Story of Herbert Hoover As Office Boy Is Related By Former Salem Minister

(Under the heading, "Herbert Hoover Office Boy," the current number of The Congregationalist, Boston, religious newspaper with a wide circulation, prints the following from the Rev. James Elvin, president of the Home Mission council, Montana, whose present address is 816 Evelyn street, Lewiston, Montana, and who for a number of years was pastor of the First Congregational church of Salem, and chairman of the development committee of the Salem Chamber of Commerce, and Salem booster.—Editor).

By JAMES ELVIN
President of Home Missions Council, Montana

SALEM, the beautiful city of Oregon, the pearl of the Willamette Valley, is as proud as a peacock. In this town Herbert Hoover took his place in the world of business as office boy for the Oregon Land company, and no town or city has followed the career of Mr. Hoover with greater interest. All of the old-timers in Salem are perfectly familiar with the Hoover pedigree.

Hoover's Ancestors

Jesse Hoover had pioneered to Iowa with his parents, who were members of the Quaker community that established West Branch, Iowa. Hulda Minthorn Hoover, before her marriage to Jesse Hoover, the blacksmith, had been the "lady of the house." Her mother, Mary Minthorn, was a woman who valued education, and who, although a widow, had been successful in raising and educating her children. Her sons graduated from the University of Iowa. Hulda was sent to a private school and later to Iowa University. But before Hulda became the wife of Jesse Hoover, she realized that more than educational training, she needed domestic training. In order to secure this training it is family history that Hulda actually apprenticed herself out in a neighbor's home and soon acquired a reputation for capability in household management. After her marriage it is said that Hulda's home boasted the brightest windows, the most "spick and span" floors and the most inviting silver service and culinary equipment of any Quaker household in the community.

There was good stuff on the father's side, too. When we examine the Hoover family tree, we come face to face with a sturdy ancestor, who left France, his native land, in search of religious freedom, came to America and founded the Hoover family on this new soil.

Hoover Comes to Salem

After the death of Jesse Hoover and his wife the boy Herbert came to Newberg, Ore., on the Willamette river, and later to Salem, to live with Dr. John Minthorn, president of the Oregon Land company and brother of Herbert Hoover's mother. Many people still living in Salem remember vividly old Uncle John Minthorn.

We get an interesting picture of the office boy from the lady who formerly was the secretary of the Oregon Land company. She declares: "Herbert Hoover was the quietest, the most efficent and the most industrious boy I ever knew in an office. He even wore quiet shoes and you never knew he was around until you wanted him and wanted something and then he was right at your elbow. He knew everything about the office and the rest of us never

HERBERT C. HOOVER

tried to keep track of things. It was easier and quicker just to 'ask Bert about it.'"

Office Boy "Encyclopedia"

"He had a little table near my desk and it always had a geometry or a book of geology on it. Whenever he was not doing anything else he was hunched up over this table and his book. He was a funny looking little fellow, with a short neck, and a round head which was always covered with a hat. There was nothing striking about him except his persistent application to his job and his pile of books. No one thought much about him. But his scent of learning was keen, and what he knew he knew, so his instructors and his neighbors were accustomed to call him 'the walking encyclopedia.'"

The old building where Herbert Hoover served as office boy is still standing on the corner of Chemeketa and North Commercial streets in Salem, and in these days is an object of much curiosity. Soon after the World war, the world-renowned Herbert Hoover and his two sons visited the familiar spot. Much water has passed under his bridges since the day when he sat at the table in the corner poring over geology. In one of the photographic studios in Salem, there is a photograph of a horse car once driven by Herbert Hoover.

Saves for Education

Not only did he perform the duties of office boy for the Oregon Land company but driving, running errands and assisting his brother at the printing trade were only a few of the odd jobs by which Bert added to the fund he was putting away for the much-longed-for education. It was Grandma Mary Minthorn who never ceased telling the boy that he must stay with his books and save steadily for the day when the big opportunity would come.

"The big opportunity" came one sunny afternoon when it was least expected. Bert was crouched before the little table. A mining engineer visited the office and began conversing with the boy. Suddenly the engineer said to him, "Son, why don't you go in for engineering?" He talked in the most interesting manner of the coming development of the Far West, of mines and farms and railroads of the joy of an engineer's career, with its outdoor life, its intellectual thrills, its far-reaching possibilities. He concluded, "Seantor Stanford is opening a new university down in California next year, and they are going to have one of the best men in the world for head of the mining and geology departments, John Branner. Tuition will be free and an ambitious boy can work his way through." Hoover had been listening eagerly.

When the stranger went out of that office, the boy Hoover was transformed with a change as sudden and revolutionary as a sincere religious conversion. Instantly the boy was changed into a man. The vision had arrived. The soul's awakening had taken place. The talk that afternoon with the mining engineer had set his life on fire. Salem could never be the same again. After that memorable afternoon, it was California and Stanford Universiy and nothing else.

