The New OREGON STATESMAN, Salem, Oregon, Sunday Morning, August 5, 1928

Improved Flocks Point Way to Wealth for Salem District

Men Golden Opportunities

They Maintain on Their

Salem District Farms As

Many as 4000 Head

Success Suggests Way to Profit for Other Men On Farm Or Off; One Man Finds Goats Valuable Adjunct **On Cheaper Lands**

By E. A. Rhoten

We frequently notice phenomenal records being made Salem brokers and builders and with sheep under more or less favorable conditions, but owners of down town property, behere is a true story of "sheep business" where the start was lieve a prosperous country makes for a prosperous city. So they not so rosy. It happened about ten years ago. help to develop the industries on

The man in the case was thirty years old but up to the land. Among other things, that time had "just worked around," and had saved mighty they breed and keep sheep, and little. He realized that it was up to him to get started in provide the proper conditions for the sheep industry. something that would better his condition, besides he now

On their various farming prohad added responsibilities that he did not have a few years counties, they maintain from 2000 er was a good thrifty honest man,

Back in the foot hills he selected 480 acres of rough to 4000 sheep. Last year, they but not the kind who made much again he could see what he had land. This was about 15 miles from a good thriving city brought 1800 head of thin lambs money." Thus spoke "Ernie" done, so he mustered up greater of approximately 8,000 inhabitants. A country store and from southern Oregon for their Flake of Flake's Petland. clover pastures. postoffice was within a few miles and a well improved road touched one corner of the land, but was a half mile or more under sheep" is an appropriate

from the site selected for building. There were some 30 or 40 acres

open, with some grass growing, the entire place. but practically all of it was cov- He says that his net returns aveered with brush and heavy tim- rage about \$10 a head a year.

This for lambs and wool. As he had a little money and **Replaces** Old Ewes had the reputation of being willof Hawkins & Roberts gives most Each year a part of his older

ing to work, it was not difficult ewes are sold and replaced with of his time to the sheep business. for him to get credit, as the busi- younger ones. He gives almost no They Are Pioneers ness that he was to follow is as attention to either sheep or goats, Mr. Hawkins thinks the average safe as a government bond-if he only to see that the fences are would but work. (I want to di- kept in repair, and the sheep have gress from the story right here salt. The goats are not as remunlong enough to say there are hun- erative as the sheep, but they

dreds of thousands of acres of bring in something and keep the legume to use in crop rotation. A small flock of sheep on every farm land in western Oregon and Wash- brush down. is a great advantage to the clover ington and are just as promising He says that he could raise a today as that land was and can much larger percent of young if insures additional fertilizer on the

be secured for the same price or he would confine his goats during land., Clover is generally raised kidding time, but he lets them as a seed crop, except in the case Does Own Work have the run of the range and of the dairy farmer who raises it He purchased the 480 acres, the mortality is great where the for hay. The sheep keep the first mostly on time, for \$7 an acre. A kid is born out among the logs growth clover clipped and permit

shack was erected to live in. He then started to slash the timber cheap team and a cow for fam-Rape and Clover and brush. He did most of this ily milk. The team is needed to work himself, but hired as he occasionally haul some wood to: A great many farmers are now occasionally haul some wood to planting English rape with the could afford to. What he hired the house or do some other work slashed he paid for at the rate of on the place, but there are weeks ily during the summer months. clover and sheeping the crop heav-\$6 per acre. It seemed a shame to at a time when they are not har-The sheep's feet keep the soil slash the good areas. Some were nessed. from crusting and insures the brushy, but there were many acres

He does not raise any feed for good mulch necessary to hold of the very best of second growth timber, poles from six inches to the sheep. By not being overstock- moisture in dry hot weather. This 18 inches at the butt and 100 feet long. In other places there was heavy

In other places there was heavy but grass starts early Four to five sheep on the stee

Gains Independence

Flake Has Worked Against Great Odds and Has Accomplished More Than Average Man; Builder **Tells Story of Many Struggles**

Hawkins & Roberts, leading He has Worked Against Great Odds and has Accomplished More than the Average Man Endowed with Health and Strength-The Builder of Flake's Petland Store and Flake's barger, who was willing to travel C. P. Bishop, leading Salem mer-Petland Farm and the Story of His Struggles up to Success the road of matrimony with him.

