Automotive Section

The Oregon Statesman

WAY BETTER THAN LAST YEAR

Automotive Section

SEVENTY-EIGHTH YEAR

SALEM, OREGON, SUNDAY MORNING, JULY 8, 1928

PRICE FIVE CENTS

MOTORIST SHOULD

MAKE HIS CAR SAFE

Three Places to Watch Es-

pecially; Brakes, Horn

and Lights

Now that the season has arrived

has an automobile is driving it as

much as possible, the individual

partment of the Oregon State Mo-

pecially, he says, and these three

These units Mr. Reusswig be-

lieves to be the most vital of all

have a mechanic check over the

condition of brakes, horn, and the

lights." says Mr. Reusswig, "The

job itself takes but a few moments

"However, the importance of

this work should not be measured

time it takes. Brakes, of course,

are the automobile's most essen-

HATIONAL SAFETY CENTER OF TALK

Automobile Association Adopts Plank at Annual Convention Recently

Cincinnati, July 7-The platform of motoring principles adopted by the American Automobile association at its twenty-sixth annual convention had the two words "National Safety," written all over

The organized motordom consisting of 1054 motor clubs and state associations united under the A.A.A. would make safety the predominating issue became apparent when in his annual address to the convention at its initial session, Thos. P. Henry of Detroit, president of the national motoring body, declared that safety and not prohibition or farm relief is the most pressing problem confronting the American people today.

Even before the resolutions com mittee had time to bring in its report the convention adopted by acclamation a resolution indorsing national adoption at the earlies possible moment of the uniform traffic code developed by the Hoover conference on Municipal Traffic ordinances which has now been practically completed and will be promulgated following a meeting of the committee in Washington, July 5. 6, and 7.

The sponsorship of the code by organized motordom came after a brief but potent address by Wm. E. Metzger of Detroit who is chairman of the Hoover committee and is also a member of the executive committee of the A.A.A. and a director of the National Au-

After hearing the report of a special committee, the convention has arisen. The resolution dealing with this subject was moved by Charles M. Hayes, president of the Chicago Motor club.

In outlining the safety work on which the 1054 A.A.A. clubs will concentrate their major effort for the next twelve months, it was agreed that priority of attention should be given to education, scientific engineering studies and the strict enforcement of traffic laws.

Notice was served by the convention on all and sundry that the time has come to put a stop to the Indiscriminate shooting of inno-(Continued on page 12.)

SUMMER WILL SEE INCREASED TRAVEL

Stamina and Performance Demand of Transcontinental Drivers

The summer of 1928 will be one continuous trek by automobile idents-R. D. Matthews and Paul tourists and vacationists, both N. Boggs, making the total numeast and west across the conti- ber of vice presidents, five. E. W. nent, according to many automo- Clark, executive vice president, W. bile merchants who report an un- W. Orcutt and L. P. St. Clair comprecedented demand from buyers plete the official family under the who are planning such trips.

With thousands of miles of pav- president, with R. J. Keown, ed and improved highways ex-treasurer, and John McPeak, sectending from the Atlantic to the retary. Pacific coast and intermediate The election of Messrs. Matpoints, it is said that the present thews and Boggs as vice presisummer will see the greatest in-dents rounds out a new administerstateand intersectional travel tration plan which Mr. Stewart in the history of American motor- deemed advisable in order to han-

In selecting cars to make these sibilities due to the company's phelong trips, which will cover every nomenal growth within the United type of road in level, hilly and States and its rapid expansion mountainous sections as well as abroad. The new plan of admindesert lands in the far west, car istration involves the dividing of buyers are said to be showing a the operations into three divisions; marked preference for those cars Production operations, including that have gained notable reputa- geological, lands and leasing, drilltions for stamania, power, speed, storage, crude oil purchases and economy and general dependability and all around performance to rect responsibility of Vice Presimeet the various strenuous de-dent L. P. St. Clair. mands that will be required.

