### NORTH

It is already going north. Some of these days Salem will build almost north to Gervais. Sure it will.

# Four Directions IN WHICH Salem Will Grow

# SOUTH

It is already growing south and now has reached beyond Salem Heights. If that Salem Heights property was incorporated into Salem, it would be worth a lot more money.

building lots? orners



#### SALEM REALTY BOARD

"An Association of Realtors" Salem, Oregon

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### Trade 'em for Tracts

Out around the rim of Salem, shouting from the hill tops, peeking over ridges, nestled among the tall fir trees, down by the running brooks, and in the leveler opener country, we have many beautiful suburban homes-The owners of many of these homes for some reason other than we can understand think they want to come to town-you know how it is-They'll leave the little farm-They'll come. The time is right to buy these little tracts-these people should keep them, but when they look toward town or an automobile-what's the answer?

As we say—We have many delightful little homes— Wouldn't you like to have one in your family? The pussywillows are now waving that friendly fascinating greeting-Will you hearken to the urge?

McGILCHRIST & PENNINGTON

209-10 U. S. Bank Bldg.

### 2 New English Type **Stucco Homes**

Located at Nos. 1275 and 1285 North 21st St. These houses are up to date in all particulars and will be sold to responsible parties on easy terms.

### Beautiful Suburban Home

Overlooking the City

**Dutch Colonial Dwelling With Double Garage** 5 acres of land with fruit, nuts and berries-all bearing. Owner leaving the city.

### ANDERSON & RUPERT REALTORS

169 South High Street

228 Oregon Building

Salem, Oregon

#### Chris Schneider Victor Schneider

The Firm of Real Service

If you are in the market for an ideal small dairy and poultry farm close to Salem and well improved. Reasonably priced and easy terms,

Modern poultry farm, good modern buildings and good location, to sell or trade for Salem property to

Equipped dairy and stock farms to sell below value, will take some city property as part and priced to \$25,000.

Farms for every purpose, all prices and sizes.

An East front lot near Parrish school below value and on easy terms.

A good 6 room, new and modern home, close in and only \$3,000. Easy terms.

To buy, sell or trade see us, we want your business and will earn it.

VICTOR SCHNEIDER - Realtor Loans - Insurance

Residence Phone 732-J

Telephone 673

### **Business Opportunities**

I have for sale in two live growing Willamette Valley Cities two business openings of exceptional merit. One a growing Electrical business requiring an investment of \$7000.00. The other a growing Jewelry business requiring \$9000.00. Either will bear rigid inspection and are rare opportunities for the right men.

#### A. C. BOHRNSTEDT

Realtor 147 North Com'l St .- Salem, Oregon

#### Choice Buys in Close in Acreage

One acre tracts 1 mile out, macadam road, close to paving, electricity and phone available, beautiful view of surrounding mountains. Price \$425 each, \$25 cash, balance \$10 monthly, 6% interest.

Choice 8 acre tract 1/4 mile from city limits and bus line, paved road, electric lights and telephone in front of property. Can be divided into home sites. Priced \$4800, part terms. 1/4 acre at edge of city limits, 1 block off bus line, good 4-room cottage, woodshed and garage, chicken coops. Priced very low for short time. Price \$1650 with good terms.

10 acres dark fertile soil, 2 miles out on paved road, electric lights and phone available, close to school. Price only \$2800, cash \$800, balance easy at 6%. To Buy Acreage, Large or Small, SEE



#### "THERE'S A REASON"

Widow owns 22 acres of one of the best prune orchards near Dallas, will exchange for small home in Salem. 20.60 acres near Salem just off paving on creek, 1/4 mile to standard school, 12 acres in peaches, prunes, rhubarb, evergreen and gooseberries, 2 acres clover, 11/2 acres creek bottom almost equal to beaverdam, all soft very productive, 4-room neat house, good barn, fully equipped including centrifugal pump for irrigating. Illness makes sale necessary and have priced to move at \$7500.

