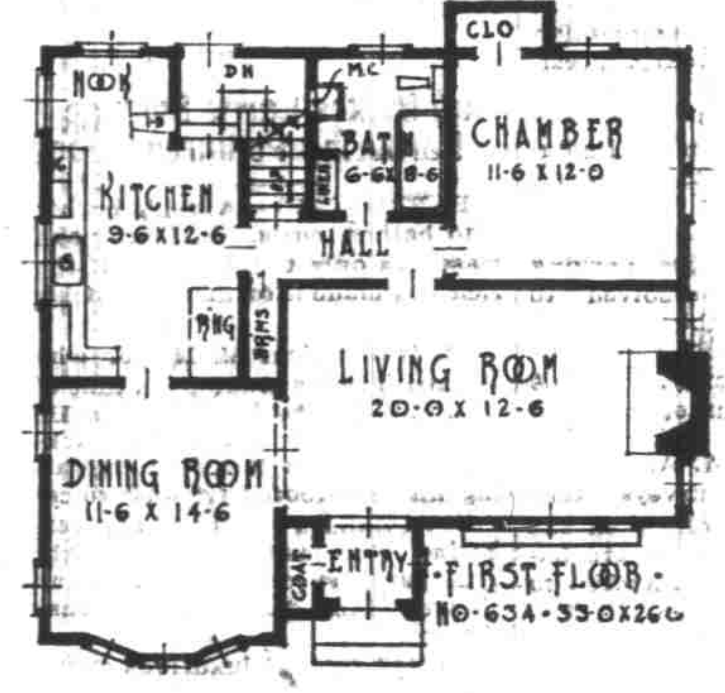
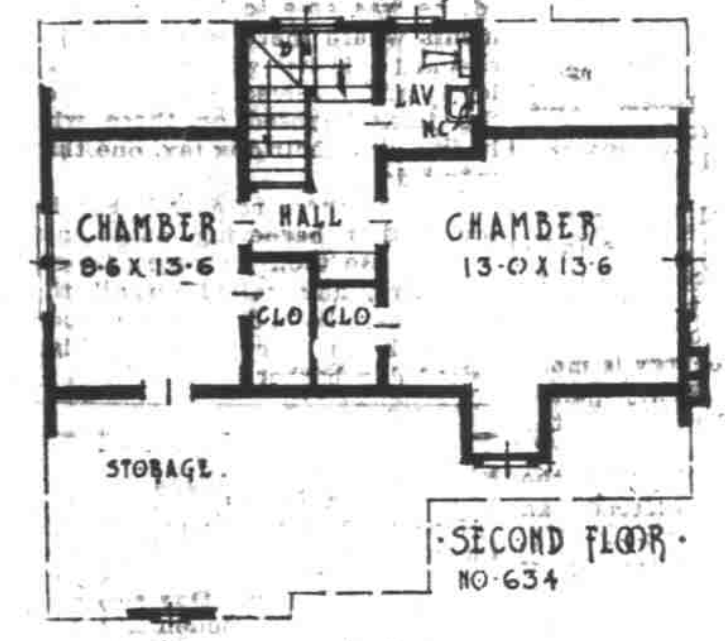


Six-Room English Type Design
PLAN NO. 634



This design following the English design is well balanced in proportion with its high roof effect, hooded doorway and treatment of exterior. The shakes for the exterior which are being used very extensively give a very pleasing effect and add to the appearance coupled with the Stucco Gables in half timber design.



This home placed in a good setting of shrubs and treated with a landscaping becoming to this particular design will be well adapted to either city or suburban district.

The interior design is very unique in layout having the Vestibule entrance with Coat Closet. The living and dining room across the front, very spacious and airy with an abundance of light. On the rear of house; leading from Central hallway are kitchen, bedroom, bathroom, and stairway leading to second floor; from the kitchen is the nook and grade entrance leading to basement. The kitchen is well arranged with ample cupboard space.

The second floor has lavatory and two bed rooms of large size with cross ventilation for each bedroom. The storage room can be made into a very attractive dressing room.

Spaulding Logging Company
Salem, Oregon Telephone 1830

LESSEN DRUDGERY
KEY TO PLEASURE

Steps Enumerated to Aid in Elimination of Overwhelming Burdens

(By Jane Stewart)
Gradually we are coming to a realization that there is but one solution to the servant problem. Essentially, it is lightening the drudgery of housework. Whether you yourself assume the cares of the house or whether you employ domestic help, you have doubtless discovered that unless you adopt the various ways and means devised to lessen its labor, the burden becomes overwhelming. Servants are not to be had for a house that is difficult to keep. Nor in such a house can you carry the responsibilities alone.

