

DON'T FAIL TO ATTEND THE UNIVERSAL FACTORY EXHIBIT

UNIVERSAL

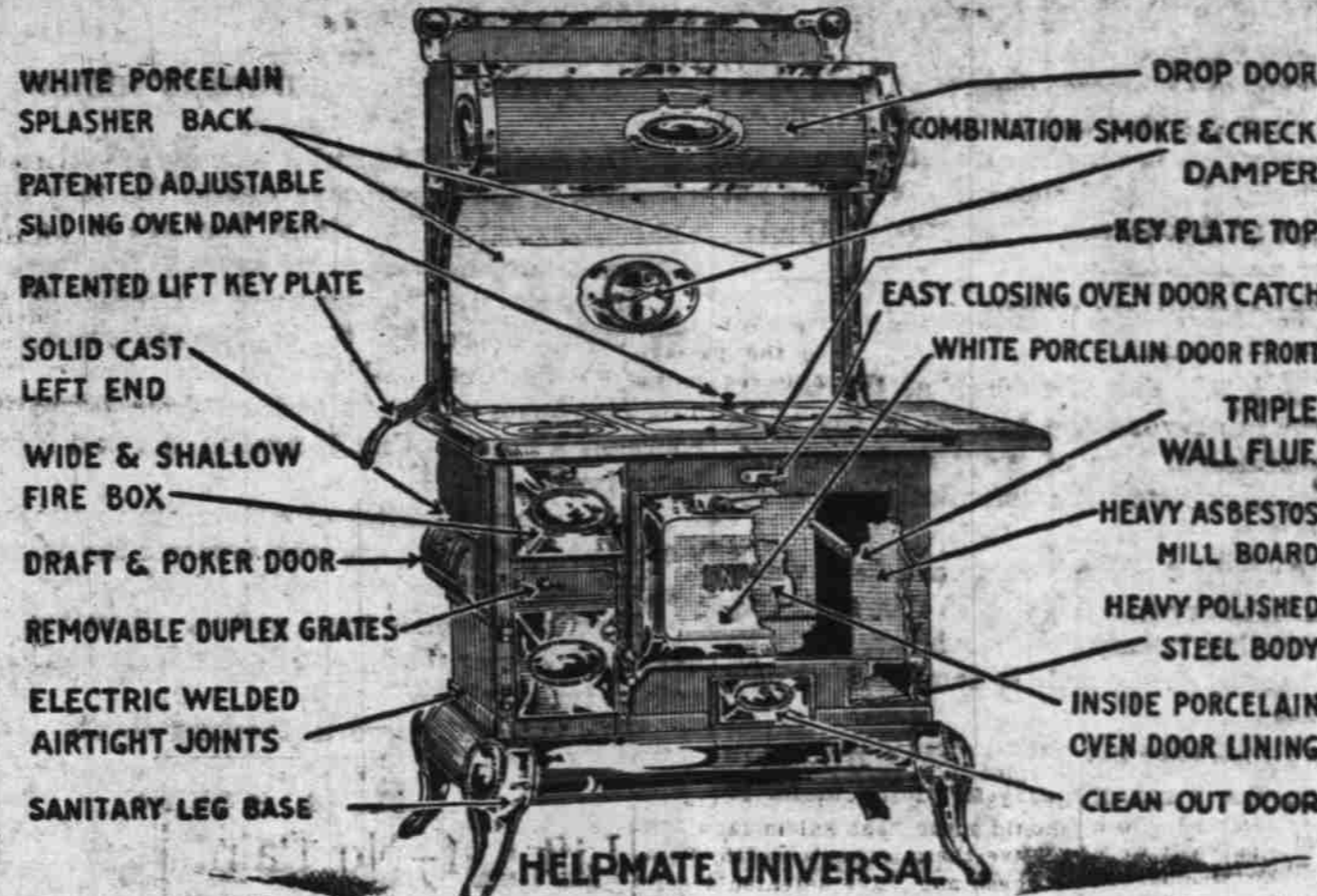
DON'T FAIL TO ATTEND THE UNIVERSAL FACTORY EXHIBIT

A great opportunity—just what you have been waiting for

Stove

A chance to get first hand information about these ranges from the factory expert

PORCELAIN



Free Coffee

—and cookies to everybody.

Show

FREE—13-Piece genuine Pyrex transparent cooking ware with every Universal Range sold

Wood and Coal Ranges

BEGINNING MONDAY AT THE STATE FAIR, ALSO AT OUR SALEM STORE, DEMONSTRATION OF FAMOUS UNIVERSAL RANGES

Experts From Cribben & Sexton
"Universal" Factory

Will be in the Stove Section every day during the State Fair to show the advantages of cooking with a Universal and heating with a Universal.

H. L. Stiff Furniture Co.
COMPLETE HOUSE FURNISHERS

You May Pay Only \$10 Down During This Demonstration

and make your own terms in reason on the purchase of any Universal combination, fuel or gas range. And, in addition, receive a complete set of Pyrex ovenware—FREE!

