

Annual Mid-Year CLEARANCE BEGINNING SATURDAY OUTPUT DESCRIPTION DESCRI

Mid-Year Clearance is here again! It's house cleaning time at Miller's . . . It's that time of the year when all odds, leftovers, hurts, and broken lines must go! And to accomplish this in the short time of one week, we resort to the price cutting knife as the quickest way out.... Unlike some stores who use the knife silently and style themselves "One price store," Miller's frankly admit their losses on this class of merchandise and advertise to the public the advantages to be had in attending Mid-Year Clearances.

Read the story of the department heads and what they have to say regarding their merchandise to be placed on sale.

Department No. 1

"Indeed, I am ready for Mid-Year Clearance. Silks! silks! of every description. Why, there's Mallinsons prints worth \$3.50 yard, Meau Monde silks from \$2.25 up and many other odds thrown in for good luck. I really believe it's the best collection I've ever shown at this price, \$1.59 yard." "And you may add that I also have a table of Mallinson's Pussy Willow (the real, not imitation) that sells regularly at \$4.50 yard for only \$2.95 yard. Now isn't that a bargain?"

Department No. 2

"What! Woolens this time of the year?" "Yes, Mr. Advertising Department, I am afraid you don't undestand." Summer woolens of course, and these are the season's very smartest challis and furthermore they will be marked at 85c yard instead of their usual \$1.25." It's a hot bargain, but how will it look in cold type? "Oh, yes, I almost forgot to tell you that we'll sell corduroy for their beach and summer robes for 50c yard." Just choose the color that

Department No. 3

"Just tell 'em we have a little bit of everything in the cotton goods department and let it go at that." "Wait a minute, here's some bedspreads and ruffled curtains the boss said sell at any price. "What you say we give 'em away with our best compliments and tell 'em they-'re guaranteed for life!" "Yes, I think the sale will be a success too. Anyway we'll have everything out on tables soon as Byron gets the cards written.

Department No. 4

"See those girdles over there? I have a good notion to put them out at a dollar, wait'll I see what the boss says." It's all right with him provided I don't cut other things accordingly. "Alright advertise 'em at a dollar." "Wonder of Byron'll give me a window."

Department No. 5

"Don't want these advertised! Havn't enough to go around and besides every woman and girl in Salem knows what Knickernick bargains are! "They're lucky to get anything off on these." "When I bought those in green print Sadie was wild about and here we've had'em nearly two months." "Make'em a dollar, guess they'll sell at that."

Department No. 6

"Just got back from Portland, what's it all about? Clearance Sale? "Oh yes, sure I've some good bargains, "Boss's goin' let me sell table mats an' covers at 69c." Oh sure, there are lotsa other bargains."

Department No. 7

"Come over here and take a look at these gloves and bags and see what you think of our Mid-Year Clearance. "Yes sir these bags at a dollar and Perrin gloves at \$2.95. Guess that'll hold you for a while." "Wish I had more table room."

Department No. 8

"We want to get rid of these now before they go bad. "You know laces haven't been selling lately." Shame to put these out at a quarter, cost a dollor'n half." Oh well, just tell'em big bunch laces choice 25c yard."

ALL AMO

Department No. 9

"Funny thing, I just was thinking of coats when you came in." "Wondered how that group of summer coats would go at ten dollars." Make it ten dollars anyway. "You know, the wise and thrifty woman will buy her coat at this clearance if she really has a knack for saving money \$14.85-\$19.75-\$24.75, Sure we'll hold them for the sale."

Department No. 10

"There they are, right there on that rack, new wash silk crepe dresses this season." We've decided to give them their choice for five dollars, hope it's hot the first day of the sale, don't you? Come back here and I'll give you some more dress bargains." Got your pencil? Just make a note ... dress values to \$29.50 at \$17.00. Yes it's a special group of

MID-YEAR CLEARANCE

Full Fashioned—Pure Silk

1000 Pairs

Hockery sections in center isle gather all broken lines of high-grade silk hosiery in Holeproof, Theme, Kayser, and other well known brands in sheer silk chiffon, service chiffon and service weight silks into one big group, many of which for-merly sold at \$1.95 per pair, placing them on display with card: "Your choice during Mid-year Clearance \$1 per pair."

MID-YEAR CLEARANCE

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SILK DRESSES

Main floor apparel departments announce unusual clearance of wash silk crepe dresses at \$5. This is made possible by the fact that a well known manufacturer granted a concession amounting to several dollars on many of them because of an overstock condition. Summer fashion's newest are included in this special group.

MID-YEAR CLEARANCE

Curtain Marquisette

Main floor yards goods sections will stage a com-plete clearance of 36 inch curtain marquisettes in the blue and pink checks. Regularly they sell for more than double this price. That's why we call it a complete clearance. You'll have to call early for this bargain as the quantity is limited.

15C yd.

MID-YEAR CLEARANCE

Men's Pull-Over

Slip into the men's department Main Floor and see these rayon slip-over undershirts at 59c. White and colors. Rayon as you should know is just about the coolest, most comfortable summer underwear it is possible to manufacture. If you are not already wearing rayon, try them, break away from the con-ventional and know real summer comfort.

