

THE SALEM BRANCH OF THE RYAN FRUIT COMPANY HAS A NEW HOME

Building Erected and Equipped Especially for This Line of Business, Making Everything Up to Date and Ship Shape for Carrying on the Operations Here

The Ryan Fruit company's Salem branch has just moved into a new home, at the corner of Trade and Cottage streets.

It has a building there fronting 84 feet on Trade street and 75 feet on Cottage, with full basement that can be kept always at the right temperature winter or summer.

It is a very substantial building, constructed especially for the needs of the business. It is replete with modern construction, and is equipped with a refrigerating plant that is automatically operated. It is one of the best equipped buildings in this respect in the valley. D. W. Pugh erected the building, on plans furnished by Walker Pugh, Salem architect.

Has Good Business
The Ryan Fruit company, wholesaler and distributor of fresh fruits and vegetables, opened its Salem branch house on March 1st

THE GABRIEL POWDER AND SUPPLY COMPANY, WHOLESALERS AND JOBBERS

Recently Organized Business Here Covering the Central Willamette Valley and Coast Counties, is Conducted by Experienced Men Who Will Build Here a Large Institution

The Gabriel Powder and Supply company, wholesalers and jobbers, moved headquarters in Salem about ninety days ago. E. B. Gabriel is president. He has been working with explosives for thirteen years, nine years of which time he was with the Dupont company. He is experienced in blasting of all kinds; in mining, quarrying, submarine work, in fact with the use of blasting materials in every way in which they are used in industry—and they are used in very many ways. Can you think of a single useful thing in the world in which blasting has not had some part?

Chas. C. Gabriel is secretary and treasurer. He was for a long time secretary of the board of county commissioners of Spokane county, Washington. He has been a public accountant.

Commencing on the first of July, E. A. Bradfield will be in charge of the building material department. He is now manager of the Boise-Payette Lumber company's business at Pocatello, Idaho.

LEARN REMINDERS FROM THE COLLEGE

Some Timely Poultry Pointers, and Suggestions in Other Useful Lines

(Following are excerpts from a current bulletin of the department of industrial journalism of the Oregon Agricultural college):

The number of pigs raised in each litter is regarded by the experimenter as the big factor in the cost of producing weaning pigs in Oregon. The feed necessary to produce a litter is about the same whether the litter is large or small, and no good evidence appears that the weaning pigs in the large litters are less thrifty than pigs from small litters or inferior in any way.

Watch the poultry litter at this time of the year and change it as often as it becomes damp and heavy, advises the experimenter. In some localities it is best to change it every 10 days. Damp litter causes the house to be damp, and is the source of much disease.

The best treatment for poultry diseases in Oregon is prevention. Provide comfortable, sanitary surroundings, keep the house free from drafts, give the birds clean,

of last year, at Trade and High streets.

This concern is a large and old one, having numerous branch houses in Oregon, Washington, Utah, Idaho and California. Salem is already one of the important points of the company. These people have enjoyed a good business for their Salem branch house from the day of its opening. They are pleased with their footing here, and the men in charge are enthusiastic over the outlook and high in their praise of the capital city as a wonderful place in which to do business and make their homes.

The Salem manager is H. F. Winaus, and P. H. Peck is warehouseman and floor salesman. They are both from Walla Walla. The cashier is R. W. Carlson, from the Seattle house, which is the home office. A. G. Fielder and R. D. Johnson are salesmen. L. H. Dunn and D. S. McCarroll are truck drivers.

Covering Big Territory
The company has a retail store, recently opened, at 173 South Commercial street, Salem, and a warehouse 50 by 150 feet has just been completed at Capitol and Union streets. This warehouse is for building materials only. No powder is kept there.

The Salem powder magazine is about two miles east of the city, and the company has nine of these powder magazines in its territory, including those located at Tillamook, Toledo, Albany, Corvallis, Lebanon and other points.

The Gabriel Powder and Supply company covers in its operations Lane, Linn, Lincoln, Benton, Polk, Tillamook and Marion counties.

In building materials they handle lime, cement, plaster, paints, roofing compositions, built in fixtures, etc. Their operations in these lines will become more extensive as their great field is better developed. The fact is, the Gabriel Powder and Supply company will, without doubt, become more and more of a factor in the commercial life of this city and this territory.

wholesome feed, and you have reduced the disease problem to a

(Continued on page 9)
Turn to the Classified page. There's a bargain there awaiting you.

BAN COLORED STICKERS
WINDSHIELDS WILL NOT BE DECORATED BY MOORE

The custom in vogue for many years past, in the fire marshall's department, of using colored stickers announcing "Fire Prevention Week," will be discontinued as per a ruling by Will Moore, state fire marshall of Oregon, in a recent letter.

Moore believes in these days of automobiling, with all hazards already existing, that the windshield should be clear in its entirety at all times and furthermore states that a law should be passed in the state of Oregon to compel all motor vehicles where a windshield is used to be free from all stickers and advertising matter.

