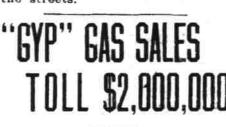
The New OREGON STATESMAN, Salem, Oregon, Sunday Morning, November 18, 1928

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Washington, D. C., to Detroit. Mich., nearly 600 miles, for the amount of money lost each year by the motorists through "short sales" of gasoline.

Thos, P. Henry, president of the American Automobile association, in issuing this statement, said that it is safe to say that the sum lost during the last five years would build a new transcontinental highway of the highest im proved type.

Mr. Henry bases his statement on an average cost of \$35,000 per mile for the higher type roads and the fact that motorists pay an annual toll of \$20,000,000 in the form of tribute to "gyp" operators of gasoline pumps.

The A. A. A. president pointed out that there were 11.500,000. 000 gallons of gas sold in the United States in 1927. It is safe to assume that at least one-sixth of this total, or approximately 2, 000.000,000 gallons, was .subjected to short sales and that the shortage averaged one quart in every five gallons.

This simply means that the motorists were "gyped" out of some 100.000,000 gallons of gasoline in 1927 and that at the current average cost of gasoline, their money loss was at least \$20,000,-000. The statement continues:



"I am paricularly optimistic vised to forecast the state's traf-and mark until 1910, or 16 years during which much of the conabout the future of the motor- fic a decade or two ahead of its after the first automobile was cycle business, since I have had present development. the good fortune to attend one of The increase in motor vehicle the sales classes being conducted registration in a state brought unby the Harley-Davidson organiza- der investigation is considered tion. That they have made an the function of the increase in exhaustive analysis of the sales population and the increase in miles will be included in the

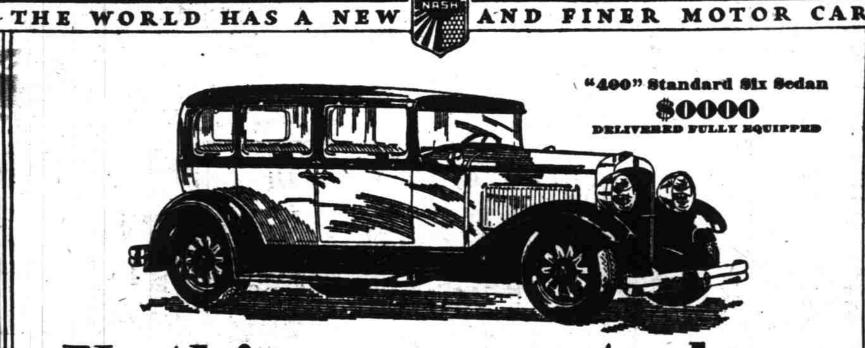
possibilities of the motorcycle is ownership of motor vehicles in snow removal programs of the An all-concrete bighway, 18 very evident. I thought I had proportion to the population, northern states, according to a feet wide, could be built from discovered a great many sources measured by the number of per- survey just completed by the of business for the motorcycle, sons per motor vehicle. but I now realize that I haven't The growth in motor vehicle A total of 36 states have aneven scratched the surface. The registration in proportion to pop- nounced that they will keep this possibilities for sales to the pleas- ulation appears to follow the number of miles of highway open ure, police and commercial mar- growth of population, according by the use of tractor and snow kets are practically unlimited and to the road bureau's forecasters. plows during the 1928-29 snow this recent class has equipped me The trend is along the lines of an seasons.

struction work was concentrated, 600 miles of pavement were finproduced in this country.

86 STATES CLEAR SNOW An estimate mileage of 130,000 American Motorists' asociation.

ished, while 700 miles of pavement were under contract and unfinished.

Tune in Thursday Evening for Seiberling Singers, 6 to 6:30 **Telephone 471** 198 S. Commercial Vulcanizing and Repair Service



Nothing more to buy The Quoted Price Includes Freight and Complete Equipment

WHEN the Nash salesman quotes you the price on a Nash "400," you will find that it includes not only the car, but the freight, bumpers, hydraulic shock absorbers, everything!

There's nothing more to buy. Nash puts on the extras at the factory, instead of you or the dealer putting them on, at retail prices!

That's why a Nash "400" delivered price almost invariably is lower than the delivered price of some other car with the same or even lower factory (f. o. b.) price. And, don's forget, it's the delivered price you payle

The "400" Standard Six Salon Body 4-doos Sedan, illustrated above, will give you an excellent idea of Nash "400" value. Come in and see its Take it out and drive it.

The money never bought so fine a motor ear before-big-handsome-powered by a new, high-compression, 7-bearing motor-longer wheelbase-new double drop frame-all exposed metalware chrome plated-and a host of othes vital improvements. Read them below.

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IMPORTANT "400" FEATURES-NO OTHER CAR HAS THEM ALL

High-compression motor High turbulence New double drop frame Torsional vibration damp

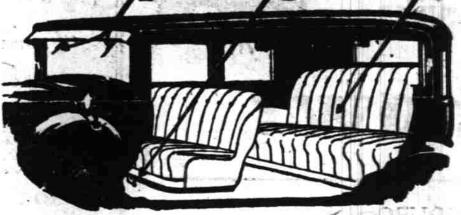
Salon Bodies One-piece Saloa feader inum alloy pistons World's easiest steering Short turning radius bearing cranks Longer wheelbase

Nash Special Design front and rear bumpers Exterior metalware chros plated over nickel

Clear vision front pillar post

Jhree wonderful new comfort-factors not combined in any other automobile .. all playing their part in the tremendous country-wide demand for the new Buick

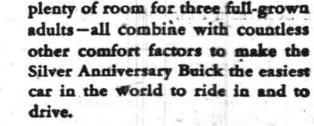
> Twin blade dectric New adjustable Wide seat - Perfect front seat _ Comfort for 3 ad mind chield wiper



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In addition to its vivid new beauty -in addition to sensational performance-the Silver Anniversary Buick provides comfort and convenience not combined in any other automobile.

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The new Buick marks a new epoch -a new era-in all elements of style, comfort, performance.

