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And as he sat upon the mount of Olives, the disciples came unto him privately, saying, Tell us when shall these things be? and what hall be the sign of thy coming, and of the end of the world? And esus answered and said unto them, Take heed that no man deceive you. For many shall come in my name, saying I am Christ; and hall deceive many. Matthew 24:3-4-5.

#### THREE DECIDING FACTORY FACTORS

George H. Wisting, manager of the industrial department of the Portland Chamber of Commerce, in his talk to the Salem Chamber of Commerce at the noon hour yesterday, said in effect, among other things, that the three deciding factors for factories are raw materials, labor and markets-And for a large number of products Salem is an ideal

We have the raw supplies for our canneries and an ac ditional number of them, and we have an ideal labor situation for our canneries up to the present number and capacity, which will continue good for more with the growth of the city; and the world is the market.

ply, and the supply can be produced more cheaply than ing in a good labor situation.

stand shipment around the whole earth.

linen.

So they are as to paper and pulp-

tured in a small or larger way here, and as to many othersof this country, for this is the land of diversity.

an apt story to illustrate his point-

he emphasized the importance of our own people ild. A tithe of the money invested by our people country and business. bonds and stocks and other property, put into g and fostering of payroll industries here, would wroll people employed.

#### SUGAR BEETS IN OREGON AND COLORADO

(From the Sun, Keenesburg, Colo.)

A tabulation of the beet yield in Great Western territory for the past season has at last been completed and the cold figures are now before us that prove beyond question that its yield per acre. It further proves what our people have maintained, that this is destined to be the center of the most fertile, the most prosperous, and the most rapidly section of the state of Colorado, which in turn world in fertility, prosperity and progress.

> tures presented in the following tables are illumin should be carefully considered by everyone who

ighton district leads the state, and the Keenesburg the Brighton district. The Keenesburg, Sloan dumps overtop the grand average by almost three f tons per acres.

d of Beets in Weld County, 1927-28 Season Acres

S Har	Harvested		per Acre	
B 1000	9,290	140,900	15.16	
Partie	18,643	248,225	13.26	
Good Co	15,262	193,069	12.65	
Verse 1 2 - 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	13,816	200,105	14.48	
Facility Uins	2,583	34,545	13.37	
1	7,826	101,583	3 13.36	
Line with	9,149	130,088	3 14.22	
Fort Lupton	9,600	133,576	13.81	
Fort Morgan	372	5,408	3 14.54	
	86,541	1,189,537	Av. 13.74	
Beet Yield in Keen	esburg	District 192	7-28	
Sloan	1,072	17,318	3 17.10	
Keenesburg	756	12,892	17.05	
Roy	795	13,164	16.66	
Sneehan	1,404	21,373	15.22	
Krauss	1,384	20,162	14.57	
Tonville	1,907	16,929	15.42	
Hudson	1,299	19,854	15.28	
The Keenesburg-Prospect	Valley	land is the	best in the	

state. If we owned a farm here do you think we'd sell it at present market. Not so you'd notice it.

Denver. The above from the current issue of the Keenes-There is no doubt that the district, with irrigation, can burg Sun, furnished to The Statesman by a Salem resident who formerly lived there and is still interested in sugar beet rowing in that district, makes a very good showing. This 1230 Ferry street, at the noon save, that is to be deplored. But this town I am merely the niece Bob drew up a chair and seated salem resident has found that the total for the Keenesburg, meeting of the Salem Chamber of if he saves what he could prudent of a convict!" Col., district averaged 15,90 tons of beets to the acre, and Commerce yesterday. that at \$8.50 a ton, the price realized by the growers, this was a gross return of \$185.15 to the acre. He figures the accommodate the additional line. The matron of the New Jersey tiary! If you have felt what you mattered cursings, the scraping of abor at \$26 an acre, and the irrigation at \$3 an acre, giving has built everything substantially complains to the board of trustees —weak, think of what life will be banging of huge, steel doors and he grower \$106.15 an acre net.

(The reader will find, if he goes into the figures in the that destroyed his plant. olorado tables, that there is a mistake, and perhaps more han one, in the figures—the one at Loveland for the tons Rug company has been making anything for their support.

THE OREGON STATESMAN harvested, for instance. No doubt a typographical error made by the Sun.)

> But the Keenesburg, Col., district is not the greatest sugar beet district in the world, by any means. In 1924, there were 13 trial plats of sugar beets grown in the Salem district. They were grown for the Utah-Idaho Sugar company, and processed and tested at the Bellingham, Wash., factory of that company, and in 1925 there were 17 trial plats. Neither 1924 nor 1925 was a good year for beet growing in the Salem district, and yet the yield was at the rate of around 15 tons to the acre, taking the average for both years; which is as good a showing as was made in Colorado last year.