Moore states in his letter that fire prevention work is most vital to the state in saving human lives, buildings and our standing timber; that the proper channel to reach the people is through the press, and lectures before the people; also the school rooms.

The governor will at a later date announce fire prevention week, which usually happens about the second week in October.

Salem is still the hop center of the world, for quality hops, and for the marketing from first hands. Help the Slogan man, if you can.

MY HUSBAND'S LOVE

Adele Garrison's New Phase of REVELATIONS OF A WIFE

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CHAPTER F43
THE WAY LELIA REACHED HOME AND HER ROOM

Bess Dean's quick ear must have caught the purr of the taxi's motor, for it had no sooner stopped before the veranda steps of the Durkee home than the door opened and she appeared—her lithe, graceful figure thrown into relief by the electric porch-light, which she evidently had snapped on just before opening the door.

"Hello, folks!" she called gaily. "Here they are, Mother Durkee." She flung the information over her shoulder, as she came down the steps of the veranda, and put out a cordial hand to Alfred, who was descending from the taxi.

"Lo, Bess!" I noted gratefully that his tone and handshake were eminently perfunctory, and that his whole attention was centered upon the problem of getting Lelia comfortably out of the taxi.

Whoever heartache Alfred had caused his bride by his attention to Bess Dean, Lelia at least would not be compelled to see her injury subordinate to conversation with the other woman.

I saw Bess Dean's eyes narrow as Alfred turned again to the interior of the taxi.

"I'm Not Hurt."

"What's the matter?" she asked, but her peremptory information almost made a demand of the query.

"Lelia turned her ankle on the train," I leaned forward, and spoke in my smoothest, silkiest tones. "Alfred will carry her upstairs—if you'll just hold that door open for him."

There was nothing for her to do but to assent, and she was shrewd enough to do it gracefully.

"Oh, surely," she said, and turned toward the house, as Mrs. Durkee came through the door. I wondered if Bess Dean would use the quick wit and tact with which she is naturally endowed to reassure the little woman, and the next second I paid her an admiring mental tribute as her voice rang out gaily.

"What do you think Lelia's done, Mother Durkee? She's turned her ankle so she can get herself carried upstairs. I'd never have the luck to have a good-looking man handy if I should turn mine. No," with emphasis, as little as Mrs. Durkee caught at her arm. "She isn't badly hurt."

"I'm not hurt a bit, Mother," Lelia called. "I know I could walk if Alf would let me. But he is so stubborn."

Skilled Diplomacy.

She was comfortably settled in Alfred's arms as she spoke, and the smile she gave him was worth a man's close attention. But my scrutiny, jealous for my friend, detected but a perfunctory answering smile, and his voice, though it was roughly tender, had an irritated inflection, or so I fancied.

"I'm all of that, and then some," he said, "and you're not

going to put your foot to the ground, so stop fussing about it. Thank you, Bess," as she swung wide the door. "You're a good scout."

There was no mistaking the geniality of the smile he flashed at the graceful girl whose eyes were furtively watching him. I saw Mrs. Durkee glance swiftly from Bess Dean's face to that of her son, and unseen by either, her own countenance took on an aspect so incongruously ferocious,

that despite my anxiety for Lelia, I had hard work to keep from laughing aloud.

I caught the little woman's hand as I passed her, and gave her fingers a significant squeeze. "Keep Bess down here," I murmured. "I'll go upstairs and hold Lelia."

She gave me a comprehending return clasp.

"She'll stay down here," she whispered vindictively, and then

raised her voice for the benefit of the others.

"Madge, you know just what Lelia needs, will you go up and take care of her with Alf? Call me if you need me, although two of you will be plenty. Call me if you need anything, or if you want me to telephone the doctor."

"Bess," she turned to her, "you'll keep me company down here, won't you? How glad I am that you girls are here tonight. I would have been terribly upset if

this had come on me when I was alone. Let's look at the dinner, Bess. We'll have to contrive some way to keep it hot until they're ready. I wonder if Lelia will have a tray upstairs. If she does, it's a cinch Alfred will want to eat up there with her."

PICKETING RECALLED
SEATTLE, June 23—Industrial Workers of the World were restrained today from picketing or congregating in front of "Our House," a hotel and soft-drink establishment, by Judge Ronald. The Equity Printing company and publishers of "The Industrial Worker," an official organ of the I.W.W., was prohibited, from distribution or circulating any printed matter attacking the store.

Salem industries are stable. Salem is not a fly-by-night town. It is being built on a real foundation.

PEOPLE WILL LONG REMEMBER THIS EXCEPTIONAL SALE!

Another Big SENSATION!

EMPHATICALLY—
THE GREATEST SALE of the Year

A sale that will be heartily welcomed by every person within reach of this announcement, for it is without exception the greatest sale announced by this store. Every bargain is real and the entire store is represented.

NOTED! FOR OUR BARGAINS and NOW WE GO TO THE LIMIT

WITH THOUSANDS OF DOLLARS WORTH OF GOOD, CLEAN STAPLE MERCHANDISE— AT COST—NEAR COST—LESS THAN COST!

