

### HE LIKES FOLKS FOLKS LIKE HIM

He Gives His Business the Human Touch, Because He Feels That Way

Harry W. Scott was born in Rolla, North Dakota, January 19, 1896. When he was just a year old his family moved to Louisiana, where they lived thirteen years. In 1910 they again moved their home, this time to Salem, where Mr. Scott has been ever since, completing grade and high school courses in the Salem public schools.

In 1913 Mr. Scott entered his first business enterprise by opening a furniture store, which he operated two years. In 1915 he organized a bicycle and motorcycla business institution, which he and lived there until 20 years of closed in 1918 to enter the World war as an American soldier, but reopened in 1919 at the termina-

hThe Harry Scott Cycle Shop is the largest bicycle and motorcycle mainess in Oregon, and it has the served he moved to Independence. agency of the well-known Harley- where he entered a business part-Davidson motorcycle, Mr. Scott's nership with M. J. Petzel, under store and shop and headquarters the name of Barr & Petzel. In are at 147 South Commercial 1890 he bought his partner's share

There is an individual, personal of the business and continued touch behind almost every suc- alone for one year. At the end is strong in the case of Harry W. returned to Salem, bought out J. cott. A friend of his has said of W. Crawford and formed the sechim that he has a million dollar ond partnership with his former le, and a two million dollar partner, Mr. Petzel, opening their He does not allow his usiness cares to make him forget that he is a human being, and he always has some time to devote exally to community good. He ters of that pioneer and leading kes his city and helps to make institution. it a bigger and better city, and he likes folks, which helps to make folks like him, and he is largely iterally "advertised by his loving friends," which is a well known advertising slogan. He is cordial because he feels that way, and not hist because it pays-though it does pay any business man or con-

A GROWING BUSINESS



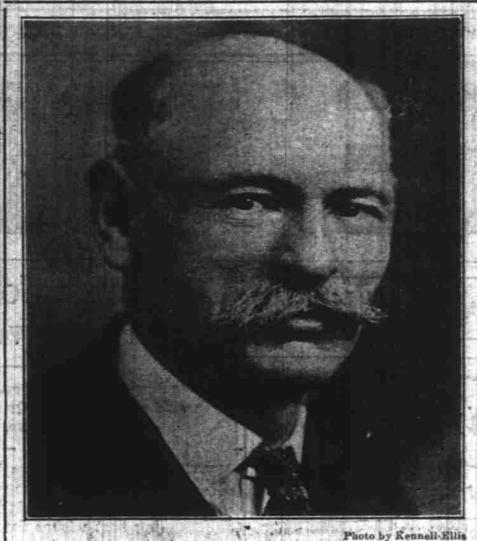
# HAS BUILT UP A

**Turns Out Twelve Hundred** Furnaces a Year From ". His Salem Plant

of the W. W. Rosebraugh, sole owner ices and boilers), was born at Charleston, Ill., on April 26, 1874. His early boyhood was spent on the farm. Public school days were when the husband considers bis fellowed by his entrance to West-

Seven years were now spent in eaching school. At the end of is time Mr. Rosebraugh decided come west and in the year 1901 tied in Oregon. He began to sch school again, and with the ception of two years spent with everlastingly talk about them.

field college, from which institu-tion he was graduated in 1895 with the doctor of philosophy de-



and steam boilers, his own invention, which has principles and economies that justify a nation wide, and world wide, ex-Mr. Barr, in being a conserva-

Been a Part of the Busi-

ness Life of Salem

age, when he moved to Salem in

June of 1885. He learned the

plumbing trade in Salem, working

After his apprenticeship was

The same year, September 8,

1891, Mr. Barr was married to

Barr & Petzel moved from that

location to the historic Moores

building the sight that is now oc-

cupied by the United States Na-

tional Bank building, until their

permanent home was complet-

1900 the partnership of Barr

& Petzel was dissolved, and

Mr. Barr has continued since by

himself. Several years ago he

bought the building which Mr.

Bush had erected for the firm. It

is at 164 South Commercial street.