THE GRAY BEAUTY



Never was there a range as popular as the Gray Beauty. The Battle Ship Grey color harmonizes with all other kitchen equipment and adds a rich up-to-date atmosphere to the housewives busy work-room.

Made of UNIVIT Porcelain, the Gray Beauty will look practically the same after long years of use as on the day it is put into use, as the Porcelain can never lose its beautiful lustre, cannot wear out, and will not discolor, crack, chip, nor peel from heat. UNIVIT Porcelain is the most durable and most perfect Porcelain made. It will stand more hard use than any range is ordinarily subjected to in a home. UNIVIT Porcelain is ideal for Kitchen Ranges because it is Washable, Sanitary, and is practically everlasting. See it on display at State Fair and in our store.

In the style above the grey and blue beauties are without question the most popular ranges burning coal and wood which are built for city or suburban use.

Sanitary, easily kept clean; of cast iron and UNIVIT Porcelain — will stand the hardest use.



FREE

13-Piece Set of the Famous

PYREX OVEN-WARE

To Purchasers During Demonstration

During the factory demonstration, we will give each purchaser of a Universal Combination Fuel or Gas Range a complete thirteen-piece set of genuine transparent Pyrex ovenware FREE!

YOUR OLD STOVE TAKEN IN EXCHANGE

AIR BLAST HEATERS

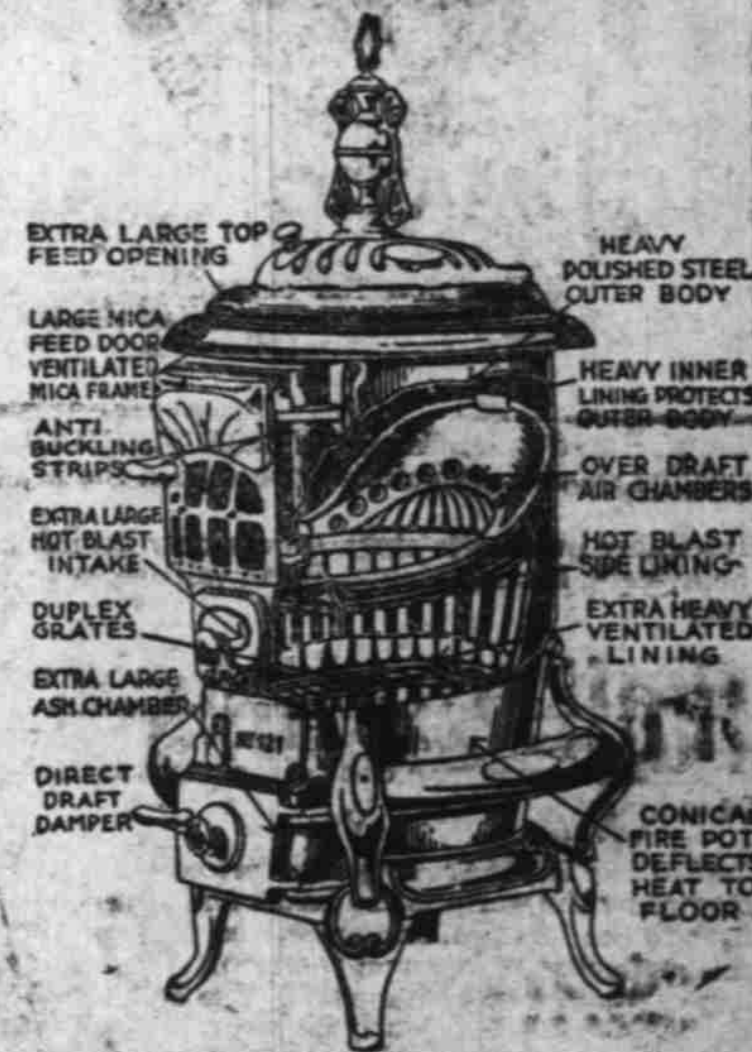
Efficient
Economical
Attractive

Heats the Floor as Well as the Ceiling

This is a well-built heating stove embodying the Universal "Air Blast" system by means of which coal gases and smoke are converted into heat.

It burns Coal, Wood, Coke and Briquettes
Holds the Fire a Long Time

\$10.00 DOWN
Terms in Reason



UNIVERSAL WOOD HEATERS

needs no introduction in this vicinity. It embodies all the conveniences and qualities of a good wood heater. Two distinct styles and several sizes made.

The wholeline of Universals invite your inspection. Don't buy that heater until you see these stoves—you will save money.



\$5 Deposit

will hold any Universal Range—

\$10.00 Down

Terms in Reason

NOTE== Your Old Range Will Be Accepted as Part Payment on the Purchase of a Universal Range Any Range Will Be Held For Later Delivery, if Desired