By E. A. RHOTEN By E. A. RHOTEN "As a boy I liked the Bantams straps. He entered but somehow and had some, but when I was 14 forgot his well committed a "farm" on which to keep their and had some, but when I was 14 forgot his well committed a "farm" on which to keep their on Pacific, formerly freight ag- to that obtained in this county, is some good prospects for his razor years old I went to work in the "speech" and left after saying.

jects in Marion, Polk and Linn expenses for the family. My fath- or straps, do you?" They didn't. After he got out on the street

concern uses in spreading sheep This got worse and a doctor was he had several orders, and from trict. That organization had 1800 relief and more doctors were a salesman.

acres in clover last year. The called, and soon it was evident Starting in Business

clover acreage for this year is that the boy would die. Blood He added knives and razors to somewhat less. Rape is also poison and a dozen other names his line of razor straps. Then one grown. One man in the employ were used for the malady, but day a friend came to him and told I found Mr. and Mrs. Flake busy none seemed to be able to control him of a salesman who was in with their work, the two boys asthe disease.

The once healthy boy was soon ing matter distributed, but that Ernestine, riding with Daddy in grain farmer should raise clover a mere skeleton and at one time there had been a disagreement the wheel chair. They do not have for many reasons. It is one of the they thought it was only a matter with the local distributor, and a million dollars, but they do have that the Eureka Woolen Mills are best means of maintaining the fer- of hours, perhaps minutes, before would he distribute the hand bills what a million dollars cannot buy. among the largest employers of continued, start out with a numtillty of the soil and is a splendid he would be gone. But he lived, to each home in Salem? He would. They are happy and contented and labor in this community, few know ber of old sheep, which is per-



Little Money and Much of Willingness Offer Sheep Mon Colder Orgentiation of Control of C Ambition; Business Grows Grows a down town office for headquar-ters so that it would be handler to distribute the advertising and Keep Lambs for Shaering other circular matter. He rented

a place and it soon became a Believes Value of Wool Would Increase if Old Stock Were small store. He then rented larger place and thus started Flake's Petland Store. Birds, dogs and other pets were sold as well as supplies of various kinds.

(The Humboldt Times, Eureka, cording to F. E. McGee, vice-pres Cal., in its issue of last Sunday, ident of the company. Inasmuch Soon after the store was start- July 29, has an article concerning as the local mills must compet ed he married Miss Edna Kosten- a large enterprise there headed by with contract buyers from other chant and manufacturer. A copy however, a considerable portion of The business grew, and it soon was forwarded to The Statesman the wool used must be brough

pets and to raise their dogs and ent for that company at Salem; bought either in San Francisco or saw mill to help with the living "You do not want to buy any raz- pets themselves. Five acres were his home now being at Santa Rosa, Philadelphia. secured just north of Salem ad- Calif. Following is the article) :