His business employs an average

of fifteen people the full year, and

He makes the Barr hot water

the Marshall-Wells company in

Portland, continued to teach until

came to Salem and bought an in-

terest in the Auderson Steel Fur-

nace Co., becoming active manager

of the plant. At the time of the

corporation's dissolution, he and

S. M. Endicott became sole own-

ers; the interest of Mr. Endicott

Mr. Rosebraugh was married in

from Westfield college. He now

institution. Another son, posses-

During the years 1912-1926, Mr

Rosebraugh has enjoyed the busi-

ness growth of a plant of small

capacity to an output of some

The Rosebraugh factory, located

at Seventeenth and Oak streets,

was burned down a few years ago.

It was rebuilt in much more sub-

sides making furnaces of differ-

which are turned out various

kinds of iron, steel and sheet

metal work, from the smallest cus-

tom job to the making of tall saw

mill smoke stacks and fruit and hop drying outfits of the largest

wife a privilege and not a posses-

How unfortunate it is that so

many people manage to be "good"

without being companionable!

1200 furnaces annually.

50 people at one time.

at a later date.

ed; built by A. Bush.

daughter of Salem.

for Steiner and Blosser.

THEO, M. BARR

tive business man and a reliable contractor and workman, with a reputation of long standing that justifies the use of these adjec-Theo, M. Barr Has Long every good movement for the upbuilding and betterment of his city and community, and he is counted a valued friend and neigh-Witt, Iowa, November 10, 1865,

A CITIZEN OF NOTE



W. I. STALEY

Mr. Barr has employed as many as Has Loyal Friends Throughout the State and Pacific Northwest

W. I. Staley was born in Waterville, Kansas, in 1869. After he had finished the grade and high school courses there, he attended a Normal College at Morrill and then went to the Cedar Rapids Business College in Cedar was bought out by Mr. Rosebraugh Rapids, Iowa, where he majored in commercial teaching. He taught in the Valder Business College in Decorah, Iowa one year, then went 1895, the year of his graduation to Mt. Vernon, Iowa, to take charge of the commercial departhas a daughter attending the same ment in Cornell College, In 1890, sor of a Rhodes scholarship, is at-Mr. Staley came to Salem and tending Oxford university. A mar- took over the Capital Business. College, which he has owned ever ried son and daughter reside in

The Capital Business College is a high grade business school, known a third of a century for its thorough work, practical methods, courteous treatment of pupils and business firms, and general all around efficiency and high class service. There are thousands of business men and women, and stancial style, and with more of an holders of high class positions, idea of architectural beauty. Be- throughout the state and the entire Pacific Northwest, who are ent styles, Mr. Rosebraugh has a ready at all times to testify to the foundry and machine shop from statements just made, and those successful careers are living wit-

nesses to that statement.

Mr. Staley is the president of the Y. M. C. A., which position he has occupied for many years, and he has always been active in that institution. The last five years he has been the secretary and treasurer of the Oregon Growers Cooperative association and the Oregon Growers' Packing Corporation, the affairs of which, are ing scene which lately occurred at shall endeavor to observe a court- for the past seventeen years. now being liquidated under his the Front-street Theatre in that direction and management, city:
Mr. Staley is a type of high At 3 o'clock yesterday after. class citizenship and of loyal noon, Mayor Jerome addressed a American ideals that make him a note to Jenny Lind, stating the

MILLION DOLLAR SMILE RELIABLE PLUMBER, CONTRACTOR Note Old Style of News Writing in These Stories

> "An Awful Tragedy," Printed Below, Would Seem Laughable in Modern Paper; "Jenny Lind" Sketch Brilliant; Editorial Policy Outlined

> > hearts; and on the fair songstress

making her appearance, they

her sing. Some of them cried out

four were called. She then plea-

santly addressed them, and re-

marked that, as they seemed di-

vided she would sing them all,

provided they would sing for her

afterwards. This was received

with great enthusiasm, and she

proceeded to sing "I Know That

My Redeemer Liveth," followed

by th "Bird Song," the "Flute Song," and the "Mountaineer's

Song," the first of which she re-

her "Hail Columbia" and the

"Star-Spangled Banner" very fine-

ly, and she clapped them most

heartily, waving her handkerchief

over her head. After giving her

three hearty cheers, the boys were

dismissed and the performance

was over. She seemed as much

Perhaps the most acceptable

Soul-cheering it is to live in an

age when a thought is stronger

than a sword, public opinion more

powerful than a standing army,

the people's mouth more potent

"You labor overmuch on your

composition, doctor," said a fiip-

pant clergyman to an old divine

I write a sermon in three hours,

your congregation says," quoth

TO THE PUBLIC

After tedious mouths of impa-

to send forth the first number of

the Oregon Statesman; and, in ac-

tom, we accompany it with a brief

First, the Statesman will be

faithfully devoted to the interests

and prosperly of the Territory.

