results should not be allowed to

much of a stem as possible, should

be cut off as soon as the edges

commence to wither and turn

sprout comes from a bulb, remove

than one stock to each bulb. Af-

ter the plant has three sets of

leaves, the top may be pinched out

a plant becomes too bushy and

Handling the Bulbs

After frost has killed the tops

if the tops have not been killed

by the last of October it may be

safer to dig than risk the ground

getting too wet) the bulbs should

be dug; and, after drying a few

lar. The stalk should be cut off

two inches above the bulb. Turn

being too dry, bury in sand when

thoroughly dry and inspect for rot

and mould once a month. Any

cut or rotten parts should be cut

off and the wound rubbed with sul-

ing the clumps from the ground.

for the sprout is on the stalk

where it joins the bulb and if the

neck of the bulb is broken or

If dahlias are planted on day

nesses of newspaper are placed and

dirt heaped on the paper. The

stalk is not cut off, dirt should

Before the clumps are divided

in the spring, the bulbs should be

"The Amateur's Book of the Dah-

Oregon state libraries. See also

of Goin's Dahlia Farm.

loosening in the ground.

strained it cannot grow.

# PUBLIC BENEFACETORS ARE THEY WHO PRODUCE AND DISTRIBUTE GOOD SEED

Our Seed Industry Growing, Says Prof. Hyslop-Red and vertisement with a daily paper, Alsike Clover Important, Also the Vetches-All the serving the city as well as the Alfalfa We Grow Should Be Grimm Alfalfa-Good Seed country, for country people are the Basis of Successful Agriculture

Editor Statesman:

cessful agriculture. Public bene- quack grass, morning glory, death- their limited ground prevents any distribute good seed. And by the perennials? I would rather have at any time. should be branded as public nuis- have only a trace of dodder in Matthes of Route 9, Salem, or ances. The success of the farmer the alfalfa. and the food supply of the state and the nation are based on good seed.

Fortunate indeed is Oregon in having a number of far sighted seed men who are trying to produce, buy and sell good seedseeds of merit.

Cause for Complaint

Probably the most common quality, and sometimes about seed is the basis for complaint? Gencome up. Why didn't it? Sometimes dead seed; often planted too times killed by treatment. The is generally local. responsibility does not always rest with the seedsman, but his is an important problem in getting good

The seed dealer is handicapped by the public taste or fashion in buying and his business success depends on his ability to sell seeds.

Some people say that "no seedman should sell anything but Grimm alfalfa in Oregon, and I believe the agriculture of the state would be far better off if that were the case. But how would it affect the seedsman's business? Just like this. A lot of people would read advertisements of cheap alfalfa seed in Utah or Idaho or elsewhere and send out for it. Not all farmers have found out the merits of Grimm sifalfa. So the trade must keep both Grimm and some of the many kinds of com-

Burn Mixtures Costly

Take the case of seed for sow ing on burned over land. Irrenarable damage has been done in may cases by sowing the average (11) cheat, rye grass and mesquite, not so generally produced. all cheap and often screenings (2) screenings from red and aljust enough quantity that it can a demand for our seeds. be said they are there.

Sow such a mixture and in 3 to Corvallis, Or., Aug. 8, 1925. 5 years everything is gone but the buckhorn or plaintain and when the Oregon experiment station, and that occupies the land, there is lit- the highest authority we have in tle chance to get any grasses start- his field.—Ed.) ed without plowing or disking up a seed bed.

Why don't people refuse to buy SEED BUSINESS OF such junk? Because they do not know seeds by looking at them and because the prepared burn mixtures sell cheap. May seed dealers feel the need for a cheap gold medal for introducing the burn mixture to meet competition farmer to the idea of advertising, of others selling similar material for, having been introduced equally worthless.

tive problems and he too is de- of which swings me around to pendent on the growers of seed farm women's eternal search for for what he can buy. Trade Finicky

falfa seed, two number two lots and seeds to sell, and three number one lots. All | Truly our section of Oregon ennial weeds. The price range was money right at our door, only it Montana seed. They were sowed isn't a potential gold mine I am very good conditions. There prophet.

Good seed is the basis of a suc- dodder present, or knapweed, extent than they do in town, where factors are they who produce and weed. Canada thistle and other great surplus from accumulating same token those who exploit take I per cent of lambaquarter or pig- Now I am not authorized to varieties and seed low grade seed weed or Russian thistle than to state that Mrs. Franklin B.