Department No. 11

"Say they'll stampede if we put those slip-over sweaters out at a dollar." Some of 'em cost six'en half. See here? Soiled from handling. Better get a dollar out of 'em." Oh say, let's have some excitement. "I'll take that rack of wash dresses over there and have Byron make a dollar sign for it: "Values up to \$2.65. Come up stairs and I'll give you the hat bargains."

Department No. 12

"They'll all want 'flops' now, can't get enough of 'em. "Three dollars and fifty cents...special buy, nobody can beat it. Got exclusive on

Department No. 13

"Say Stan, when's Mid-Year Clear-ance? June 22nd? Lotsa time yet, got a knockout of a shimmy shirt for men. "Traveling man told me a big store sold a thousand dozen in one day. "Let me see is that twelve hundred or twelve thousand . whoopeel Twelve thousand men in shimmies...boy we can sell 'em just as cheap. Didja ever wear rayon Stan? It's the slickest thing goin' for summer. Come back after lunch, gotta whole lotta things I want to advertise," Oh, yes, I'll have Byron make a card for these shirts 59c.

Department No. 16

"What'll I do? cut the price on Enna Jetticks? No.siree, lose'em if we do. Nobody cuts the price on Enna Jetticks...can't get enough as it is." "Tell yuh what I'll do on odds and ends. Put'em out on tables at a low price and let'em choose to their heart's content."

Department No. 18

"Can't possibly get you the advertising till tomorrow. "Think I'll put those coats out and get rid of 'em at a price." "No use carrying them over. Might as well make some little 2 for \$1.00

body can best it. Got exclusive on girl happy with a new coat." Hats at half price and a big group of children's print dresses at a dollar." "Come back tomorrow and I'll give windows."

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Plaid Blankets

\$1.98

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Department No. 19

"Let's get rid of these before the bareleg season comes." "Don't men-tion anything about Holeproof, Theme or Kayser. Just tell'em we're going to take all the odds and ends of well known brands and make a whale of a clearance." "Do you think they'll buy \$1.95 hose at a dollar? "Be sure and not mention the brands, might get us in bad with manufacturer."

Department No. 20

"Give'em a thrill? "What, sell those rayon stepins and panties at 89c? "Say, do you know any more funny jokes. Why they can't be bought from the mills at that price." "Well, there's only a handful of 'em left, go head and advertise 'em."

Department No. 21

"Did the boss say that was alright?" "Didn't think he'd let it go through." Oh well, we only have a few of them anyway and besides it better to get rid of 'em now than wait till Christmas." "Just say silk and velour pillows to close out at \$2.95, they'll know what we mean. "No use putting regular price on 'em they might think there's something wrong with 'em.'

Department No. 23

"Stan, the basement is goin' to show the main floor how to put on a real clearance. "Come over here I'll show you." "See these tables? "We' re goin' to stack 'em this high with odds and ends and broken lines." "I am taking one big table and hav-ing a sign made: "Your choice 10c" and what we'll put on that table is simply nobody's business." "Come down tomorrow an' I'll give you the

Department No 27

"What's the good of waiting till holidays? Polks are buying gift things and decorative pieces every day." That's why I think we should take all odds and ends." No, not book ends, odds and ends and put

Miller's invite you to attend their Ninth Annual Mid-Year Clearance which begins Saturday, June 22nd. They also invite you to take advantage of their service departments such as rest rooms, writing desks, parcels check, mailing, wrapping, telephones, repair service, free pattern cutting, store paper advertising, etc. Meet your friends here Saturday!

MID-YEAR CLEARANCE

Fashionable Silks

Odds of values to \$3.50 yd.

Main floor silk section offers all odd length, short pieces, and broken lines of high-grade silks at way under regular prices. Such well known qualities as Mallinsons, Beau Monde, Skinners and Corticelli are included, many of which formerly sold at \$2.25 to \$3.50 per yard. Printed and plain in the season's popular colors and prints.

MID-YEAR CLEARANCE

Odds-Hurts Etc.

Second Floor Gift Shop collects many odd pieces and displays them on tables with card: "Your

choice 25c." Baking dishes, vases, ash trays, picture frames, table mats, candle sticks, framed pictures,

bud vases, book ends, table numbers, powder puffs,

incense burners and many art objects on the dec-

AND THAT, MY DEAR READ-

ERS, IS THE STORY OF OUR

MID-YEAR CLEARANCE AS TOLD

BY THE DEPARTMENT MANA-

GERS THEMSELVES. AND IN CONCLUSION, LET US ADD THE

WORDS OF THE BOSS HIMSELF,

"Well now, if it doesn't rain we'll

need several extras next Saturday.

"Ought to be twice as big or I should

say double last year."
THE END

orative order. Choose early!

\$ 1.59 yd.

Saturday

Chief Little Bison's

Last Day IN SALEM

For this one day he will sell his genuine Navajo Rugs at a discount of-

15%

Basement Clearance Odds and Ends

Bastists, Dimities, Voiles Values to 35c

15c Yard

Colorful Cretonnes Regularly to 29c 19c Yard

> Cotton Challies Regular 19c 15c Yard

Unbleached Sheeting Nine Quarter

21/2 Yds. for \$1 Rayon Dress

Fabrics ½ PRICE

> 66x80 Plaid Blankets

600 Faney Bath Towels (Seconds)

19c Each

24 Inch Turkish Toweling 5 Yds. for \$1

> Work Sox Pair for \$1

Children's Play Oxfords

Men's Shaker Sweaters

Men's