Oregon is our home-the land of

our adoption and choice, and her

interests are our interests, her

welfare is our welfare; and the

promotion of her advancement,

the development of her varied re-

sources, agricultural, commercial.

exist between different points and

sections; we go for the whole of

Oregon, every part and parcel, be-

are so connected and interwoven

that the growth and improvement

of one point or portion, contrib-

In politics, the Statesman will

measures and members against

the unmerited assaults of politi-

cal opposition. Schooled to cher-

ish the great truths promulgated

by that patriarch of Democracy,

strengthened by observation and

their correctness and adaptation

to our form of government, we

shall labor to propagate and sus-

In Territorial politics, the

Statesman will labor to secure and

columns to further the purposes

heighth of our ambition

THOMAS JEFFERSON.

index of our designs.

the doctor.

make nothing of it." "So

kind of flattery consists less in

eulogizing a man's actions, or tal-

delighted as they were.

peated. The boys then sang for

(This article is continued from and hear her. She immediate'y column seven of the photographic replied that she would be most happy to meet them at 10 o'clock reproduction of page one of the this morning at the Front-street

(Oregon Statesman, March 28th 1851, page 2.) (cheers,) we have added to our national debt more than 580 million pounds sterling. (Shame, shame.) In America they have 6000 of whom were waiting outfew taxes compared with what we have; they have not the interest girls to make room for them. of that enormous debt to pay; and they have not an enormous standing army and a fleet to scour every sea, and to bully and insult on every coast. (Cheers.) They have an army no greater than we pay for in Canada at this moment; them most kindly. and therefore they are free from the interest of that debt, and free from the vast amount of 17 and 18 millions, which we pay annually for our peace armaments. And bear in mind, that although in America eight or ten millions per annum are not entrusted to a favorite sect for the purpose of instructing the people in morality and religion—there is no evidence to show that the people of the United States of America are not at least as moral as the people of this country are .- (Cheers.) And they have less pauperism, and less crime than we have; and they have less that which is a standing disgrace to the constitution of

AN AWFUL TRAGEDY

rection."

England-they have less of insur-

The MEMPHIS EAGLE furnishtives, does not forget his duties to es the details of a most awful his city and community and state. tragedy and the swift vengeance He allies himself with and helps of the excited populace, which occurred in that city on Wednesday, Jan. 1st:

"On Wednesday evening, our

community was convulsed by one of those violent excitements, before which customary barriers give way. A horrible murder was followed by a summary and terrible punishment. An excited populace learning that Mr. John K. Chester, Recorder of Memphis, a most faithful and diligent public servant, and an exceedingly amiable gentleman, had been brutaHy and causelessly shot down by a runaway slave who claimed to be free, took the law into its own hands, dragged the negro from the calaboose, and hung him on the nearest tree."

The facts as detailed are briefly The negro, in company with a white man, called at the Recorder's office with a free pass, to which he desired the Recorder's seal attached. Suspecting the boy to be a runaway, and the papers a forgery, he questioned him as to the facts, which the boy denied. The Recorder made inquiries out of doors, and being confirmed in his suspicions, returned to interrogate the boy again, which he did, say those present, in a most pleasant tone, and in the midst of the interrogation, turned his face to speak to a gentleman, when the negro drew a pistol and shot him dead. The negro was promptly taken into custody, not, however, without considerable difficulty, by the two gentlemen present, and subsequently sent to the calaboose, from whence he was immediately taken by the enraged populace and executed, confessing under the gallows that he was a

What became of the white man who accompanied him to the of- mineral and manufacturing, will fice, does not appear, though we always receive our first and foreobserve that a white man had most attention. Nor shall we perbeen arrested and committed as mit ourself to be influenced by

an accessory. any feelings of rivalry which may THE PACIFIC RAILROAD .-

achusetts Legislature:

The following resolution, relative to a railroad across the Plains, was lately adopted by the Mass-

"Resolved, That the importance of the recent acquisition of terri- utes in a greater or less degree to tory upon the coast of the Pacific the growth and improvement of Ocean, together with the large and every other. constant emigration of the people of the States, which tended to the immediate settlement of that distant portion of the confederacy, demands the serious attention of Congress, to the means of providing more perfect facilities of communication therewith; that the establishment of a national road, with a railway where practicable over its own territory, is within the acknowledged powers of the Federal Government, the exercise of which is imperatively demanded; that, of the various projects to which, in this view, the attention of the country has been called, in the judgment of this Legislature, and, so far as our information extends, of the people of this Commonwealth, a route from the confinence of the great Western rivers, near to St. Louis, in the State of Missouri, is most direct, feasible, and advantageous to the country. And our Senators are hereby requested to aid in the ac- fuse, on all occasions, to lend our since. complishment of this vast enterprise, in such manner, as may by them be deemed best calculated

JENNY LIND AND THE BOYS.

to effect its success."

The Baltimore correspondent of the Washington Union, gives the following account of an interest-

distinct community asset—for be excitement existing among is faithful and industrious as a children of the public schols, and worker in performing his duties asking her if she would not at DIRECTOR'S DEPARTMENT STORE



SIMON DIRECTOR

Photo by Kennell-Ellis

House of Welcome That Has Three Floors Full of Goods People Need

Simon Director was born in Poland in 1892, where he resided and received his early education until he was 17 years old.

In 1909 Mr. Director came to ents, than in decrying those of his were in business there at that time. Work was very scarce, and as he was not able to speak the

A SQUARE SHOOTER



Photo by Kennell-Ellis

# WHO DEALS FAIRL

lieving that the interests of all School Clerk and Justice o Peace in West Salem for Past Seventeen Years

F. L. Wood was born in Vernon county, Wisconsin, in the year be Democratic,—devoted to the in- 1864. terests and adhering to the usages to Eyota, Minnesota, where he reof that party, and defending its mained with his parents on the farm until he became 21 years of age. He then took up carpenter work and followed that trade for

the next three years. In 1888 Mr. Wood had an opportunity to work in a drug store and learn the business. He worked in this store for three years and experience in the conviction of then moved to Stewartsville, Minstore of his own. He conducted this business for seventeen years. Mr. Wood came to Salem in tain them with whatever ability 1907 and purchased a half inter-

est in a real estate business from Lou Brotherton. This business preserve the integrity and unity Mr. Wood purchased the entire of the Democratic party, irrespec- business and in 1914 moved to aims; and we shall therefore re- stret, where he has been ever Mr. Wood is secretary and trea-

surer of the Horticultural Naof factions, cliques or individuals. tional Farm Loan association, has Prof. M. V. O'Shea, the author of To make the Statesman the true been clerk of the West Salem and faithful organ of the whole school district No. 32 for the past Democracy of Oregon, will be the seventeen years, was city recorder. of West Salem for two terms when But while we shall be firm and that town was first incorporated 1897. unflinching in the advocacy and as a city, and has been justice of defence of our own opinions, we the peace of Eola district No. 2

towards those who may chance to ern parlance is termed a "square differ with us, awarding to all the shooter," which means that he same freedom of opinions that we takes no mean advantages in deals claim for ourself. We are no big- or trades or business transactions of and belong not to that class of any kind. He deals with all the mother how many books have you Realtors Board and is a me who withold from their opponents cards on the table, and he is a read with a view of securing ex- of the Northwest Realtors Asso-

English language he found it extremely difficult to get work. He was persistent, however, and determined to make good. After sometime he got a job at \$6.00 a week. In eight months time he was receiving for his labors \$80.00 per month, and when he informed his boss that he was going to quit and enter business for himself he was offered \$125.00 per month if he would

During this time Mr. Director had attended night school and had mastered the English language so that he could speak it quite well. He was also preparing himself to become an American citizen during this time

Early in 1910 Mr. Director opened up a business of his Portland, Oregon. His brothers own in Portland. He ran this business for eight years and was very successful. In 1918 he purchased, with his brothers, the Spencer Hardware business then located in the building now occupied by Kafoury Brothers on State street. The following year this business was sold to the Salem Hardware company.

