crop here. It went to a high has become a major line for us mark of \$400.000 for this dis- lately. trict in 1923. It went down for a time, and staged a come-back. oats, besides the Kanato spoken of It was \$500,000 in 1927; it went above. For instance, the Shade-ripe. above that figure last year. Going Through Change

It is not nearly as big this etc. We grow a heavy out-the year. Why? Fields have been heaviest known, for milling and plowed up and put to other uses the breakfast food demands. -especially Grimm alfalfa. Red We have become the biggest clover seed will probably not corn growing district of the Pabring more than \$200,000 to the cific northwest, through seed sedistrict this year. But there is lection. We grow the Oregon yelanother reason. We must change low dent principally for ripering riom the French or Italian type and the larger varieties for soliage to the hardier American type, and silage. The college has decreed it, after There are a number of outstudies in which growers have standing seed dealers in Salem participated. Prof. Hyslop of the and nearby towns. The Jenks-O. A. C. is in the east now, hunt- White Seed company, with heading for proper seed, which will be quarters in Salem, is a leading distributed to the seed houses wholesale concern, with offices and others and will be available new also in Albany, Portland and is available. in at least limited quantities for Redmond. next season's sowing. When our growers change over, which will tracting in this district of seed pono doubt be gradually done, we tatoes for the California growwill hit the million mark in this ers and of strawberry plants for district on red clover seed; no the same demand. telling how much higher. We This is the pioneer district for will give the east what it wants, balb growing, and that branch

Many New Booms booms here. String or stringless future. bean seed, and the garden beans -especially in the Santiam or A- high quality seeds in every line. gated district. And ladino clover This is true of all crops. seed, for pastures. And the new Kanato oat, coming from Kansas good yield, good hay, and a high class milling oat. Then onion seed, under contract. An expert an eastern contracting house says we are growing this year the best onion seed he has ever seen. And he is a veteran is about ready now. The Hays in- devious route that Alfred R. Mil- portant things in clover seed har- pan to take a cash indemnity in terest on the Labish lands will ler followed to reach the presi- vest are to cut at the right time lieu of territory. Yet hardly had have a crop of 2,000,000 pounds deacy of Loft, Inc. or more, and all through northern Marion there will be large yields. We supply the whole coast drug specialty proprietor, street with onion sets; almost all that paving contractor, commercial are bought west of the Rockles. Our growers supply the whole the sum of this variety is his deep

country with kale seed. Not a faith in personaity as the domin. large business, for two ounces will ant factor in success. plant an acre. But good and

Boom in Grimm Alfalfa We are having a continuation industries with which I have been of the boom in Grimm alfalfa. In connected, is that corporations Marion and Polk county along the whose stockholders are regarded Marion and Polk county alone the increase in acreage for this year is 4000 to 5600, and the same development is taking place in Washington, Lane, employ, from general manager to kans. Clackamas and oliter valley coun-

ties. This is bound to contlauc. the Salem district this year \$100,- at the wages of small employes Dutch) clover seed will bring per- executives, he announced an ophaps \$50,000, against nothing a posite policy. few years ago. All the clover seeds except the red will run as large or larger than usual in returns.

HANDLING OF THE

The Salem district has become a good corn country through seed selection. This improvement had its greatest forward movement under the direction of Luther J. Chapir, when he was county agri- wages of sales girls, was to shave culturist for Marion county, 12 to 15 or 20 years ago. E. M. Bressman, associate pro- time he made it possible for them

fessor of farm crops at the Ore- to earn more than they ever did gon Agricultural college, recently before, but they must earn it by discussed corn seed selection. He says the safest time to pick results. seed corn here is in September and early October, before there is any danger of heavy frost.

He recommends that seed picked in the field from the years ago he moved his investstanding stalks. The grower must ment banking business to New, see that no ear be saved that is York and specializes in taking moldy or which comes from a stalk infested with corn smut or any other disease.

Then store ears in a dry, well ventilated place, where there is little danger of freezing, until the kernals have been reduced to less than 15 per cent moisture. Prune and hop dryers hay be used to

When dried down, the corn may be shelled and stored for use in the spring. Each ear should be shelled separately; then the shelled corn should be run over a grading machine to eliminate the small light kernals.

