



# DIRECTOR'S GREAT JANUARY CLEARANCE SALE

## Starts Monday, Jan. 3rd 10 a. m.



### Ready-to-Wear Section

On the Balcony—where you will find the biggest values ever given by this store or elsewhere.

42 LADIES' COATS—These garments were all new this fall. (No old garments to palm off). Some of these garments sold as high as \$29.50. All full lined and many fur trimmed—Some tailored garments in the lot. Director's January Price ... **\$7.97** and **\$12.77**

29 Ladies' Coats all fur trimmed and many full crepe de chine lined. Wonderful garments. You will be pleased with any one of them. Values as high as \$36.00. Director's January Price **\$17.77**

58 Ladies' Coats, right smart garments, too. Bolivia cloth, Vanice, Buckskin Suede and other popular cloths—all nicely trimmed with fur such as Fox, Squirrel, Wolf, Lynx, etc.—Any woman would be proud to own one of these beautiful garments. Values as high as \$42.50. Director's January Price **\$21.00**

#### Corduroy Kimonas

Values to \$4.95. Tuxedo collars, self trimmed and side ties, assortment of colors. Clearance price, each ... **\$3.17**

#### Spring Dresses

This shipment was ordered for later delivery and through error the manufacturer shipped them at once. They are lovely dresses—flat crepes, crepe meteors, satin back crepes, etc., in all the new spring shades. Our spring price on them is to \$19.95. We can not lay them one side therefore we place them in the January Sale at ... **\$11.77**

#### Women's House Dresses

Consisting of Gingham, English Prints and Broadcloth—all cut full and well made sizes 16 to 55. It's just a question how many you want at the price ... **77c**

#### Children's Dresses

Sizes 2 to 12 years, in English prints, Amoskeag gingham, broadcloth, etc. Outfit the girls now at this low January Price ... **97c**

#### Blouses!

Tom-boy Blouses of fine English Broadcloth, Fancy Vellies and Dimity in the popular Vestee styles. Size 34 January Clearance Sale at **\$1.77**

Silk and Rayon Blouses, also some Crepe de Chine and Pongee in odd styles and sizes. Some sold as high as \$7.98 but we must clear them out. Director's January Price **\$1.47**

#### Ladies' and Children's Hats

My! What Values!—Don't overlook this one. Any hat in the house that sold as high as \$9.95. Out they go, for each ... **\$1.00**

Children's Hats, what there is left, which is about 20—go in this January Sale at ... **79c** Formerly sold to \$5.95.

#### Children's Knit Caps

Any stocking Cap in stock will be sold at **1/2 PRICE**

#### Fabric Gloves

One line of fancy turned-back cuff Suede finish. Values to \$1.25. Clearance price, pair ... **69c**

#### Outing Flannel

36 inch White or Colored—real 29c value—good quality. Clearance price, yard ... **18c**

Wonderful Bargains Throughout the Dry Goods Section—Reductions from 20 to 50 per cent. Plan to be here the first day as some of the items may be gone—and the very ones you wanted—Director's.

**Pure Silk Hosiery**  
We have one special lot pure silk ravel stop Hosiery in black and colors that are regular \$1.25 sellers. Clearance price, pair **79c**

**Infants' Wool Hose**  
Black only—that's the reason of the low price—they are 50c regular. Clearance Price, pair **10c**

**Ladies' Hosiery**  
One lot Silk and Wool and All Wool Hosiery. Values to \$1.50. Clearance price, pair **69c**

**Pillow Tubing**  
42-inch bleached Indian head tubing linen finish. Clearance price, yard ... **30c**

**36-inch Unbleached Muslin.** 12 1/2c  
Hard twisted, yard

**36-inch, 25c Unbleached Muslin.** 17c  
Clearance Price, yard

**36-inch fancy Cretonne.** Big line to choose from. Reg. Values 49c. Clearance Price, yard **29c**

**Pure Linen Toweling—16-inch soft bleached Toweling.** Regular value 29c. Clearance Price, yard **18c**

**Mohawk Sheets**  
81x90 Bleached soft finish, well made—regular \$1.89. Clearance price, yard **\$1.59**

**Freemont Sheets**  
81x90—Splendid value. **\$1.39**  
Clearance Price

**Rayon Bedspread Krinkle**  
Make your own spread from this fancy krinkle weave. It is 40 inch and sold for \$1.35. Rose, orchid, blue. Clearance Price, yard **79c**

**Huck Towels**  
15 doz. extra heavy linen finish huck towels, big size. 25c regular price. Clearance Price, each **18c**

