

The Slogan Pages Are Yours; Aid In Making Them Helpful to Your Wonderful City and Section

SALEM DISTRICT INDUSTRIES

EIGHTH CONSECUTIVE YEAR

THE DAILY STATESMAN dedicates two or more pages each week in the interests of one of the fifty-two to a hundred basic industries of the Salem District. Letters and articles from people with vision are solicited. This is your page. Help make Salem grow.

SPAULDING WOOD WORKING OPERATIONS HAVE HAD GREAT GROWTH IN PAST YEAR

The Saw Mill Proper in Salem is Large and Up to Date, and the Same May be said of the Sash and Door and Box Factories and Shingle Mills—The Plants here Cover About Nine Acres of Ground—28,000 Feet a Day Capacity Added by New Device of Salem Man

The big thing in the way of wood working operations in Salem is made up by the plants of the Charles K. Spaulding Logging company—the saw mill, sash and door factory, box factory, shingle mill, and specialty manufacturing. The shingle mill was added in 1925. It is at the foot of Bellevue street. Every size and kind of sawed shingles is manufactured. The box factory of the company is being constantly speeded up partly on account of the increased demand for fruit boxes of various kinds and shapes. As high as a million feet of lumber a month has been going into boxes. The company furnishes practically every building want. A new line of paints was recently taken on—the John Lucas paints, one of the three oldest lines in the United States, the company making them, having been established in sawing of as many as forty one-inch boards at one time. It has 1849.

Extensive Operation
Salem's big saw mill is constantly being made more efficient. There was not long since installed in the mill a sash gang. This new machine brings the output of the mill up to 140,000 feet a day of eight hours, and it enables the thin saws and wastes little wood in saw dust.

Five Retail Stores
There was finished, not long since, between the mill office at the corner of Front and Ferry streets and the sash and door factory of the Spaulding mill, a new building, constructed in substantial and handsome style. It is a retail store and display room, to show sashes and doors and tables and chests and breakfast nooks and other built in things; and boxes and stands and chests, and any thing that can be made of wood, for the home or the office. Any one may go to this store room and see what is made and buy it, or have any thing to his fancy made to his order.

There are similar stores to this one in Salem, at Portland, Newberg, Independence, and McMinnville, and perhaps later such stores will be opened at other points. The one in Portland is at 335 East Main street.

There was installed in 1925 a set of new latest improved water tube boilers. There is now a battery of six boilers.

Special Improvements
George Skeels, superintendent of the Salem saw mill plant of the Spaulding company, has designed and installed a new type of lumber guide for its resaw which has so increased the speed with which the company has been enabled to increase its cut 28,000 feet a day. That is surely a big advance. It is a device peculiar to this plant; no one other mill in the world has it.

During the past year the Spaulding plant has put in a patented device to get rid of the cinders. It is a device of the McVey patent and does the work. Whatever cinder outside the down town district of Salem now suffers does not come from the Spaulding mill.

The company has recently added a roof application department to provide for the application of composition shingles over old shingles. This is a useful device.

Running Full Hand
The Spaulding saw mill has been running full handed, steadily, and the sash and door mill has been unusually busy. Salem's great building progress helps in keeping the wheels spinning. Harry Anderson is the superintendent of the sash and door factory and specialty shop.

The local manager is O. J. Myers, who has been for a long time with the Spaulding.

L. P. Cummings is the sales manager, having come in the past three years.

Large Operations
The Spaulding company carries on large operations in several Willamette valley counties. Charles K. Spaulding is the president of the company and its general manager, and his son, Walter L. Spaulding, is the secretary and assistant manager. U. G. Holt has the designation of logging superintendent, but he assumes and willingly has thrust

Dates of Slogans in Daily Statesman

(Also in Weekly Statesman)

