

# Has Anybody Made Any Money in Salem Real Estate?



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"An Association of Realtors"  
Salem, Oregon

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## Compare Values

If you want to know whether there is money in Salem real estate, compare down town and also residence values today and only three years ago.

Compare values on suburban property now and three years ago. Go to West Salem and compare values.

## Will It Happen Again?

Located in the center of this great fertile valley, and with its many industries, there is every reason to believe that Salem real estate is one of the best of investments.

There is every reason to believe that within a few years, there will be a back to the farm movement. Farm acreage is now at its lowest price. If you do not believe this now, you will in two or three years.

## Three Suggestions as to How to Make Money in Real Estate

1. Buy when others aren't buying freely—don't wait for a boom.

(Remark) That would be hard to follow as Salem doesn't have any booms.

2. Know when to sell—you never get poor taking a profit.

(Remark) You don't do the community any good by getting hold of a piece of property and refusing to sell to a man who would develop.

3. Don't retain property indefinitely that is unimproved. Better sell at a profit of some kind rather than to pay taxes year after year and lose interest on your money investment. Sell out or build and get an income from your property.

## OUR SIGN BOARD

Go east on State and turn at four corners, turn at next corner and you'll be there—15 good acres, good house and barn, and chickens and cows and pigs and hay and tools and Henry. The owner says sell. \$8500.00.

Go down the Wallace road to Lincoln—Stop, look. A beautiful farm house, modern, and an alfalfa farm, and what you want—and you can use a Salem residence.

Go out the River Road until you come to a place that will pay for itself—Hand the owner \$1000 and pay the balance with a crop—Come in, we'll take you.

Start to Jefferson but don't go—turn to a 5 acre tract with modern house, all in fruit. Use our car and we will use your house.

**McGILCHRIST & PENNINGTON**  
209-10 U. S. Bank Bldg. Phone 140

## FARM THAT CAN BE SUBDIVIDED

34 acres 2 miles from city limits on pavement. Fine location. Modern 8-room house with electricity, good outbuildings, several large shade trees, creek runs through place. Practically all in fruit, berries and walnuts. Can be subdivided in several acre tracts with large fir trees on each tract. Price \$14,000. Will take modern house, balance easy terms.

## Country Homes

5 acres 1/4 mile off pavement on main graveled road, WONDERFUL VIEW, new modern 6-room house—basement, water system, electric lights—2 acres 15-year old cherry trees, some loganberries and walnuts. Price \$10,500. Will take modern house in town as part payment.

11 acres 3 miles from Salem on road to be paved this year. New house and barn, family orchard, extra fine soil. Price \$4750. Easy terms.

## ANDERSON & RUPERT REALTORS

169 South High Street Salem, Oregon

Victor Schneider Chris Schneider

The Firm of Real Service

If you are in the market for an ideal small dairy and poultry farm close to Salem and well improved. Reasonably priced and easy terms.

Modern poultry farm, good modern buildings and good location, to sell or trade for Salem property to \$6500.

Equipped dairy and stock farms to sell below value, will take some city property as part and priced to \$25,000.

Farms for every purpose, all prices and sizes.

An East front lot near Parrish school below value and on easy terms.

A good 6 room, new and modern home, close in and only \$3,000. Easy terms.

To buy, sell or trade see us, we want your business and will earn it.

**VICTOR SCHNEIDER - Realtor**

Loans - Insurance

Residence Phone 732-J

228 Oregon Building

Telephone 673

## A Dream Farm Home

Is your Dream Farm Home one of beauty? A modern home with roses, many flowers; a home orchard of every kind of fruit, berries, grapes and nuts; a fine barn, silo, poultry houses, fine timber, rolling lands, a spring, brook and the "old swimmin' hole"; a paved road, beautiful pastoral views and close to Salem, the capital and Home City of Oregon? Is this your dream of a farm home? If so, I have it for you. Come in and let's talk it over. You will be surprised at the price.

**A. C. BOHRNSTEDT**

Realtor Loans Insurance  
147 North Com'l St.—Salem, Oregon

## Benefits of Home Ownership

Without some definite purpose in life a man or a woman merely drifts through the years. The purchase of a home furnishes a definite purpose and is the first step toward financial success. It establishes credit and commands the respect of neighbors and associates. Buy your home now in Salem, a fast growing city.

New Bungalow of 4 nice rooms, built ins, fireplace, woodshed and garage for \$2250.

New English type home on S. High St., 5 rooms and nook, hardwood floors, built ins, fireplace, good plumbing, full basement, furnace, garage, East front lot. Price only \$3900 with terms.

ON BEAUTIFUL FAIRMOUNT HILL WHERE ALL HOMES ARE NEW a modern 5 room home and garage, choice corner lot. Is worth \$6500, for short time price has been reduced to \$5000, part terms.

To Buy Your Home, See

320 State Street **LEO N. CHILDS Co.** Phone 1727  
REALTORS

## Portland for Salem Trades

5 room strictly modern new English house in N. Piedmont District, \$5000, owner now in Salem and will trade for Salem home.

4 rooms new and modern in Laurelhurst district, owner here now and will trade for Salem property \$5000.

7 room modern home in Hawthorne, 6 years old, \$6000, wants to come to Salem.