Urge More Sheep joining the Pacific highway, and Any survey of the industries of Since Humboldt wool is pur-Flake's Petland Farm was started. Humboldt county is not complete chased by the mills whenever pos-One day the stork left twin without reference to the various sible, the local organization is becourage and tackled the boys in boys, Vernon and Alvin, who are lumber mills of this vicinity and lieved to be largely responsible for over pastures. "Sheep over clover and clover inder sheep" is an appropriate of plake of plake s Petiand. "Sheep over clover and clover inder sheep" is an appropriate of about a year. One day there the fire department. The boys the mode of the sheep rais-the woolen mills of Eureka, which the development of the sheep rais-the woolen mills of Eureka, which the development of the sheep rais-the woolen mills of Eureka, which the development of the sheep rais-the woolen mills of Eureka, which the development of the sheep rais-the woolen mills of Eureka, which the development of the sheep rais-the woolen mills of Eureka, which the development of the sheep rais-the woolen mills of Eureka, which the development of the sheep rais-the woolen mills of Eureka, which the development of the sheep rais-the woolen mills of Eureka, which the development of the sheep rais-the woolen mills of Eureka, which the development of the sheep rais-the woolen mills of Eureka, which the development of the sheep rais-the woolen mills of Eureka, which the development of the sheep rais-the woolen mills of Eureka, which the development of the sheep rais-the woolen mills of Eureka, which the development of the sheep rais-the woolen mills of Eureka, which the development of the sheep rais-the ufacturing industries of this sec-number of sheep in Humbold slogan that Harry Hawkins of that was a pain in one of his knees, at his expense, but before he left born, a sweet little girl now past tion. With the single exception county has more than doubled two years old. Mrs. Flake is a of the lumber industry, which out- since the establishment of the Euof this land that were more or less it would if he kept all of them on breeding propaganda for this dis- called. The doctor could give no then on he rapidly developed into wonderful wife and mother and ranks all other industries in the reka Woolen Mills. The value of the wool grown in

capable of doing.

Upon visiting the farm recently the leading manufacturers of Humtown who wanted some advertis- sisting the best they could, and materials and labor.

Payroll \$20,000 have a bright and healthy family. that the woolen mills employ a fectly all right. When they get a

He discarded the horse and total of 180 men and women which crop of lambs though, they dispose keep the mills running day and of the young sheep and rely on wagon some years ago and now night. The average monthly pay- the old stock for the wool supply. has an automobile with an ex- roll is more than \$20,000 and As the first year's shearing is press body. This is fitted with since February 1, 1920, nearly one the best quality ever obtained clutch and brake so arranged as and three quarter million dollars from a sheep, and as the average to be operated by hand. At the have been paid to employees of animal will raise a good grade of rear of the car he has an over- the company in wages and salar- wool for not more than five or hanging derrick so arranged that ies. Of this amount \$1,393,832.54 six years, the woolen mill execuhe can wheel his chair to the back was for the actual factory payroll tive believes that the quality of of the car and then raise himself, while the balance was spent for wool grown in Humboldt would executive salaries, office help, improve and that the quantity chair and all, up to the level of boiler room employees, shipping would increase through the weedthe floor of the car and enter that department and other divisions of ing out of the older sheep in the way, then slide over to the seat, smaller flocks of this section. the plant.

and away he drives. Then a Disastrous Fire Growing Rapidly Many varieties of woolen pro-

Starting on a small scale more ducts are manufactured at the Eu-

After buying the five acres he than eight years ago, the Eureka reka Woolen Mills, including blansoon had constructed a large dog Woolen Mills have developed into kets, suitings, overcoatings and kennel. One day there was a fire caused by an over heated cooker. Not only did the building go un Not only did the building go up for the woolen product manufac- cal mills is one for the State of in smoke but he lost about 40 tured here. California, which has been obtainvaluable dogs. Several of these Clean wool used by the local ed for several consecutive years dogs had been sold and the money mills since the inception of the against fierce competitive bidding had to be refunded. One female plant here amounts to 2,460,396 from mills in all parts of the west **Bishop Is Head** white Collie with a litter of seven pounds, according to figures com-C. P. Bishop is president of the been sold for \$25 each. For wool, or "wool in the grease" as Eureka Woolen Mills. Bishop also been sold for \$25 each. For another female, a Fox Terrier, he had been offered \$75, and at the used on the looms, the total gon and the Washougal Woolen time of the fire she was in the amount of wool in the grease pur- Mills in Washougal, Washington. kennel with her puppies. She was chased by the Eureka Woolen F. E. McGee is vice-president and rescued, but she broke away and Mills from February 1, 1920 to C. P. Slade is secretary and treasentered the burning building to June 30, 1928, was more than five jurer.

