

## GRAHAM TRUCKS FILL ALL NEEDS

Making the motor truck fit the transportation requirements of modern business is insured by unique surveys and research constantly carried on by the Graham Brothers Truck division of Dodge Brothers. So completely has the field been covered that the recent addition of a three ton truck to line brings the total coverage to more than 96 per cent of all commercial hauling. Six capacities are now available in hundreds of combination types made possible by interchanging the bodies and chassis.

An engineering survey which involved first hand investigations of vocational transportation problems in major cities throughout the country was recently completed by the company. Composite information obtained was used as a basis for the design of units that efficiently solved the owner's individual delivery problems. In addition, the special equipment division annually builds hundreds of special bodies on sketches furnished by the truck operator, to fill specifications falling outside standard equipment.

The motor coach division has carried surveys so far as to find out the average shoulder and hip width of school children of various ages in order to announce correct carrying capacities based on actual measurements, and insuring adequate room for children at any designated bus capacity.

"Coupled with this adaptability to practically every transportation field, the motor truck's dependability are constantly enlarging its scope of operation," said Howard E. Sneathen, director of commercial car and truck sales for Dodge Brothers. "The future development rests on the public's realization of the speed and economy that shipments can be made by truck. Four wheel breaks, improved six cylinder engines, and four-speed transmissions have brought the performance of commercial vehicles to high standards reached by passenger cars."

## MARMON COMPANY EARNINGS ADVANCE

G. M. Williams, president of the Marmon Motor Car company, has in the history of the company announced the completion of the largest August volume of business which closed with unfilled orders on the books sufficient to maintain production at a peak season rate well into the fall season. At the same time, Mr. Williams made public a statement showing earnings of \$1,285,598.33 for the six-month period ending July 31 after depreciation and all other charges but before federal income tax.

These indications of undiminished activity come at a time that is regarded generally as the dull season of the year in the industry. The Marmon company's report follows closely on the heels of the introduction throughout the country in August of the new series Marmon 68 and 78 which, according to reports from the company's entire distributor and dealer organization, have met with excellent acceptance by the public and automobile trade alike.

