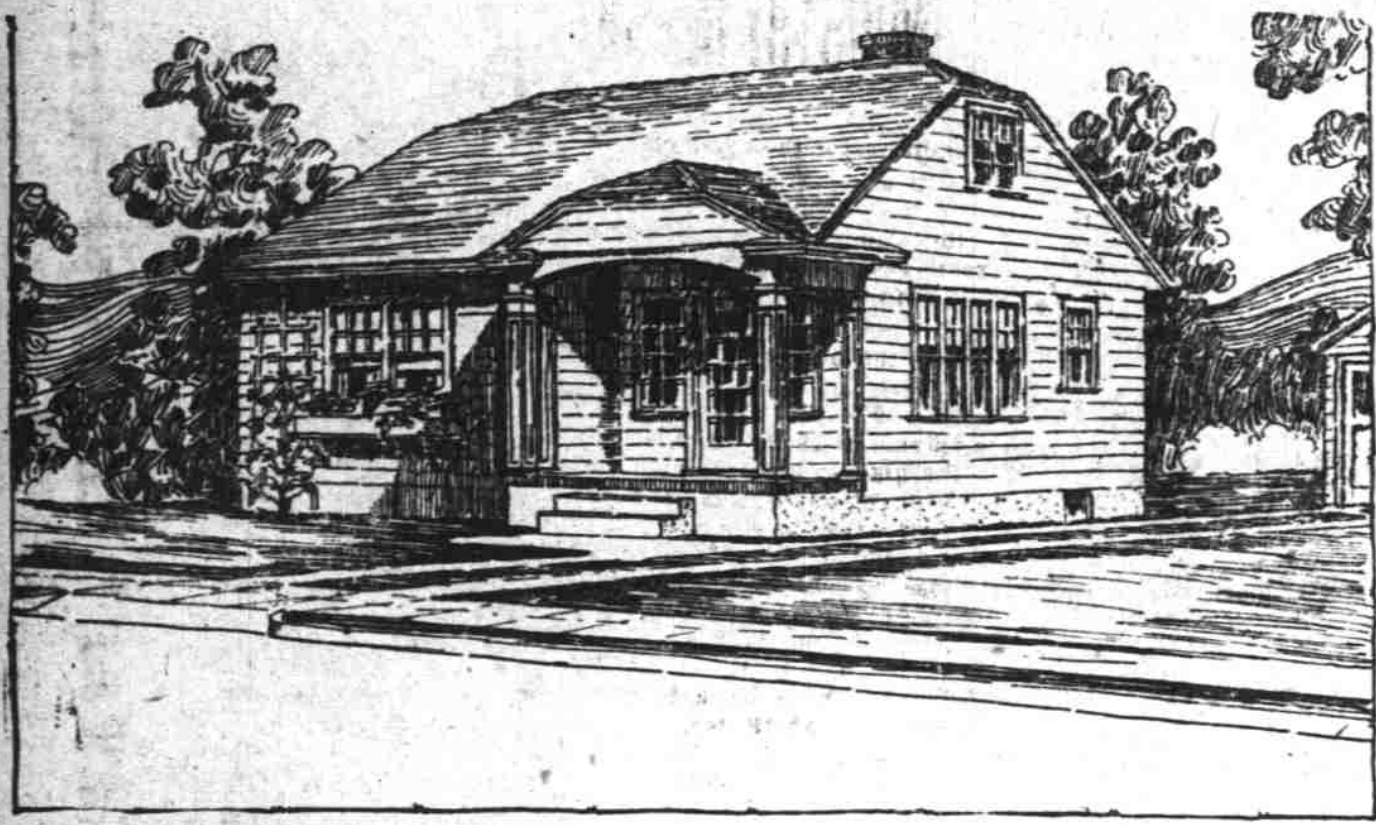


# MORE THAN ONE HOUSE A DAY BEING BUILT HERE IN THE CITY

## Good Demand for Cottage Type Houses Plan No. 444

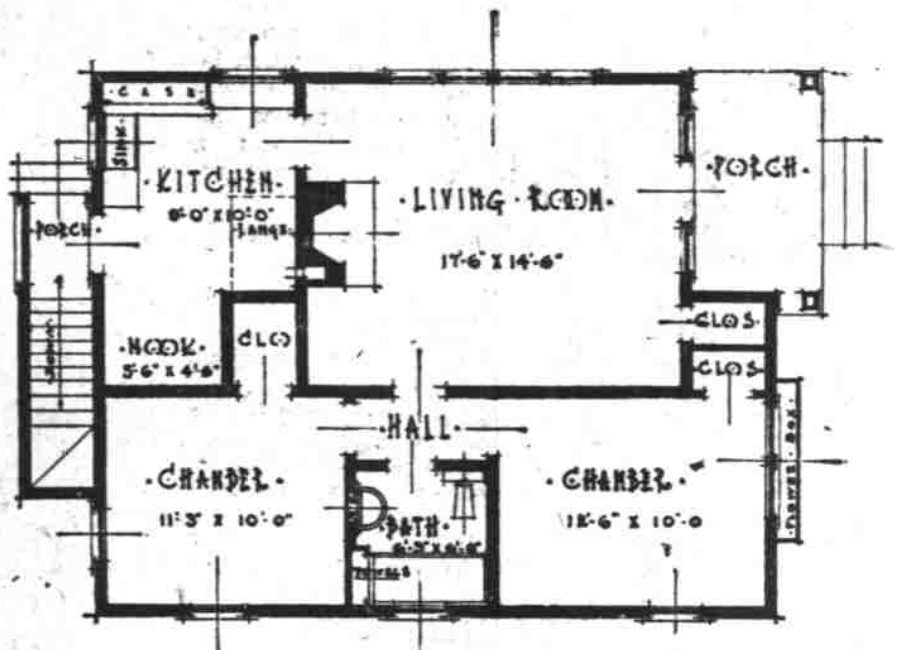


There is always a good demand for well-planned cottage type homes of standard construction. They may be built at moderate cost or elaborately finished, to suit the needs of the owner and the character of the environment. The owner is sure of comfort during its tenancy and is likely to find a favorable market when he is ready to sell.

The plan shown in the accompanying sketch embraces four well proportioned rooms, two sleeping chambers, each with ample closet space and cross ventilation. A short hallway connects the two bedrooms, bathroom and living room.

The kitchen has windows at sides and a door leading onto a rear porch. A convenient dining nook affords the double kitchen utility possible in these days of odorless cooking with gas and electric ranges.

The living room is large and well lighted with windows along two sides and a glass door leading to the entrance porch. The fireplace adds a cheery tone and there is a closet for coats and wraps.



FLOOR PLAN  
26'-0" x 32'-0"  
PLAN NO. 444

Exterior architecture is simple and attractive and may be embellished with plantings of shrubbery and flowering plants. Two sets of blueprints of this plan will be furnished at moderate cost on application to the real estate editor.

Two sets of blue prints and specifications for the above house or other houses will be supplied at nominal cost upon application to

### SPAULDING LOGGING CO.

SALEM, OREGON

## MASS BUYING WILL CUT RETAIL PRICES

Commercial Associated, Co-operative Group, Announced by Giese

The annual forty million dollar buying power of the recently organized Commercial Associates, a co-operative association of seven big furniture companies of the Pacific coast, will react to the advantage of the retail purchaser in the form of better prices on furniture, according to information received by C. F. Giese, manager of the local Giese-Powers store, from Ira F. Powers, president of the Ira F. Powers company, Portland, who has also been elected first president of the Commercial Associates.

Mr. Powers said that it is the aim of the new association to promote the sale of Pacific coast manufactured furniture, orders for more than \$500,000 worth of furniture having already been placed with one Portland company. The plan of purchasing blankets, robes and other Pacific coast manufactured articles is also contemplated by the new organization.

"This organization of furniture men," said Mr. Powers, "is in keeping with the co-operative associations that have proven successful in so many other lines of merchandising."

