

AGENCY OPENS 10 YEARS AGO

Harry Scott Begins Selling Harley-Davidson Here Alone, 7 on Force

Ten years ago Harry Scott opened a Harley-Davidson salesroom, running the business and doing a little shop work alone. Monday he will celebrate the tenth anniversary of the opening with a force of seven in the Harley-Davidson agency.

Scott has the largest branch in Oregon dealing exclusively in Harleys and the most complete shop for the servicing of the machines. The shop foreman at Scott's was factory in Milwaukee, Wis.

The new 45 twin, reported as the most popular of the line, will be shown at the agency Monday. A special exhibit of the package truck will also be presented to show the latest trend in light, fast delivery. Ninety different lines of business are now represented by the users of the Harley Light deliveries.

A four-tube muffler without a cut-out is the latest improvement to the machines. Complete electrical controls on the handlebars facilitate light control while the built-in ammeter shows at all times the output of the generator. A handy regulator has been put on the generator to make adjustments easy.

OLDS PRODUCTION SHOWS PROSPERITY

Eleven thousand Oldsmobile will be built during the month of February to fill the production schedule, factory officials at the Oldsmobile factories in Lansing, Mich., report. This will be by far the largest February production in the history of this veteran automobile company.

This record schedule follows the production of 6,500 Oldsmobiles during January, which established a record for the first month of the year. The production was 400 per cent greater than that of January last year when the new Oldsmobile was first introduced.

These increased schedules are the still larger ones which have been set up for the spring months based upon surveys made throughout the country by Oldsmobile officials. These have shown two things, that business in general in all sections is healthy and prosperous, and that the motorist is favorably inclined toward Oldsmobile.

This manifestation of a strong buying impulse has been country wide and, therefore, is taken as a strong indication of the general prosperous condition of the entire country. Other facts which point to 1929 being a banner year for business is the general confidence displayed by business men, low stocks of merchandise and ample money for legitimate expansion purposes.

PRODUCTION ON NEW CARS IS HURRIED UP

TOLEDO, O., Production of the new line of Whippet and Willys-Knight cars is rapidly being stepped up to plant capacity of 2,000 cars a day to meet the influx of orders that immediately followed the initial showing of the new line, officials of the Willys-Overland company stated here today. Thursday's production of 1,677 cars was the largest daily output since the new models went into production.

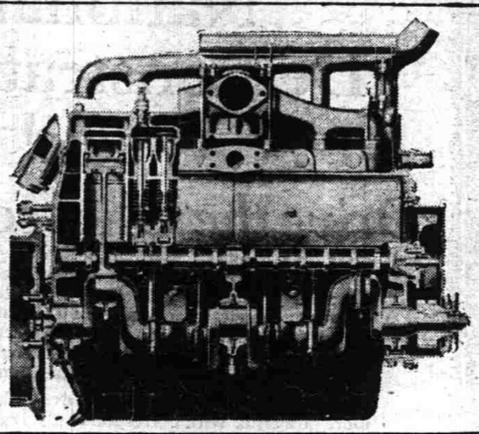
Present indications are that January sales may double those of the previous highest January in the company's history and every effort is being made to reach capacity production as speedily as possible to keep pace with incoming orders.

The reception of the new cars at the New York automobile show resulted in new high sales record for show week, according to company officials.

CHECK SHACKLES OFTEN
Too tight spring shackles are as useless as too loose ones. They should be tightened a little often enough that they fit snugly but do not bind. Loosening puts extra strain on the springs and allows extra rattling.

The new Pontiac big six is said to be the only car in its price class equipped with a harmonic balancer—a device attached to the end of the crankshaft which assures uniform, vibrationless performance at every speed range.

Essex Power Increased



In the new Essex, the development of the power plant into an engine delivering 70 miles an hour maximum and 60 miles an hour all day long has led, among other features, to the adoption of new main and connecting rod bearings on which patent applications are pending.

Time to Vacation Gains Much Charm From Early Planning; By-Roads Along Coast Highway Lure Tourists!

Suggestion is made by the Pacific highway association that systematic planning of vacations should begin now. Anticipation of pleasures to come is a large part of their enjoyment, especially in preparing for outing trips. This principle of "preparedness" is emphasized by the association with its invitation to vacation planners to avail themselves of the advantage of first-hand information on touring conditions offered gratuitously through its office, 525 Market street, San Francisco.

Every Pacific coast region is covered impartially by the Pacific highway association in giving out data to the traveling public. Maps and descriptive literature are distributed to acquaint the people of each state and the provinces of Canada with the recreational and lightseeing attractions of these interrelated commonwealths.

Prospective visitors to the ever-green playground are pouring over road maps and studying folders, descriptive of the northwest, just as the people of that region

have been "reading up" on the mid-winter delights of the southland. Folders and maps, distributed gratis by the Pacific Highway association, enable them to plan their outing tours more intelligently.