> Keenesburg is in Weld county, 37 miles northeast of row sugar beets at the rate of a good deal above 15 tons to the acre, on the average -

And selected sections can do this without irrigation.

Also, we can grow here sugar beets with a high sucrose (sugar) content. The highest for the trial plats was 18 per cent, but this valley has produced sugar beets with a know Pa was over his mad spell." just lets me tend to it." sugar content as high as 25 per cent. That is remarkably high, compared with the best sugar beet districts of the world.

With major irrigation projects developed here, which will be done before long, there will be room for scores of beet sugar factories in the Willamette valley-

And there are opportunities to establish a number now, vithout further developments in irrigation.

And there is no other one thing that will do as much in pushing the Willamette valley to the front, towards the time when it will be the most populous and most uniformly prosperous section of all the world, for which it has the he did not commit. Peter Bor- not? I can use Terry if he wishes potential possibilities and which it will in time surely be- den, his employer, thinking Bob me to."

Let no one be unduly alarmed over the tariff resolutions Borden, and determines to make tained. They're all around me: As to dairying; we have more market than we have sup- and discussions and general hot-air excursions in the senate of the United States. They are mere gestures. They are takes Bob into his home and of- for a young man who is honest elsewhere in this country, and improved machinery is assist- for political effect; pure buncombe; falderol. The state- fers to share his fortune with the and bitter and appreciative of a ments contained in the written resolutions and verbal blath- at the home of Borden and plots to when he comes to see you." We have potentially the best raw supply condition in this erings to the effect that the farmers are being discriminated "get" him. Bob meets Lois Borcountry for peppermint oil and many other drug garden against in favor of the manufacturers are not true, generally den, the beautiful daughter of products; the labor conditions again are all right—and the speaking. The writers and the speakers know they are market is the country and the world, for the products will largely devoid of truth. There are cases where the manu- afar. Todd Shannon, Bob's pris- buddies. The boy had no other facturers have insufficient protection; like the straw hat on, pal, tells Bob to see John Car-friend in prison. Todd is bound These conditions are certainly all ideal as to flax and makers, for instance. There are a few where the growers have less protection than they are entitled to. Like the sweet cherry growers, to mention one. There are more In fact, they are ideal as to a long list, already manufac- cases of insufficient protection among the manufacturers than among the men on the land. And there is not going to her he wants to talk with her. Perhaps a longer list than can be found in any other sec- be any serious attempt to get up a new tariff bill, now. That is a big job; a tremendous task, and a long one. In w are we to get factories? Mr. Wisting did not lay fact, it is not the right way. The right way is to amend a any rules; but he suggested greater efforts in attract- schedule or an item at a time, not disturbing the whole busitside capital and men of knowledge and genius, and ness of the country. Perhaps, before there is an attempt to mull over the whole law, some one in one of the houses of congress will show up who is big enough to start the precethemselves and aiding the factories we already have. dent of doing the thing in the right way, and thus relegate bezzlement, wasn't it?" ter has so far been Salem's way, principally. Our to the junk pile the way of the past, which was wrong from discovered his innocence. He's the young man she nodded doubt- and Borden's kindness had accenwe done very well. They can do a great deal more, the beginning, and grows more so with the growth of the served three years. Think of that ful assent.

What, do you think, would happen to the Willamette val- Todd is very fond of him. He has want to be in my employ. You been luxuriating in silk and vel- agents grab it.—Arkansas Ga-Touble the population of Salem, through the ad- ley if as great things could be done with all the crops we written me—and once when I vis- can work that for me. Am I suf- vet. Bob had not talked. The zette. can grow as are being or are about to be done with flax? ited the prison he pointed Terry A by-product that went to waste is producing \$125 a day you've seen a fine actor playing in cow food, a commodity for which there is an unlimited Hamlet, haven't you? Like that, market. Every vestige of the flax from the field is to be Walking around the prison yard used, eventually. Before very long, the by-products of flax standing what it was all about. at the state flax plant alone will be bringing \$250,000 and I've never forgotten." upward a year. What if we would develop the by-product values of all the other things we grow and can grow and the Keenesburg district out-distanced the state last year in produce? This would make this valley rich beyond the dreams of avarice. It is suggested that we need a Col. W. B. Bartrum in all our industries on the land, meshed up with for him. those in the city.

> Geo. B. Guthrie, in designing and building the Elsinore theater, did something unique; did something in the way of constructing a beautiful theater that was never done before. But he could not patent or copyright the ideas. And now they are copying the ideas in at least two theaters in Cal-imagine from what Uncle Todd leen spoke briefly into the transifornia, one at Los Angeles and the other at Sacramento. said-They are adding a touch of the Spanish, but the ideas are the Geo. B. Guthrie ideas.