5-room new, modern home near Parochial school north, furnace, fireplace, garage, this is attractive. Owner is purchasing suburban home and most move this in 90 days. You cannot beat this value at \$3600, very easy terms to

> WINNIE PETTYJOHN, Realtor 175 S. High Street

### **GREATEST TRADING** ORGANIZATION ON The PACIFIC COAST

We have over 3000 properties listed for exchange. Every kind of property, every price, every location. We can match your exchange EXACTLY. If you would like to trade your property TODAY, come in TODAY.

6-room plastered house, full cement basement, large lot, 50x165, located just a few blocks north of P. O. on Cottage street.

5-room modern bungalow. Priced at \$4750.00 for quick sale. Located at 545 N. 18th street.

#### GASKILL & EARLE REALTORS

166 South Liberty Street

Phone 2242

### Salem Highway Tracts



WHY SOME MONEY EARNS MORE.

type house. Garage, furn-If you invest in real estate you ace, fireplace, hardwood are developing your business floors. Very well finjudgment. Keep your money ished. North Salem. Ownbanked until you have a wise in- er cut price from \$4500 vestment. Then buy real estate, to \$4100 for quick sale.

\$100 Down and

\$30 per Month

including interest will

buy new 4 room houses

with 1/2 acre of ground.

SPECIAL

New 5 room Spanish

MONEY TO LOAN

**INSURANCE** 

### RICH L. REIMANN

Realtor



219 North High St.

Phone 865

#### **FARMS**

- 67 1/2 acres near Shaw; 50 acres under cultivation, balance in timber. Has running water. Price \$5200. Easy terms.
- 15 acres three miles S. E. of Salem; modern home with basement, furnace, and breakfast nook. Price \$7500. Good
- 78 acres ranch six miles S. of Salem; 6-room house, barn, water piped in house, 40 stack drier, 26 acres of prunes. Price \$10,000. Good terms.

W. G. KRUEGER—"The Realtor" 147 North Commercial



"Don't Cry Over Spilt Milk"

But don't spill any more. When you see Salem property increase in value don't shed tears but be one to profit by the increase.

Come in and let us show you our listings. We can



**BECKE & HENDRICKS. Realtors** 189 North High Street

### Will Trade Highly Improved Property in Salem

for houses or attractive farm.

Most attractive corner with large modern home in best condition, is worth \$16,000. Can be bought for \$12,000. Insure your House and Automobile with us.

GERTRUDE J. M. PAGE

Realtor

481 Court Street

Phone 1186

### Invest in Salem's Downtown Business **Property**

Here Is Your Opportunity

A fine large 60 foot frontage on North High Street close to the present retail district with a large 4 apartment residence in excellent repair with a full cement basement and furnace heat piped to every room in the house. Every apartment equipped with new gas ranges and all apartments recently renovated. This property is yielding a monthly rental of \$107.00 and is one of the most desirable down town properties offered today. This property is bound to increase in value FAST. Price \$12,900.00 with liberal terms.

The owner of this property is leaving the city soon and to secure a quick sale will accept other city property as part payment if worth the money.

ACT QUICK-HERE IS YOUR OPPORTUNITY TO TURN SOME OF YOUR OTHER PROPERTY INTO A MOST DESIRABLE DOWNTOWN INCOME PROPERTY, SEE US NOW.

### W. H. GRABENHORST & COMPANY Realtors

134 South Liberty St.

Phone 515

### Start Paying for a Home of Your Own Now

5-room, modern except furnace. House is nearly new, full cement basement and garage, located near Center street. This is a great chance for you to get a genuine bargain at \$2,000. \$500 cash, balance like rent. See it!

8 acres of farming land, clear of encumbrance. Price \$800. Wishes to trade as payment on a four or five thousand dollar, 6-room house. What have

40 acres near Salem good alfalfa land and fairly good improvements. Price \$8,000. Easy to handle.

One-half acre, 4-room nearly new house, chicken house and garage just out of the city limits of Salem. A snap at \$1650. Easy terms.

If you have anything to trade tell us about it.

# **ULRICH & ROBERTS**

REALTORS American Fidelity Building

129 North Commercial Street Telephone 1354