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Salem Oregon

HILL COMPANY ON DOUBLE SCHEDULE

Established But Two Years Ago, Local Company Wins Chain Store Contracts

Any child, or grown-up for that matter, who has often wondered how the stripes were painted on his Christmas candy and where those long, delectable, and easily breakable candy canes came from can satisfy his curiosity and day, now, by paying a visit to the Hill Candy company at 1204 Leslie street, where Mr. Hill and his helpers are working day and night making a galaxy of assorted colors and sizes.

Salem evidently likes good candy. Starting two years ago with not a great deal more equipment than that the average kitchen, Mr. Hill has made candy of such quality that already he has obtained contracts to supply the leading Woolworth stores in the

adjacent territory of Oregon and Washington, the Cosmopolitan chain, over a half dozen jobbers and a score of lesser accounts. His business, begun on a small gas furnace and a small marble slab, has grown to over \$10,000 a year with two furnaces, special machinery, and facilities for making any kind of candy desired.

With thirteen years experience in candy making in leading eastern factories to his advantage, Mr. Hill has proven himself a capable manager and manufacturer inasmuch as his present contracts have been obtained on quality. He employs four assistants regularly and to relieve the necessity of night work, will soon increase his force.

Although his business is largely wholesale, display cases contain a full line of retail stock, freshly made, and Salem residents who are particular in their candy tastes will be gratified to find a thoroughly inspected and approved factory.

"I have always found," says Prime Minister Baldwin, "that pipe-smokers have a wisdom, a calmness and breadth of vision denied to others." Well, as regards calmness, there is our Mr. Dawes.

The Literary Digest says that all one needs to do to stay young is to spend an hour every week with it, and an editor can already see anything he wrote copied in it without his reading glasses.

OREGON WALNUTS GO AS OREGON WALNUTS TO THE MARKETS OF ALL THE WIDE WORLD

The Reason Is That They Are the Best Quality Grown Anywhere, and They Will on Quality Build Up a Demand in the Best Trade Sections—Oregon First Grade Nuts Outselling California's Three Cents, and Mediums Five Cents a Pound

The Salem local branch of the Oregon Walnut Exchange (cooperative) is receiving and grading and shipping the walnuts and filberts of its members in the Salem district.

And they are going to the markets as Oregon walnuts. That is the trade name. Just Oregon walnuts. The same is true of the other branches of the exchange.

There is a very good reason for this. The reason is that Oregon walnuts are the highest quality walnuts known in the entire world. The next best are the California firsts. Right now Oregon first grade (Jumbo grade) walnuts are selling for 32 cents a pound. California's best walnuts are selling at 15 cents a pound, in all the above cases, prices are to the jobbers.

Last year, the local plants of the Oregon Walnut Exchange were at Salem, Amity, Dundee, Scholls and Lebanon. Two more have been added this year, at Dallas and Hillsboro.

W. H. Bentley, Dundee, is the manager. The directors are A. L. Page, W. R. Osborne, G. A. Dearborn, Ferd Groner and E. B. Edes.

Grading and Shipping
A. E. Cummings is the manager of the Salem branch of the exchange. He is receiving the walnuts of the members at the Salem Fruit Union building. The nuts are graded there, and also packed ready for shipment, and shipped.

The different grades go into different 100 pound sacks. For instance, a sack containing the first grade walnuts has printed on it in large, plain letters, that fact that it contains the Jumbo grade of Oregon Franquettes or Mayettes, as the case may be. The next grade is called Large, and the next Medium, and the next Small.

There are also culls, but these are not marketed except as walnut meats. They are sent to Dundee and there cracked for the trade wanting walnut meats.

The Jumbo size is also put up in five and ten pound sacks, in 100 pound bales, for the trade desiring those sizes.

Just Getting Started
The walnut industry in Oregon which means the Willamette valley, is just getting a thoroughly good start. The sales of nuts this year will be around 1,000,000 pounds, and this will increase very rapidly from now on, because most of the trees are young or just coming into bearing. For instance, on the Sky Line orchard, 212 acres, near Salem, the yield was just a few nuts at eight years; a few sacks at nine; a ton and a half at 10, eight tons at 11; 11 tons at 12, and 23 tons at 13, which is this year. That is one of the oldest plantings, and will give the reader an idea of what is coming with the 8,000 to 10,000 acres now in walnuts in this district in full bearing, and a large new acreage going out each year.

BIG MONEY IN RAISING ROSES FOR THEIR OILS FOR BASIS OF PERFUMES

Portland Authority Says There Is \$1400 to \$1800 an Acre in This, and That We Can Do It Here in the Willamette Valley—There Is Money and Zest in Being Specialists

(Here is a tip for some of our bulb and blossom experts. If there is a way to cash in on the tune of \$1400 to \$1800 an acre on roses, our experts here in the Salem district must get wise. The following, under the heading, "Roses for Cash," is an editorial article in the Portland Journal of Monday.)

Twenty-four carloads of wild rose roots were received in New Jersey recently. Upon these roots will be grafted the slips of choice roses. The plants, thus completed will sell for a fortune.