Enters University

Later he was fortunate in meeting Prof. Joseph Swain, head of the Stanford University department of mathematics. Professor Swain said to him, "If you will come down to Palo Alto a few weeks before the university opens take tuition in mathematics and English and pass examinations in them, I think I can get you admitted."

In the month of June, 1891, Herbert Hoover quitted his job as office boy in Salem, and started for Palo Alto to matriculate at Stanford University. The following story is told by one of his former instructors at the university. This instructor overhead a student talking about Hoover's luck and rebuked him with this statement: "Hoover has not had luck he has had reward. If I tell any of you to go and do a thing, I have to come around later and see if it is done, but if I told Hoover to start for Kamchatka to bring me a walrus tooth, I'd never hear of it again until he came back with the tooth." Rapidly the former office boy rose to leadership in his profession and soon was drawing a large salary.

Helpfulness Evident

But Grandmother Minthorn, source of his inspiration, was never forgotten. In 1899 and in 1903, Mr. Hoover came to Salem for the sole purpose of seeing Grandma. He cared generously for her until her death. She died in Salem in 1905. The dearest spot to Herbert Hoover today, in Salem, is the little North Salem Quaker church where Uncle John Minthorn and Grandma were "pillars of the church." And wherever he has roamed he has never forgotten to send every year, his subscription to this little Quaker church of his boyhood days.

It is well known in Salem that he assisted many of his relatives who desired to perfect their education. Old-timers in Salem affirm that the kindliness and thoughtfulness shown by the boy are found in the man, who, sacrificing personal interests during the war, found himself naturally fitted to head the ambassadorship of human helpfuness to which he has been called so many times.

Salem Markets

Fresh Fruits
(Wholesale quotations)

Apples, f. and f.—	
Spitzenberg	1.65
Snow	1.40
King David	1.50
Winter Bananas, Wn.	1.50
Northern Spy	1.50
Bananas, lb.	.08½
Cranberries, Western, box	6.00
Cants, atds crate	2.25
Ponies	1.75
Dates—	
Dromedary, 36, 10-oz pkgs.	6.75
Dainty, 12-11 to 12 oz.	2.50
Figs, new crop	1.50
Grapefruit, Cal. case	6.00
Grapes—	
Cal. seedless, lug	75@1.00
Cal. Muscats, lug	1.40
Cal. Tokays, lug	1.75
Cal. White Malagas, lug	1.10
Cal. Ladyfingers, lug	2.75
Cal. Cornichons	1.50
Cal. Zinfandels	1.00
Concords, local	.65
Ground cherries	1.50
Huckleberries, Wn., lb.	.12
Comb honey, new crop	4.75@5.50
Lemons, Cal.	7.50@8.00
Limes, cartons, 5 doz.	2.00
Melons—	
Watermelons, Klondike	.02½
Honedews, local	.02
Ice cream, lb.	.02
Oranges, Valencias—	
150s and larger	7.50@8.75
176s, 216s	9.50
252s to 324s	9.50
Pears, local Bartletts, lb.	.03
Peaches—	
Wn. Elbertas	.60
Wn. J. H. Hales	1.50
Heath Clings, The Dalles	1.00
Orange Clings Home, Ore.	1.50
Pomegranates, box	1.50
Quinces, lb.	.06

Vegetables

Artichokes, doz.	1.40
Beans, Gr. sack lots, lb.	.05
Dill weed, doz.	.80
Pumpkins, lb.	.03
Celery, L. Labish, doz.	.90
Spinach, local, lb.	.06
Squash—	
Danish, doz.	.80
Summer, doz.	.80
Hubbard, lb.	.03
Marblehead	.03
Cucumbers, box	.60
Carrots, local, sack, lb.	.03
Cabbage, local, lb.	.03
Cauli., local, crate	1.25
Corn, yellow, 6 doz. sk.	1.25
Eggplant, lb.	.08
Bunched vegetables, per doz. bunches—	
Carrots	.40@.80
Beets	.40@.80
Turnips	.80
Onions	.40@.80
Radishes	.40@.80
Lettuce, local, crate	1.50
Potatoes, sweet, lb.	.05¼@.05½
Potatoes—	
Yakima Gems, comb.	1.75
Local Burbanks	1.50
Yak. Gems No. 2	1.25
Garlic, lb.	.20
Pickling Cuckes—	
No. 1, 2 & 3	.06, .04@.03
Peppers, local, green, lb.	.05
Wash. Red, lb.	.15
Tomatoes, local, box	.60
Onions—	
Yakima Globes, cwt.	3.00
Ore. Yellow Danvers	3.00
Small pickling, lb.	.07½