Californians Praise Northland
Thousands of Californians returned from their vacation tours in the great northwest with glowing tales of detours which they made from the main Pacific highway in Washington. They are now telling anyone who will listen to their vacation adventures to go and do likewise—"see the Olympic peninsula."

Some turned northwesterly from Chehalis down its river course which widens into Gray's Harbor opposite the cities of Aberdeen and Hoquiam. Others divided at Olympia, the state capital, with the same objective to the westward. Two rival lakes led to further diversion of traffic. A little less than 40 miles north of Gray's Harbor, Lake Quinnault was one magnet to motorists; the other, Lake Crescent, pulled to the north of the intervening Olympics. The latter is reached by following the Olympic highway northerly along the shores of Hood canal, Puget Sound and the Straits of Juan de Fuca past Port Angeles to a point due north of Mt. Olympus.

Pathfinding fans found varied delights in following the course of wilderness streams, teeming with trout and salmon. Vast forests, jagged peaks, enameled with glaciers, heighten the charm of the heart of the Olympic peninsula, a 2,000,000 acre playground of varied delights.

Reports received at the headquarters of the Pacific highway association tell of continued success in taking striped bass from the waters of California's inland sea between its tributary rivers of Napa and the San Joaquin and Sacramento. Just 50 years ago the first of this species were planted in Carquinez straits. Now they are legion, and as lusty fighters are offering splendid sport to fishermen who motor over or around these inland waterways.

17,600 MILE TOUR COSTS BUT LITTLE

Motorists whose driving seldom exceeds a week-end trip to Bus Lake or down to Seaview cottage, will be interested in the expense report of a grand circuit tour of the United States, from the Pacific to the Atlantic, and from Canada to Mexico, just completed by Thomas F. Jones of San Francisco.

In a Graham-Paige sedan, Mr. Jones and his family traveled 17,626 miles on 839 gallons of gasoline, costing \$198.52. Oil and grease came to \$54.75. The total outlay for ordinary maintenance work was \$21, and for repairing punctures, \$4.50.

Graham-Paige Sets Unique Time Record on Climb

In a recent hill-climbing competition in Victoria, Australia, a Graham-Paige, winner of two events, aroused as much interest through the consistency of its performance as it did through its victories. Both climbs, over a 1600 yard course, were made in exactly the same time to the fifth of a second, the Graham-Paige being clocked at 1 minute 59.4-5 seconds for each of its runs.

The test was held under the auspices of the Royal Automobile club on Zig-Zag hill, at Lilydale, the climb consisting of a series of hair-pin turns on a difficult grade. The Graham-Paige won the trade stock standard event in its class, and afterward won the event open to all cars.

4 Carloads of New Chevrolets Arrive Friday

Four carloads of Chevrolet cars with all models of the new six included, excepting the cabriolet, were received in Salem Friday by Douglas McKay, local dealer. The cars have been unloaded and are to be delivered this week. Orders now are well beyond the 100 mark for the new cars, said McKay. Saturday and deliveries are being made much more rapidly than in previous months although sales are still ahead of production.

TURN TO THE RIGHT
FITZGERALD-SHERWIN MOTOR CO.
Cheneketa and Liberty Streets

More miles per dollar

Figure like a Financier

1928 Chrysler 72 Roadster	\$1250
1928 Chrysler 55 Roadster	\$475
1927 Chrysler 70 Sedan	\$950
1925 Chrysler 70 Sedan	\$595

Fitzgerald-Sherwin Motor Co.
Cheneketa and Liberty
Telephone 1182

TRACTOR-ALL-YEAR WORKER ON FARM

By G. B. Bell
The tractor is a reliable farm hand for the entire year, a 52 week worker, who will be on the job day and night if necessary, and asks no food except when it works. If you are the owner of a tractor and are not getting a full 52 week work, you should check up on this farm hand right away and find out why. If you are intending to purchase a tractor, bear in mind that you are not buying or engaging a farm hand to work just occasionally or when the weather is good.

The average farm tractor lasts about 30 many years regardless of the number of hours it is used each year, consequently every hour added to the ordinary average cost of the tractor by increasing its life earnings. The tractor does not ask for pasture, nor expensive barn—it fears no cold nor heat—it buckles down to hard work and never quits "till the job is done. There are tractors made now that are bigger than the weather because they are built to work regardless of the snow, ice, mud or dust. The "Caterpillar" has been built particularly to overcome all these weather handicaps, and is steady, reliable 52 week farm hand.

Commercial Cars To Be Exhibited Soon in Mid-West

A national commercial vehicle show will be held in the middle west late in 1929, preliminary details of which were announced today by the motor truck committee of the National Automobile chamber of commerce, which is sponsoring the event.

The exhibition will include all types of trucks, buses, taxicabs, delivery wagons, and special apparatus vehicles.

A national motor transportation convention will be held at the same time for the benefit of users, and including various groups which are especially interested in commercial transportation.