assists as only a few women are county, the woolen mills, which have been operating in Eureka Humboldt county would increase since February 1, 1920, rank as greatly and a larger supply of A Happy Family

boldt, in the total value of pro- able, McGee states, if the small

Although many persons k n o w

ing instead of trying to get a good crop of wool from the old

good quality wool would be avail-

points for the Humboldt wool erop

ducts manufactured, and the amwool growers of this section would

Not Overworked in Fleece Production;

Mills Add to Prosperity

sheep year after year.

ount of money expended for raw keep their young stock for shear-

Many of the wool growers, he

timber; trees from three to four; feet and even more in diameter. where sheltered by the logs. Good saw timber, yes, but the location was such that it could not

before.

The slashing was left until fall, some ground alfalfa and molasses small trees were burned entirely, to eat this kind of food. After the ashes had cooled a mix- south exposures and the sheep did weather. ture of wheat and grass seed was not suffer. He says he does not

made a fertile seed bed. The a few days, wheat grew and by summer it. a binder or other harvester. But woe be unto any one who would have started into that wheat with any machinery. It was full of logs, stumps in many places so piled up

that even a man could hardly have bile and he and the family are climbed through.

Stock hogs were purchased and being gone for several days on turned in. At first there was no trips of their liking. evidence of where they had been, He has been fortunate about

but gradually they crowded the losses from dogs, as during the wheat down and grew and got eight years he has only lost one fat. The returns from the hogs lamb by dogs and it so happened practically paid for the land and that he was near and his 30-30 the expense of slashing and seed-ing. There was no "harvesting ex- He has purchased rams, buying

pense." When the hogs were fin- grades at a nominal price. He beally sent to market it left the lieves that this is a mistake and acreage with a stand of grass, al- now plans to fence a small pasture so the hogs had wasted some and to secure a few good pure wheat and when the fall rains bred ewes and then to keep one came there was an abundance of good buck. He will confine these pasture.

Sheep Are Added

start.

As each side of the place was - He is sitting pretty, his debts the Patton and Amort farm as an

ken in on the hogs and sheep had Leen put into imrovements, such

as fencing and a sheep shed.

land is rough, much of it is too steep to cultivate, but grows good grass,

The shack of a home had to give way to a modern bungalow with modern plumbing. In those hills it is simply a matter of piping spring water to the house to get an abundance of water, as there are many large never-failing springs in those hills. At first there was simply a trail that led from the main road about one half mile to the building site. As time permitted this was widened and graded until today there is a well improved auto road right to

Herd Increasing

south hill sides and especially to the acre for about four months. There is no better way to fatten lambs for market. **Snow Covers Forage**

Sheep over clover and clover There was snow once during three years before all was slash- the last eight years that covered under sheep is a profitable exammost of his range and at that time ple of "two story" farming. Clover alone, however, would

he secured some grain feed, also not supply sufficient feed the first and then burned. It made a ter-ribly hot fire and many of the he had difficulty in getting them rule the sheep to break up the crust and keep the soil mulched,

The addition of the English

He fenced about 10 acres and in the process. was shoulder high, completely set it to walnuts. This and a good Hawkins & Roberts are among an important business. necessary, is the extent of his and clover growing in the sheep "farming." His income is approx- industry. Numerous other sucimately \$3000 a year, the income cessful farmers in the valley counties, however, are now using the from the sheep and goats.

He now drives a good automo- with profitable results.