Feeds
(Retail quotations)

Calf meal, 25 lbs.	1.25
Dairy feed, ton	48.00
Scratch, ton	50.00
Corn, whole, ton	50.00
Cracked and ground	52.00
Mill run, ton	35.00
Bran, ton	35.00
Egg mash	50.00
With milk	55.00

Eggs
(Quotation to Producer)

Standards	.40
Mediums	.33

Poultry
(Quotation to producer)

Hens, heavy	.22
Medium	.16
Lights	14@.15
Leghorn broilers, under 2 lbs.	.25
Springers	24@.25
Roosters, old	.07

Butterfat
(Wholesale)

Butterfat	.53
Prints	.53
Cartons	.54

Grain
(Buying price)

Wheat, Western Red, bu.	.98
Soft white	1.04½
Oats, gray, bu.	.35
White, bu.	.48
Barley, ton	34.00

APPLICATIONS FOR WATER USE FILED

The Shevlin-Hixon company of Bend has filed with the state engineer here an application for permission to appropriate water from Boundry spring for domestic use, manufacturing and fire protection in Klamath county.

Other applications for water permits filed in the state engineering department during the past few days follow:

Shevlin-Hixon company, corporation of Bend, for permit to appropriate 1.0 sec. feet from Boundry spring for domestic, manufacturing and fire protection in Klamath county.

Geo. C. Bailey, Wilbur, for permit to appropriate 1.0 sec. feet of water from North Umpqua river for irrigation of 17 acres in Douglas county.

Esther H. Young, Portland, for permit to appropriate water from North Umpqua river for irrigation of 20 acres in Douglas county.

Willard D. Hess of Wilbur, for permit to appropriate 2.0 sec. feet from Umpqua river for irrigation of 46.41 acres in Douglas county.

Fred Hale, Spray, for permit to appropriate 0.05 sec. feet from unnamed spring for domestic purposes in Wheeler county.

S. C. Miller, Dillard, for a permit to appropriate 2.0 sec. feet from Blue springs for irrigation of 150 acres, domestic and stock purposes in Klamath county.

Jas. T. Dixon, Fort Klamath, for permit to appropriate 2.0 sec. feet from Blue springs for irrigation, domestic and stock purposes in Klamath county.

Lincoln county school board, Toledo, for permit to appropriate 0.1 sec. feet from unnamed creek for domestic purposes in Lincoln county.

U. S. forest service, Albany, for a permit to appropriate 0.05 sec. feet from an unnamed stream for domestic purposes in Linn county.

C. B. Ryckman, Newport, for permit to appropriate water from an unnamed creek for domestic and trout hatchery purposes in Lincoln county.

Henry B. Peyron, Baker, for permit to appropriate 1.0 sec. feet from Powder river for irrigation of 65 acres in Baker county.

Wallace H. Cushman, Trail, for permit to appropriate 0.05 sec. feet from springs for domestic purposes in Jackson county.

S. Burdett, Sandy, for permit to appropriate 4.0 sec. feet from Cedar creek and two small spring creeks for domestic, fish propagation and power in Multnomah county.

NOTICE OF APPOINTMENT OF EXECUTRIX

Notice is hereby given that the undersigned has been duly appointed by the County Court of the State of Oregon for the County of Marion, as Executrix of the Last Will and Testament and estate of Alexander Turnbull, deceased, and that she has qualified as such executrix; all persons having claims against the estate of said decedent are hereby notified to present the same, duly verified to me, at the office of Ronald C. Glover, my attorney, 203 Oregon Building, Salem, Marion County, Oregon within six months from the date of this notice.

Dated at Salem Oregon, this 18th day of Septembtr, 1928.

HELEN D. TURNBULL,
Executrix of the Last Will and Testament and Estate of Alexander Turnbull, deceased.
—RONALD C. GLOVER, Attorney for Executrix, Salem, Oregon.
S. 18-25-Oct. 2-9-16

No. 7110
NOTICE TO CREDITORS
IN THE COUNTY COURT OF THE STATE OF OREGON FOR THE COUNTY OF MARION.
In the Matter of the Estate of Lars Andersen, Deceased.

The above-entitled court has appointed the undersigned, Anthon Eckern, administrator of the estate of Lars Andersen, deceased, and all persons having claims against the estate are required to present them, with the proper vouchers, within six months from the date hereof, to the administrator at office of the New Oregon Statesman at Salem, Oregon.

Dated and first published, October 2, 1928.

Date of last publication, October 30, 1928.

ANTHON ECKERN,
Administrator.
HUSTED & HUSTED, Attorneys for administrator, 1024 Board of Trade Building, Portland, Oregon. O.2-9-16-23-30.