The first step, then, in solving the problem is to eliminate wherever possible the features which are burdensome to care for. Carpeted floors, for instance, are veritable collectors of dust and dirt. They must frequently be gone over with the vacuum, or if you haven't this convenience, they must be incessantly swept. In either case the results are never wholly satisfactory. Again, a rough wooden floor which can be cleaned only by laborious scrubbing requires undue time and valuable energy, neither of which can you afford to give. Dark walls and rooms—especially kitchens—are another bugbear in the housework question. No amount of scrubbing and polishing will make them look well. In fact they are so disheartening that the natural tendency would be to neglect them. In which case they become utterly hopeless.

The thing to do is to get rid of every such feature. If your house is old, do not despair. For every wall, floor and woodwork surface can be made attractively new, clean, and easy to keep clean. Add this with little trouble and less expense.

Varnished floors are a first demand. For varnish presents a durable, attractive surface that can easily be wiped off. Painted walls are another. They may be satisfactorily washed or easily renewed with a fresh coat of paint. Your woodwork, of course, is painted, varnished or stained. But be sure that it is a new finish. This is an important point. For an old painted or varnished surface not only becomes unattractive with cracks and peeling (which, incidentally, makes renovation very difficult) but removing the dirt and dirt is laborious and making the surface spottily clean is impossible.

But a newly painted wall or a freshly varnished floor can be wiped off and left immaculate. Cleaning is further simplified because dirt is never allowed to accumulate on a fresh surface such as they offer. Partly because a bit of dirt which shows up on a glossy surface is always wiped off at once, and partly because the immaculate perfection offered by a newly renovated house is an inspiration to keep things in tip-top condition.

Another point, and one not to be scoffed at, is the morale value of an attractive and cheerful interior. Any little task in a shabby or gloomy house becomes at once laborious, whereas amidst immaculate and bright surroundings even housework can be quite pleasant. Here color comes into play. For the kitchen especially it is important. An artistic and well chosen scheme, supplying warmth where sunlight is missing, light where there is no light (and color can do all of these things) will do much toward solving the problem of unpleasant housework.

If you find yourself overburdened with the cares of the house and its work irksome, see what you can do to improve the conditions. Enjoy the luxury of varnished floors, painted walls, and newly finished surfaces. Make your surroundings attractive, gay and colorful.

DETROIT CHRYSLER SALES REACH PEAK

Record Made by Distributors in World's Greatest Automotive Center

In line with the announcement made by officials of the Chrysler Corporation a week ago that previous demand for its cars was being surpassed in every part of the country, John F. Evans, general sales manager of the John H. Thompson Co., local distributor, declared yesterday that April sales of Chrysler in Detroit were by far the largest in its history for that month. They were 480 cars, compared with the previous record April of 334, made last year.

April was the fourth month in 1927 to surpass the mark of the similar month a year ago. Local sales records are being broken week by week equally as impressively as factory records, points out Mr. Evans. During the last eight

BUILDING ACTIVITY SHOWS SLIGHT GAIN

Softwood Trade Lagging; Tendency Now Toward Firmness Soon

In its weekly review of the lumber market, the American Lumberman, Chicago, says: Building is maintained remarkably well, according to reports of permits issued during April and the first four months of this year. The April total gained six per cent over that for April of last year, although there was a sharp decrease in Florida, and the total for the first four months of this year, despite a decline of about one hundred and eleven million dollars in the southeast, is only one and a half per cent below that for the corresponding period of last year.

The storms that have been general from the Rockies to the Appalachian range have greatly retarded the starting of work on this projected building, especially in the Mississippi valley. The softwood producers are therefore holding down their output until the market can more readily absorb it, and this curtailment is resulting in a reduction of mill stocks. While softwood sales were only five per cent more than the production during the first seventeen weeks of last year the sales to date have amounted to thirteen per cent in excess of the production.

SEDANS TO OCCUPY PLACE AT MEETINGS

Chapin to Preside at Transport Session of International Chamber

Sedans in place of swords, coaches instead of cannon, and buses in lieu of Big Berthas will be the theme of the Highway Transport Session of the International Chamber of Commerce at Stockholm, June 27-July 2, to be presided over by Roy D. Chapin, president of the National Automobile Chamber of Commerce.

Communication as the basis of peace and prosperity will be a keynote of this event. The motor's part in transportation will be exhibited by the American automotive delegation, and a film will be exhibited portraying nine ways in which railroad lines in the United States are utilizing motor bus and motor truck service.

