FATVR AND RIGHTEOUSNESS: 1926
SATEM TH'E PERMANENT GOOSEBERRY CENTER
Salem is the permanent gooseberry center of the Unite States, because we grow here the best canning befry known and also a benty that is as fine as any for jellies and jams, and is a superior berry for shipment in its freshrstate, hold ing up unusually well for long periodsgoosebérry pests-
And because we can grow more berries to the 'acre than in price and the overhead lower.
At the time when the Slogan campaigns started in The istatesmanjover seven years ago, gooseberries in the Salem district were neglected. The number of cases canned wa negligible, bat immediate interest was aroused-
And the Salem canneries had increased their pack in 1922 to 7000 eases. In 1923 the canneries of Marion county packed
25,780 cases; or 618,720 cans, representing well up towards two million pounds of gooseberries. They greatly increased their gooseberry pack in 1924 -so much so that-they had more than the markets would readily absorb. So not many are put up here last year-being confined principally to the mutual canneries and to those having long term con
tracts with the growers.

## Under the most favorable, conditions, gooseberries have

 tons to the acre is not of incommon among those who have four most suitculture.

What we need is organization and exploitation. We need let the country know about the superior quality of our And a good shipping market for the fresh fruit could be built up in
chandising.

And jam and jelly plants could be built up here. This some of them of enormous size, and shipping their products all parts, of the world.

The gooseberry is an ages old berry. It would not be a pensive berry to advertise and exploit. The knowledge is already general, and the taste long ago established. It is too promising an industry to allow even to lag. STUDY OF MEATS
How many persons are familiar enough with cuts of neats to call for those portions they desire for a particula classes of the schools there are given demonstrations of meat cutting and charts of cuts with their uses but there are multitudes of people who engage in the very mportant occupation of housekeeping who have not learned the are of calling for he cuts of meat they want for definite dishes.
-The disappointments in quality of meats and the lack of judgment in selection both discourage the use of meats. The
truth-in-meat campaign, supplemented by instruction and truth-in-meat campaign, supplemented by instruction and
study in the quality and uses of the different cuts, would do much to eliminate the "tough" and "dry" meats from the amily table. And such training would result in increased ase of meats.

## That is, we can grow a better acre of our best gooseberry every erry than our competitors for land

## 




G, JANUARY 7, 1926

## January Sale

The year's great money-saving event. Your New Year's budget will be started right if you take advantage of the savings in the great January sale now in progress.


We Lead in Superior Value Giving in

## Furniture For the Living Room


#### Abstract

ou will find here the newest-the best-land the largest stock by far in al the city. January sale prices now on every piece-every suite. Jacquard Velour Overstuffed Davenports, taupe and rose .. $\$ 79.50$ Taupe Mohair Overstuffed Davenport ................. $\$ 139.50$ Taupe Mohair Overstuffed Chair to match.......... $\$ 69.50$ Rose and Taupe Mohair Overstuffed Davenport, reversible cushions, at $\$ 132.00$ Jacquard Velour Overstuffed Davenport in four different color combinations, your choice at, each.............\$73.50 Tapestry Covered Overstuffed Davenport in good patBrown Denim Covered Overstuffed Davenport at $\$ 59.50$


## Hundreds of Floor Rugs

Offered Now at January Sale Prices Every rug new. Every rug first quality in color and weave. We carry no
imperfect rugs for sale purposes. Every rug right in our regular stock
 orsted yarns; high pile, very handsome...... $\$ 98.50$ $\$ 85.00$ and $\$ 90.00$ All Wool Wilton Rugs, $9 \times 12$ feet ringed or bound edge at $\quad 9750$ A. feet......................... $\$ 68.50$ $\$ 67.50$ Seamless Axminster Rugs, $9 \times 12$ feet, Oriental and conventional designs w......................... $\$ 59.25$ $\$ 38.50$ Velvet Rugs, $9 \times 12$ feet, heavy quality, fringed or bound edges
$\$ 28.95$
$\$ 4.50$ Axminster Rugs, size $27 \times 54$ inches................. $\$ 3.95$
All Wool-Fibre and Wool-Tapestry Rugs, $9 \times 12$ feet
$\$ 21.85$

# Lamp Department <br> All Lampsticks, Shades and Table Lamps complete Priced to sell from $25 \%$ to $331-3 \%$ discount 

## 25\% Reduction on All Heaters

Make Your Selections While Stock Is Complete Trade In Your Old For New