ANTI-KNOCK

RED CROWN GASOLINE
needs no "dope"
STANDARD OIL COMPANY OF CALIFORNIA

General Markets

DAIRY

PORTLAND, Ore., Oct. 1.—(AP).—Dairy Exchange, net prices:
Butter: Extras 50c; standards 49c; prime firsts 46c; firsts 45c.
Eggs: Extras 45c; firsts 39c; mediums extras 35c; mediums firsts 30c; undersized 24c.

HAY

PORTLAND, Ore., Oct. 1.—(AP).—Hay-buying prices: Eastern Oregon timothy $20.50@21.00; valley $17@17.50; alfalfa, $17@17.50; clover, $14@15; oat hay, $15@15.50; straw, $7.50 ton; selling prices, $2 ton more.

PORTLAND GRAIN

PORTLAND, Ore., Oct. 1.—(AP).—Cash grain: Wheat—Big Bend bluestem, hard white $1.41; soft white $1.17½; western white $1.16½; hard winter $1.10; northern spring $1.09; western Red $1.12.
Oats—No. 2, 36 lbs., white $34.
Barley—No. 2, 45 lbs., B. W., $33.
Corn—No. 2, E. Y. shipment, $41.50.
Millrun—Standard, $25.50.

PRODUCE

PORTLAND, Ore., Oct. 1.—(AP).—Milk—steady, raw milk (4 per cent), $2.65 cwt., delivered Portland, less 1 per cent. Butterfat, station, 52c; track, 53c; delivered at Portland, 55c.
Poultry—steady (buying prices)—Alive, hens over 4½ pounds, 24c; 4 to 4½ pounds, 20c; 3 to 4 pounds, 18c; 3 pounds and under, 16c; old roosters, 10c; springs and Leghorns, over 2 pounds, 25c; stags, 18c; under 2 pounds, 30c; young white Pekin ducks, 30@24c; young geese, alive, 15@20c; turkeys, alive, 25@30c; broilers, 30@35c.
Potatoes steady; quotations on basis of 100-lb. sack, local $1@1.25; Yakima Netted Gems, No. 1 grade, $1.40@1.50.
Onions—Oregon onions firm. Yakima Yellow Globes, $2.50 cwt.; Oregon Yellow Danvers $2.75 cwt.

LIVESTOCK

PORTLAND, Ore., Oct. 1.—(AP).—Cattle and calves. Receipts, cattle—1165, calves 25, steers—25@50c higher, she-stock firm to 25c higher.
Steers (1100-1130 lbs.), good, $12.00@12.50; (950-1100 lbs.), good, $12.00@12.50; (800 and up), medium, $10.75@12.00; common, $10.75@12.00. Heifers (850 lbs. down), good, $10.00@10.65; common to medium, $8.75@10.75; cows, good, $9.00@9.50; common and medium, $7.00@9.00; low cutter, $4.75@7.00. Bulls (yearlings excluded), good beefs, $7.25@7.75; cutter to medium, $6.50@7.25. Calves (500 lbs. down), medium to choice, $10.00@12.00; cull to common, $7.50@10.00. Vealers, milk-fed, good to choice, $13.50@14.50; medium, $12.00@13.50; cull to common $9.00@12.00.
Hogs. Receipts—5560, including 1674 billed through and 80 on contract. Butcher classes full $1 lower.
Heavyweight (250-350 lbs.), medium to choice, $8.50@9.75; medium weight (200-250 lbs.), medium to choice, $9.00@9.90; light weight (160-200 lbs.), medium to choice, $9.90@10.25; light lights (130-160 lbs.), medium to choice, $9.00@9.75; packing sows, rough and smooth, $7.75@8.50; slaughter pigs (90-130 lbs.), medium to choice, $8.00@9.00; feeder and stocker pigs (70-130 lbs.), medium to choice, $9.00@9.50. (Soft or oily hogs and roasting pigs excluded in above quotations).
Sheep and lambs, steady, receipts—595 including 145 billed through.
Lambs, (84 lbs. down), good to choice $11.00@12.50; (92 lbs. down), medium, $9.75@11.00; (all weights), cull to common, $8.50@9.75. Yearling wethers (110 lbs. down), medium to choice, $8.00@9.75. Ewes (120 lbs. down), medium to choice, $4.50@6.50; (120-150 lbs.), medium to choice, $3.50@6.00; (all weights), cull to common, $2.00@3.50.

CHICAGO GRAIN

CHICAGO, Oct. 1.—(AP).—Big additions to the United States wheat visible supply proved to be more of a load today than the wheat market could stand up under. An increase of 6,665,000 bushels during the last week enlarged the total to 110,047,000 bushels, an amount never before met with at this time of year.
Closing quotations on wheat were nervous at 7-8 to 1¼c net decline. Corn finished 1-8 off to 1-8 up and oats 1-8 to 3-8c down.