Cooperation is now a recognized business force. Commercial Associates has in mind the promotion of better homes, sales efforts to bring home-furnishings to the home owner at as low a cost as is consistent with reliable goods and fair service, and to promote the sale of Pacific coast products.

Mr. Powers, who has been foremost in bringing the new organization to a successful culmination, said that the association idea had so appealed to large eastern companies that membership will be extended to ten big eastern firms.

"With Mr. Powers as president, the other officers of Commercial Associates are: Clarence A. Barker, president of Barker Brothers, Los Angeles, first vice-president; John Bruener, Sr. president of the Bruener company, San Francisco, second vice-president; Louis F. Bruener, president of John Bruener company, Oakland, Cal., secretary; Herman Schoenfeld, president of F. Roberts, Los Angeles, managing director.

Twenty-five furniture men from various coast cities who attended the conference were Mr. Powers' guest during the session.

## WHY I AM A PILOT 52 YEARS ON SHIP

(Continued from page 1.)

ed for many years on the Ohio and Mississippi rivers as master of river steamers and owned the historic steamers Black Hawk and Grey Eagle, was one of those invited guests to witness the completion of a western river steamer.

For ten years he had studiously avoided coming in direct contact with the river clan, not that he wished to forget the thrilling days of the past when a race was always welcomed or that he wanted to end the brotherhood tie wedded so firmly in his youth, but for fear that the old urge or impulse might overcome him and send him back to the ranks in his declining years.

He finally resolved to form one of the party, assuring himself that he would never again be lured into service, but failed to foretell that the fates had willed that his grandson would be offered as a sacrifice to the wiles of Lorelei, a female deity revered by the rivermen.

Having inherited the lure of the river, I obtained permission to go aboard and view the steamer and soon had traversed her decks from main to hurricane.

In the steward's department was a negro cook who had served as chef on the Mississippi, and recognized in my grandfathers a former employer.

During the spinning of yarns of an earlier day the subject of whether steamboating was an inheritable disease or not came up and then I became the center of attraction or the "it" of the discussion.

When asked if the life of a riv-

erman appealed to me I promptly pleaded guilty and the cook, Tom Washington, insisted that I was not too young to take up the cross as he called it and begged that I might come with him on the new steamer.