NOULD NOT FARM

free to go and come, sometimes WITHOUT SHEEP

> This Is a Livestock Valley Says An Expert Who Knows it Very Well

Ivan Stewart, one of the best during the breeding season only known farm experts of the Salem

and then use the rams of his own district, who is now in business Then sheep were, secured. In raising for his range rams. By for himself at Donald, maintains the meantime it was taking lots of this plan it will only be necessary that this is a livestock valley. He hard work. The entire place had for him to buy one good ram ey- also holds that sheep must make to be fenced. Over 2000 rods of ery two years and he will soon be up a part of the livestock picture, fence have been erected since the able to raise the quality of his and for many farms also goats. Not long since he referred to entire flock.

slashed and brush had been burn- are practically all paid and he has example of what he means when ed, a woven wire fence was placed a good yearly income and now a he claims this is a livestock valon the property line. During the lazy man's life, even if he did ley. These people are farming first three years the entire place have to work pretty hard for about something like 300 acres and have had been slashed burned and seed-ed. Every cent that had been ta- "hum." The sheep did it. about that same amount of pas-ture land. Their routine of farm-

From that on it was easy. The

The Country Imports Over Half Its Wool

his door.

He slashed the entire place, ex-cept a few acres in one corner that he left for family wood. He now keeps about 250 ewes and 150 of about 11,000,000 over the pre-be able to set the pre-trease below 1926, but an increase of about 11,000,000 over the pre-trease below 1926, but an increase of about 11,000,000 over the pre-trease below 1926, but an increase of about 11,000,000 over the pre-trease below 1926, but an increase of about 11,000,000 over the pre-trease below 1926, but an increase of about 11,000,000 over the pre-trease below 1926, but an increase the price was considerably higher. Kill Canadian Thistles be able to set

The Flake family. Mr. and Mrs. E. B. Flake and their three children; Ernestine Fay, 21/2 years old and the twin boys Alvin and Vernon, 6 years old. Also a pair of their English bull dogs, Tige and his kennel mate Chiquita.

year to support the sheep, and For more than a year he was bed-| With his wheel chair as a supply without the sheep to break up the never to be entirely well again. station he secured a number of ridden, hardly able to hold up his boys to assist, and soon had the Very the crop of clover would likely be head, and then for nine more years town "covered." This was the soon the snow was thawing on the killed out during the warm dry he was confined to his room. starter of what is now a nice Sometimes he was able to get into business.

Make Fertile Ground New land covered with ashes ade a fertile seed bed. The heat grew and by summer it est home was started what is now ground and he could wheel his roof.

hiding the logs from view, and it family garden, irrigated when the pioneers in this field of rape Ernie liked birds and pets and away. He would run his chair showed an interest in them as around and hitch up and then go soon as he was able to sit up and to the rear of the wagon and soon He could not do justice to both. look out of the window. One day be on his way. This made the clover-rape-sheep combination a neighbor lady who was moving covering of the town with adver-

away made him a present of a tising matter easy. canary bird. He soon managed to Adding Pet Business In the meantime he had no! secure a mate, and in the course of time some new birdies were forgotten his birds, and he soon hatched. These were sold and had a dog. then more dogs, and

was lost. The entire litter had piled in a recent survey. As raw

a wheel chair, but never out of Later a horse and wagon were also. It was a terrible financial 925,390.23 was paid for this wool. Use Much Dye

Grew and Grew

the mills opened here have cost Gradually the store business \$493,482.32. Most of this money was spent in California and a good percentage of it in Humboldt county. Other figures show that So he has recently sold the store and will now devote his entire 000 worth of dyestuffs and other time to his little farm. In addi supplies yearly.

tion to the dogs, birds and othe pets he has quite a large hatchery manufactured at the Eureka Wool- agriculture. and sells baby chicks of various en Mills, previous to June 30 of it placed the quantity of milk this year was \$5,335,840.67.

breeds. Another line that is being developed is the boarding of dogs. en mills there are two other mills pared with 56,784,893,000 pounds

in this state. Both of them are in 1926. There are many dog owners who located in South California. The for various reasons do not want local mills have a national reputo keep their dogs. Mr. Flake tation for the quality of their prosays that his income now from this ducts and have a market which alone is over \$200 per month. extends to every part of this coun-The new owners of the store try, entailing an expenditure of are to take his pupples of the many thousands of dollars yearly various breeds. Among the breeds for both water and rail freight. Shipments this year have been made to points as far away as the state of Maine. By developing a varied market the mills are kept

busy all the year around. Demand for Wool Although much of the more than five million pounds of wool in the grease which have been used

well, madam, we'll try a largerbeen purchased from Humboldt wool growers, the company would sized shoe .- Answers. like to obtain an even greater