**Rubber Aprons**  
Pure gum rubber with tie back and dainty rubber flowers. \$1.25 regular. Clearance price **89c**

**Dress Gingham**  
32 inch dress Gingham, checks, plaids, stripes and plain colors—fast colors. 35c regular. Clearance Price, yard **21c**

**Ladies' Shoe Section in Rear of Dry Goods Department—You May Take the Court Street Entrance if You Like. We Have Never Given Such Values Before**

Queen Quality Shoes, that famous well known brand of quality will be offered in one great lot—Straps, Pumps and Oxfords in patents, kid and tan—Every pair in the house of Queen Quality—Values \$6.50 to \$8.50. All at one **\$4.98** price

**Ruffled Curtain Net**  
Barred net—ruffled, in colors of rose and gold. Also plain net. Fine for lingerie purposes. Clearance price, yard **14c**

**Lingerie Silk**  
One lot of Tiffany and Blossom Silk. 36 inch in several shades. Fine for lingerie purposes. Clearance price, yard **35c**

**Flannel Pajamas**  
Windsor Flannel Pajamas in fancy stripes, neatly trimmed, well made, excellent quality. \$2.49 regular. Clearance Price **\$1.95**

**Jap Lunch Cloths**  
Two Lots—One lot Crepe, one lot Jap cloth, all fast colors. Clearance price **\$1.19** and **\$1.49**

**Turk Bath Mats**  
We have a few fancy ones that were \$1.50. Out they go. Clearance price, each **89c**

**Mercerized Damask**  
44 inch fancy weave—looks like linen, will launder easily. 95c regular. Clearance Price, yard **68c**

**Curtain Marquisette**  
36 inch fancy designs. 45c value. Ecru, white, beige. Clearance Price, yard **34c**

**Bath Towels**  
20 doz., size 16x32, a real buy—Limit 6 to a customer. Clearance Price, each **9c**

**Fancy Towels**  
We have only 18 of them. They sold to \$1.50 each. Clearance price, each **69c**

**Bath Towels**  
Heavy 4-thread towels, fancy stripe. Size 18x36. Clearance Price, each **19c**

**One lot Rubber Aprons.** 89c value. Fancy trimmed. Clearance Price, pair **69c**

**Pequot Sheets**  
72x90—This well known brand needs no introduction. Clearance Price **\$1.79**

**Pequot Muslin**  
9-4 or 81 inch Sheeting, bleached or unbleached. Clearance Price, yard **55c**

**Ladies' Shoe Section in Rear of Dry Goods Department—You May Take the Court Street Entrance if You Like. We Have Never Given Such Values Before**

**In High Grade Shoes**  
Another lot Ladies Shoes in black and tan, straps, pumps and oxfords, high, medium and low heels. Values to \$7.50. January Price, pair **\$3.97**

**Children's Shoes**  
Plain combination patents—tan combination trimmed. All high class shoes. Values to \$7.50 go at **\$1.77 TO \$2.77 PAIR**

## Cash Bargain Basement

Offers Exceptional Bargains for the January Clearance Sale

**U. S. SPORT BOOTS**  
Less Than Wholesale Cost  
The reason we offer them so low is we have sizes 6, 10, 11 only. These are U. S. Super Quality and sold regularly at \$8.50. January Sale, pair **\$2.97**

**Men's Pocket Hip Boots** **\$1.97**

**MEN'S SHOES**  
Men's all leather Shoes, values to \$6.50. January Price **\$1.97**

**MEN'S WORK SHOES**  
Men's extra good all leather work shoes, values to \$9.00. January Price **\$2.37**

**MEN'S 16-INCH BOOT**  
All leather, composition sole. Regular value \$7.50. January Price **\$3.97**

**Boys' Black and white plaid all wool Blazer Shirts.** Regular \$5.00 garments. PRICE **\$2.50**

**One small lot Boys' Slipon Sweaters.** Values to \$4.75. January Price **\$1.97**

**200 Pairs Women's Spats.** No try on. No exchanges. Every sale final. Pair **5c**

**One Lot Aluminumware.** Values to \$1.50. You must not miss this opportunity. January Clearance. Each **69c**

**BOYS' HOSE**  
200 pairs Buster Brown Hose and Wearwell Hose. The regular 50c kind. We must sell them **55c**

**One lot Men's and Boys' Khaki Coats.** "It's really a shame to name the price" **25c**

**One lot of Men's Raincoat Pants.** Boss of the Road and Black Bear Brand. Sold regular at \$4.50. January Price **\$1.49**

