

# Sometimes a Man Is Doesn't Know



## WHY VALUES WILL GO HIGHER

Land values near Salem are bound to go higher. Where can you find soil and climatic conditions that will produce all kinds of berries and fruits and then the finest walnuts and filberts in the world?

Where is there a community in the world that has more paved roads, macadam roads and so many markets right at the farmer's door?

**SUGGESTION:** Maybe if everybody worked like they did 15 years ago and

WITH THE BEST FRUIT AND BERRY LAND IN THE NORTHWEST, THE TIME IS NEAR AT HAND WHEN WE WILL GET TO WHAT IT CAN PRODUCE.

## THE LAND OWNER IN THE SALEM DISTRICT

When nature finished its job, it left a little Garden of Eden garden spot way up in the northwest that is the finest fruit and berry district in the entire west. It surrounds Salem.

Owners of this land sometimes realize the value of this wonderful land. When that time comes, they are going to compete for the wheat, and berries, and nuts.

spent less money for gasoline or less time playing golf, things would look better.

panked 57,000. During the 1910s, the land was packed more densely.

## JUST BEGINNING TO DEVELOP

Wm. G. Allen, manager of the Hunt Bros. Packing Co. speaking in public the other day, said:

"When it comes to the development of the berry and fruit business in the Salem district, the surface has hardly been scratched.

"In 1914 the Hunt Bros. Packing Co.

"In 1911, the Hunt Bros. Packing Co. had a plant. In 1924, the plant is producing 57,000 cases of fruit.

"Salem has developed business faster than any other city in the west. Already, the city is producing 100 per cent of all the fruit in the northwest.

"If we have the land within the past 15 years, why we should have a canning center in Salem.

### Suburban Homes, Farms and Ranches

- 1 fine acre on the highway close, new house and garage. \$2500.
- 1 acre on pavement, 6 room house, garage, barn and chicken house. \$1190.
- 2 acres edge of town improved, \$4500. Will trade for city house.
- 5 acres close in, well improved, for \$4500. Will trade for city home.
- 40 acres on pavement, well improved, very fine equipped. \$12000. Take city property for payment.
- 50 acres on pavement well improved, all good land, \$11000. Will take some city property.
- 320 acre sheep ranch 5 miles out for \$50 per acre.
- 480 acre sheep ranch well improved, 40 acres orchard and 100 acres tillable for \$25 per acre.

**McGILCHRIST & PENNINGTON**  
REALTORS

### A Real Christmas Bargain

On account owner leaving the State I can offer a new North Salem residence at much below value. Five rooms finished. Two rooms unfinished. Lots of built-ins, large mirrors, furnace, breakfast nook, everything you could wish for if you planned it yourself. Only \$4000. Reasonable terms. Phone 577.

**A. C. BOHRNSTEDT**

Realtor Loans Insurance  
147 North Com'l St.—Salem, Oregon

### Salem High



AND PROSPEROUS  
NEW YEAR  
TO ALL THE GOOD  
PEOPLE OF SALEM

We are mighty glad and thankful for the privilege to live in such a beautiful and prosperous City, situated in the heart of one of the most fertile valleys in the world, and it is our most sincere desire to serve the people of this community to the best of our ability.

YOU ASK "HOW?"  
WE'LL TELL YOU.

Even if you don't own any property or building and the loan shares—if you have an earning capacity that allows you to pay rent, we'll show you that YOU CAN BUY A HOME NOW!

Insurance. Money to loan.

**RICH L. REIMANN**

Realtor



219 North High St.

Phone 865

### THE SEASON'S GREETINGS

And Assuring You  
Of Our  
Keen Appreciation  
Of Your  
Good Will and  
Patronage

**ANDERSON & RUPERT**  
REALTORS

169 South High Street

Salem, Oregon

### Two Good Farm Buys

Not far out on paved Highway, most all cleared land, little timber, family orchard, 4 acres strawberries, 2 good wells, good 5 room house, new barn and out bldgs., electric lights and phone, 1 mile to good grade and high school. Price \$6500, part terms.  
25 acres with good buildings, some fruit and berries, 12 miles from Salem, 1/4 mile from paved road, 1 mile to high school, 5 good cows, 100 chickens. All goes for \$3500.

To Buy Acreage, Large or Small, SEE US

320 State Street **LEO N. CHILDS Co.** Phone 1727  
REALTORS

### THREE GOOD HOMES

5 room English within walking distance, south. Stucco finish and best of construction throughout. Furnace, fireplace, tiled bath, full basement with stationary tubs; hardwood floors in living and dining rooms; garage. Close to school and bus line. A beautiful home for \$5500. Very easy terms.

Another of similar description except wood construction, located north. Price \$5300 and will accept good car and some cash as first payment. Balance like rent.