NEW YORK STOCKS

NEW YORK, Oct. 1.—(AP).—Ten per cent call money, making its second appearance of the year, dampened speculative enthusiasm in today's stock market, but failed to bring out any extensive liquidation.
Pools conducted their operations with confidence and in some cases, notably Chrysler which reached a new high record at 124 7-8, up 5 points.
Coty ran up 5½ points to a new peak at 265, or more than double the year's low, on the announcement of the stock split-up. National Bellas Hess soared nearly 15 points to a new peak at 128¾, but sold down to 120 1-8 on the traditional "selling on the good news." Gaufman Department stores climbed more than 3 points to a new peak at 34 on rumors of an early increase in the dividend, and reports of large current sales.
General Motors advanced to within a fraction of its record high at 218⅝, dipped to 214 and closed a 215, off 1 5-8. U. S. Steel also climbed to within a fraction of the record top but lost most of its gain. Selling pressure was most effective against Advance Rumely, Du Pont, Greene Cananea Copper, International Telephone, Montgomery Ward, and F. G. Shattuck, all off 2 to 4 points.

Listen In

TUESDAY MORNING

7:00-9:00—KXL (226). Household program.
9:00-9:45—KXL. Early Birds.
9:00-10:00—KEX (278). Better Homes girl.
9:00-10:00—KWJJ (250). Concert.
9:00-10:30—KTBR (229). Women's program.
9:00-12:00—KWBS (200). Housewife's hour.
9:30-12:00—KOIN (319). Household helps and music.
9:45-12:00—KXL. Home economics and music.
10:00-11:00—KWJJ. Birthday hour.
10:00-11:00—KFEC (214). Request program.
10:00-12:00—KEX. Devotional service and shopping guide.
11:00-12:00—KFEC. Talks and music.
11:00-12:00—KWJJ. Concert.

TUESDAY AFTERNOON

12:00-1:00—KOIN. Organ concert.
12:00-1:00—KFEC. Semi-classical music; (12:55), news items and weather reports.
12:00-1:00—KGW. Luncheon concert.
12:00-1:00—KEX. Music.
12:00-6:00—KXL. Afternoon presentations.
12:00-6:00—KWJJ. Studio program.
1:00-1:30—KOIN. Farm forum and science talk.
1:00-2:00—KFEC. Luncheon concert.
1:00-2:00—KTBR. Music.
1:00-3:00—KEX. Concert ensemble and vocalists.
2:00-3:00—KFEC. Varied program.
3:00-4:00—KFEC. Pipe organ and (3:30), beauty talk.
3:00-4:00—KEX. Request recordings.
3:00-4:00—KOIN. News and music.
4:00-5:00—KEX. Concert ensemble.
4:00-5:00—KFEC. Studio concert, talk and book chat.
5:00-6:00—KEX. Symphony.
5:00-6:00—KFEC. Popular music.

TUESDAY NIGHT

6:00-6:30—KGW (492). Concert trio and book chat.
6:00-6:30—KXL (220). Organ concert.
6:00-6:30—KOIN (319). Organ concert
6:00-6:40—KTBR (229). Dinner concert and road report.
6:30-6:45—KGW. Dinner concert.
6:00-7:00—KWBS (200). Semi-classical program.
6:00-7:00—KFEC (214). Dinner concert.
6:00-7:00—KEX (278). Utility and music.
6:00-7:00—KWJJ (250). Dinner concert.
6:30-7:00—KXL. Children's program.
6:30-7:30—KOIN. Popular vocal and instrumental music.
6:45-7:00—KGW. Dentistry lecture.
7:00—KFEC. Utility.
7:00-7:30—KGW. Courtesy program.
7:00-8:00—KWBS. Popular music.
7:00-8:00—KEX. Dinner dance concert
7:00-8:00—KXL. Dance music.
7:30-8:00—KGW. Male quartet.
7:30-8:00—KOIN. Orchestra.
8:00-8:15—KOIN. Flower talk.
8:00-9:00—KEX. Studio program.
8:00-9:00—KXL. Courtesy program.
8:00-9:00—KTBR. Varied features.
8:00-9:00—KGW. NBC programs.
8:00-10:00—KWBS. Studio program.
8:15-9:40—KOIN. Venetian hour.
9:00-10:00—KXL. Hawaiian hour.
9:00-10:00—KGW. Program from KOMO
9:00-10:00—KTBR. Program.
9:00-10:00—KEX. Radio Knights concert with tenor and soprano.
9:00-12:00—KWJJ. Party service.
9:45-Eod.—KOIN. Fight broadcast.
10:00-10:30—KXL. Courtesy program.
10:00-11:00—KWBS. Request program.

