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Maddarold dream	

January 7, 1926 FAITH AND RIGHTEOUSNESS-"And Abram believed in the Lord; and he counted it to him for righteousness." Gen. 15:6.

#### SALEM THE PERMANENT GOOSEBERRY CENTER

Salem is the permanent gooseberry center of the United States, because we grow here the best canning berry known, and also a berry that is as fine as any for jellies and jams, and is a superior berry for shipment in its fresh state, holding up unusually well for long periods-

- Because our district is unusually free from dangerous the cuts of meat they want for definite dishes. gooseberry pests-

And because we can grow more berries to the acre than is possible in other sections, and gooseberry land here is lower in price and the overhead lower.

At the time when the Slogan campaigns started in The Statesman, over seven years ago, gooseberries in the Salem district were neglected. The number of cases canned was negligible, but immediate interest was aroused-

And the Salem canneries had increased their pack in 1922 to 7000 cases. In 1923 the canneries of Marion county packed 25,780 cases; or 618,720 cans, representing well up towards two million pounds of gooseberries. They greatly increased their gooseberry pack in 1924-so much so that they had more than the markets would readily absorb. So not many cases were put up here last year-being confined principally to the mutual canneries and to those having long term contracts with the growers. .



THE OREGON STATESMAN, SALEM, OREGON

culture.

Under the most favorable conditions, gooseberries have The Idea of a slogan campaign on; and they yielded here at the rate of 25,000 pounds to the acre, and four trict is going over-under the di- youth each year. They are for winter resorts but valler upon for operation. tons to the acre is not uncommon among those who have the rection of George Vick, at the both the present and fature gener- the buyer's opportunity to unload Growth here has been stead most suitable lands and understand the best conditions of head of the department of agri- ations.

to let the country know about the superior quality of our canned gooseberries-

And a good shipping market for the fresh fruit could be built up in the big eastern cities by advertising and good merchandising.

And jam and jelly plants could be built up here. This the proper pollenizers-and with could be done cooperatively. England has many such plants, the attention they deserve in culsome of them of enormous size, and shipping their products to all parts of the world.

The gooseberry is an ages old berry. It would not be an our annual cash crops; and the expensive berry to advertise and exploit. The knowledge of it is already general, and the taste long ago established. It is too promising an industry to allow even to lag.

### STUDY OF MEATS

How many persons are familiar enough with cuts of meats to call for those portions they desire for a particular

purpose? True it is that in many of the domestic science classes of the schools there are given demonstrations of meat cutting and charts of cuts with their uses but there are multitudes of people who engage in the very important occupation

of housekeeping who have not learned the are of calling for

The disappointments in quality of meats and the lack of judgment in selection both discourage the use of meats. The truth-in-meat campaign, supplemented by instruction and study in the quality and uses of the different cuts, would do condition than when the cold began. much to eliminate the "tough" and "dry" meats from the family table. And such training would result in increased for it. It is so well-proved that

use of meats. iellies, and we can grow more to, Bits For Breakfast having these advantages, the in-5 5 5 soon or late.

perry than our competitors for could be used profitably in groweither canning or shipping, and as ing these berries-and this would good a berry for making jams and mean millions annually.

culture of the Salem Chamber of Commerce. The only fault with

the plan as now outlined is that editor the hunch that something What we need is organization and exploitation. We need it is not big enough. It should big might be developed out of the maintain that land values are not velopment within the next year be a campaign for both filberts gooseberry industry in the Salem extraordinarily high there at presand walnuts on every farm with district was Jesse Huber, at that

> suitable soils and locations. 5 S & They should be the right kinds of filberts and the correct varie-

ties of walnuts, of course, with tivation. Such a campaign, put over to the full extent, would soon

mean an added million a year to beauty of it is that they would go

any grower lived, and for a thousand years after he had passed

In a Day

We paid \$1,000,000

for this Method

You can end a cold in 24 hours. But you must use the right way, the

It does more than end a cold.

checks the fever, stops the headopens 'the bowels, tones the

entire system. It leaves one in better

That way is HILL'S. It is such

The man who gave the Slogan

for more filberts in the Salem dis- Filberts and walnuts renew their productivity, or their merit as

time working on The Statesman, writing news and special articles. Mr. Huber had been a grower of gooseberries on his farm north of Salem. The sequel has shown that Jesse Huber knew what he. was talking about.

HAVE FLORIDA BOOMERS

upon the unwary at higher and secure. Oregon posse prices. Firm believers in the alleged have been found unequalled in 'exceptional' soil of Florida other sections of the country.

