40 Business Men Attend Independence Meeting

MAKE SPEECHES

Advertising and Purchasing Problems Brought Up by Vance, Bixell

INDEPENDENCE, May 16 .-The Commercial club met in the parlors of the Presbyterian church Tuesday evening at 6:30. Forty men were present. After a brief business meeting,

the president Harry Keeney introduced Dean J. A. Bixell, dean of the school of commerce, O. S. C. who spoke on "The Present Problem of Business." He brought out the fact that during the war 30 million men learned to do the work which had been done by 40 million and that now 20 million men are doing what was 12 years ago done by twice that many. This has greatly increased production. The great problem of business now is to find legitimate and uniform markets. Agriculture is at highest stage of perfection of any pursuit from the standpoint of production but has not met the problem of marketing.

Following Dean Bixell's advertising and selling in the same Host of Relatives, Friends dress Prof. Vance, teacher of addepartment spoke on "Three Business Barnacles." The first of these is "Poor Buying," the second, "Indifferent Selling" and the third, "Careless Advertising." The merchant should buy what the people want, not what he would like to sell them because he can buy it in job lots or for some other selfish reason . .67% of the dependent store which fact shows that there is personality in bus- line.

"Advertising should tell people good fair assortment, well ar- ents. ranged; money back if not satisfied; truthfulness about the merchandise; prices in plain sight; quick, courteous, and accurate treatment; children and servants treated as the one ordering the goods; accurate filling of telephone orders; and the same price to everybody.

Prof. Vance is to conduct a business institute in Independence, July 12 and 13.

BRUSH COLLEGE, May 16 .-The Mother's day program given Dentsch. by the Brush college Sunday school at the school house Sunday evening was well attended and thoroughly appreciated. The first part of the program was put on by the children of the Sunday school in charge of Mrs. Corydon cers are: President, Mrs. Lee L. Blodgett, assisted by Mrs. Ann Irons. It was composed largely of singing and readings.

Dr. W. C. Kantner of Salem, gave the principal address of the evening with "Mother" as his subject. "Bob" Lehman gave a vocal solo, Mrs. Irons pleased with a home economics teacher of the reading, Mrs. A. E. Uttley gave a high school will have a domestic vocal selection and Dr. Clifford arts exhibit at that meeting which will be the last of the veer. C. Kantner, gave several vocal

Mr. and Mrs. John Schindler of Brush college, were hosts Sunday to a Pertland group including Mr. and Mrs. Leo Mitchell, brother and sister, in, law of Mrs. Schindler and Mr. and Mrs. Clyde Morris and son Clifford.

The annual homecoming will be held at the Brush college community picnic grounds June 1.

JEFFERSON, May 16 .- Mrs. Joe McKee spent the weekend in Corvallis, a guest of O. S. C. where her daughter, Verna is attending college. A breakfast was served Sunday morning to the mothers of the students, at which time Miss Verna sang "Mether Machree" in honor of the occasion. Mrs. McKee was entertained at Snell hall during her stay at O.

Sunday in Jefferson visiting his parents, Mr. and Mrs. Henry Powell. Mrs. Powell has been suffering with a severe attack of heart trouble, but at this writing shows some improvement.

Mrs. Leonard Burley is the uest of her sister, Mrs. H. E. lone, and family.

Dinner guests at the home o Mr. and Mrs. S. A. Pease Sunday were: Mrs. Myra Reed and Miss Ruth Reed of Salem, Mr. and Mrs. William Duckworth of Eugene, Miss Eva Aupperie, Lancaster, Wisconsin, Ferrs Pease of Albany, and John Aupperle, Jefferson. Mr. and Mrs. B. I. Byrum of

Salem, former residents of this city were calling on friends here

Garden Club Has Regular Meeting

INDEPENDENCE, May 16 -The Garden club met Monday evening at the grade school. S. W. Muremey spoke on the different kinds of shrubs and how to train them. He also urged the growth of fir and helly trees.

In "Show Boat" Film



Laura La Plante and Joseph Schildkraut take leading roles in the "Show Boat," which comes to Salem starting Wednesday for a week's engagement. Frank Bligh of the Capitol made especial arrangements nual reunion of the Edwards clan to get the picture here.