Then, there should be a germination test. The college authorities will furnish details, also directions on how to make the Rag Doll corn germinator, which is generally used.

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PROPER HARVESTING

Crop in This District Too Valuable to Permit Any Unavoidable Waste

There will be several kinds of clover seed in the Salem district to harvest this season. First will come red clover, followed by alsike and ladino. Also there will G. R. Hyslop, agronomist at the Oregon Agricultural college. recently discussed the several

clover seed harvest here. There are several places where losses Weedy fields shatter worse than clean field. Fields that are infested with stiff weeds ike bull thistles and prickly let-

principals in connection with the

uce are subject to loss by the heads whipping against these weeds if the clover becomes over Good Drying Needed

After any clover is cut it is fried out to get it in condition for threshing. When once thoroughly dried out steps are usually taken to protect it from shatcheapest, of course, if the seed may be hauled directly from the field to the huller and hulled as soon as it has become dry enough for that process. In the event of showery fall and the inability to get a buller readily, it may be safer to stack the clover seed or put it in a barn or shed so that t may be threshed when a huller

It is usually not a good thing to stack the clover seed if you can hull it within a very short time after it has become dry.

Handling Over Ripe Clover Any field may suffer consider. able loss by heads breaking off or breaking to pieces if allowed to alone runs into many scores of get too ripe and dry before cut-There are several new seed thousands annually, and has a big ting. Clover seed that is worth anywhere from eight cents a pound for climson clover to a dollar a pound for ladino clover is too valuable to lose. It is best cut and goiten into bounches or ern cuts 568 miles off the Amur shocks before breaking of heads route. Hence its vital import clash, it is that stipulation Nationor shattering takes place.

> When clover seed gets a little over ripe it is best to cut it in the evening or during the night or early morning when the plants are tough with the moisture of were ports like Dairen, old Porn

NEW YORK-(AP)-It was a to avoid shattering, handle carecarefully to not let too much get into the straw stack.

loins of smalltown newspaper readers are building, indirectly, a He includes all persons in his \$4,000,00 0art center for Nebras-

cierk, in the same rule. In the The center, now under conface of a broadening tendency in struction, is a gift from Mrs. Sa-Alsike clover seed will bring to business to economize by nibbling rah. Joslyn, Nebraska's richest weman, whose fortune was made 000 to \$125,000. While for and increasing the salaries of high by the Western Newspaper Union. She recently sold her controlling terest for \$5,00,000. When he discovered that the

Her husband, the late George minimum ware of girls employed A. Joslyn, founded the concern, in the candy stores of his comwhihe distributes "ready print" pany was \$14 weekly, he issued supplements and ready to print an order making the minimum waye \$27. The effect of this will plates to thousands of coutnry be of double the payroll for this

The aim of the art memorial is to carry on activities conducive nning a street cor in Cincinnati to artistic development of the for 16 2-3 cents an hour about commulty; to form, preserve and exhibit colelctions of objects of is never in a hurry. He has the art; to cultivate and extend all manner of being shy but needs of the fine arts; and to provide little time to take the mental schools, lectures, instruction and entertainments, including dramatic, operatic ad musical perform-One of his first acts as a candy ances.

Great Outlook for Seed Industry

In pioneer days, O. Dickinson proved that the Salem district is a great seed country. The whole coast sent to Salem for garden and field seeds, produced here. Luther J. Chapin then county agent, said a number of years ago: "The Willamette valley is well adapted to the production of high class seeds, not ealy the more common farm crops, of grains, but It Is Relatively Cheaper Than also of flower and garden seeds. The various types of soil, several of which may be found in a very limited area, and the usually dry summers, adapt this locality to the production of high priced flower and garden seeds.

At the time, that was like a voice crying in the wilderness. But not now. This district is like a place set apart for producing high quality garden, grain, grass and flower seeds. This industry now brings in each year hundreds of thous-

ands of dollars from long distances. Its possibilities are almost beyond reckening-

Running into many millions annually. Here are opportunities for big business. Men of vision are needed. Leadership is called for. This is no pent-up Utica. It is a broad and rich field, promising golden harvests for the planting and reaping and assembling and marketing of a vast seed tonnage, covering a range that cannot be com- for pound.