Seed Grades Needed

seeds off the market, as few farmers would buy number 3 or 4 or 5

or cull seed if it were so labeled. The growing of good seed is an industry worthy of the best farmers in the state. Many men have worked on varieties and have done complaint coming to an experimuch for the agriculture of Orement station man is about seed gon through growing and keeping pure the best varieties, tested and from firms who are careful. What introduced by the experiment station. Others have improved and erally because the seed didn't developed their own, and some of them have been very useful. Most of this work has been in grain and deep, sometimes too early, some- potatoes, and the market for them

Seed Industry Growing

The small seed industry is grow-Both red and alsike clover are im- beginning to advertise a little, portant; the latter on the wet which is always a favorable sign. soil is probably the surest crop. The red clover is more generally used on the better lands. Irrigafers much promise.

Hairy vetch is in good demand

and the eastern demand has been peas, may not forever be the bell good. These grasses on wet land shep in the business. have made desirable yields and are easy to handle.

Other grasses offer promise like OREGON'S WEALTH "burn mixture." It consists of orchard and fall oat grass but are

Folks who work out a g strain of grass or clover or vetch or grain, etc., are the ones who sike clover, usually full of buck- supply the best seed. When we horn and sorrel and (3) a few have more of them growing better good grasses like orchard grass, seeds of the standard varieties we timothy, red top and blue grass in will have a better agriculture and

-G. R. HYSLOP.

(Prof.-Hyslop is agronomist of

# "PIN MONEY" CLASS

(Continued from page 7)

through that medium it is not such So the dealer has his competi- a plunge to try a daily paper, all "pin" money. I pass by the somewhat, to me, pathetic appeal to Part of the trade is too exacting make rugs, hair switches from in seed quality and another part your own combings, and secrets is either ignorant or careless. For for ridding the house of moths. instance in the spring of 1925 I and go on to the fast growing list purchased five lots of Grimm al-1 of those who have plants, bulbs

were tested and none contained even to the most remote farm dodder or other objectionable per- house, has awakened to the "pth" 33c, 43c, 48c and 55c, the last will not pay to stay in the "pin" being the price on two lots of money class very long, for if it at about 16 pounds an acre under willing to hand over my job as a

were some weeds in the soil. In the May number of Miller's There were slightly more weeds I find the following persons enstand or to make it worth while gon; Delmer Seikern, Hult, Oreto pay 12 to 22 cents a pound or gon; Loretta Neiderhauser, Rt. 2, the word line in clover or grass or that greater and quicker results

Mountain Ash Tree Seeds, Oregon Cedar Tree Seeds, Alanthus (Tree of Heaven), Cascara (Chittim Tree), Sweet Brian Rose Seeds, Poppies, Pansies, Canterbury Bells, Potato Seeds in Seed Pods

For wholesale lots write Elia McMunn, Salem, Oregon, R.F.D. 8. Retail orders for flowers, seeds filled by

E. B. FLAKE'S PETLAND

ment could appear the day after it was received, since plants, bulbs and seeds must be delivered in season to be of use.

With a single exception, all of these growers have their wares priced attractviely low, and I wish heartily for their own sakes, that they would consider placing an adand bulbs, for you see we still hold to the old fashion of exchanging weeds or other annuals, but is roots and stuff to a much greater

Mrs. Ada Byrne Powers (there being two Mrs. William Powers in Seed grades enforced would "Ada") have dahlias for sale, but our neighborhood. I call one probably keep a lot of low grade I have been on the stage when it passed their respective homes on the Pacific highway, and I have heard the women passengers just fairly scream with delight at sight of so much beauty. We cannot all raise dahlias. It is a gift from sale, especially if interested in "pin" money. Another woman, with a special gift, or expertness in raising flowers, is Mrs. E. A. Matthes, of Claxtar, whose sweet peas, marigolds, and zinnias have been the delight and despair of less talented persons. But, like many others, she does not raise seeds because she would not know what to do with them. Mrs. Arch ing. We produce clover for seed Claggett of Route 8, Salem, is aldepending largely on weather con- ready pretty well established as a ditions. Some good years it is a grower of sweet peas and while as big item in our annual return and yet her floral business is in the in the dry years it isn't so great. cut flower stage, I note that she is