Mr. Brown entertained the follow-

ing callers during the past week,

Mr. and Mrs. H. D. Brown of

Champoeg, Mr. and Mrs. J. W.

Starr of Bremerton, Washington,

and Mr. and Mrs. Thompson and

HUBBARD, May 16 .- Mr. and

Mrs. H. C. Mack, Hubbard, drug-

guests of Mrs. Mack's brother, Dr.

Leaving Portland Thursday

May 21 and 22,

store during their absence.

Owen Thomason of Turner.

Pay Final Tribute to Pratum Woman

PRATUM, May 16-The Funeral procession for Miss Alice Herr was the largest that has been witnessed here for some time. At least 75 automobiles went to the cemetery, and had it not been for business of the U. S. is done by in- limited parking space probably gists, left Wednesday afternoon over 100 cars would have been in for Pendleton where they will be

The floral decorations were C. O. Wainscott. They stopped most beautiful. She was a mem- overnight with their son, Wayne what they want to know," said ber of the Menmonite church and and family at Portland, Vance. "It should tell the truth, an active worker in Sunday school not using tainted testimonies. and Christian Endeavor. She has morning they were accompanied Among other things which make over 50 relatives living in Marion by Mrs. Wayne Mack who with for success in selling are these: county including four grand par- her daughter Betty went as far as

INDEPENDENCE, May 16. Mr. and Mrs. Buren Smiley and family from Portland spent Sunday, Monday and Tuesday at the

The Parent-Eeachers association met in the Training school Hbrary Tuesday afternoon with Mrs. D. P. Lamb presiding. The program was: Playlet "From Danger Valley to Safety Hill", by the fifth D. P. Lamb presiding. The prograders under the direction of Miss Krueger. A talk on the health of the children by Miss

Mr. Bussy of the normal school gave a very interesting talk on "The Type of Activity for Children in Relation to Athletics".

Election of officers for next year then took place. New offi-Herschberger; first vice president, Mrs. O. G. McConnell; second vice president, Mrs. A. A. Hannegan; secretary, Mrs. Bolt; ;treasurer, Miss Gothard.

The next meeting will be held June 4. Mrs. Margaret Geyer, will be the last of the year.

The operetta, "The Forest Court" will be presented by the first six grades of the Training school next Tuesday covning at 7:30. Admission will be 35c.

Browns Entertain At Weekend Meet

PARKERSVILLE, May 16-Mrs. W. B. Brown, who is suffer-



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Western Savings & Loan Association

Y. M. C. A. Building Portland, Oregon

Mr. and Mrs. C. C. Grimm Have Son and Family Over Sunday

LINCOLN, May 16 .- "Mother's day" guests at the home of Mr. and Mrs. C. C. Grimm were their son and family, Mr. and Mrs. L. W. Grimm and sons, Robert and Joseph of Portland, Mr. and Mrs. George C. Perdue and son Alvin. Mr. Perdue is a well known farmer from near Monitor. Mrs. Perdue is a sister of the hostess. L. W. Grimm is a special mechanic with the Shell company of Port-

Mr. and Mrs. W. R. Edwards and two children, Elnora and Kenneth of Lincoln, attended the anat the home of Henry Edwards at Roberts Sunday, May 12. They ing from high blood pressure, is reported a big attendance, some feeling slightly better. She and of the relatives coming from as

far away as Idaho to be present. When Mr. and Mrs. Edwards Merrick and two children all of der the auspices of Woodburn

SILVERTON, May 16-I. L. Sneed of Lyons, Oregon has recently purchased the Silverton First street at Lewis, from the original owner, Elmer Ferguson. with her parents, Mr. and Mrs. ness is located from L. Robenolt. J. B. Rinehart. On their return In addition to the repair business, trip Mr. and Mrs. Mack expect to Mr. Sneed will continue with his convention to be held in Portland on in Lyons for some years. Mr. Ferguson is taking over a Joe Calvert, former druggist of 160 acre ranch near Lyons in the Homeseeker's agency.