Salem is a seed center by divine right. Nature set it apart for that distinction.

passed by any other section under the bending skies the wide

Recent Crisis is But One Phase of Struggle Over Chinese Eastern Railway

haps no railroad in the world has figured more in the dark mazes of international intrigue than the ing her out of the war. American sent contention between Nation. list China and Soviet Russia.

Secret files of many foreign offices other than those of Moscow, Peiping and Tokyo are ffiled with records of the 20-year-old struggle over the line.

air line, 1090 miles long, from the Siberian border across northrn Manchuria to Vladivostok, Russia's remaining warm water outlet to the Pacific.

route to the same port, the Amur mercial railway. In the new con- ing. railroad that hugs the northern boundaries of Manchuria on a that the Russian management long curve. But the Chinese East- should not engage in communistic When the Chinese-Japanese war

ended in victory for Japan, territorial cessions to Japan were the price of defeat to China, Included Arthur. Russian influence with Summing up: The most im- European support, persuaded Jatha been consummated before Russia herself had a grip upon the very territories Japan had renounced and the convention with China for construction of the Chinese Eastern with its southern stem running down from Harbin to Dairen was signed.

In that transaction lay the seed of the Russo-Japanese war which followed and gave those two ports and the southerly arm of the road After the Boxer uprising in

China, Russia appeared determined to expand her grip on the road and on Manchuria. Other nations protested, but the Russian-Japanese war came to change the situation. China assenting to the

storm center. It afforded to the man readers.

WASHINGTON (AP) - Per- opportunity to meet possibly the situation in Russia that was driv. Chinese Eastern, the bone of pre- food supplies and war stocks over this route. And out of that flowed the American railway commission headed by John Stevens, which for a time virtually operated the very road over which China and Soviet Russia are now It is a road cutting almost an at daggers' points.

agreement first reached with Russia, specified that the Chinese It is paralleled by an all Russian eastern was to be simply, a comvention of 1924. China specified propaganda. And in the present alist China claims Russia ignored.

Looking back to the original agreement under which the road was built, it appears that imperial China then believed she was buying Russia as an ally for a possible this diplomatic cross play of years broke

To insure clean seed for fall planting it is best to clean the seed as soon as possible after growers, and those who take advantage o fit to take care of this Washington. task will be ready in case of a rush planting season.

Claims totaling \$1149.45 have been paid to Statesman readers transfer of former Russian rights by the North American Accident Insurane Co., in less than one Again in the world war, the year. These claims were paid on Chinese Eastern was a diplomatic the \$1.00 policy issued to States-

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Salem Can Be Made the Seed Center of This Week's Slogan: the Wide World

BARLEY GOOD CROP FOR OUR DISTRICT

Corn. and Is Very Good In Many Ways

Dairy feeders in this state can well afford to use considerable quantities of barley in their herd raton, because pariev is relatively cheaper as compared to corn, and is much more easily produced, believes D. D. Hill, agrenomist of the Oregon experiment station. For dairy feeding purposes it is center. generally considered by most authorites that 100 pounds of barley equals at least 90 pounds of corn, while some authorities even rate them as nearly equal, pound

Barley is well adapted to prothe better drained soils of western Oregon. It is a quick growing crop, maturing in less time tha neither wheat o roats, a factor very much to its advantage here, says Professor Hill. Approximately 1,000,000 bushels of barey were harvested in western Oregon in 1928, an increase of about 50 per cent over 1923. The low moisture requirement

of barley, which will mature a crop with little or no rainfall. also makes it more valuable as a other cereals, as it leaves more moisture for the young clover

Barley is also used in considerable quantities for hog feed, and is believed one of the best feeds available to western growers, says Professor Hill. It is said that for this purpose one pound of ground barley is equal to one pound of ground wheat, or to one pound of shelled corn. In addition to its value as a

feed, there is another outlet for the barley crop, says Professor after the war to limit Russian Hill, who believes that if a high domination of the railroad. The grade of this cereal is raised, it could well be adapted to the export trade, going to Europe and the British Isles for use in brew-

PORTLAND, Ore., Aug. 9 fuure war with Japan; while (AP)-Just as federal forestry children "play over at Pike's." Czarist Russia was intent on real- officials here believed the Oregon izing a dream of dominance in the forest fire situation was well in Orient. And it is the heritage of hand, another 300-acre blaze ago over which China and Russia creek; in the Applegate district of now find themselves a logger- southern Oregon, on the edge of Crater national forest. Fifty-two men who had been

fighting a fire in the Klamath county district, were sent to the Applegate fire.