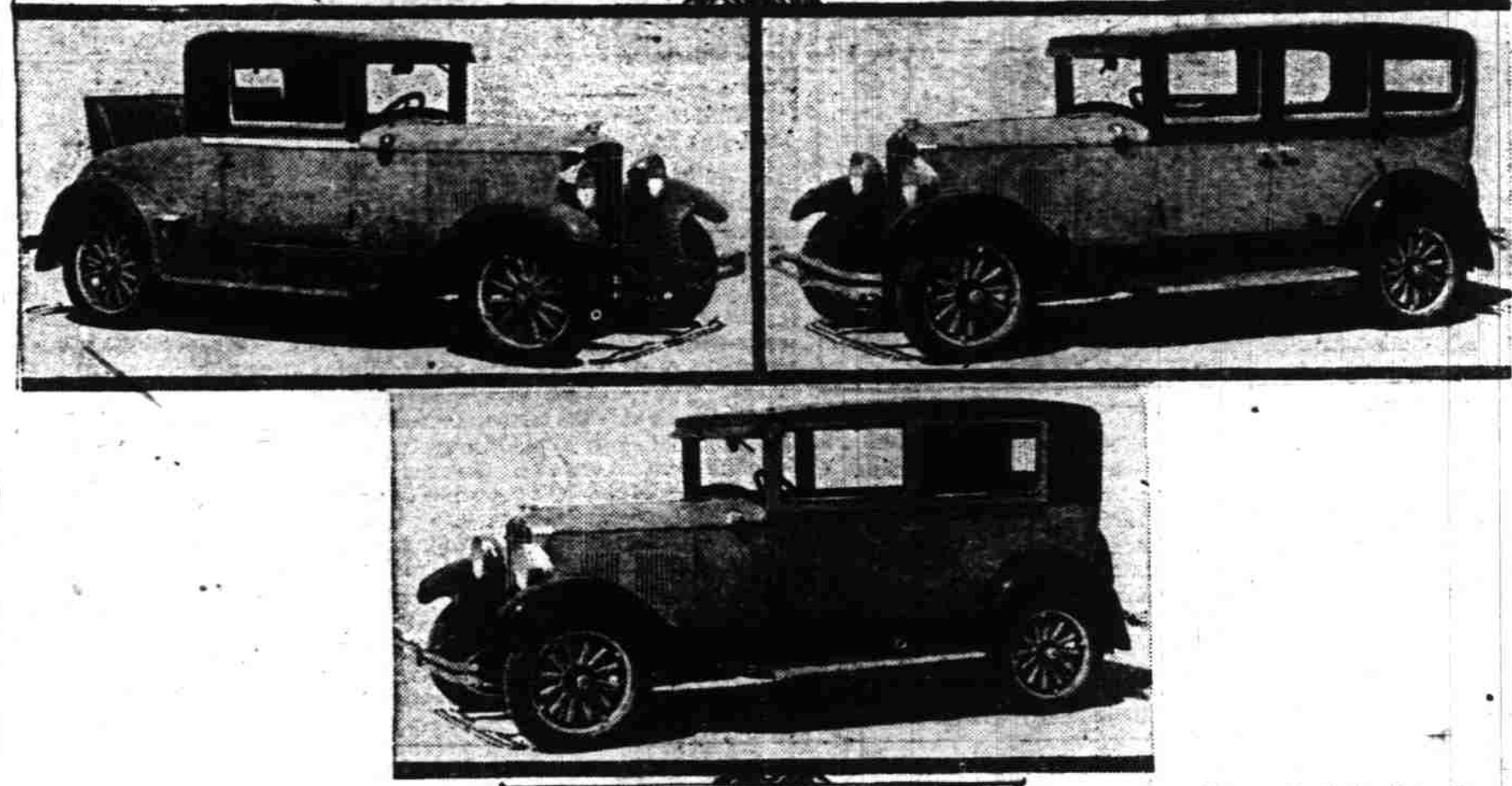
Orders for the new series straight-eight in August were greatly in excess of production schedule for September with a view to meeting current requirements and, at the same time, absorbing the unfilled orders that have piled up as a result of heavy sales during the last several weeks.



**Satisfaction**  
WE GUARANTEE you will be satisfied with our work. If you have any kind of automobile trouble, bring the car to us. Quick service, expert workmanship, courteous treatment, reasonable prices.

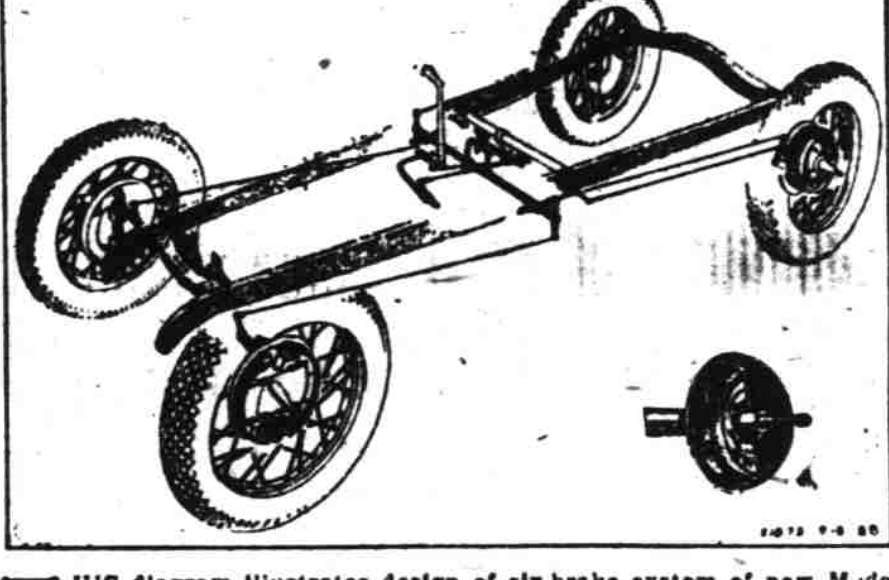
**High Street at Trade  
Tel. 1841**  
**REPAIRING**

## Western Durant Dealers Announce Their Greatest Four



With a host of refinements and improvements, better equipment, greater power and getaway, more beautiful and distinctive than ever before, a new line of Durant motor cars, called the Greatest Durant Four's, appear here today. Bodies are said to be both squeak-proof and rattle-proof; chromium plating on outside hardware has been substituted for the nickel plate; a larger flat top steering wheel replaces the former type; and more than twenty different colors are used in the wide range of color combinations offered on the new cars. Here are three models in the special line: the Coupe Cabriolet, the Two-door Sedan and the Four-door Sedan. They are fully equipped.