Salem's Universal Service Man

There are many classifications in our Classified Ad Section. These cover a range of human wants as our paper covers its territory — THOROUGHLY! Would you sell an auto, a house, or a tennis racket? Would you buy a business, hire a cook, an office boy, or a general manager? Would you rent an apartment, a room, or a house? Day and night, throughout the length and breadth of our territory, our Classified Ads are working for you, making sales, pulling in business — ALWAYS AT YOUR SERVICE! Are you—personally, individually—making proper use of the opportunity offered in our Classified Ad Section?

The Oregon Statesman
CLASSIFIED ADS

CLASSIFIED ADVERTISING

Issued Daily Except Monday by
The Statesman Publishing Co
215 So. Commercial St.
Member of the
ASSOCIATED PRESS
The Associated Press is exclusively entitled to the use for publication of all news dispatches credited to it or not otherwise credited in this paper and also to the local news published herein.
BUSINESS OFFICES
Member
OREGON
Pacific Coast Representatives:—Arthur W. Stypes, Inc., Security Bldg., Portland; Sharon Bldg., San Francisco; 911 Western Pacific Bldg., Los Angeles.
TELEPHONE
500
Entered at the Post Office in Salem, Oregon, as second class matter.
SUBSCRIPTION RATES

Daily and Sunday, by mail, per year	$5.00
Daily and Sunday, by carrier monthly	.50

CLASSIFIED ADVERTISING

Reading notices, per line (3 line minimum charge)	25c
Classified Advertising, per line	10c
Classified Advertising, per line 3 times	20c
Classified Advertising, per line 6 times	30c
One month, daily and Sunday per line	$1.00

CONTRACT CLASSIFIED
(6 months contract)
5 lines daily minimum per month, 4c a line
(10% reduction for minimum of 10 lines daily)

SCHOOLS

YOUR FUTURE ASSURED
Good paying positions always available for trained men and women. ENROLL ANY TIME. Railway Telegraph Institute, Railway Exchange Bldg., Portland, Ore.

BUSINESS OPP.

INCOME SNAP!
FIVE RESIDENCES — Three strictly modern, two modern, except basement. Five garages. Good income. Paved streets and cement walks. Out of town owner must sell on account of other interests. Price $9,800. $800 cash will handle. Pay balance monthly out of income.
TRIANGLE REALTY COMPANY
421 Court Street Ground Floor

$1750 BUYS the best hotel and restaurant in Salem. 36 rooms. All taken. Phone—2225.

BUSINESS corner bringing $72 per mo. Will trade. Large business corner with income, is growing daily in greater value, $17,000.
Down town business lot, price reduced to $11,000.
GERTRUDE J. M. PAGE
484 Court St.

SPECIALS FOR A FEW DAYS
Good hardware store for sale, take some trade.
Dry goods store to trade for farm.
Dandy little restaurant for sale $450.
112 acre ranch to trade for Salem acreage or house.
Houses to rent. List with me, I might help you.
O. L. FOSTER
462 State St. Room 10

GOOD MONEY MAKER. We have an opportunity for a hustler with a few hundred dollars to take charge of the sales end of manufacturing proposition. Phone 372 or 2086-J.

FOR SALE—Real Estate

SUBURBAN HOME
SIX ROOMS. New. Basement, furnace, bath, garage, electricity, ½ acre ground. Wonderful view. Price $4500. $1,000 down. Will consider larger acreage with fair buildings in exchange.
TRIANGLE REALTY COMPANY
421 Court Street Ground Floor
"Headquarters For Homes"

—FULLY EQUIPPED FARM—
Fine 68 acre farm, 65 A. plow land, 11 A. seeded to oats and vetch, 12 A. prunes and cherries, nearly 2 A. of fine strawberries, good buildings; house, 6 rooms, barn, garage, poultry house and outbldgs.—2 good wells, windmill, water piped to house and barn. What goes with farm: 2 horses, 3 cows, 12 sheep, all machinery—implements—stock and crop—for $8000. Good terms. Located on good gravel road—near Pacific highway. Might consider some trade. For particulars See
BECHTEL or SEARS
341 State St. Room 4

FOR SALE OR EXCHANGE
24 room Apt. house. Close in, with $270.00 per month income, to trade for residence or business property in Portland.
6 room semi-modern house. Lot 80 by 178 ft., paving paid. Ideal location, lots of fruit and nut trees. Price $3500.00; $1500.00 cash, balance to suit at 6%.
125 acres all in cultivation with modern buildings, lights, power, water, bath, toilet, wash trays. Price $15,000.00; Mtge. $7500.00. Easy terms.
THE BUNGALOW REALTY
143 N. High St.

BARGAIN—5 A. tract $1000.00 3½ mi. So. of Salem. Terms so you can pay. Owner George L. Wilson, R. 4, Bx. 113CC.