January 23, 1903)

The newest imported blouses generally made. for women show no collars and are cut in the all-around style

grandmothers' time.

say there will be 22,000 to 23,000 from a wide range of country. car loads of oranges shipped from

southern California this year.

Harriman railroad lines.

alleged detrimental to her charac-city will grow.

Bits For Breakfast Another new factory-

One making coats and other

This was announced by C. Lachele, of the Angora Rug company, spends what he could prudently lesson—that to some people it into a golden grin, and withdrew.

There is to be a new building to

April 4

the appearance of bear skins, from which originally the chaps were

It is not without the possibilities that the new line of leather coat making may be carried very Eighty thousand descriptive cir- far. They may be made from many ulars of Salem will be sent to the kinds of skins. In fact, the Animmigration department of the gora Rug company tans on order now many kinds of skins and hides, and does the work in a man-

The more factories Salem can Mary F. Gibson instituted suit of outside money to be expended for \$5,000 against the Capital in the channels of business here, Journal for publishing an article the faster and more solidly this

"Seven Miles Out," the new far in sonfe of the sales. Copies are on sale at 50 cents each at the Patton book store-but the ediat the present rate.

be commended."

#### THE MORNING ARGUMENT

AUNT HET By Robert Quillen



POOR PA By Claude Callan

"I wish now I had fixed some- to me for money to make the paything nice for supper, but I didn't ments on his home, but now he (Copyright, 1928, Publishers Syndicate.) (Copyright, 1928, Publishers Syndicate.)

## The OUTER GATE

By OCTAVUS ROY COHEN CHNTRAL PRESS ASSN., Inc. -

READ THIS FIRST:

was guilty, thought it his "duty" to send Bob to prison. Bob is re-Peter Borden. In the old days Bob has worshipped Lois from Todd Shannon were collmates and mody, the state's leading crim- to have sent him to you." inal lawyer and political boss.

retary, but she is not aware of it.

(Now go on with the Story.)

Chapter 8 itentiary, Kathleen." "Uncle Todd's buddy?"

-for an innocent boy. It's hard

enough for the guilty-She half closed her eyes, "Uncle by himself-and not quite under-

"Horribly. It is ghastly the you know, Mr. Carmody, that waiting for him to speak again.

stand Peter Borden has taken the drils of raven hair which caressed

young man into his home." She grimaced with distaste, on his desk sounded. "That conscientious old idiot. He would do just that sort of thing, the instrument. "Shall I answer salving his own conscience with a sir?" gesture. Well, if Terry is what I

"He won't stand it long, eh?"

"That's it, sir." "Just what I think. And then sir." he'll be pretty well on his uppractically all the chaparajos, pers." Carmody had never ap-TWENTY-FIVE YEARS AGO more generally called chaps, worn peared more benign. "I've alby the cow boys of North America. ways felt queer about Todd Shan- neath the spray. Then he turned Or rather, this Salem factory has non, Kathleen. As though I hadn't off the water, shrouded himself been tanning the goat skins that done everything possible for him. in a Turkish towel and proceeded go into the making of the chaps. I'm anxious to make up for it to rub down briskly. One hop grower claims to have When tanned and dyed, these with any friend of his-and I all wrong, he's an innocent mar their wares,

you are not squeamish-" uncle is a convict."

"No. Please, Kathleenmean that you know a great deallerald lawns. about me: more than I would care from you; it wouldn't have been "Heah's yo' mawnin' repast, possible, for one thing, and fo Mistuh Terry, suh-an' Miss Lois

"Don't go over that again, Mr. tirely fine." book of Ella McMunn, is going wildered, anyway. But I give you Todd's experience has taught me you has." charity, and because I'm his niece. Owen D. Young-"If a man I've learned the rest of the bitter

this boy Terry is going up against. in a chill dawn to the plangent Three years in the state peniten- slarm of the corridor gong, the since the fire of some years ago that parents come to the poor for this lad. I like you, Kath then the sullen shuffling into the house in taxicab; to see their leen"-the man's hand trembled ghastly mess hall, where prisoners children and even give them wrist slightly-"and I am fond of Todd. were forbidden to speak. He sat For a long time, the Angora watches as gifts, but refuse to pay There are ramifications in this back in his chair and sugared his business of mine where a man of berries, then poured the rich,

Bob Terry's peculiar experience Bob Terry is released from pris- and psychological twist might on after three years for a crime prove useful. I'm frank, am I

"You don't mean-

"Dishonestly? Certainly not. leased with hatred in his heart for Dishonest men are very easily obhim suffer as he has suffered. men who have been in prison and Borden, sorry for his mistake, men who should be. I have use man he sent to prison. Bob stays helping hand. I wish to meet him She looked up in surprise

> "Comes to see me?" "Of course he will.

ter than he believed. She knew belong in the zenith. But she knew also what Bob Ter "Embezzlement. And they just seemed the lesser of two evils for must suffer as he had suffered,

> "If he wishes to meet you-" ficiently frank?"