On Auto Row

By J. P. PRESCOTT

Loder brothers, the latest addition to Salem's automobile row, wish to thank the local residents for the reception received since opening their sales room on Center street. The brothers have sold three new Graham-Paiges and two of the 1928 models, besides several used cars.

The new DeSoto building on Marion street will be given the first touches of interior finishing this week when plasterers will get to work. The concrete floor will also be started this week. Work on the walls and roof is completed with the exception of finishing the front.

All employees of the Valley Motor company were recently shown a film of service methods produced in the Ford laboratories. The local company has received national recognition for their service floor and seem to be out to put Salem on the country's auto map with a larger star.

A. G. Randall of Woodburn has rejoined the force of the F. W. Pettyjohn company as representative in that town. Another recent addition to the staff of the Nash agency is R. G. Stillman with the rating of a salesman.

Biddy Bishop joined the caravan of Oldsmobile dealers and distributors that passed through here Saturday on its way to San

Francisco for a preview of the new Viking eight, a production of General Motors in the Oldsmobile plant. Approximately 50 men were in the party which will return late this week.

After doing special work in Hudson-Essex shops in Los Angeles, L. E. Keithley returned Friday to the service force of the State Motors, local dealers of those lines. Keithley is recognized as one of the best mechanics in Oregon for Hudson products. Harold Millard has also joined the State

Motors and has the duties of used car manager.

Henry Finley doubled up his time taking a vacation at Newport during the clear weather and making several Reo sales in the coast town. The temperature was appreciably higher though not quite warm enough for surf bathing, Finley reports.

A mark for the local dealers to shoot at during the auto show at the next state fair was made by a Chicago firm during the recent

show there. Biff-Sykes company of the Windy City sold 203 new Graham-Paige cars to retail trade between January 26 and February 2.

Salem is making a try at such records with allowance for the alleged winter slump in the unloading of more than 10 carloads of autos this week in any indication. Some of the dealers bring shipments continuously over the highway from Portland adding still more to the new car sales here.

KELLY TIRES

8760 Hours of Service Each Year

It Pays To Buy Kellys

Knowing tires as we do, we know that KELLYS will give our customers complete satisfaction. Try one—you'll buy the rest of the set without urging.

"Jim" "Bill"
Smith & Watkins
The Station with a Clock Phone 44

10th ANNIVERSARY SALE

STARTS Mon., Feb. 18 8 A. M.

During the past three months we have completely remodeled and refurnished our entire store, making it possible for us to give even much better service than we have in the past, and we are now proud to say that we can offer to the people of Salem the

Largest and Most Complete Cycle Store in Oregon

To show our appreciation for the fine business that we have enjoyed during the past 10 years we are going to offer our friends our

10th Anniversary Clearance Sale

Never before such a sale—never before such low prices—only a few items listed here, but you will find our entire stocks of Bicycles, Tires, Used Motorcycles, Children's Wheel Goods and Accessories reduced from 10% to 50%—take advantage of these prices at once.

Heavy Rubber Pedals \$1.50 value 90c pr.	"Devil Dog" Bulb Horns for bicycle 95c	U. S. Chain Tread Bicycle Tires \$1.95	Bicycle Enamel Four different colors Reg. 35c cans 10c can	"Pearson's" Wheel Horns A real noise maker Retail \$1.25 50c
Scott's Heavy Service Bicycle Regular \$50.00 wheel \$39.75	32-in. Genuine Horsehide Coats Fine cheepskin collars While they last \$14.50	Scoters 12-in wheel, ball bearings Large rubber tires Retail \$5.00 Special \$3.00	Helmets Good leather, full lined 75c	Grips Rubber handlebar grips 40c value pair 20c pr.
Velocipedes All sizes and models 20% OFF	Kay Bee Spotlights \$3.25	Bicycle Tires Fisk Premier—a good standard make tire Special \$1.40. ea.	Bicycles Boys' and girls' models \$26.00 value Anniversary Special 18.50	Skates pair Finest quality ball bearing Skates pair \$1.85 pr.
Repair Dept We pride ourselves on maintaining the most complete and efficient repair shop in the state—no have two factory trained mechanics and are offering special prices on motor repair jobs for the next 60 days. We are not permitted to offer discounts on motorcycle and bicycle replacement parts, or new motorcycles.	Clincher Casings Fine "Heavy Stud" clincher Bicycle Casings \$1.95 ea.	Fisk Premier—a good standard make tire Special \$1.40. ea.	Anniversary Special 18.50	Attention—Out Board Motor Owners We are in a position to give you expert repair service on any make of Out Board motor—let us have your motor troubles. We guarantee satisfaction.

HARRY W. SCOTT
"The Cycle Man"
147 So. Commercial St. Harley-Davidson Service Telephone 68
REBUILT MOTORCYCLES from \$40.00 Up—TERMS and TRADE ACCEPTED