But that somebody within this sun-kissed land of ours is really growing seeds on contract we may tion to assure a second cutting of- guess from the three acres of pansies near Oregon City, and the poppy acreage around Hubbard. and one or two thousand acres are It is presumed that the Portland probably being grown. It finds Seed company, the Rutledge Seed an eastern carket. Common and and Floral company, or J. J. But-Hungarian vetch are largely con- zer of the same city are establishfined to the local use. Purple ing seed growing centers in this vetch is a trifle tender and the section, so that it is quite possible market is only moderately strong, that California's seed gardens. The rye grasses, English, Italian something over two thousand and western, are doing very well, acres in extent, exclusive of sweet

### PRODUCER TO COME

stack up into hundreds of acres, (the Mountain View Floral company have 133 acres), while the location of a water lily farm on an island not many miles below Salem in the Willamette, is perhaps the only one in the world.

To these nurseries, if we add our greenhouses now growing a considerable acreage out of doors, Breithaupt, Hector Adams, Maruny, Plant, Bennett and others, we conclude that the combined ingreatest wealth producer in years peas, beans, etc.

Seven Acres in Asters a Mile West of McMinnville Makes a Wonderful Show

By ELLA McMUNN

that came up in the 33 and 43 cent gaged in growing things for sale: and it is primarily a seed farm, al- as it was last year. It did not are a little more than seven acres, clover seed crop is short this year, ond the grounds and shipped to to our district last year, selling at \$1.92 to \$3.52 cents an acre more Rickreall; Jay Morris, Rt. 3, Sa- the enterprise that has now reach- bring as much or more this year the Salem district all the kale seed distant places. Twenty years ago 15 cents a pound. It will likely lem; Alice Reetz, Amity, Oregon; ed such magnificent proportions, -the price will be around 25 for the whole of the United States. I think that the expense of re- Mrs. George R. Titus, Lebanon; was an experimental bed of flow- cents a pound this year. cleaning has in some cases become Mrs. N. D. Loron, Gervais, Rt. 2. ers. Now, while we at home know Salem district farmers were our beans for seed purposes. excessive although a high percen- That I think a pretty good showing next to nothing about it, they ship rather hard hit last year and this twenty persons are employed dur- annual crop. ing the growing season and seed harvest time. For wholesale lots they receive \$65 per pound for seed, which means a great bulk of more. 100,000 cut flowers are from Oregon in the last few district alone will have at least the plant grows. shipped out every year and see to the amount of \$5,000.

SWINDLE IS CHARGED

the swindling of James Ashton; the needs of these localities. land, of the Calico Printing asso-cintion was on file here today in a cover crop is not excelled by any in this. Ere long, the Salem dis-the investigation of the Canadian other green crop.

### THE SEED INAUSTRY OF THE SALEN DISTRICT IS DEVELOPING FASTER NOW THAN HERETOFORE: FUTURE LOOKS GOOD

not heavy buyers of seeds, shrubs Our Growers Supply the Whole Country With Kale Seed-This Is the Only District of the United States Where Vetch Seed Is Grown Successfully-The Big Eastern ply early feed for hogs. It should firmly driven in the ground and and Coast Seed Houses Are Increasing Their Contracts be sown before the 20th of April. plant loosely tied to keep it from With Our Growers

> Salem is destined to become the nia people. great seed center of the United "Sweet clover is also being States at an earlier time than even grown here, successfully, but none optimists had hoped for-

And the progress in this line right now is very encouraging.

15 acres of lettuce. Our growers supply the whole country with kale seed; sending cabbage and cauliflower seed, and to plant an acre, it will be seen vegetables. that we supply seed for an immense acreage.

Some High Lights

Here are some of the high lights of the Salem district as a seed center, touched upon by Harley the seed stock. O. White, of the well known firm distances, and Harley O. White graded and cleaned. is thoroughly posted in all matters in the seed world;

vetches for seed. We have a short erop this year, but it will bring about \$50,000. The growers will get \$90 a ton for their seed. California wants all the certified potato seed our farmers can pended upon the proper selection send; and there is a demand for

Oregon grown potatoes for seed in Idaho and Washington. Right 300 acres devoted to growing cer- various parts of the state, and into Europe. There the ball or til they can be located. Cut the tified potato seed this year now Oregon is producing a large show type was developed and per stalk with an eye is attached to against probably 25 acres last amount of very fine corn. In fact, fected. The quilled "snowball" or stalk with an eye is attached to get bulb. A small bulb if propagainst probably 25 acres last Marion county is first in the Payear. The Oregon Agricultural citie northwest in the production college is helping in this. The seed is being generally grown under contract.