\$60 Worth of Hides Stolen at Gervais; Meat Also Missing

GERVAIS, May 16-Nine beef hides and four veal hides were stolen from Cutsforth slaughter house last week, valued at \$60. A quantity of meat was also taken.

The senior class of the Gervais high school is now busy planning for commencement. There are 14 in the class who will graduate May 24, as follows: Ellen Vogt, Rose Leith, William Kuhn, Louise Harms, Hazel Seeley, Frank Henny, Helen Harms, Zoe Cutsforth, Agnes Leith, Monfca Schwab, Henry Eder, Martin Schlechter, and Catherine Lelack, and Daniel Lemery.

WOODBURN, May 16 .- Funerreturned to their home they al services for Hans Olsen, who brought with them as guests for died at the age of 50 at his home lin; Reverie,-Leonard Ranton. the evening, Mr. and Mrs. Alfred north of town Sunday, were held Shearer of Caldwell, Idaho and their son and daughter-in-law Mr. and Mrs. James Shearer of Tuesday afternoon with Rev. Hen-Payette, Idaho. Other guests were ry G. Hanson officiating. Miss Mr. and Mrs. Arthur Durham and Gladys Renn sang during the serdaughter and Mr. and Mrs. Ivan vices, which were conducted in-

lodge, No. 106, A. F. & A. M. Pallbearers were Harold Aus-Robert Scott, Charles Halverson, and Christian Nelson, all members of Woodburn Lodge 100, A. F. & A. M. Worshipful Master, E. T. Sims, conducted the Masonic services at the grave, at Belle

Born In Denmark Mr. Olsen was born in Flagelfe, Denmark, January 4, 1879 and Tire and Top Shop located on came to this country in 1903, settling in Iowa, In 1906 he moved to Chehalis, Wash., where he liv-Mr. Sneed is also buying the ed until 1907 when he moved to Hermiston where she will visit building in which his new busi- Woodburn. He was in business here till 1913, when he returned to Portland and married Marie Iverson, living there until 1921. ranch north of Woodburn, where he lived until his death.

Hubbard, has charge of the drug the trade which was made through Woodburn two sisters and a brother in Denmark. Benne proposition and a constant an

PIANO RECITAL IS Rosedale Section Has Share Of Its

INDEPENDENCE, May 16 .-Mrs. C. Moyer had a recital for her piano students Saturday afternoon. The program was as fol-

lows: Duet. "The Close of School,"-Hulda Kurre and Frank Arrell. April Song and Three Clocks, Effie Baker. Solo, "In the Starlight," Ione

Moore: Falling Leaves, Hope Herschberger. A Rainy Day and The Boat Song

-Ileta McLaughlin. The Base Singer-Frances Han-

na; In the Park .- Audrey Baker. Cedar Brook Falls-Hulda Kurre; In the Garden, Dumonte Lamb. Vocal solo, "Italian Folk Song,"

Joy Herschberger. Two plano solos "Hippity Skip" and "Indian Dance," Hope Hersch. "The Dance of the Dwarfs

Across the Fields," Andry Baker. Song of the Plowman,-Frank Arrell; duet "Tripping Through the Heather,"-Carol Bristlin and Lingering Shadows,-Ernestine

Smiley: At Evening,-Carol Brist-Two duets, "Silver Clouds" and 'Sans Souci"-Mrs. Moyer.

Mrs. J. B. Violette and her two daughters, Oral and Margaret and two sons, Lowell and Junior went to Corvallis Sunday to visit Mrs. Violette's brother, J. M. Shipley. The Independence training

school is to have three entries in the track meet to be held Saturtin, Hugh Boyle, Jesse Fikan, day. May 18 at 1:30 in Monmouth After remodeling a room in the Beaver hotel is completed, Drs. O. G. McConnell and George C Knott will both use the same room for reception of their patients but will retain their individual offices.

