Editorial PROTECT OUR CHLLDREN!


THE TRUE MEASURE OF ITS VALUE IS OWNER SATISFACTION


CAPITAL MOTORS
300 $\mathrm{x} \cdot \mathrm{Hith} \mathrm{m}$
OLDSMOBLE



TIRES Premer Corot
A better tire at a low price

0
$30 \times 3$ Regalar Size Prem. Cord $\$ 895$
$30 \times 3{ }^{1} / 2$


 

SMITH \& WATKINS
momemern

## "You Can't Saw Wood with a Hammer"

A lot of competitorsare frying this out by knoploing the "STAR... Every knock isa beest and as a result of working this overtime we are selling more and moxe SSTARS' every day,
 by competitors that strch competitors toes are bein
hurts and his only weapon of defense is to KNOCK.
Three enclosed "STARS" soldtby us this week, we sold more than that but these three in particular were, sold as a result of competitors KNOCKS
One of our competitors last week was so sure that he had sold a prospect a car that he went to the STATE HOUSE and procured a license for STe party, only to wake up next day to find his prospect had bought
STAR and you should have heard this competitor KNOCK. -ARED SEAL CONTINENTAL MOTOR TIMKEN BEARINGS PARISH BINGHAM FRAME - WARNER TRANSMISSION-SPICER UNIVERSAL JOINTS AND FORCEFEED LUBRICATION some of our competitors will tell you are the highest type of construction in all good cars, but when these same units are put in the "STAR" they are no good. What do you say Mr. Prospect, fis this reasonable or silly.
The competitor or salesman that knocks the "STAR" to you does not buy it for you or runit after it is bought, or pay the bills. So uee your built, then get behind the wheel (yourself) and invite some of these KNOCKERS to bring out their cars and follow you and see how quickly, they will have something else to do and in that way, decline your invitathey.

YOU CAN'T SAW WOOD WITH A HAMSMER"?

## Salem Automobile Company

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Phone 80