The utilization of such motor equipment is as follows:

- How the Railroad Use Buses**
1. As substitution for passenger service where freight rail line is still maintained.
 2. In use for local service so as to permit tracks to be used entirely for express service.
 3. As optional service to rail passenger facilities.
 4. To take the place of abandoned rail routes.
- How Railroads Use Motor Trucks**
1. To handle less-than-carload lot local freight.
 2. To handle freight containers in connection with container system.
 3. To assemble less-than-carload lot freight at several stations, bringing it together for carload shipment.
 4. For inter-terminal haulage.
 5. For store-door delivery.

AS CLASS LEADER MAINTAINS PLACE

While the "70" Willys-Knight Six has proved to be one of the most popular Knight powered cars ever built by Willys-Overland, factory sales officials attribute the increased interest in the "70" line this year to the improved bodies, chassis refinements and the better performance which were embodied in the line this year without any increase in prices.

Among the important changes in the 1927 line of "70" Willys-Knights is the adoption of Belfast spring shackles in place of the usual metal shackle bolts for securing the springs to the chassis frame. The Belfast shackles, formed of rubber impregnated fabric insulate the springs and at the same time form a more flexible connection which permits easier riding.

Since these rubber shackles do not require oiling, there is a marked saving in the upkeep of the chassis as it is not necessary to run the car on the grease track for oiling. Easier riding in the "70" Willys-Knights also is assured by larger balloon tires which are standard on the 1927 line.

The general appearance of the new "70" is materially improved by the adoption of larger and longer bodies which provide greater riding comfort for drivers of all sizes, as well as the other occupants of the car. Roof lines have been redesigned so that the car has a longer and more graceful appearance while increasing the height of the radiator and improving the contour of the hood imparts a distinctive touch which stamps the "70" Willys-Knight line as paralleling the larger Willys-Knight Great Six car for beautiful lines.

The unusual sales mark attained so far this year by the "70" lines makes it certain that 1927 will see a tremendous increase over the high mark set by this car in 1926 when it stood as a leader in its price classification.

RECORD OVER HARD HIGHWAY LOWERED

Travels 126 Miles in 159 Minutes Averaging 33 1-3 Miles to Gallon

Cracking 51 minutes off the former record held by a \$3,090 six cylinder car, a Whippet stock car this week speeded its way to a notable achievement mark when it traveled 126 miles in 159 minutes under official observation of newspapermen and city officials. This test was staged up the famous Nantahala gorge from Asheville to Murphy, North Carolina. This route consists chiefly of steep mountains and dangerously sharp curves with very few stretches of straight or level country.

Not only did the Whippet set a new time record for the trip but it maintained an average speed of 47.75 miles an hour and averaged

33 1-3 miles to the gallon of gasoline with an almost negligible consumption of oil. The Whippet record was officially recorded in every detail—time, speed, gas and oil consumption—and sets a high mark for all light four-cylinder cars.

The Whippet was officially checked out of Asheville at the start of the test by Postal Telegraph officials and checked in at Murphy at the end of the Journey 159 minutes later by Western Union officials.

Although the route was over the mountainous roads, the Whippet made the entire journey in high gear, at times reaching a maximum speed in excess of 50 miles an hour. This fact is attested to by observers who accompanied the driver.

At the conclusion of the run the driver of the Whippet said that the efficiency of the Whippet four-wheel brake equipment enabled them to make the perilous mountain curves at a high rate of speed, the brakes instantly responding when called into action.

The official starters, time-keepers and observers who took part in the record run were: C. H. Bartlett, commissioner of public safety, Asheville; Mayor F. F. Hill, Murphy; H. C. Rogers, manager of Western Union at Murphy; A. H. Howell, manager of Postal Telegraph at Asheville; Major E. F. Jones, Asheville newspaperman; M. E. Henry, Asheville newspaperman.

Elgin—Highway work now in sight will employ large crew all summer.

NEW AUTOS MAKE HIT WITH PUBLIC

Orders Come in So Rapidly Production Increased Twice in Ten Days

DETROIT.—(Special)—Orders received by Dodge Brothers, Inc., from its dealers since announcement on May 1 of the new four cylinder motor have been in such volume that production has been increased for the second time in ten days, according to President E. J. Wilmer.

"The immediate response of the public and of our dealers has been very gratifying," Mr. Wilmer stated. "Orders received in the first three days following the announcement totaled approximately \$4,000,000. This is in addition to ordinary contractual allotments."

The first day after the announcement dealers placed orders for 1080 cars and on the second day orders totaled 1742. Orders are continuing to pour into the factory in large volume.

"Over 600 telegrams from dealers in all sections of the country have been received telling of quickened demand and requesting advance shipment of their allotments."