THURSDAY MORNING, JANUARY 7, 1920

will show constant expansion in ent, but wise heads whose judgethe northwest. Against high powered pron ment - remains unaffected by fi-

tion, which brings had times in its nancial considerations seem wake, the governor's letter strikes equally united in predicting that a note of warning. crash will come.

creasingly eyed as a future field

qualities of climate and soll that

"The greatest menace confront Letters from Florida operators concerning the real estate laws of ing the real estate business in Gregon are considered in some Oregon, is greed," he writes.

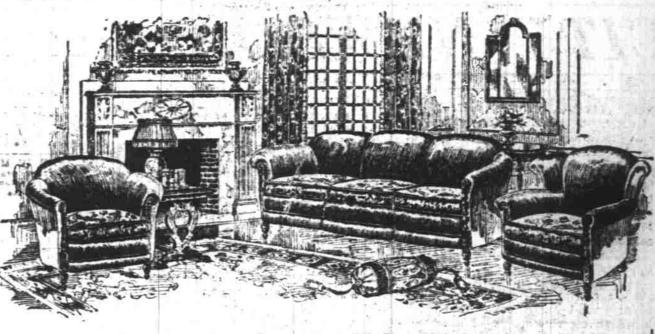
Is the Florida boom breaking? quarters to be first signs of im-Is Oregon marked as the next pending break. Having been in THEIR EYES ON OREGON? the thick of the rush for some field of activity by the circus months, with illustrations of for- managers of real estate-

(Continued from page 1.) on increasing their cash returns some months, according to most tunes accumulated in fewer weeks

every twelve months as long as reliable reports, values of land than could be numbered on one Classified Ads Bring Results



The year's great money-saving event. Your New Year's budget will be started right if you take advantage of the savings in the great January sale now in progress.



### We Lead in Superior Value Giving in Furniture For the Living Room

You will find here the newest-the best-and the largest stock by far in all the city. January sale prices now on every piece-every suite. Jacquard Velour Overstuffed Davenports, taupe and rose 

The gooseberry industry-It will persist, because we have hat amounts to a franchise-N N N

we can grow a better acre of our best gooseberry lands

dustry is bound to become great, druggists. S S S Given the right outlets, every

Be Sure It's

Get Red Box " OMID" with Portrait

super-help that we paid \$1,000,000 millions have come to employ it. Start HILL'S today, and relief comes tomorrow. Use it promptly, and the cold does not get started. Use it a few days, and the damage the acre, and we are more nearly is ended. One usually feels better immune from gooseberry pests; than when the cold began -A cold is a serious matter. Deal

complete way.

ache.

with it in the best way science knows. That way is HILL'S. All

Graham Brothers announce a substantial reduction in the prices of their complete line of trucks and motor coaches, effective January 7th.

Still Lower Prices

Jeaclership,

This is their third reduction in eight months. It brings the price of their product far below any truck of comparable merit.

Large production justifies low prices. Graham Brothers are the largest exclusive truck manufacturers in the world.

NEW PRICES 1-Ton Chassis -1<sup>1</sup>/<sub>2</sub>-Ton Chassis 1245 **MBM Low Chassis** 1295 f. o. b. Detroit

BONESTEELE MOTOR CO.

474 South Commercial - Telephone 423

GRAHAM BROTHERS

Taupe Mohair Overstuffed Davenport ......\$139.50 Rose and Taupe Mohair Overstuffed Davenport, reversible cushions, at \$132.00 Jacquard Velour Overstuffed Davenport in four different Tapestry Covered Overstuffed Davenport in good pattern at Brown Denim Covered Overstuffed Davenport at \$59.50

## Hundreds of Floor Rugs

### **Offered Now at January Sale Prices!** Every rug new. Every rug first quality in color and weave. We carry no imperfect rugs for sale purposes. Every rug right in our regular stock Choose here your rugs at lowest prices of the year. \$135.00 Extra Quality Wilton Rugs, 9x12 feet, woven from worsted yarns; high pile, very handsome ..... \$98.50 \$85.00 and \$90.00 All Wool Wilton Rugs, 9x12 feet, \$67.50 Seamless Axminster Rugs, 9x12 feet, Oriental and conventional designs \$38.50 Velvet Rugs, 9x12 feet, heavy quality, fringed or \$4.50 Axminster Rugs, size 27x54 inches.......\$3.95 All Wool-Fibre and Wool-Tapestry Rugs, 9x12 feet, at .....

# Lamp Department

All Lampsticks, Shades and Table Lamps complete Priced to sell from 25% to 331-3% discount

25% Reduction on All Heaters

Make Your Selections While Stock Is Complete Trade In Your Old For New



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