Our dry summer and fall weather makes this a favored section for producing many varieties of garden and flower seed.

Said Mr. White: "Oregon has been known usually as a grower of field seeds, especially of clover, alfalfa and vetches, but grows to perfection many kinds of seeds.

"I might mention that in varidustry of shrub, seed, and tree cus parts of the Salem district growing is well on its feet, but, there have been grown and are comprehensive as the survey might now grown many varieties of garseem, it is still a mere scratching den seeds, especially cabbage, the state, there is no reason why of the surface of what the writer kale, carrots, turnips, rutabagas, Oregon should not produce a large believes is destined to be Oregon's cauliflower, broccoli, radishes,

"The varieties grown in the valley are the medium red and uisike clover, with some White Dutch clover. The white Dutch

"The crop of clover seed has isually brought annually hundreds of thousands of dollars to the farmers, not to speak of the land builders that it is possible to

More Next Year

"On account of the extreme

tage of weed seeds as say one and and while these good people no seed to Africa, New Zealand, Hono- year, on their red clover. They a half to two per cent or more is doubt are getting results commen- lulu. Sweden, Canada and the are not discouraged, however, and surate with the effort they are "states" of course. They have a have put out a large new acreage seed almost exclusively. The really important thing in putting forth, it is only reasonable patent watering system, but in this year, which will bring seed

Exclusive Field "Western Oregon is the only it has proven profitable to grow

entirely on our crop for her sup- ship far above 2,000,000 pounds. after they start to bloom. If posply, and a number of cars have Tney bring from three and a half sible, sonk thoroughly with water gone to New York, Maryland, Tex- cents a pound up, according to once or twice a week after they SEATTLE, Aug. 10 .- Report of as and various points to supply the month sold. a director in Manchester, Eng- 'Vetch has the same fertilizer Grimm alfalfa extensively. The

The Salem district is coming in-| Willamette valley farmers are to handle the crop. to its own as a seed country, and growing the seed for the Califor-

> so far for seed. "The different coast countles

have soil and climate suitable for as a dust mulch: Eastern and coast seed houses growing the various root crops. is gone into in a commercial way. gether.

"Our section now is growing

Pays to Select Seed

"Many growers are now realizing that it pays to select their grain and corn and are paying especial attention to improving

"It has been usually the cusof D. A. White & Sons, seedsmen tom to sow any old grain that and feedmen, Salem, in an inter- they might have and never even view of the Slogan editor. This clean out the weeds, but they find firm buys great quantities of that it pays them to select the seeds, in a wholesale way, ship- finest grain that they can obtain ping in car and smaller lots long in their fields ad have it well

"From a number of tests that I have known of, the farmers do-Alsike clover seed will this year ing so have been able to increase bring to our farmers about \$50,- their yields of grain from 10 to 000; about the same as last year. 20 bushels per acre over their Western Oregon is the only sec- nieghbors who have kept on sow- There Are More Than 5000 tion of the United States where ing grain without selection and it has proven profitable to grow without grading and cleaning it.

Good Corn Country "Corn has shown more increase in the last eight years than any other crop, and it has largely deof the seed stock. The various corn shows have done much to interest the farmers in the proper varieties of corn suitable for the of corn; and Polk county is a close second. Marion and Polk will increase their lead in the future. "Seven years ago, when the eastern corn crop was so badly

ern dealers bought all the available seed corn in Oregon and shipped it east. This corn produced fine crops. "On account of the care taken with our seed corn by the growers, nearly all of our corn will grade No. 2, while the average in

the east is No. 3 or 4 quality.

"With the climatic conditions amount of farm, field and garden seeds for sections of the United States where it is impossible to grow seeds successfully."