In this connection dealers in cluding refining and storage, rethe Falcon-Knight line of six cyl-search, gas operations and purinder cars state that since Cannon chases of refined and semi-refined Ball Baker established a new products, under the direct responstranscontinental speed record in ibility and authority of Vice Presa stock model Falcon-Knight six ident R. D. Matthews. a few months ago, an unusual de- Distribution operations, covermand has been registered for these ing all sales activities, sales orsixes which employ a Falcon- ganizations, facilities and storage,

Knight sleeve-valve engine. In demonstrating the power, advertising and sales publicity, unspeed and stamina of the Falcon- der the direct responsibility and Knght six, Baker traveled from authority of Vice President Paul, Washington D. C. to Los Angeles N. Boggs. in 72 hours, 47 minutes, breaking the old record by 6 hours, and 8 have been affiliated with the peminutes. The run was officially timed by Western Union check.

RICHFIELD COMPANY PURCHASES PLANE



James A. Talbot, respectively the Richfield Oil Company.

Left-Interior of the Richfield plane, showing some of the luxappointments and

went, on record in favor of sus- LOS ANGELES, July 7 .- Dis- such visitors will be enabled to from New Jersey on the Pacific taining the position of the asso-tinguished visitors to the Pacific get a genuine birdseye view of the coast of the huge blue and gold. ciation against compulsory liability coast-domestic and foreign-grandeur and glory of the three tri-motored Fokker monoplaneinsurance but appointed a subcom- have in the past been given offi- gorgeously scenic states-Califor- literally an aerial palace car. mttee to draft a model law for cial sightseeing tours by the state nia, Oregon and Washington.

Elected Vice-Presidents of

Union Oil Company

R. D. Matthews

At yesterday's meeting of the

directors of the Union Oil com-

pany, the necessity of additional

officials to care for the company's

rapidly expanding business result-

ed in the election of two vice pres-

(Continued on page 18)

the guidance of the states in tackl- executives in motor cars, trains | Perhaps no announcement in effect that the Richfield company, ing the safety and financial re- and ocean liners. Hereafter, now recent months has created quite ardent booster of aviation and, sponsibility aspect of the problem that a giant de luxe "air yacht" the interest that did the one made naturally, strong for the Pacific out of which the agitation for has been placed at the disposal of by officials of the Richfield Oil west, had purchased this big de compulsory automobile insurance the Pacific coast state officials, company following the arrival luxe air liner especially for the

Paul N. Boggs

This announcement was to the use by governors and lieutenant governors. These executives-of the three Pacific states-have just been invited in a letter dispatched from Richfield headquarters to commandeer the big plane at any time they wish.

"Not for official business, rather for personal entertainment and for showing important western visitors the glories of this country," explained an oil company official, elaborating on the announcement.

The great plane, declared the finest ever manufactured America, is an "extra-fare edition" of the huge Fokker multipassenger "ships" which now ply regularly between San Francisco and Los Angeles on the western air express passenger route. Though a sister ship to these,

t is far finer and much more elaborately-fitted. The cabin contains a kitchenette, refrigerator, table, eight overstuffed chairs and a complete sending and re-(Continued on page 13.)

CHRYSLER PLYMOUTH REVOLUTIONARY CAR

Speed of 60 Miles Per Hour: Has Internal Expanding Hydraulic Brakes

The Chrysler-built Plymouth, one of the three completely new cars announced by Chrysler today, is the largest, roomiest and most powerful car in the entire low-priced field of motordom. It is built in six body styles-coupe. wo and four door sedans, de luxe compe, roadster and phaeton.

Various of these body styles, as well as those for the new Chrysler '75" and "65", announced elsewhere in this issue, are on display, at Fitzgerald-Sherwin Co., and at other Chrysler and Plymouth salesrooms throughout the coun-

tionize the entire low-price field of motor cars just as the original revolutionized the whole motor car industry. It is the conviction astonishing achievement." Remarkable Abilities

at all speeds, 60 miles an hour years (Continued on page 12.)

Gets Million-Buys Buick



When Mrs. Dorothy Smith of Peoria, Ill., inherited \$1,000,000 recently, the first purchase she made was this Buick brougham. "That's the car I've always wanted." she said. Mrs. Smith's husband is at left and C. S.

involved. But a comparative few paying for it with the first expennew Plymouth, with its entirely of all the hundreds ever have an diture from her legacy. "I have from the standpoint of safety and,

of these men that no value this sas, years ago, her mother sudcar's equal has ever been produced denly disappeared and efforts to in the low-priced field. The Ply- find her were futile. Dorothy

an hour without jar or discom- death-bed in Shanghai, China, had price field with the safety factor sary documents had been exchang- steel blanks in building Oldsmo ed, Mrs. Smith received the first bile-Fisher bodies.

