THE OREGON STATESMAN

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THE INFERIORITY COMPLEX AGAIN
The editor of The Statesman has a dear mossback and misaken friend who finds fault because the potential value ere in Salem, and in the lands of the great trading territor that surrounds this city-
Telis of what may be done in dairying and flax growin and manufacturing; with filberts and walnuts and strawber ies and the bush and tree fruits, and with moultry and the legumes, and sheep and goats and swine and poultry-
And in the other industries on the land in which we exce or may excel; in which we can do better than other section
by either producing superior marketable products or by turn ing them off at a lower cost than can be done elsewher articles and advantages. Why not? What one man has aught not continually pick out the good yleids or the superio This mistaken mossback friends thinks The Statesman年e another man may do. Does the small yields and scan be better to pubiish to the world the shat would be encourag ing in the way of securing more uniformly large yields an profits and major successes?

The editor of The Statesman believes this valley is th The country under the sun in potential things- the lan of diversity; the country of opportunity.
He believes we should get rid of the inferiority comples that infests a small minority here.
Men with the inferiority complex poked fun at Fulton whe he was building the first steamboat. One of their numbe wrote a book proving that a steamboat could not carry propel her across the Atlantic-
And the first steamer to cross the Atlanti
of her cargo a consignment of these books!
argo a cong hel the outed office of a great and pompous railroad president,and when he was finally admitted to the august presence was tol Edison Edison was hampered by the inferiority complex tribe, and experiments in flying. The young chemist who found the experiments in flying. The young chemist who found the
secret of aluminum was regarded as a thriftless visionary by all the New York millionaires, until he finally went to Pittsburg and found the Mellons-and they took up the ide of making metal out of clay, and made the young man modestly wealthy before he died, a few years later-and on his idea they made
United States.
Get rid of the inferiority complex here in Salem, and this city will speed forward to 100,000 population, and have only a fair start then. It will have 100,000 people working in the flax and linen industries, supporting directly and indirectly million people in this territory. More paper mills will be buin
here. There is enough pulp timber in the forests back o here. There is enough pulp Salem, with a down hill haul all the way, to feed a dozen er score of paper mills here-and to do it for all time; with the harvesting of the timber and the conservation of the forests which are coming. A hundred beet sugar factories are pos ing industry in a like extent of territory in the world. Hun dreds of thousands of acres ought to be irrigated in the Wil lamette valley. No other section of this country can do this with anything like as small an outlay as is possible here. Thi will make of the Willamette valley one great orchard and garden and green field with crops and factories that wil prosperity and affluence of any like number in all th world.
All th
All these things will come about, and more. It is so writ-
ten in the alphabet of nature; in our soil and ten in the alphabet of nature; in our soil and sunshine and
showers. The circumstances that make one impatient are the showers. The circumstances that make one impatient are the
slowness of bringing these things to pass. "Eventually," say the familiar advertising slogan, "why not now?
Why wait? Why not get rid of the inferiority tirely, and take on the superiority complex, and go straight ahead? "Straight ahead." That is the slogan of souther Canes, that, under the impulse of that slogan is forging the front with the full belief of her people that they are des tined for the first place among American cities. And goin strong.

YOU CAN'T SAW WOOD WITH A HAMMER
Some say that things in Salem are getting rather punk,
But, boys, don't get discouraged; that's just If some fellow could not make it, and went against the wall Don't blame it on the town just because he took a fall. If some mossback had money and then went on the
Don't go out and holler and start a lot of knocks. Don't go out and holler and start a lot of knocks. If you can't own a great big car or gain a lot of wealth, If you have got into a rut so deep you can't see out, Don't knock but start to boosting; someone will help Just keep right on boosting from dawn until its dark;

You'll see them come so thick and fast they
If some one starts to hanging crape, just go and pull down,
Getrig There's lots of money in the world, there must be some So keep right on boosting, and you will get your share. We have no room for knockers, it's boosters that we need To make the town grow bigger, and give it lots of speed. When things are looking punkest just fasten on a smilePut up your hammer, quit your knocking,
awhile.
A. BOOSTER
(The above was written for the Slogan pages of last Sun ay; but through an inadvertence did not reach the office $t$ esterday.-Ed.)