Mr. White's firm has developclover needs clean land, and the Oregon," which is attracting wide ed a new seed corn, the "Pride of growing of this seed is increasing and favorable attention. It is a yellow field corn,

Seed Oats Going Far

larger crops made possible by the now that the Salem district pro- flowers. So great is its prestige growing of clover which has proy. duces oats running heavier to the in the flower world that there are en one of the best fertilizers and bushel than can be grown else- national dahlia societies both here high prices of grain, clover was far as Pennsylvania and Mary-tinet named varieties. About now the most eye-weary somewhat neglected during the land, and some of our new varieglobe trotter may see a sight that war; but the up to date farmer lies are going to many states and will bring him a thrill if he visits realizes that he must grow clover countries-especially the Shade- grower or fancier, the most practhe Herbert & Fleishauer farm, a if he is going to keep his land in land oats, the White Banner vari-tical method of growing dahlias is mile west of McMinnville. There condition to pay him. The red ety, the Swedish Selected, the from the bulbs. New varieties are tost, but not enough to hurt the Mrs. O. E. Maxfield, Airlie, Ore- though many cut flowers are sold bring much more than \$100,000 up here in the Salem district,

Grow All Kale Seed

We are now growing most of Nearly all our peas for seed are

home grown. We are growing our sweet corn

of foxtaff or Russian thistie or pig- paper, in which their advertise- its highest state of perfection be- Salem district, in 1923; and it sively of the Hungarian vetch zontaily, with the sprout or eye fore it "goes to seed." About should become a million dollar seed, which is attracting such wide and favorable attention all over the Willamette valley. For Whole Coast

> 50 cars of onion sets this year, Cultivate thoroughly once "California has been depending and the whole Salem district will week; deep at first and shallow

Brine in which ment is curing must be watched carefly. If it be- larger flowers can be obtained. If comes sour, slimy or ropy, remove the meat from the brine and scrub they should be remove and even each piece thoroughly. Boil, skim the plants cut back. The dahlia is and cool the brine or make new a fall blooming flower and for best brine. Sterize the container with boiling water. Brine should al- bloom during the hottest part of ways be strong enough to float a the summer. All blooms, with as

Barley is recommended as a good crop to grow this year to sup- brown. A strong stake should be Write to South Dakota State col- blowing over. If more than one lege for Circular 220 telling of the best varieties and the best way the weaker, but do not allow more

Trees and shrubs should be transplanted as soon as the ground to make the bush more dense. If thaws out. Soil should be packed firmly around the roots and the tender, part of the branches should top two inches left loose to serve be removed.

If possible, keep the ewe and are making more and larger con- like carrots, turnips, rutabages, lamb in a separate pen for a few tracts with our growers. One big and radishes and produce a large days after lambing. If each ewe eastern house has contracted with crop of the very finest seed, and cannot be kept in a separate pen a Salem district grower for 40 will in a short time supply large only those having lambs at about acres of garden seeds, including amounts-as soon as the business the same time should be kept to-

hours, stored in a frost-proof cel-For information on hog pastures. out about a car load a year of this experts prorounce it the best sec- for South Dakota, call on your seed. As it takes only two ounces tion of the United States for these county agent for a free copy of exthe clumps stalk down for a day tensin circular 223 or write to South Dakota State college.

> Prepare the garden soil as early as possible. Plow or spade deeply and he sure that conditions are right so that the soil will not be lumpy. A safe rule to follow is to work "when the soil is dry enough

# **OUR DAHLIA KING GIVES SOME FACTS**

ground must be well drained Varieties: History of This Very Popular Flower

The dahlia is a native of the nighlands of Mexico, north of Mexico City. In its native home it was small and single, with some placed in a place warm enough to variety of colors. In 1804, dah- encourage growth, and slightly lias were successfully introduced moistened to start the sprouts unnow Oregon is producing a large show type was developed and per- clumps apart so that a piece of type soon caused a decrease of better than a large one.

In 1879, the first cactus dahlia, any information possible on the fruits, 'Countess of Lonsdale," was in- care of the dahlia. Dahlia growtroduced. The new type had long, ing is thoroughly discussed by narrow, tightly rolled petals, re- Mrs. Charles H. Stout in her book, damaged by rain and frost, eastsembling the chrysanthemum. With the introduction of this rad- lia." This book may be borrowed ically new type, the dahlia again from either the Salem public or became popular. The decorative type, with large Farmer's Bulletin No. 1370, "Dah-

flowers of broad petals full to the lias for the Home," U. S. departcenter followed. Between these ment of agriculture. two types we have the hybrid-cactus or decorative cactus type: large decorative type of flowers Jefferson, Or., Aug. 10, 1925. The new peony type is a semi-

double flower with large, broad petals, and many small twisted or curled petals artistically formed around an open yellow, or clustered center.

There rae also other types: the singles, the miniature form of show called pom-pon, and other novelties.