"Yes. But if he doesn't look

"He will. I'm sure of that. And 'm quite interested in him."

"I noticed-" Carmody gestured suavely 'Selfishly," he finished, in a manner which conveyed very clearly that the interest was not at al

The girl remained motionless garding her. Her profile, lined "Oh! But they are. I under-against the morning sun, the tenher cheeks-The telephone buzzer

Kathleen placed her hand on

The tension was relieved. Kathmitter, then turned to her em-

"Your wife is on the 'phone,

Bob Terry quivered under the

been offered 28 cents a pound for skins, with the long mohair, have know enough, through my prac- of his room into a perfect mornhas been through and just about hummed with the soft sounds of what's ahead of him. Unless I'm every day: street hawkers crying with a criminal psychology. Even housemaids calling to one another his own hand is against him. Now, and to the hucksters, tiny chil-She flushed. "You mean my playing about, and neighborhood cars or mowing the sloping, em-

There was a light tan on Bob's Los Angeles—Railroad officials ner to bring back repeated orders know that my code of ethics is not ing gown, and almost instantly what some men might admit. You Croesus entered, bearing aloft a know that I control some judges, tray on which a toothsome breaksome juries and a great many in- fast steamed: savory coffee, fresh get that draw an increasing stream dividuals. You know that I have cream, strawberries, crumbly toast never attempted to conceal this and bacon which was wafer thin.

"Thanks, Croesus," "Ev'yt'ing heah pretty good.

credit for feeling as I do: under-suh. Cook, she say she craves to standing criminals, seeing the hu-cook fo' a gemmun like you which man side of their weakness-and 'preciates her pulmonary art. Says articles from leather tanned in Sa- tion will be exhausted before long, being sorry. God knows Unck ain't nobody heah got the appetite

> himself at the table. It was a far ly spend, that is not necessarily to "And that is just about what cry to the prison cell: the waking

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Service, serving you, is the rent we pay for the space we occupy in life. Failure to pay this service rent means eviction from business life.

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THE PEOPLE OF SALEM HAVE RECOGNIZED THE UNUSUAL SERVICE IDEAL WHICH DIRECTS OUR POLICIES IN SUCH A MANNER THAT THIS COMPANY HAS THE UNUSUAL RECORD OF A CONTINUAL GROWTH OF

#### **OVER 50 PER CENT PER YEAR**

for the past 4 years, which is our business life in Salem.

Growth like this is only possible where full value, full measure is given, and where mistakes which are bound to occur, are made right without stint or reserve.

We hope to merit your confidence in the future as well as in the past, and in this spirit of service we will continue to grow with Salem.

## Hillman Fuel Co.

Salem's "Heat Merchants"

The girl nodded slowly. She fresh cream over them-but his habits of three years are not dis-John Carmody is in love with had seen Bob Terry once: a lone, face reflected no happiness. The carded as readily as prison gar-Kathleen Shannon, his private sec-boyish, melancholy figure gloom luxury of the past three days had ments. And both Peter Borden ing around the prison yard on a been like gall and wormwood and Lois had respected the taci-He rings for Kathleen and tells Sunday afternoon. And save for This was no more his sphere than turnity which they interpreted as his deep sentimental interest in prison had been. The nadir had embarrassment and left him free her, she knew John Carmody bet- been undeserved, and he did not to go his way.

Halfway through breakfast Bob the ruthlessness behind his suav- He understood that this was espied an envelope on his tray. It TOOB TERRY'S out of the pen- ity; the lengths to which what he Peter Borden's gesture of amends, was addressed in the fine, small was pleased to term his "elastic But it was not in Bob Terry's handwriting of Peter Borden. His code of ethics" would stretch; and power to forgive or forget. For lips twisted into a sneer as he "Yes. You know the story, of the selfishness which blended so three torturing, never-ending handled it. It was a large envegrotesquely with his humaneness. years he had nurtured a hatred of lope, quite full. And finally, with ry was to face, and because it consuming passion that Borden man ripped it open.

tuated that desire. It seemed to Canada admits duty-free Ameribring home to the boy that all can shipments of liquid anish "Make him. Frankly, I'd like during this three years the man dyes. But when it comes back Terry to like me. I'd like him to who had sent him to prison had across the border the prohibition

### FREE VOTING BALLOT

This ballot is good for 200 votes for the candidate in The Oregon Statesman Subscription Campaign, whose name is written on it. Do not fold. Trim.

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