## Six-Brake System on Model A Ford President Henry States His Views on Insurance



THIS diagram illustrates design of six-brake system of new Model A Ford car. All six brakes operate on wheels of car, service brakes on all four wheels and parking or emergency brakes on the two rear wheels. Dark brake rods in the diagram show service brake system, while the light ones indicate emergency system. Inset shows cut-away section close-up of a rear brake, showing two separate bands on a two-one drum, one for service brakes and one for emergency.

WASHINGTON, D. C., Nov. 3.—(Special)—Thomas P. Henry of Detroit, Mich., president of the American Automobile Association, in an address before the International Association of Casualty and Surety Underwriters, at White Sulphur Springs, W. Va., but lined the policy of the national motoring federation on the problem of compulsory automobile liability insurance.

The A. A. A. President told the gathering that the difficulties surrounding the efforts of Massachusetts to pioneer this law have more than ever served to caution the rest of the country against precipitate action.

"Many of the dangers and the pitfalls predicted by the opponents of compulsory automobile liability insurance in its radical form, appear to be substantially demonstrated in the experience of Massachusetts in the first twenty months of the law," Mr. Henry declared.

Convention Planned  
At the same time that he made this declaration, the A. A. A. executive announced that motor club leaders from all parts of the United States will convene in Washington under auspices of the American Automobile Association, to formulate definite recommendations.

"It is hoped," he said, "to have a model law drafted for the guidance of motor clubs in handling the problem before state legisla-

atory automobile insurance would reduce accidents, but there was no reason whatever to suppose that this would be the case. Indeed, under any theory of a priori reasoning, the reverse would be expected. And after a period of discussion, the proponents of compulsory insurance were compelled to relegate the 'safety' claim to the background.

"Second, it was contended that it would guarantee compensation to the victims of accidents at the hands of financially irresponsible drivers. Here was a humanitarian appeal that could not be overlooked. But what was overlooked was that the total amount of unpaid damages was a drop in the bucket as compared with the immense sum involved in the application of the scheme to 23,000,000 car owners; also that it was manifestly wrong to apply compulsion to the financially responsible in order to guarantee the liabilities of the irresponsible.

Claim Lower Rates  
"Third, it was claimed that it would lead to lower rates in liability insurance. We believed that the reverse would be the case, since we foresaw the possibility of thousands of frivolous and trumped-up claims for damages. We realized that probably more than ninety per cent of our own A. A. A. members carried insurance and that no measure that would lead to increased rates was in their interests. We foresaw the danger to the selective risk principle which I have always understood to be fundamental, of a sound insurance structure.

"Fourth, we felt that it would inevitably lead to state insurance and we suspected that many politicians were more interested in building up a large state fund to administer than they were in the benefit widows and orphans of automobile victims."

## LOCK COMBINATION SOLVED OVER PHONE

BAKER, Ore., Nov. 3.—(AP)—The faint sound of moving tumblers in a safe, flashing over a telephone wire from Baker to Weiser, Idaho, today provided Charles Braun, Weiser jeweler, with the necessary information to open a safe in the offices of the Stanfield Feeder company here.

Miss Kathleen Kivett of the Feeder company called Braun, expert safe opener, over long distance telephone, and explained that she had lost the combination code of the safe and was unable to open it. The jeweler instructed the girl to place the mouthpiece of the telephone near the safe combination and to work the tumblers. He then told her when she was turning the tumbler wrong, and when she was turning it correctly. In less than five minutes the combination-clicked and the door was opened.

## MOTOR STAGES WINNING FAVOR

(Continued from page 14)  
at total of about 86,000 units. This total is not large compared with automobile registration, but to appreciate its full significance, it must be compared with the number of units in the electric railway industry. In the hey-day of the trolley, after two decades of expansion, about one hundred thousand were in use.