A prompt refusal was about to be made at the solicitation but when Captain Charles Holman interceded I was granted the boon that I had longingly hoped would one day come to me and realized that I was to become one of the river clan, a distinction not looked upon as lightly as it is today.

Captain Holman agreed to stand sponsor for me and Tom was to see that I learned the ropes, which in his department meant pots and kettles.

The munificent salary of \$10 per month meant nothing in my young life, pay day had no joy or thrill for me, the spirit of the river was in my blood, the hand of destiny had reached out and plucked me as the last in line to carry on in a vocation that had, as our genealogical history of our tribe of Smiths informed us, started with Francis Drake on the high seas and from there to the classical waters of the Ohio and Mississippi until the mantle of the Columbia and Willamette fell upon my puny shoulders.

With this seemingly heavy responsibility resting thereon small blame could be found or censorious words addressed to me when I looked with disdain upon my boyhood friends and termed them land lubbers.

(To be continued)

Nicolai Door Co., Portland, second largest in the world, uses 40,000,000 feet of lumber a year, making 4500 doors a day.

## BUILDING HOLDS UP THROUGH NOVEMBER

Outlay of \$79,550 Called for, \$73,550 for Homes, Says Recorder

During the month of November building in Salem represented an outlay of \$79,550, according to a report of building permits submitted by City Recorder Poulsen. Of this amount \$73,550 represents the construction of new homes, 25 being built during the month. Total cost of new buildings was \$76,050, -3500 representing repairs and alterations.

In November of 1924 only 21,200 in permits were taken out. Twelve new homes were built, representing \$29,200.

During the past week permits have been taken out from the office of the city recorder representing building for the amount of \$13,300. While this is less than last week, it is better than the average for this time of the year, according to City Recorder Poulsen.

All of this total represents homes but \$2,000, which represents a store building.

KLAMATH FALLS.—Construction begun on World War Memorial Hospital.

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Gives extra years of service  
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A. B. Kelsay, Manager  
Phone 813

349 South Twelfth St.



TELEGRAM

SALEM OREGON NOVEMBER 25, 1925

ALL CHRISTMAS SEAL WORKERS  
IN OREGON  
GREETINGS! YOU ARE ENGAGED IN A GREAT ENTERPRISE FOR OREGON'S WELFARE. GIVE IT YOUR BEST EFFORTS. EVERY CHRISTMAS SEAL SOLD HELPS TO STAMP OUT TUBERCULOSIS AND INCREASE KNOWLEDGE OF PREVENTION. YOUR WORK HAS MY HEARTIEST APPROVAL.

WALTER M. PIERCE  
GOVERNOR OF OREGON  
Governor Walter M. Pierce voiced his approval of the 18th annual Christmas Seal Sale in Oregon, in the above telegram to those working for and with the Oregon Tuberculosis Association in the sale which takes place between Thanksgiving and Christmas. \$50,000.00 is the sum which the anti-tuberculosis forces expect from the sale to support their work for 1926.

third floor was completed this week. There are two regulation handball courts, and one large exercise room.  
On the second floor the lathing work has been completed. This week the plasterers will start on this floor. The plumbing and electric work has been completed on the second floor.

Two large fireplaces have been constructed on the main floor, one in the men's lobby and one in the boys'. The chimney of each has been constructed through to the roof.

The ceiling has been completely placed over the main gymnasium on the main floor. Work has been started on laying the finishing boards on the partitions separating the gym from the lobbies and business offices.

First coat of the stucco has been applied to the east and west walls of the building. The second and final coat will be started Monday if the weather continues fair. Forms on the front wall from the second floor up have not yet been removed from the building.

Rapid progress has been made during the last week on the concrete building next to the Salem Bank of Commerce on Liberty street for Dr. B. L. Steeves.

The forms have been removed from the back wall. The partitions have been spaced off, dividing the building into three office rooms. Lathing of the partitions was started Friday, and it is expected this task will be completed before the middle of the week.

Plumbing has been started, the plumbers working overtime Saturday afternoon to speed up this part of the work. The roof, consisting of a thick felt combination tarred over, was completed this week. It is expected that the inside work will be started this week.

Plastering of the insides of the dormitory rooms on the third floor has been completed. It is expected that the job of plastering will be completed on the third floor by the end of this week. Installation of pipe fixtures in the third floor lavatory has been completed. A shower room is built into this, the pipes now ready for the finishing fixtures.

Oiling of the ceiling and walls of the auxiliary gymnasium on the

## Denominational Societies Operate 600 Hospitals

CHICAGO.—The 600 hospitals operated under the auspices of denominational institutions having a property and endowment valuation of \$350,000,000, are cited as



## A Puzzling Problem Solved

Here's the solution of the annual problem of what to give your boy or girl for Christmas.

A Savings Account (which you can open for as little as one dollar) here at the United States National is really the most worthwhile gift you can give them. It will develop their initiative and make them industrious and thrifty so that they can make the account grow.

If your children are savers, we'll underwrite their success.

The  
**United States National Bank**  
Salem, Oregon

## Things You Don't Know You Want

are supplied by the use of the modern funeral establishment; things you don't even think of, but which suddenly become necessary.

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FAMILY ROOM