During the next few years Mr. Director engaged in business in for things good and standard and Springfield, Dallas and Portland, partnership with his brothers. In 1923 he opened up a store in the Breyman building, purchased the interests of his brothers, added a complete line of furnishings and dry goods and changed the firm name from Director Brothers to Director's Department store. Mr. Director is a firm believer

in the future of Salem and says he enjoys living in this city and intends to make his home here permanently.

The successful career of Mr. Director shows that the United States is a country of opportunity. and this statement applies especially to Salem, made up largely of people from other countries and states.

Director's Department store, under the ownership and management of Mr. Director, lives fully up to its name. It is a department store, where the need of customers in many lines can be and are supplied. It is really a three story building of high class merchandise, because there is a bargain basement, and there are balconies to accommodate ready to wear and other lines. Mr. Director aims to have his

establishment a real house of welcome, for the people of Salem and the Salem district, where customers may feel at home and find such courteous treatment and fair dealing that they wish to come back, and keep coming back. Good understanding and broad sympathy and spirit of cooperation mark the atmosphere of Director's Department store, which is forging steadily ahead in its useful business career.

### Offer Reading Courses to Aid Adult Education

CHICAGO.-An experiment in adult education through a series of booklets by prominent educators and artists suggesting reading courses on pertinent topics of the day, is being conducted by the American Library association.

The two latest books "Psychology and its Use" and "Our Childwas located on Court street in ren" are to be followed by "Sculpthe Odd Fellows building. Later ture" by Lorado Taft, and "Men- University at Fayette, Iowa. Aftal Hygiene," "Recent English and tive of local interests or personal the Bayne building, 341 State American Poetry" and "Contemporary European History."

Everett Dean Martin, director of live stock, and in the meantime, the People's Institue of New York. "Our Children," has been head of the department of education of San Francisco, passing the University of Wisconsin since

doubt that we are reaching the property and came west. turning point in regard to interest eous and respectful demeanor holds them. He is what in westchild training," and continues: "If you are a father how much study do you make of the business of fatherhood? If you are a good representative of the Amer-pert counsel in the rearing of your ciation and the National Realtors ican standard of fair play.

LEADING FLORIST



C. F. BREITHAUPT

# CITY OF FLOWERS

Followed Several Lines Before Settling Down to His True Life Work

C. F. Breithaupt was born in Ackley, Iowa, in 1874 and lived in the northern part of that state until 1900, when he moved to Spokane, Washington. While in the east, however, he attended the Northwestern College at Naperville, Illinois and afterwards was graduated from the Capital City Commercial College in Des Moines, In 1900, he came west and set-

tled in the Yakima valley. In 1917, he went to Sedro Wolley, Washington, and stayed until hree years later, when he came to Salem. Mr. Breithaupt followed farming previous to 1900, two years of which he spent teaching school in Iowa. On coming to Washington he was appointed cashier of the Exchange bank in Kennewick. In 1907, he entered the nursery and florist business and has been in it ever since.

The down town place of business of Mr. Breithaupt is at 123 North Liberty street, his florist shop, which is Salem headquarters up to date in the realm of flores-Salem district public expects to find things to fill their was this field, and they are appointed. Mr Breithens tains extensive greenba tains extensive greenburges and field plats for flowers in the northeastern suburbs.

A DOUBLE HAWKEYE



Photo by Kennell Ellis W. G. KRUEGER

# IN HAWKEYE STATE

Mr. Krueger is Prominent in the Real Estate Circles of the Capital City

W. G. Krueger was born and aised on a farm near Hawkeye, school there, and the upper Iowa ten leaving the university, he bought the Longview Stock Farm near Hawkeye. Besides general farming, he bred and raised regis-The advisor on psychology is tered stock, bought and shipped

> real estate. In 1915, Mr. Krueger made a

cided to make Salem h Prof. O'Shea says there is "no in 1920, he sold his bi lately after his arrival opened real estate offices in the Oregon building. In 1923 he moved to his present location at 147 North Commercial str Krueger is first vice presi

and carrying out his ideals,