Bus Replaces Trolley  
"The bus companies used in obtaining average figures range from the operator of but a single bus to the operator of 1,389 buses from the operation of 42,178 bus

miles to the operation of 46,293 358 bus miles, from the accommodation of 7,000 passengers to the accommodation of 261,548,808 passengers, and reveal the same wide variation from almost any other point of consideration.

"The motor coach is the natural result of the demand created by the private passenger car for swift, comfortable and economical transportation. Many steam and electric lines have realized this and substitution of the motor coach for non-paying train and trolley service has during the past few years, been the rule rather than the exception."

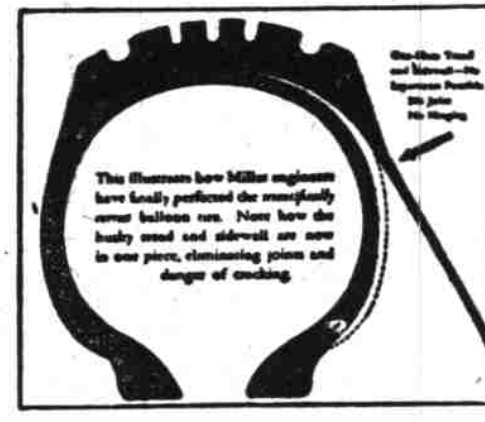
TREMORS REPORTED  
ATLANTA, Nov. 2.—(AP)—Earth tremors of varying intensity were reported last night shortly after 11 o'clock from five states, Virginia, North and South Carolina, Tennessee and Georgia.

## The Last Great Enemy of Long Tire Life—Whipped!

in America's First Scientifically Correct Tires

## Miller Tires

GEARED-TO-THE-ROAD



One-Piece Tread and Sidewall  
No more cracks, joints and hinges  
No more sidewall separation

## Miller Tire Service

So. Commercial at Ferry — "Rues" Smith — Phone 318  
ASSOCIATE DEALERS  
Harbison Stations  
Capitol at Market — West Salem — 1095 So. Com'l. St.

## State's Deficit Over Million Will Disappear

The deficit in the general fund of the state October 1 was \$1,074,854.84, according to a report prepared by the state treasurer.

The report showed a balance in the general fund on October 1 of \$464,368.98, with receipts aggregating \$1,692,443.98 and unreported items \$162,466.06.

Disbursements totaled \$2,350,563.69, with the amount owing on certificates of indebtedness fixed at \$600,000. The amount owing highway commission was placed at \$500,000, and funds subject to transfer \$33,610.27.

The state treasurer said this deficit would be wiped out when the second half taxes are received this month.



## CONSTANT EXPANSION

—to serve Chevrolet owners better

SINCE January 1st more than a million new Chevrolets have been delivered to owners—making the Chevrolet Motor Company, for the second consecutive year, the world's largest builder of automobiles!

This outstanding achievement has been attained not only because of the quality and value of Chevrolet cars—but also because there has been a constant expansion of Chevrolet service facilities.

In order to bring these mammoth facilities of the Chevrolet factories to Chevrolet dealers and owners everywhere, there have been erected 26 huge parts warehouses in the principal centers of distribution. This expansion program is continually going on—for four great additional warehouses will be in operation by January first and seven more by the summer of 1929.

Into the service departments of all Chevrolet dealers, Chevrolet has brought special tools and shop equipment—designed

under the supervision of Chevrolet engineers. This equipment definitely assures maximum speed and precision and the lowest possible cost in the performance of every Chevrolet service and repair operation—which are charged for on a flat rate basis.

Furthermore, all of these tremendous facilities have been made available to 15,000 authorized service stations manned by skilled mechanics, over 25,000 of whom have been factory trained to efficiently handle every repair operation on a Chevrolet car. In addition, there are over 4,000 other points where genuine Chevrolet parts may be obtained.

Uniformly efficient, uniformly reliable and within easy reach of everybody everywhere—this great service organization is maintaining at peak efficiency the fine performance for which Chevrolet cars have always been renowned.