Since the cactus form was introduced, the popularity of the dahlia has become world wide. The great Oregon is shipping seed oats range of color and form makes it long distances. It is well known the most popular of fall blooming where in this country, and the and in Euripe. So varied in form breakfast food concerns are tak- is it, that the American Dahlia ing large quantities of our oats. Society has officially grown and In seed oats, we are shipping as recognized more than 5000 dis-For Amateur Growers

For any but the commercial Gray Winter and the Clydesdale, grown from seed, but the seed do These were all selected and bred not come true and most of the seedlings are small and single. Growing from seed is usually most unsatisfactory for the amateur. An open or half-shaded location, away from trees, is an ideal place for the dahlia garden. Sandy loam, worked deep and pulverized well, is the best soil. Plant bulbs from April 20th to May 20th. Do not plant too soon. Early planting causes the plants to mature during the hot summer months when alfalfa is not so much the percent would be achieved through a daily cultivation, bringing the flower to brought in about \$400,000 to the getting into the growing extenup. If the sprout is too long to cover, cut it off above the first joint. When planting in heavy clay soil, better results can be ob-We grow in the Salem district tained by placing the builb upon a it, as the seed is small and light. Vetches for seed, and the seed has for the whole of the country west three inches of dirt over the bulb been shipped all over this country of the Rockies. The Lake Labish and fill in with fine, moist dirt as

> Our growers are going into before the ground is dry. A good Pacific rallway. He lost \$15,000 "A new vetch, originating in mense quantities of this seed. by entering a scheme to heat hook Europe, called the Purple vetch, the fact is, the seed business sects. If you have a shortage of markers in horse races in Vania ocing used in California, most of the Salem district is on the up water, a top covering of rotted to couver, by for fertilizing purposes, and grade, decidedly.

moisture so that less water is re-By removing the side buds buds appear early in the summer

> Pool Paying 10c on Black Raspberries and 9c on Strawberries to Growers

> All the Salem canneries are running on evergreen blackberries now. They are coming in stronger each day. Despite the long dry season, cutting the crop in some localities, the indications are that there will be a considerable supply. The better price than last year will help some in bringing out tonnage.

The Starr cannery reported a good supply of evergreens yesterday, with indications that they will get all they want.

The Hunt cannery is receiving evergreens and pears; some of the latter local, the rest from southern Oregon. They will begin their long run on pears on Monday next.

The Oregon Packing company is busy, running two cauneries. They began on pears Tuesday and are running on these and blackor two if the stalk is filled with berries at the Twelfth street canwater. If the bulbs wither from near-and on cucumbers and across the tracks from the Southern Pacific passenger depot, The supply of cucumbers for salting and pickling is increasing daily: phur. Be very careful in remov. the same as to the beans. The bean supply is about 10 tons a day now, and will increase and go on for four or five weeks. They have now 100 women working to over the beans.

Most of the canneries are paying ground they may be left over win- 6c for evergreen blackberries here: ter. One successful method is to and the market price in the varicut the stalk two inches above the ous localities where they are getground. Over this many thick- ting their supplies,

Two More Pools Closed

The Statesman of yesterday where the bulbs are left over win- contained the information that the ter, for if the water level reaches Producers' Canning & Packing the bulbs they will rot. If the company had sent out checks closing their loganberry pool, at 55% be placed around it to prevent cents a pound.

They were yesterday closing their black raspberry pool at 10c a pound, and their strawberry pool at 9c. Those are certainly

showings that are creditable. This cannery is paying 61/2 and getting a lot of them. They they buy to any extent, depending on their stockholders for practi-We are always glad to furnish cally all their other supplies of

FIRE CAUSES DEATH

HERIOT BAY, B. C., Aug. 10. (Canadian Press) .- A man named Thomas lost his life and his home at Gowland harbor, on Vancouver island, near here yesterday, by a forest fire. He fell over a cliff while trying to remove goods from the house



### Rectifying Mistakes of the Farm

After the harvest is over, most farmers can look back and see how more profits could have been made by better equipment, more land, better stock and other things which are needed for the general welfare of the farm.

When these things are fresh in mind is the time to lay plans for next year. And lack of finances need not prevent you from carrying them out, for Hawkins & Roberts are always glad to loan money to farmers who can profitably use it in promoting their prosperity.

> When money is needed, think of Hawkins & Roberts