Los Angeles was given credit for the shipment. As a matter of fact, two-thirds of the wild roses came from Western Oregon. But because Oregon does not appreciate the commercial opportunity presented by the rose, Southern California won the credit, and the

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WALNUTS WILL PAY MORE THAN 10 PER CENT COMPOUND INTEREST HERE

This Is the Statement of Ferd Groner, One of the Biggest and Most Reliable Men in the Industry Here, and He Has Backed His Judgment With an Offer Which Has Been Refused

(There is a short article elsewhere in this issue from Ferd Groner of Hillsboro, one of Oregon's foremost growers of walnuts. Mr. Groner has done as much as any other one man in developing the walnut industry here along the right lines. It would no doubt interest the reader who is thinking of getting into the walnut industry to read what Mr. Groner said last year, in a letter to the Slogan editor of The Statesman; especially since he says in his letter of this week that he is more enthusiastic than ever concerning the industry here. Following is his letter of last year:)

NEW SALEM HOTEL
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George Crater, Manager
W. C. Culbertson, Proprietor

We bring the world to Portland to see the rose in its rarest beauty, but as J. A. Currey, Portland Rosarian, says, we seem to overlook the fact that returns of \$1400 to \$1800 an acre may be had from growing roses for the sake of their oil, which, in turn, become the base of exquisite perfumes.

The great perfume manufacturers are said to be looking, often vainly, for adequate domestic supply of essential oils. The Ulrich Brunner is a rose most often used by the French in the production of essential oils. Mr. Gurrey's experiments indicate that the Ulrich Brunner may be produced in Oregon yield of rose oil than in France. Our opportunity for cash return is proportionately greater.

Discussion of the potential commercial significance of the rose opens the door to a more general conclusion. So favorable to superior products is the combination of soil, climate, sunshine and rainfall in Western Oregon that our opportunity is not so much to be mere hewers of wood and drawers of water in agriculture, as specialists. We can specialize in roses, peonies, gladioli and pansies, to name some of the flowers. We can specialize with proportionate profit in poultry, dairy animals and garden products. If we are content to be mere routine grubbers and not specialists in soil production, we will live, but not with the prosperity or the zest that nature's invitation offers.

With the quantity of soiled linen in sight now, the convening of Congress will seem like wash-day.

Editor Statesman:—
You have caught me at a time when it is almost impossible for me to find time to write anything, but will say that I am more enthusiastic than ever before about the possibilities of walnut growing in the Willamette valley, as more Franquette orchards come into bearing to show my faith in walnut growing.

I have offered 10 per cent compound interest, compounded annually, for a 50 acre interest in a 12 year old orchard on total cost of orchard to date, and believe it the best buy I could make in any industry in Oregon. But the owners estimated it is worth much more, and no doubt it is.

Can be Duplicated
This orchard can be duplicated on the same basis, if only good economic business methods are used. If you want to make a success of walnut growing, don't plant anything but Franquettes, grafted on Northern California Black roots. They are good bearers and are bringing the highest prices in the world.

Don't plant walnut orchards on land underlaid with shale, soapstone or rock within six or eight feet of the surface.

Don't plant on land which has not good air and water drainage.

Don't plant any kind of fillers in a walnut orchard; if you want to raise fillers, don't plant walnuts among them.

Don't plant a walnut orchard unless you intend to take first class care of it, otherwise it will not pay.

Plant only trees grown by an honest and reliable nurseryman, the best is none too good.

—FERD GRONER.
Hillsboro, Oregon,
November 3, 1924.

If France really wants to stand off the Riffians, she could send some of these commissions that have been making arrangements to pay war debts.

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Hill Candy Company
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A Congressman claims to have carried the same umbrella 655,000 miles through 110 countries. It is assumed that by this time he has eluded its owner.

The heroic spectacle of the century is Dawes' valiant fight to escape from the oblivion which surrounds the vice-presidency. The betting odds at the ringside are 10 to 1 against him.

Now Liberty is offering a \$1,000 prize weekly for the best example of American heroism. The first dividend belongs, of course, to Secretary Kellogg who, single-handed, saved our government from overthrow by Saklatvala.

The industrial center of the United States is rapidly gravitating to Oregon because of the marvelously favorable conditions and prodigality of resources. World markets are opening before us like the first pink of an opening rosebud. Every dollar spent for "OREGON QUALITY" products stimulates it into full and refulgent bloom.

VALLEY PACKING COMPANY CASCADE BRAND HAMS, BACON AND LARD SALEM, ORE.

THE MOST BEAUTIFUL EXHIBIT AT THE STATE FAIR IS GIVEN CREDIT

It Was the Floral Display, That Received No Premiums and Was Not Entered for Any—Credit to Whom Credit Is Due

BY ELLA McMUNN
The most beautiful exhibit at the state fair, and one that has lingered pleasantly in the memory of loyal residents of Oregon as well as visitors from Idaho, California and Washington, and also the only one against which there could be no charge of favoritism and discrimination in the matter of prizes, was the floral display put on by the state fair board and designed and grown by that artist, Hester Adams.

Mr. Adams' name did not appear on any of the work, but so much favorable comment has been heard, and so frequently has the name of the grower been asked, that it seems only fair to the public and to Mr. Adams to introduce him.

Entering into the display a few of the items contributing to the effect were one thousand salvia (flowering sage), one thousand five hundred marigolds, five hundred geraniums, and two hundred

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