"Stocks of cars in dealers'

LET US KEEP FAITH

Monday is one day that should be devoted to keeping faith with those who sacrificed their all.

Let Us Remember Our Heroes

Square Deal Welding & Machine Works

345 Ferry Phone 2363
Dependable Welding Expert Machinists

MEET THE JOKER IN CHEAP PAINT

Weak, Wisby-Washy Stuff Has Little Covering and Hiding Power

In a recent advertisement in one of the leading magazines you may have read that "there is a joker in the cheap paint can." A joker, you know, is something hidden—which you don't see—which pops up at some unexpected moment and catches you unawares.

We all know that contracts have sometimes been made which contained "jokers." But this is probably the first time many of you property owners have been told that there is a "joker" in the house paint you are offered at a very low price.

In the advertisement it was explained this way: The low price paint is offered you as a paint which is just as good as, say, Sherwin-Williams famous SWP—the leading quality paint. It is offered as a paint that will give you a fine looking job at a big saving in cost per gallon—sometimes as much as \$2 per gallon. It looks like paint and it smells like paint. On the face of it, the inexperienced buyer might easily fall for the arguments.

But here is where the "joker"—the part you cannot see—comes in. And it is a double-faced joker.

The "cheap" paint is, of course, cheap in quality. That's the only way it can be made to sell at the low price. It contains only a little bit of real paint material. For example, where a high grade outside gloss white contains 20 per cent of finest white lead and zinc oxide, the cheap white paint will contain only 50 per cent, and in many instances less. Even if you bought direct from the manufacturer, a good paint would cost more than this cheap paint.

Now this weak, wisby-washy paint has little covering and hiding power. To cover any given surface requires many gallons more than of good paint. So, while you pay less per gallon, you pay just as much for the amount of paint needed to finish your house as you do for the Joker.

Then another feature which

DREARY WEATHER CURTAILS MARKET

Softwood Demand Lags with Further Bad Weather in Middle West

In its weekly market review, the American Lumberman, Chicago, says: Softwood demand has lagged a little during the last week or so, partly on account of the flood situation in the Mississippi Valley, and partly because of further bad weather in the middle west, with widespread destruction by tornadoes in the Southwest. Lumber consumption in the building industries is increasing in other sections. Reports from the east, middle west and southwest tell of a better movement from retail yards, and the opening of spring weather should make this improvement general. Retail lumbermen, however, are still buying conservatively and in line with their current needs, and are keeping their stocks at a low point. Some mill centers have been receiving a greater proportion of rush shipment business, which is encouraging, as it indicates that replacements are becoming more urgent.

Western softwood producers continue to hold down their production, equipment being general at Washington and Oregon fir mills, and in the inland Empire and California pine regions. For this reason, softwood prices have maintained their firmness, though no advances of consequence have taken place. It is believed that slight mark-ups in quotations may be expected as building gets under way.

Prices of both northern and southern hardwoods have advanced definitely above their recent levels. Producers as a rule are refraining from any effort to sell their stock for the time being, as some buyers are reluctant to pay the prices now being asked. The market is expected to become stabilized at a higher level than it had reached before the Mississippi floods shut off about half of the southern output, but there is still some uncertainty as to the basis on which trading will be done.

TWENTY-ONE YEAR OLD AD SELLS CAR

Some wise man remarked that "it pays to advertise." Now he is being called the modern King Solomon by the Wisconsin Motor company, Oldsmobile dealer at Washington, D. C., following the sale of an Oldsmobile sport coupe through an advertisement published more than 21 years ago.

The advertisement was printed in the Sunday magazine of January 21, 1906 and, beside extolling the well known virtues of the Oldsmobile of that day, it offered an art calendar of the current year to those sending ten cents and a coupon contained in the advertisement.

Meyer F. Miller, 300 H street, N. E., Washington, chanced across a copy of this "ancient" magazine. He was thinking of buying a new car and the Oldsmobile advertisement caught his eye. He decided that a company that manufactured good cars 21 years ago and had been at it ever since must know how to build automobiles—and he answered the advertisement, even enclosing 10 cents for a 1906 calendar.

Without divulging the secrets of automobile merchandising, it can be said that not long afterward an Oldsmobile salesman was knocking at Mr. Miller's office door. The delivery of a new sport coupe soon followed.

Ask Your Heating Engineer
He'll Tell You That It Cost Less To Heat A Home Built Of Brick

Low heating cost, low upkeep, elimination of repairs, painting and the dozen other items that make a frame construction expensive over a period of years are eliminated when you build with brick.

Consider These Facts When Building Your Home

Salem Brick & Tile Co.
Salem, Ore.
Phone 917