EXTRA SPECIAL Men's Strong Work Shirts In blue or khaki colors, regular value 49c 35c, now 49c	EXTRA SPECIAL Genuine B. V. D. Union Suits All sizes ranging from 34 to 46 89c	EXTRA SPECIAL Men's Extra Heavy 220 Denim Overalls Regular value 1.19 \$1.65, now 1.19	EXTRA SPECIAL Men's Khaki Pants Regular \$1.50 value, buy now 98c	EXTRA SPECIAL Men's Balbriggan Union Suits Sizes 34 to 46, regular value 95c, buy now for 69c
EXTRA SPECIAL Men's Athletic Union Suits Sizes from 34 to 46, regular 75c value, now 49c	EXTRA SPECIAL Men's Ventilated Oxfords In Blucher styles made of calf leather, flexible leather sole \$1.95	EXTRA SPECIAL Men's Scout Shoes Stitched and nailed soles, all sizes, an ideal summer weight work shoe, \$1.75	EXTRA SPECIAL Big Yank Work Shirts In blue and khaki and grey, regular value \$1.00, now 69c	EXTRA SPECIAL Women's Low Shoes Establishing a new standard in value giving—200 pairs women's new low shoes intended to retail from \$4.00 to \$6.00 a pair on sale at \$1.69.
EXTRA SPECIAL Men's High Grade Shoes A sale that tells convincingly the Salem's Leading Army Goods Store idea of value for your money. Such a sale shoe buyers will ponder over for it provides greater values than any sale we've had this year. The shoes were made for an exclusive men's shoe house but on account of industrial conditions the order was cancelled and we secured the entire lot at great reductions. Value to \$8.50. Buy now— \$3.65	EXTRA SPECIAL One Lot of Men's Oxfords Latest styles special \$2.95	EXTRA SPECIAL One Lot Men's Shoes-Oxfords \$5.00 value, buy now \$1.69	EXTRA SPECIAL Ladies' Oxfords Regular \$5.00 value, sizes from 5 to 7 \$1.69	EXTRA SPECIAL Men's Pencil Stripe Moleskin Pants Regular \$4 value now \$2.69
EXTRA SPECIAL Misses' & Children's Shoes A sale of fine shoes that will win the patronage of mothers. A fortunate purchase comprising of misses' and children's shoes in all sizes to 2, included are oxfords, cut-out sandals, patent leather cut-outs, and strap sandals. No better shoes, no better styles anywhere. The only difference between Salem's Leading Army Goods Store shoes and others is the price—that's about half. Regular \$4.00 value. Buy now for \$1.95	EXTRA SPECIAL Women's Low Shoes Establishing a new standard in value giving—200 pairs women's new low shoes intended to retail from \$4.00 to \$6.00 a pair on sale at \$1.69.	EXTRA SPECIAL Boys' Good Shoes Mothers will find these shoes ideal for the boy who is hard on his shoes. They are quite out of the ordinary values. Shoes of exceptional quality leather, made of smooth brown leather in all styles, sizes running from 9 1/2 to 5 1/2. Every pair guaranteed solid leather or a new pair free. Values to \$5.00. Buy now for \$1.95.	EXTRA SPECIAL Aluminum Cooking Utensils Guaranteed 100% pure Aluminum 5 qt. Tea Kettle—1 1/2 qt. Percolators Double Rice Boilers—Double Roasters Special 99c	EXTRA SPECIAL Velvet Tobacco, 4 cans for 25c

CAMPING SUPPLIES

Our stock of Camping Supplies are chosen with expert knowledge, based on years of personal experience. Be free to avail yourself of our suggestions. It costs nothing and is sure to add a lot of fun and comfort to your vacation trips. Here are but a few of our bargains.

Auto Tents 7x7, special \$7.70	Wall Tents 7x7, special \$7.05	Our tent sizes run from 7x7 to 16x20. We also carry a full line of Roamer Auto Beds, Blankets and Camp Stoves	Black Bear Brand Children's Stockings All sizes, values to 35c, buy now 24c	Rubber House Aprons Regular value 75c, buy now for 49c
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This will be the Outstanding Mercantile Event of the Year. By far the Most Sensational Price Upheaval this Season—and Every Item Sold on our Iron Clad Guarantee—Satisfaction or Your Money Back.

SALE STARTS FRIDAY MORNING, JUNE 26TH, AT 9 O'CLOCK

Salem's Leading Army Goods Store is located at 279 North Commercial street, opposite Dan J. Fry Drug Store. Look for the store with the Blue Front and Electric Sign, about 4 doors north of the Home Restaurant.

SALEM'S LEADING ARMY GOODS STORE

"The Store with the Reputation for Giving Good Values"

279 North Commercial St.—Opp. Dan J. Fry's Drug Store
Between Court and Chemeketa Streets

Look for the Store with the Blue Front and Electric Sign.
With a Word as Good as a Bond

Salem's Leading Army Goods Store is located at 279 North Commercial street, opposite Dan J. Fry Drug Store. Look for the store with the Blue Front and Electric Sign, about 4 doors north of the Home Restaurant.

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