15 acres located 1 1/2 miles from business district. Small house in good condition; 2 acres young cherries. Running stream and some timber; beautiful view. An ideal location for a country home and a bargain at \$5500. Terms on part.

**WINNIE PETTYJOHN, Realtor**  
175 S. High Street

### EXCHANGES

- 1 1/2 acres on Garden Road close in. 4 room house, \$2750. Want house in Salem about same value.
- 55 acre tract 8 miles East of Salem, 30 under cultivation, balance timber and pasture. Old house and barn, \$4800. Want Salem property.
- 15 acres with modern house 3 miles out, \$7500. No incumbrance. Want good house in Salem.
- 30 acre timber tract near Oregon City. Trade value \$2000, no incumbrance. Want Salem property. Will assume.

**W. G. KRUEGER—"The Realtor"**

147 North Commercial

Phone 217

place to rear children. Will sell at less than actual cost of construction.

Insure with the Niagara Fire Insurance Co.

**GERTRUDE J. M. PAGE**  
Realtor

484 Court Street

Phone 1882

### FARM BARGAINS

52 acre farm well located north of Salem, 32 acres in cultivation, balance good timber and pasture, large dwelling with modern plumbing, good barn and several outbuildings. Located on the Oregon Electric Railway, Station at your door. Price \$8500, reasonable terms.

160 acres well located 5 miles from Salem on good main road, all in cultivation, some good river bottom land, 8 acres of bearings cherries, which bring a very good revenue, 7 room house and plenty of outbuildings. This place is well stocked and equipped. Price including stock and equipment \$20,000. Owner will accept some city property as part payment.

IF YOU ARE INTERESTED IN PURCHASING A FARM AT THE RIGHT PRICE, PLEASE LE US SHOW YOU THESE BARGAINS

**W. H. GRABENHORST & COMPANY Realtors**

134 South Liberty St.

Phone 515

**Victor Schneider** **Chris Schneider**  
The Firm of Real Service

If you are in the market for an ideal small dairy and poultry farm close to Salem and well improved. Reasonably priced and easy terms.

Modern poultry farm, good modern buildings and good location, to sell or trade for Salem property to \$6500.

Equipped dairy and stock farms to sell below value, will take some city property as part and priced to \$25,000.

Farms for every purpose, all prices and sizes.  
An East front lot near Parrish school below value and on easy terms.

A good 6 room, new and modern home, close in and only \$3,000. Easy terms.

To buy, sell or trade see us, we want your business and will earn it.

**VICTOR SCHNFIDER - Realtor**  
Loans - Insurance

Residence Phone 732-J

228 Oregon Building

Telephone 673

### GREATEST TRADING ORGANIZATION ON THE PACIFIC COAST

We have over 3000 properties listed for exchange. Every kind of property, every price, every location. We can match your exchange EXACTLY. If you would like to trade your property TODAY, come in TODAY.

84 acres, 40 acres in cultivation, modern house and No. 1 out buildings, stocked and equipped. Will take good house in Salem as part payment.

81 acres, 70 acres in cultivation, modern buildings, fully stocked and equipped. One of the best ranches in valley near Portland. Will trade for Salem acreage or income property.

5 acres in edge of North Salem. Fine soil, \$1600, small payment down, balance like rent.

New and modern 6 room bungalow all for \$3250, \$250 down and balance like rent.

6 room furnished house in North Salem close to Capitol Bldgs. Large lot 50x165; alley paved and all street assessments paid. Price \$4000; \$1000 down, balance easy terms.

5 room plastered bungalow on paved street, house is in No. 1 condition. \$150 down, balance to suit.

**GASKILL & EARLE**  
REALTORS

166 South Liberty Street

Phone 2242

### Tracts with Building--Terms

We have a one acre with modern buildings. Just outside city. Close to bus and school. Terms.

5 acres on highway. Small buildings. \$2750. Berries and fruit.

11 acres on highway, small buildings. Mostly fruit and berries. \$4750.

**BECKE & HENDRICKS, Realtors**

189 North High Street

### You Owe Yourself a Xmas Home Let Us Help You Get It

5 room bungalow, garage, basement, laundry trays. Good location. Price \$2200. Terms and very easy payments.

Auto Camp in good location. 6 cabins, all modern conveniences. A good buy at \$4200, or will trade for property.

A 10 room plastered house, 2 lots, on paved street. Price \$3500, or will trade for Portland house or small acreage near Salem.

A new 3 room bungalow and garage at \$1600. Very easy terms.

With our best wishes for you a Merry Xmas.

If you have anything to trade tell us about it.

**ULRICH & ROBERTS**  
REALTORS

American Fidelity Building

129 North Commercial Street

Telephone 1354