- (With a few possible changes) Loganberries, October 7, 1926
- Prunes, October 14
- Dairying, October 21
- Flax, October 28
- Filberts, November 4
- Walnuts, November 11
- Strawberries, November 18
- Apples, November 25
- Raspberries, December 2
- Mint, December 9
- Beans, Etc. December 16
- Blackberries, December 23
- Cherries, December 30
- Pears, January 6, 1927
- Gooseberries, January 13
- Corn, January 20
- Great Cows, March 17
- Spinach, Etc., February 3
- Onions, Etc., February 10
- Potatoes, Etc., February 17
- Bees, February 24
- Poultry and Pet Stock, Mar. 3
- City Beautiful, Etc., March 10
- Paved Highways, March 24
- Head Lettuce, March 31
- Silos, Etc., April 7
- Legumes, April 14
- Asparagus, Etc., April 21
- Grapes, Etc., April 28
- Drug Garden, May 5
- Sugar Industry, May 12
- Water Powers, May 19
- Irrigation, May 26
- Mining, June 2
- Land, Irrigation, etc., June 9
- Floriculture, June 16
- Hops, Cabbage, etc., June 23
- Wholesaling, Jobbing, June 30
- Cucumbers, etc., July 7
- Hogs, July 14
- Goats, July 21
- Schools, July 28
- Sheep, August 4
- Soeds, August 11
- National Advertising, Aug. 18
- Livestock, August 25
- Grain & Grain Products, Sept. 1
- Manufacturing, Sept. 8
- Woodworking, etc., Sept. 15
- Automotive Industries, September 22
- Paper Mills, Sept. 29.

THIS WEEK'S SLOGAN

DID YOU KNOW That the Salem district has the largest supply of pulp wood in the world; that there is standing timber in this district that, with the development of the idle powers near by, will make of Salem the Grand Rapids of Oregon; that wood working plants of many kinds are bound to come here, on account of the nearness of the raw materials and the cheapness of the power to drive the machinery to change them into manufactured products; that Salem has made a good start in wood using plants, but it is only a start, and there is a wide and rich field for enterprising men in this city and district?

property, on the Southern Pacific track at Twelfth and Trade streets, and is a large taxpayer. The sawmill of the company is at Valseiz, in one of the finest timber belts on the coast, and the equipment of the mill is right down to date to the last particular, which guarantees a splendid output, and therefore a first class supply for the local selling arm of its business. The company owns and operates the Valley & Siletz railroad running through from the mill to Independence, bringing its own material to the Salem market. This company brings to its Salem yards many cars each month.

They have a slogan, "Good lumber at low prices; lower grades at lower prices," and they live up to this slogan, and the public is appreciating the fact.

If any one has building problems, they want to be at his service; they are ready to give any kind of information in this important field.

The Local Force
The lumber yard at Salem is stocked up in Metropolitan condition. There is everything on hand in building material. They have lumber, shingles, lime, cement, plaster, brick, drain tile, sewer pipe, lead, oil and varnish, dry colors and colors in oil, turpentine and brushes, builders' hardware, building papers, sash, glass, doors, mouldings of all kinds, etc. They specialize in Sherwin-Williams paints.

A. B. Kelsay for years the manager of the older company, is in charge of the enlarged new yard and business. Howard Perry gives estimates from plans on the cost of materials of all kinds needed in building. Fred Smith is the bookkeeper. Ben Gislser is truckman, and Sam Wood is yardman, with George Maynard assistant yardman.

This enterprising company's

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Salem Wicker Furniture Manufacturing Co.
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Genuine Eastern Wood Quality Furniture
Repairing, Refinishing, Upholstering
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California—Hayward, San Jose,
Los Gatos, Eureka
Oregon—Salem, McMinnville,
Albany
Washington—Puyallup, Sumner

SEND A COPY EAST

WICKER FURNITURE MADE HERE IS WORTHY OF ANY HOME OR OFFICE

And it Goes into Some of the Finest Places—Institution, Not Yet Four Years Old, has Grown in Size and Favor and Will Surely have Great Expansion in the Future—Teaching Classes in Wicker Work Here

One of the progressive new wood working institutions of Salem that has been making good progress the past year deserves special mention.

L. B. Dunsmoor, of the Salem Wicker Furniture Manufacturing company, started business in Salem the first of February, 1924, in one room about 15 by 40, at 1853 State street, and he was alone at that time. He added another room and then outgrew that location. Then, in May, 1925, he moved to his present location, at 2218 State street, where he had constructed his own building 40 by 40 feet. He later built an addition, and is preparing to add still more room. When present plans are worked out, he will have 2000 square feet more—added to the 40x40 building fronting on State street.