This picture shows a view of the dog kennels owned by E One at a Time

B. Flake on his Petland Farm just north from Salem. new stock was secured and more so on. His pet business continbirds hatched. It was a good pas- ued to grow. One sale brought

ually became more. He never asked nor would he There was no more schooling accept a favor on account of his for him, in fact he says that after he had sufficiently recovered to be able to sit up and look at a book Salem was "wet". A drunk was

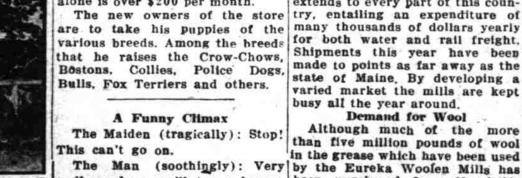
he had to learn to read again. His staggering down the street and fell ments for sheep in no uncertain sickness seemed to have blotted across his wheel chair. The drunk terms when he says that he would out all memory of what he had finally got to his feet and apolo-

After he had spent ten years in ed Mr. Flake a quarter saying,

time for a sick boy, but it grad- on another.

his parents would not always be Flake handed the quarter back

He thought perhaps he might



amount here were it possible, ac-"May I have a private bath?" "Yes, sir. We have only one bath, but everyone here takes his bath privately."-Tit-Bits. **Read The Classified Ads**

GIDEON STOLZ CO. gized the best he could and hand-

Manufacturers of Vinegar, Soda Water,

SALEM NAVIGATION **D. A. WHITE & SONS**

Carry DR. KORINEK'S **Veterinary Remedies** and Minerals

> DIVIE

BREAD

Ask Your Grocer

All C



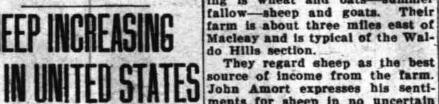


WASHINGTON, Aug. 4.- (AP) All types of manufactured dairy the woolen mills use nearly \$75,- products except cheese showed an increase in volume over the previous year in the 1927 report is-The total value of all products sued today by the department of

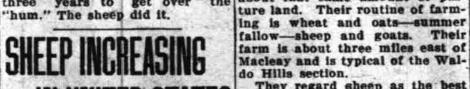
converted into other forms of food In addition to the Eureka Wool- at 57,678,817,000 pounds com-

Air Painting DONE WITH A GUN M. B. Sanderson **1144 North Cottage** Whe-Ta-Lon A superior Breakfast Food A Trial Will Convince You Whe - Ta - Lon Cereal Co. M. A. BUTLER, Manager





But Not Fast Enough, For quit farming if it wasn't for the learned in school.



They regard sheep as the best ource of income from the farm.

John Amort expresses his senti-

In referring to the sheep he that room and was beginning to "Here, kid, take this, you seem to says, "We aim to keep 150 head be out of doors, he realized that be in pretty bad shape." Mr.

Sheep in the United States are recovering from the slump of a few years ago and are again in-creasing. This year, the estimate is 44.545.000 head, against 51,-929.000 as an average of 1909 to 1913. In Australia, the leading ex-porter of wool, a preliminary es-timate for the year places sheep

Early Struggles

he left for family wood. He now keeps about 350 ewes and 150 goats. Here and there through the imber there was some oak and other trees that were not killed by the slashing and fire, and he finds it necessary to keep some goats it necessary to keep some goats to hold the brush down. Brush and timber will grow naturally on those hills if something is not done to keep it down. He has his place divided into two parts with a cross fonce. He pastures one half at a time, rise and does not kill his grass out as DIXIE HEALTH BREAD