5 room Salem home, new and modern, completely furnished, east front, good district, lots of fruit and berries, large lot, 3 room garage house in addition that rents for \$15 a month, price for all \$5400, wants Portland property about \$3500.

These are a few of our listings. Locations are all desirable, houses new or nearly so and change of residence makes reason for exchange.

WHAT HAVE YOU TO OFFER?

**WINNIE PETTYJOHN, Realtor**

175 S. High Street Tel. 534

## GREATEST TRADING ORGANIZATION ON The PACIFIC COAST

We have over 3000 properties listed for exchange. Every kind of property, every price, every location. We can match your exchange EXACTLY. If you would like to trade your property TODAY, come in TODAY.

5 room plastered house in fine shape with two good lots for only \$2850.00. \$150.00 down, balance \$85.00 per month.

6 room house and garage, full basement, large lot 50x165, close in on N. Cottage.

We have a good 5 room house and 2 lots on paved street, will take car as first payment.

60 acre ranch for rent. Stocked and equipped. 10 head of cows. No. 1 farm. Rents for \$400.00 per year.

**GASKILL & EARLE**  
REALTORS

166 South Liberty Street

Phone 2242

## Salem Highway Tracts



\$100 Down and \$30 Per Month

will buy new 4 and 5 room houses with 1/2 acre of ground.

**Special GOOD CAMP GROUND**

Close in, with grocery store and filling station to trade for farm up to \$10,000. This is a money making proposition and is for sale only because the owner is too old to handle.

GOOD JUDGMENT MEANS GOOD FORTUNE

Some of the greatest fortunes in this country have been made by wise realty investments. You can buy valuable property on easy terms.

MONEY TO LOAN INSURANCE



**Rich L. Reimann**  
Realtor

219 North High St. Phone 865

## ACREAGE

4 acres, best of soil; good 4-room house. Price including horse and some farm implements—\$1100.

1-acre tract, close in, near bus line; good 4-room house. \$2200.

1/2-acre tract near So. Com'l. bus line; 4-room house; in best of location. \$1350.

1-acre tract in East Salem; 5-room house, barn, chicken house. Price \$3200.

15 acres East of Salem; good 5-room house. \$8250.

**W. G. KRUEGER**

147 North Commercial Phone 217



## Turn Over a New Leaf

Don't squander your hard earned money by Paying Rent

OWN YOUR OWN HOME

This Is the Time To Buy Drop in and Let's Talk It Over

**BECKE & HENDRICKS**  
INSURANCE—LOANS—REAL ESTATE

189 No. High

Telephone 161

## SEVERAL PIECES OF INCOME PROPERTY IN SALEM

paying splendid dividends, trade for a house and lot or acreage.

We insure your dwellings, your auto, and your furniture

**GERTRUDE J. M. PAGE**  
Realtor

484 Court Street Phone 1882

## SPRING IS HERE BUY YOUR BUILDING LOT OR SMALL ACREAGE NOW

\$485—Lot 50x100, north front with paved street, \$10 down, \$10 per month. The above price includes pavement paid.

\$235—Lot 68x84, well located \$10 down \$10 per month.

\$310—Fine lot 50x100, located on Jefferson St., near 14th. \$10 down, \$10 per month.

\$700—Lot 50x100 east front, pavement paid. Located on S. High St.

\$750—Lot 56x105, east front, pavement paid, one-half cash.

\$210—Lot 50x137 on No. 18th St. \$10 down, \$10 per month.

\$500—Buys 2 lots, 1 facing on paved street, with pavement paid, located on S. 12th St. \$10 down \$10 per month.

## SMALL ACREAGES

\$700—1/2-acre located near city limits on good gravel street, near pavement, has city water. \$25 down, \$10 per month.

\$650—1 acre in bearing apples, located south near city limits, \$50 down, \$10 per month.

\$1000—Buys a full acre located on heights, near bus line, \$25 down, \$10 per month.

\$1100—1 acre located 2 blocks from bus line, on good gravel street, \$25 down, \$10 per month.

\$1575—Buys 4.4 acres located on paved road, near the Swigle school, \$25 down, \$10 per month.

\$1000—Buys 5 acres of good land located east of Salem, near the pavement, \$50 down, \$10 per month.

\$1750—Buys 5 acres of excellent soil located 1 mile from the city limits on the Asylum road, \$100 down, balance \$15 per month.

FOR BARGAINS IN REAL ESTATE, SEE US

**W. H. GRABENHORST & COMPANY** Realtors

184 South Liberty St. Phone 515

## INTEREST IN FARMS INCREASING

100-acre farm with full set of buildings. Cows, horses, full set of tools and machinery also included in the price of \$10,000. Will take town property.

11-acre fruit and poultry ranch, three miles from Salem, best of land, 5 acres in assorted berries, family fruit, four room house, barn and chicken houses, some pasture. Best bargain we know of at \$8,100. Easy Terms.

100 acres of good land 10 miles from Salem, \$40.00 per acre. Terms.

95 acres one and one-half miles from a good valley town. 2000 cords of wood on the place. Will trade for Salem property. Price \$5000.

"If You Have Anything to Trade Tell Us About It"

**ULRICH & ROBERTS**  
REALTORS

American Fidelity Building  
129 North Commercial Street Telephone 1354