Horsepower? It's Two Against All You Want



Bunting, Buick dealer at Peoria, at right.

FLINT, Mich.-July 7-What uran against her inheritance- tor association. There are three would you do if you inherited tangible proof that the fantastic points that should be checked es-

a million dollars? Hundreds have asked themselv- And the first thing Mrs. Smith he names as the brakes, the horn, es this questtion, or one differing did was to visit the Buick dealer and the lights. from it principally in the amount and purchase a Buck brougham.

opportunity to see just what they always want a Buick, and my in- he asserts, unless the motorist is new developments both in body opportunity to see just what the made it possible to satisfied as to their efficiency he the money. Mrs. Dorothy Pearl Smith of Smith and their son are now on Peoria, Ill., is one of the few, and their way to China to straighten drop int cone's service station and her story reads like a fairy tale, out the business of the estate-When she was a little girl in Kan- and the Buick is with them.

with a smoothness unlike anything A short time ago, a firm of Supply company this is particularapproaching its price; rides the New York attorneys notifed Mrs. ly valuable on wheels, fenders and vice-president and president of roughest roads at 25 to 30 miles Smith that her mother, on her running gear of the car. forts; handles with amazing ease penned a will leaving her entire Fine steel dies exert a total partially efficient, safety still is at every speed under any condi- fortune, over a million dollars, to pressure as great as 800 tons in far way. The motorist should be tion; is the only car in the low- Dorothy Pearl. When the neces- forming body panels from sheet satisfied with nothing less than

motorist owes it to himself and to others to make certain that his car is in an absolutely safe condition, according to Frank E. Reusswig, director of Public Safety De-

have one," she said. Mr. and Mrs. should not join the traffic stream.

Never permit the paint work mouth, they saw, may justly be Pearl Orendorf eventually mar- about the car chip off, nor permit and even if adjustments are necestermed "Walter P. Chrysler's most ried Edward Smith of Peoria, and air and water to work their way consume much time. established her own family, the into the material underneath. whereabouts of her mother re- Paint protects the surface below Finer smoothness of operation maining a mystery all through the it from the sffects of moisture. by the usually small amount of According to the Western Auto

cient brakes safety is impossible

eration of his deceleration equipment, and the motorist who is satisfied with less is a menace to

himself.

"The horn frequently is overlooked in safety thought, and too often its importance has been minimized by ignorant usage. Properly used, a good, clear horn is an indispensable adjunct. The motorist's responsibility is to see to it that the horn is maintained in good condition, that its note is reasonable and distinct, and then to use it with care and intelligence. If these rules are followed, the horn will be found to be a tower of strength in many, many

every highway user, including

"Correctly focused lights, yeilding full but not excessive glow. should be found on every car in these months of heavy driving. Since night time motoring is be-

(Continued on page 18)