FOR LEASE:
12 acre home place, seven room house, nearly all in bearing fruit $500 per year cash rental.
W. H. GRABENHORST & CO.
134 S. Liberty St.

LOTS LOTS.
$150 to $500 $10 down, $10 per month. Let us show you now.
W. H. GRABENHORST & CO.
134 S. Liberty St.

HOME BARGAINS
$4800 Modern up to date six room home well located on N. Capitol St. $2000 down balance soldier loan to be assumed.
$2000 Good seven room house located in S. Salem; $500 down.
$3200 Eight room home in excellent condition, located 235 N. 15th St.
$9000 Attractive 6 room modern home on fine corner only six blocks out. Terms.
W. H. GRABENHORST & CO.
134 S. Liberty St.

FOR SALE:
Fine country home consisting of six acres with beautiful trees, running water, fine modern seven room home, double garage, electric water system. Price $8500, terms.
W. H. GRABENHORST & CO.
134 S. Liberty St.

FOUR room house and lot. Fine ocean view. $1200.00. Terms. Will $4750.00. Fine new six-room home. East front, hardwood floors, fireplace, built-ins, basement, furnace, near school, park and bus, and paving paid. See it NOW.
$2500.00. Four rooms and bath. Large corner lot. Garage. Nice trees. $150.00 down and $20.00 per month including interest. HURRY.
Timber—fifty thousand acres fir and pine. Well located for logging and manufacturing. Reasonably priced.
Some wonderful bargains in city, country, and business property. See us NOW.
Want Private money for first mortgage real estate loans.
CAPITOL REALTY CO.
Insurance Loans
216 North High Ph. 1143

12 ACRE TRACT—New bungalow, out bldgs. $2500. Clear, take residence.
Cozy 4 room bungalow and garage $2000—$100 down, easy terms.
Two farms for rent on shares.
All modern 7 room bungalow, garage, paved St., exchange equity for good lot.
For rent 6 room bungalow $25—4 room bungalow $20. 5 room cottage $20—5 room bungalow $25.
PERRINE & MARSTERS
212 Gray Bldg.

A BARGAIN. 320 acres of river bottom land at considerable less than $100 an acre, 270 acres tillable land. North of Salem, 50 acres of alfalfa, 3 cuttings this year, 8 room home with water, electric lights. Large barn with water and lights, 2 story elevator, poultry house and other buildings. Fine land to grow flax, alfalfa, corn and for dairying. Good reason for being sold. $3000 will handle. It is a farm that will pay its way.
SQUARE DEAL REALTY CO.
202 U. S. Nat. Bank Bldg.

—HALF ACRE SNAP—
Just out side of the city limits, new and well built modern bungalow, has two bedrooms, large living room with fireplace; kitchen with all the built-ins! Nook. Electric lights. City water. A real home in the country with city privileges. Paving paid. No city taxes to pay; only $300 down will handle deal. Price $3600. To see this lovely home See
—BECHTEL or SEARS—
341 State St. Room 4

$1250. Bungalow, 3 rooms and nook, plastered, bath and nice lot. $200 down.
$2200. 4 room bungalow, basement, garage, paving, close to school. $100 down.
$3200. 5 room home, in good condition, basement, furnace, paving, on bus line and close to school.
$3800. New modern 5 room home in N. Salem, fireplace, furnace, garage and paving. $200 down.
$5000. New and modern 6 room English type home in N. Salem. $500 down.
MELVIN JOHNSON
320 U. S. Bank Bldg. Phone 637

$300 DOWN—Modern Home—of 4 rooms. Furnace, fireplace, garage, etc. Excellent condition. Total price $3850.00. See vacant at 919 Market street. Becke & Hendricks, 189 N. High street.

SPECIAL
10 acres with 9 acres of choice bearing fruit and berries, good 7 room plastered house, has hot and cold water, bath and toilet, fruit room, woodshed, chicken houses, double garage, equipped fruit dryer, near grade and high school. 13 miles from Salem. A real bargain for $6000. Will take some trade.
We have a buyer for a 40 acre farm, must be stocked and equipped.
SEE Thomason with
LEO N. CHILDS CO., Realtors
320 State Street Phone 1727

A REAL BUY
Big reduction on a nice English style house, close in North, 4 large rooms and nook, fireplace, furnace, good garage, large shade trees and beautifully landscaped lawn. Price $4000, terms.
SEE Mrs. Ellis with
LEO N. CHILDS CO., Realtors
320 State Street Phone 1727

OWNER OUT OF CITY
Will sacrifice home of 5 nice rooms, basement and furnace, choice lot with fruit and nut trees, paved street and walks in and paid. Price only $2600 with terms.
SEE
LEO N. CHILDS CO., Realtors
320 State Street Phone 1727

MODERN 3 room house in Portland. Will trade for a good modern home in Salem.
ULRICH & ROBERTS
REALTORS
129 N. Com'l St. Tel. 1354

FOR SALE. 500 acre stock ranch, $20 per acre.
150 acre farm well located, $50 per acre.
240 acre stock ranch, $8000, take a house.
Four room house, modern, good location $1400.
Five room house, modern, $1800.
House and lot Salem, to trade for Spokane.
F. L. WOOD
Room 8 Bayne Building

SACRIFICE — Owner leaving town. Buy direct. 1-8 block N. Summer St. Room, shade, fruit, grass, good neighborhood. Comfortable house, 5 rooms and bath, $3400. Terms. Phone 2106-W.