With the exception of this blaze threshing, says the Oregon ex- the district forest office here reperimental station. This is a ported Oregon fires had been conrather slack season for most controlled and that fire fighting equipment was being centered on

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Big Business Opening for **Bulb Industry Here in the** Salem District Reckoning

Start Was Made Here on a Commercial Scale, and Pioneering Has Shown We Have the Best National Conditions in the World

The climate of the Willamette, equaled elsewhere in the world. valley, which puts a finish on the bulb in the way of vitality, size bulbs grow better and and firmness, and shows especial superiority in the case of the tulip, has done its share in making produces the "forcing bulbs," and the Salem area a leading bulb especially tulips that are grown

The Willamette valley is destined to be the leading bulb growing section of the United first in all the valley to com-States; and that means the great. mence bulb culture on a commerest of the world. Holland has cial scale. This industry was bebeen the foremost of all tulip gun here 13 and 14 years ago. growing countries. But the Will- It is now attracting world wide duction in Oregon, particularly in amette valley has natural advant- attention. Salem grown bulbs are ages over Holland in this indus. planted in every state in the try. That country must over- union, in Canada and England. come the handicaps of long per- and in most other foreign couniods of cold weather and seasons tries. Some of the Salem growof hot weather with intense sun. ers, like the Salem Buib company. shine during the critical months the Franklin-Young Bulb comof growth. Just Right Here

The March, April, May and every principal country, gathered June conditions of weather in the through actual sales they have Willamette valley give our grow- made. ers just the right amount of temperate sunshine and proportion of cloudy days to put vitality and vigor into the bulbs. These four are ideal here. Then we have the period of ripening and harvesting weather fater, that is not

Willard is "Pike's fairyland for

Every swing and slide and tee.

ter-totter is homemade. The

merry-go-round is built on an old

wagon wheel with the axle an-

chored in concrete. Seats from old

cultivators and riding plows are

bolted to the four arms.

On our annual blossom day, many thousands of people visit the Salem district bulb plantings. months are the critical ones. They and blooms go to all points of the United States at that season. There is opportunity here for a

big business in the bulb industry. employing many millions of canttal. Our pioneers have shown the way. They have gone through the difficult and tollsome period of experimentation.

In many of the new plantings of alfalfa in Oregon which are very weedy and where the weeds have not yet gone to seed, posat home for Robert wad Fred sibilities of future clean stands and of better growing conditions boys and girls" and they have will be improved if the weeds are plenty of company. Their parents, cut at once, says the experiment Mr. and Mrs. LeRoy Pike, have station. If the weed growth is turned their orchard into a play- heavy it is advisable to rake it off and destroy it, but if it is fairly light it may be left on the field t oact as a mulch.

Codling moths of the second generation are now on the wing The eggs may be expected to There is a lot of rural activity hatch by the middle of August, at the little brick school house reports the Oregon experiment nearby - community meetings station, and advises that the next and family reunions-but the cover spray be applied before that

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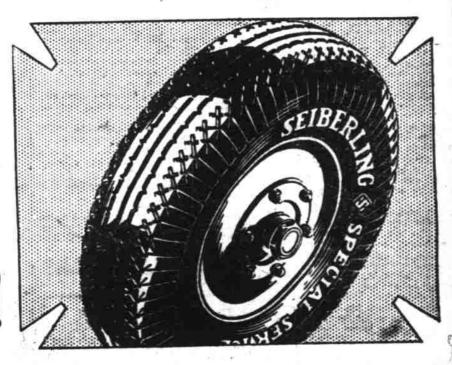
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