**WOMEN'S RUBBERS**  
New U. S. Storm Rubbers. January Price, pair **59c**

**Dress Suiting**  
A real fast color suiting that will make smart dresses. All good colors to select from. Regular price 49c. Clearance Price, yard **35c**

**Dress Percalé**  
36 inch best quality, fancy patterns. Checks, stripes, etc. Clearance Price, yard **15c**

**Wind r Crepes**  
The fast color kind—fancy designs, splendid quality, 35c values. Clearance price, yard **21c**

**Fancy Lingette and Sateen**  
We gathered the two in one lot—Values to 75c. Beautiful soft finish materials. Clearance Price, yard **35c**

**Serpentine Crepes**  
Fine for kimonos and jumpers—Flowered designs. Clearance price, yard **19c**

**Children's Coats**  
In a big variety of colors, sizes and styles. Values to \$14.95. January Price **\$7.77**

**Men's Shoe Section in Rear of Men's Clothing Department. Take Commercial Street Door**

**One lot Men's Wesco-made for Oregon. High Shoes, solid leather inside and outside. Genuine calf. Formerly \$7.50. January Price, pair **\$2.97****

**One lot Men's Oxfords, such as W. L. Douglas Foot Schulz, O'Donnels and other makes. Values to \$10.00. January Price, pair **\$3.97****

**27 Boys' Caps in plaids, checks, etc. January Price **98c****

**Here are heavy all-wool, knit Sweaters, in pull-over styles, assorted colors. Big value for little money. January Price **\$3.49****

### Men's Overcoats In a Great January Sale

One lot Men's Top Coats, virgin wool, snappy styles. Regular price \$24.50. Director's January Price **\$16.95**

One lot Men's Heavy Overcoats. Double breasted, very latest models. A regular \$35.00 garment. Director's January Price **\$22.95**

**Men's Dress Shirts**  
One lot \$3 and \$3.50 Shirts, collars attached or neck band styles, consisting of percales, madras and broadcloths. January Price **\$1.98**

Another lot Men's Shirts, collars attached, broadcloth and flannel-ette. January Price **98c**

**Men's Rayon Silk Bow Ties** **29c**

**Men's Silk four-in-hand Ties—crepes, etc. Regular \$1.00 Sellers. January Price **69c****

One lot boys' all-wool Sweaters and Blazers in pull-over styles, fancy designs and colors. Extra special value. January Price **\$2.98**

Another lot boys' all-wool Sweaters, pull-overs and blazer styles in fancy designs and colors. Extra special. January Price **\$3.98**

**Men's and Boys' Underwear**  
Men's medium weight Unions—long sleeves-ankle, splendid garments. January Price **98c**

Men's heavy part wool Unions, all nicely made and finished. **\$1.98**  
A real buy, Jan'y Price ... **\$1.98**

The well known brand of Wrights heavy wool Union Suits in the January sale at ... **\$2.98**

Boys' heavy part wool Unions (natural color). A wonderful garment for boys. January Price **89c**

Men's sample line Unions, silk and wool, and all wool, heavy and light weight. Just 200 in the lot. If sold in regular way they would be worth \$5 and \$6.50. January Price **\$3.95**

### Men's Suits Hits the Toboggan in this January Clearance Sale

25 Men's, Young Men's and conservative models—Strictly all wool and up-to-the-minute styles. Director's January Price **\$14.95**

20 Men's and Young Men's Suits, all new models, strictly all wool. Extra Special Values. Director's Jan'y Price **\$19.95**

About 22 Suits for Men and Young Men in double breasted blue serges in stripes and fancy diagonals. Director's January Price **\$23.95**

30 Young Men's and Men's Suits in the very finest quality Metcalf and worsted in double breasted and single styles. Regular \$45.00 Suits. Director's January Price **\$26.95**

### MEN'S HATS

All our Men's Hats divided in two lots.  
Lot One—Men's Hats, values \$5.50. January Price **\$3.95**

Lot Two—Men's Hats, values \$6 to \$7.00. January Price **\$4.95**

Men's Caps, smart plaids, checks, etc. Sold elsewhere at \$2.50 to \$3.50. Our Jan'y Price **\$1.79**

Young Men's Yellow Slicker—Cypress Frog Brand, guaranteed water proof. \$9.00 value. January Price **\$4.95**

MEN! Buy these by the dozen! Men's Fancy Silk and Silk Mixed Hose. Pair **39c**

Men's Silk and Wool Hose, fancy plaids, stripes, etc. Regular \$1.00 value. Pair **59c**

**Overalls**  
Men's Can't Bust 'Em Overalls **\$1.49**  
Levi Strauss famous Waist Overalls **\$1.69**