Operation Saves Life Of Youth

PARKERSVILLE, May 16 .-Eugene Loe was rushed to the Willamette sanitorium, Tuesday morning for an appendicitis operation. The young man had been ill for nearly a week and grew visit friends in Hood River after manufacture of fishing rods, and In that year he moved again to worse Monday, so a call was sent 400 chicks of Lee's very choicest which they will attend the Rexall equipment, which he has carried Woodburn, purchasing a small for a doctor. When he arrived he found Loe in a very serious con- White Wyandottes were in the dition, with a speedy operation the brooder at the time, and would! He leaves his wife, at home in only hope. The operation was have been a great loss, as well as girl under 16 just secure one new successful, and it is believed that danger to many other buildings at three month subscription to The he will recover in due time.

Weekend Visitors SCENE FOR

ROSEDALE, May 16 .- The Cole family went to Portland Sunday

to visit Mr. Cole's mother. Mrs. Haldy and Miss Laura

meeting held there. The teachers have entertained their rooms separately in jolly pic-

nics held on Thursday and Friday of the past week. The Ladies Missionary Society of the church met at the home of

Mrs. Bingenheimer, May 8. Mrs. Noot, formerly of community passed away this week end at Cloverdale, Oregon.

Mr. and Mrs. Ladd and family

have just motored from Iowa. The Salem quarterly meeting of Rutherford. Friends will be held at Rosedale. Friends church, May 17th and ples' raily has been planned for played some lovely numbers. the evening of the 17th. All are cordially invited to attend.

Rev. William Allen of Scotts Mills, Ore., preached at the church here Sunday morning.

Mr. Charles Bear and family called at relatives here Sunday

AUBURN, May 16 .- A complete have been a very disastrous fire John and Raymond Paulson, Joe Sunday morning. The fire started under the floor of one of his brooder houses, which was a 10x 12 wooden structure, where a coal brooder was being used. Lee and one of his assistants first noticed smoke was issuing from the build-

It was stated that the fire could not have been checked with a wa. Mr. and Mrs. W. A. Jones, and ter equipment, but was readily Mr. and Mrs. Frank Bowers of quenched with the chemical ap. MacCleay. paratus which was used. About matings of Rhode Island Reds and desired. the plant besides the brooder.

NORTH HOWELL, May 16 .-Saturday evening, the home of J. S. Coomler was the scene of a Cammack motored to Newberg merry gathering when Miss Susie Saturday to the Friends quarterly Coomler and her brothers, Howard, Russell and Edwin were hosts to a large crowd of young

people. Games were played and a weiner roast with buns and coffee enjoyed by everyone.

Recital at North Howell The music pupils of Miss Edith Dunn gave a very enjoyable recital on last Thursday evening. Pupils who participated in this very charming affair were: Marare visiting friends here. Mrs. garet Dunigan, John Coomler. Ladd was formerly Jasmine Holli- Charlotte Van Cleave, Helen Dapeter of this community. They vis, Alice Dunn, Evelyn Coomier. Harold Dunn, Lois Coomler, Nora

Mrs. Gertrude Cameron of Silverton who is Miss Dunn's teach-18th. An interestting young peo- er and Miss Dunn herself also

Guests present included: Mr and Mrs. Maurice Dunigan and family, Mrs. Kenneth Coomler and children, Mrs. Van Cleave and three children, Mr. and Mrs. Walter Rutherford and two daughters. Mr. and Mrs. Fiest and son Leonard, Mr. and Mrs. M. A. Dunn and family.

Lunch was served by Mrs. Dunn and Miss Edith at the close of the recital.

Regular grange meeting was seld Friday evening at the North Howell Grange hall with 43 menibers present and every officer but one in their respective chairs.

The third and fourth degrees fire equipment saved the Lloyd Mr. and Mrs. S. A. Harris, Martin were given by the degree team to Lee hatchery from what would Holmes, Mr. and Mrs. Guy Dow. Burnt, Frank Hettwar and Lawrense Thomas.

Ellis Stevens was elected alternate to the state grange at Marshfield.

Visitors present included Mr. and Mrs. B. J. Miller and Mr. and Mrs. Pitzler of Fairfield Grange. The date of the next meeting is

June 7 and a good attendance is

Free circus tickets for boy or Oregon Statesman.

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