CUSTOMER ALWAYS RIGHT REAL POLICY

Last Year Over Six Million Individual Purchases Made Over Country

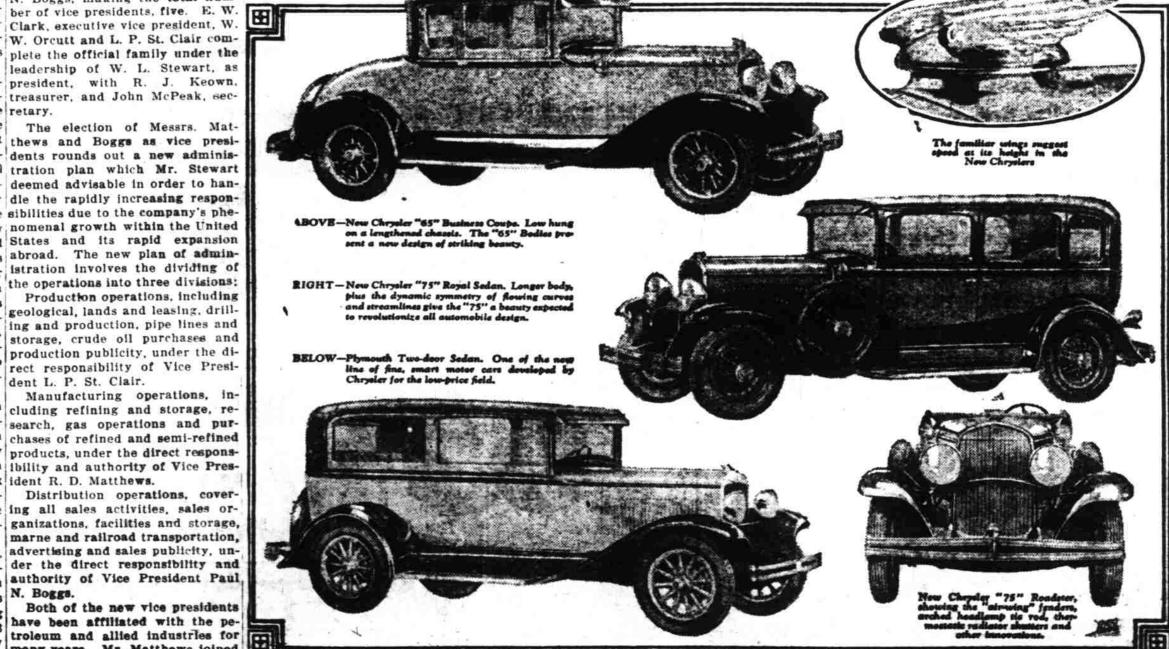
The "Customer is always right" policy adopted by the Western Auto Supply Co. upon its inception more than twelve years ago, has perhaps won more friends for the company than any other one thing according to the belief of Willis Clarke, local Western Auto man-

"Based on last year's individual sales," says Mr. Clarke, "before the clock ticks twice, another purchase is made at a Western Auto store. This means one purchase in less than every two seconds throughout the business day is

"Last year a total of more than A total of 1,825,581 vehicles six million individual purchases ment at the hands of men who are New York led all states in the specialists in this line, men who number of cars scrapped, that understand western motoring probstate discarding 149,372 vehicles. lems and who consider it their du-Nevada discarded only 812 vehic, ty to assist the car owner in at-

percent of all vehicles regis- security is further increased by tered at the beginning of the year. the general knowledge among car South Carolina discarded only 2.8 owners that if for any reason they percent of the cars registered. | are not satisfied with any pur-All but two states registered chase, we do not attempt to measmore vehicles in 1927 than in ure the customer's satisfaction, 1926. They were Florida and Ar- that is his privilege. He has but kansas, the former decreasing by to return the article and tell us 6,828 cars and the latter by 3,- what he believes to be a satisfac-851. North Carolina recorded the tory adjustment, in other words, largest comparative increase that he writes his own ticket and we

CHRYSLER BRINGS OUT THREE NEW LINES



LIFE-OF MOTOR

OUMMER days and country highways call this new Dodge Brothers Victory Six

lines a final dash of smartness. Standard equipment includes trunk rack, and two

spare wire wheels and tires mounted on the front fenders. The car is priced at \$1.245.

sport roadster along Old Dobbin's trail. The roadster just announced is avail-

able in many color combinations with nickel plating giving its sweeping, graceful

Total of 1,825,581 Machines ager. Sent to Scrap Heap Dur-

ing 1927

CARS INCREASED

WASHINGTON, D. C., July 7 .-The average life of motor vehicles made in one of our more than one in the United States has been in- hundred and fifty conveniently locreased 14 percent, largely as a cated stores. These purchases inresult of good roads, the American clude tires, camp goods, accessor-Road Builders' association declar- ies, golf supplies and radio.

were sent to the scrap heap dur- were made by motorists throughing 1927, the association states. out the area served by our stores This was 12.05 percent of the to- and as this area contains less than tal registration at the beginning two million registered car owners, of the year, indicating that should this clearly indicates the widethis average maintain, the entire spread confidence that is placed in stock of motor cars would be re- Western Auto. This confidence is placed every eight and one fourth the result of years of honest dealyears. The average life of a motor ing in high grade merchandise, at vehicle was formerly estimated at fair prices with courteous treat-

les, the smalles number of all taining maximum motoring comstates. Arkansas held the highest fort. junkage rate, that state discarding "This feeling of confidence and

(Continued on page 12.) comply with his desires."