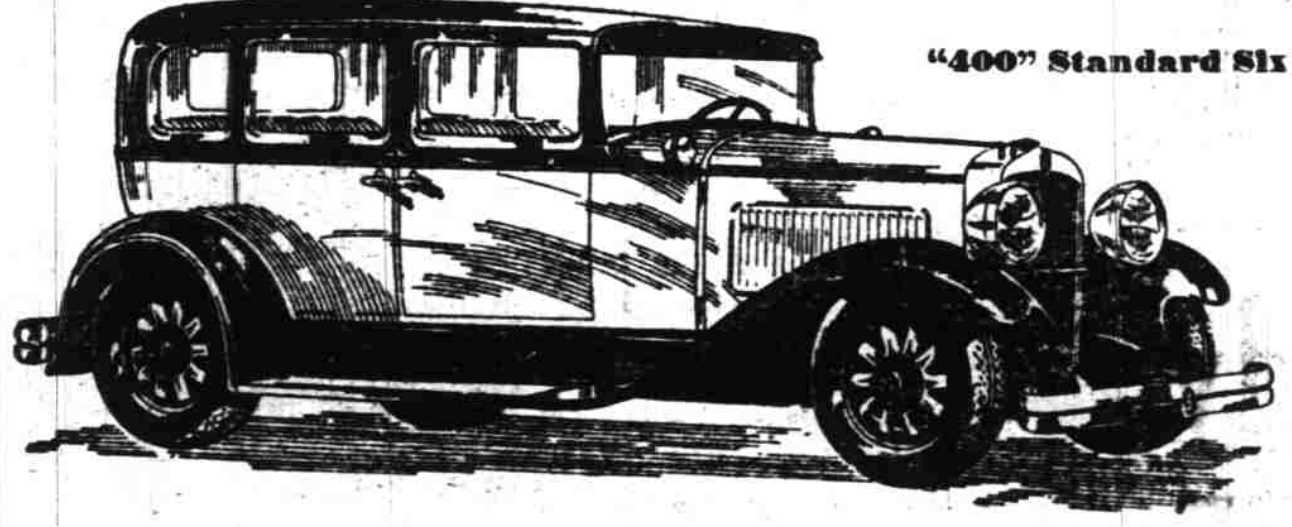
We cordially invite you to come in and see how our service facilities reflect the influence of this great national service program.

## DOUGLAS McKAY COMPANY DISTRIBUTOR

ASSOCIATE DEALERS  
Ball Bros., Turner  
Columbia Garage, Mt. Angel  
Hardy Chevrolet Co., W.  
Halladay's Garage, Monmouth  
Hollis B. Smith, Dallas

QUALITY AT LOW COST

## THE WORLD HAS A NEW AND FINER MOTOR CAR



## Did you know you could buy a Nash '400' 4-door, Salon Body Sedan for \$1160

EVERYONE is astonished at the prices of the new Nash "400's". They come in, look at these cars, then frankly say that other cars at the price are not to be put in the same class with the new "400".  
On appearance alone you'll pick the "400"—Even the lowest priced Standard Six models have the exclusive new Salon Body—low, slender, graceful, very smart.  
At its price, you simply cannot buy another car as powerful as this new Standard Six. It is powered by a new, high-compression, full-pressure-lubricated, 7-bearing motor—with speed and pep that put you ahead, and keep you there.

## NASH '400'

Leads the World in Motor Car Value

- IMPORTANT "400" FEATURES—NO OTHER CAR HAS THEM ALL
- High compression motor
  - High turbulence
  - New double drop frame
  - Torsional vibration damper
  - Lovejoy shock absorbers (exclusive Nash mounting)
  - Aluminum alloy pistons (lower strain)
  - 7-bearing crankshaft (better crank pin)
  - Salon Bodies
  - One-piece Salon fenders
  - World's easiest steering
  - Short turning radius
  - Longer wheelbase
  - Nash Special Design front and rear bumpers
  - Exterior metalware chrome plated over nickel
  - Clear vision front pillar posts

## F. W. PETTYJOHN CO.

365 North Commercial Street  
"AFTER WE SELL—WE SERVE" Telephone 1260