## COME TO SALEM AND SEE

## (Eugene Register) Fiber flax has been definitely proved

 op in Oregon. Last year, in the Salem area, its averas gross value to the farmer was $\$ 65.35$ an acre. It is so wel understood that flax is a profitable crop that the acreage nowoffered is in excess of the capacity of the penitentiary plant In other words, the farmers of the Salem area have learn
In d that it pays them to grow flax, and so they want to in rease their acreage of it.
The old idea that flax is destructive to the soil has been e The old idea that flax is destructive to the soil has been ex
poded. It has been learned by experience that when grow in a five or six year rotation it gives increasing returns other crops.
That is to say, instead of being destructive to soil fertility it actually adds to soil fertility when grown in a proper ro efinitely in western Oregon and that as resuit of growin soil fertility will increase instead of decline.
These are some of the high lights of an address delivere Colonel W. B. Bartram, manager of the penitentiary fla dustry, to the Salem chamber of commerce the other day They are of the greatest possible significance to communities It has ween
It has been said that Oregon farmers will not grow fibe fax. They are signifying their willingn
uantities greater than are now needed;
It has been said that profits from flax are unpromising to the farmer. No grain crop we can grow will show better a It has been than $\$ 65.35$ per acre.
fertility Actuel experience shows that in destructive of soi the land on which it is grown it improves it when grown roper rotation.
The prosperit
rosperity-is built the south-and it is a very considerabl vides both a crop for the farmer and raw materials for th manufacturer, thus in turn proivding industrial payrolls.
Flax is a textile. It, too, provides crop for the farmer raw material for the manufacturer. It has been proved tha regon can produce fiber flax equal to the best in the world. The Oregon community that fails to keep abreast of th new developments in the fiber flax industry will be over ance.

The editor of the Eugene Register should visit the flax lant at the penitentiary, and the linen mills in Salem, if h has not done so-or if he has not done so lately; and he
should bring a delegation of the Eugene Chamber of Comerce. He will find the most complete and up to date flax plan the worl. ( find will be much better a couple of month later.) He will find inmates turning out the best flax pulling
machines ever built; building them at a cost of $\$ 1100$ against the $\$ 2250$ price of the inferior machines first brought here. He will find a number of inmates doing a each. Some of these men on release, will be competent to rut hreshing, retting and scutching plants at such points ugene-
And the time has arrived when it will pay any Willamett alley city to take this up privately. Every single operation up
the finished fiber and spinning tow is now done by o the finished fiber and spinning tow is now done by ma Excepting one operation only. That is drying. So far, that must be done in the sun, to give the fiber "nature," in the
vernacular of the trade. That is, resiliency; spinability. Tha hump will be passed, too, some day, by the genuius of chem hump
istry.

But let the Eugene people come and see. They will be surprised and pleased. They will go home "bugs" on the flax
and linen industry for this valley.

A flax pulling machine made at the penitentiary plant is direct to England. It goes billed to an English bank. It geared up all ready to run, and directions are being sent that will enable any good mechanic to run it. The price is $\$ 1700$ which gives a profit to the state of $\$ 600$. Thus a new expor gusiness is established in Salem. No talling how far it may
go . The spare parts side will be big in time. It is already tablished. This machine the English firm is buying for $\$ 1700$ is worth at least twice as much as the first machines the $\$ 2250$ each. $\$ 2250$ each.
"I wish I'd known' THERE'S always a new experience ahead-something you haye-
n't done before and which calls for a decision.

You become engaged-and immediately you are called upon to decide on the purchase of many, many things you never to decide on the

You marry-and furniture, d:aperies, silverware, china, talk ing machines, oil-burners, gas-stoves, automobiles claim your dollars and call for your choice

A baby comes-and again yoi face a new experience in purchasing clothes and powders and blankets; in buying a crib, baby-carriage, foods, toys.

Next-what school? For the years pass incredibly fast. Once more, a new decision.
Every room in your house re fuires a choice. Every meal served in your dining room resul ss from your having decided on what to serve. Every day confroats you with a multitude of possibilities from which you must slect those which make life happier and better, and make the dollars go farther.

is attendirgs the meetirg ot tho
 + THE MORNING ARGUMENT AUNT HET



How on earth are you going ts make those decisions? How can you know what you want and what you don't want? How can you buy to such advantage that you'll seldom, if ever, have occasion to use that futile phrase, "I wish I'd bought something
else"?

## Read the advertisements-read them carefully. The adyert things you want and need.