The Salem Wicker Furniture Manufacturing company is doing what its name implies. It is making genuine rattan reed furniture, from a small stand up through the whole range of household furniture, also baskets of all sizes and shapes.

Mr. Dunsmoor was born in Iowa, learned the beginnings of his trade in Hillsboro, and worked at it in San Francisco, Seattle and Portland. He came to Salem from the latter city.

Teaches Basket Making
Mr. Dunsmoor has been making rattan reed furniture for more than a dozen years, and he has gained a reputation in this line up and down the coast in that trade, as one who understands all the ins and outs and quips and turns (which are many) of fashioning rattan reeds into things of beauty and utility. He is registering students for classes, and he will after the state fair begin teaching basket making. He formerly worked under the vocational board, and classes were large the last school year, and will without doubt, be still better attended this year. A number are already registered. Students are taken from 16 years up—and some of the most enthusiastic are women of middle age.

It is Substantial
All of the furniture of this factory is made in Salem. It is made over hardwood dowels and is therefore more substantial than the imported stuff, which is made over rattan frames. It is hand made, each reed being carefully selected. Mr. Dunsmoor also does repairing of all kinds, and refinishing and upholstering. He goes into homes and makes furniture to match what is already there. He

The European diplomats are not so slow. Through the naval conference process they have managed to sink more American naval tonnage than the navies of the world have been able to put under since the beginning of the American government.

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COPELAND YARDS ARE EXPANDING LARGE TERRITORY COVERED BY THEM

A Concern That is Spreading Its Business on Merit and Service Hansen & Liljequist Sash and Door Factory Adding People to Payrolls

J. W. Copeland Yards is the name of an enterprising organization that furnishes building supplies to a number of Willamette valley and western Oregon cities.

The yards that supply Salem are located in West Salem, near the Polk county end of the steel bridge across the Willamette, and the local manager in charge of this branch is R. A. Meyer.

Besides the Salem branch, there are Copeland yards at Eugene, Albany, Lents, Hubbard, Yamhill, Hillsboro, Grants Pass, Corvallis, and Park Rose. The last three named were added to the firm during 1925 and 1926.

"Dependably serving the lumber consumer" is the slogan of this organization and every man connected with this selling concern tries to literally live up to the slogan—and gets by with it. If there is the same spirit at all the other branches, it is no wonder that the concern has spread so rapidly over so much territory.

There is a very complete supply of building materials always on hand at the West Salem yards, and the volume of business is large and constantly increasing. There has been a considerable increase in the past year and a larger stock is carried here than was carried a year ago.

Constantly Growing
The J. W. Copeland Lumber company took over the Lakeside Lumber Co. of Klamath Falls during the past year and is now operating it in connection with their yards in the Willamette valley.

The general offices which are located in Portland have been moved from the Lumbermen's building to the Pacific Building on 5th and Yamhill streets, Portland.

The local payroll has increased with the regular employment of two additional men. Other yards have made similar additions to their payrolls.

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When you ask to have Chiropractic Adjustments be sure that you get them. Adjustments are not necessary. Remember that the Neurocalometer accurately locates the nerve pressure while Chiropractic Adjustments with the bare hands alone remove it.
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SEASON'S FIRST VICTIM
EUGENE, Sept. 14.—(AP)—The first victim of a hunting accident to be opened in Lane county this season, W. A. Gustafsen, 36, of Goldson, Ore., died Sunday evening as the result of a shot fired by Harry Crater of Newberg.
Crater mistook Gustafsen for a deer when he came into a clearing where the hunter was expecting to see a deer make its appearance. The accident occurred near Swisshome. The victim was about 200 yards from Crater at the time of the accident and the hunter's vision was obstructed by a thick growth of vine maple.
Gustafsen, who is an employee of a lumber mill at Goldson, is survived by a widow and ten-year old daughter. A coroner's inquest may be held, it was said.