SMALL HOUSE BARGAINS
NEAT BUNGALOW—3 rooms. $100 new linoleum, lot 52x137, east front, small trees, berries, pavement. Close to school and bus. $1800, terms.
ATTRACTIVE 4 rooms, hot and cold water, bath, built-ins, basement, garage. Nicely decorated, A-1 condition. North Salem. Price $2200.
COZY 4 rooms, bath, built-ins, fireplace, large lot, fine walnut trees, garage, pavement. Not far out. $2650, terms.
SOCOLOFSKY & SON
1st Nat'l Bank Bldg.

FOUR Room house, paved street, practically new, basement, built-ins. Total price including paving paid, $2300. Terms so you can pay. Owner 2528-R.

Oregon— Farms are safe investments. 80 acres, 40 under plow. 5 room house, large barn, running water, good soil. An all around farm and a snap at $6500.00.
State— The number of acres you want. With or without buildings — near Salem. We have it.
Fair— Enough. 42 acres North of Salem. Good bottom land in good location at $4300.00. Very easy terms.
Bargain— 107 acres. 6 miles from Woodburn with good improvements. This farm has paid for itself and will do it again Price $150.00 per acre.
Week— The very best of terms. Of bargains. 32 acres good bottom land at $1600.00, on good road. Easy payments.
If you have anything to trade tell us about it.
At Ulrich and Roberts
Realtors
129 N. Com'l St. Tel. 1354

A. C. BOHRNSTEDT SAYS:
That he has an especial bargain in a suburban 2½ acre home. Modern in every respect. 200 four year old filberts, and lots of fruit. Good poultry houses. 7 large electric incubators. Ask for full information. Phone 577.
147 N. Commercial, Salem, Ore.

6 ROOM house and 2 lots. In good location. Call 2075 Center St.

5 ACRE fruit tract, good five room house, good well and spring, outbuildings. 6 mi. S. of Salem. Phone 36F13.

WANTED—Real Estate

EXPERIENCED man wants small dairy fully equipped—on shares. % Statesman, Box 1806.

EXCHANGE—Real Estate

SUBURBAN home, 5 rooms, water system, electric lights, orchard, 12 acres good land, price $8500. Terms. Will trade for city property. Ph. 72F13.

WANTED—One or two acres suitable for poultry—with good small house to exchange for clear city.
Wanted small place—not too far from Salem to exchange for city 7-room house.
Have city mansion on large corner to exchange for farm up to $10,000.
Have choice Portland property not heavily mortgaged to exchange for farm up to $25,000.
Have Hillsboro and Portland property mostly clear to exchange for dairy ranch up to $25,000. Prefer stocked and equipped.
BARBER & BOND
200 Gray Bldg. 125 N. Liberty

ACREAGE

FOR SALE, Trade or Rent—15 A. improved, close in. Bargain for a responsible party. Call at 562 N. 21st, after 5:30 p. m.

7 ACRES and 6 rm. house, garage, elec. available, all in variety of fruit, some berries, close in. Owner ill and anxious to sell and has reduced to $3200. Pmt. of $200 will handle and easy terms on remainder.
WINNIE PETTYJOHN, Realtor
175 S. High St.

$60 AN ACRE:
112 A. on gravel road, 5½ miles from McMinnville; 55 A. in cultivation—1500 cords fir timber; creek and springs; good 8 room house, fair barn with stanchions for 15 cows. Sell either with or without stock on good terms or accept city property in trade.
O. K. De WITT
1313 Edgewater Phone 1643

TODAY SPECIAL: 123 acre dairy farm, 45 acres cultivated, good buildings, 2 miles from town and R. R. station, Polk Co., this is all good soil, well watered. This man wishes to retire from the farm and is willing to give somebody a real chance to buy a good farm on such reasonable terms, that it will seem to you a foolish proposition to rent, with this place goes: 3 good horses, 3 extra good cows, 25 tons of hay, 40 bushels of feed, hogs, chickens, bees, and farm tools, pay $1000, move on and pay the balance to suit yourself with 6 per cent int. There is "no" better buy.
1100 acre stock ranch, 250 acres cultivation, one of Willamette valley best stock ranches, plenty of buildings